MIAMIBEACH

COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City CommissionFROM: Alina T. Hudak, City ManagerDATE: February 22, 2023

SUBJECT: A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING, IN SUBSTANTIAL FORM, AMENDMENT NO. 1 TO THE PROFESSIONAL SERVICES AGREEMENT DATED NOVEMBER 19, 2021 WITH SOUTH FLORIDA LIGHTING TEAM, LLC. D/B/A MIAMI CHRISTMAS LIGHTS, HAVING AN INITIAL TERM OF THREE (3) YEARS, WITH TWO (2) ONE-YEAR RENEWAL TERMS, AT THE OPTION OF THE CITY MANAGER: SAID AMENDMENT EXPANDING THE SCOPE OF THE AGREEMENT BY: (1) RETROACTIVELY APPROVING, EFFECTIVE OCTOBER 1, 2022, ADDITIONAL SITES AND SERVICES IN THE ANNUAL AMOUNT OF \$124,101.75, THEREBY INCREASING THE TOTAL CONTRACT PRICE FROM \$318,100.00 TO AN ESTIMATED AMOUNT OF \$442,201.75 PER CONTRACT YEAR, NOT INCLUDING ADDITIONAL SERVICES THAT MAY BE ADDED BY THE CITY MANAGER, AS NEEDED, WITHIN THE LIMITS OF THE CITY MANAGER'S PURCHASING AUTHORITY UNDER THE CITY CODE; (2) ESTABLISHING AN EMERGENCY EVENT REMOVAL AND REPLACEMENT FEE FOR THE ADDITIONAL SITES, IN THE AMOUNT OF \$42,298.20, THEREBY INCREASING THE TOTAL EMERGENCY EVENT REMOVAL REPLACEMENT FEE FOR THE CITY'S INVENTORY OF HOLIDAY DÉCOR FROM \$199,687.50 TO \$241,985.70; (3) RETROACTIVELY APPROVING, EFFECTIVE OCTOBER 1, 2022, THE PURCHASE OF HOLIDAY DÉCOR FOR THE CITY'S OWN USE DURING THE 2022 HOLIDAY SEASON, IN THE AMOUNT OF \$26,300.00: AND (4) APPROVING A YEARLY REFURBISHMENT PROGRAM FOR THE CITY'S INVENTORY OF HOLIDAY DÉCOR, SUBJECT TO FUNDING AVAILABILITY, FOR: (I) CONTRACT YEAR 2, IN THE AMOUNT OF \$93,359.00, EFFECTIVE RETROACTIVELY AS OF OCTOBER 1, 2022; (II) CONTRACT YEAR 3, IN THE AMOUNT OF \$98,078.49; AND (III) ANY APPROVED RENEWAL TERMS, IN THE AMOUNT OF \$98,078.49 PER CONTRACT YEAR; AND FURTHER AUTHORIZING THE CITY MANAGER TO EXECUTE THE AMENDMENT.

RECOMMENDATION

The Administration recommends that the Mayor and City Commission adopt the Resolution.

BACKGROUND/HISTORY

On April 29, 2021 the Mayor and the City Commission adopted Resolution No. 2021-31671, accepting the recommendation of the City Manager, pursuant to RFQ No. 2021-083-WG for Holiday Lighting (the "RFQ"), to enter into simultaneous negotiations with Florida CDI, LLC d/b/a Christmas Designers and South Florida Lighting Team, LLC d/b/a Miami Christmas Lights, as the top ranked proposers; provided, however, that the final selection of the recommended proposer(s) and contract(s) was subject to approval by the Mayor and City Commission.

On September 17, 2021, the Mayor and City Commission adopted Resolution No. 2021-31842, accepting the recommendation of the City Manager to approve the material terms, as set forth in the Resolution, pursuant to the RFQ, with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights ("Contractor"), and authorizing the City Manager to execute an agreement with Contractor based upon the approved material terms.

Consequently, on November 19, 2021, the City entered into a Professional Services Agreement with Contractor (the "Agreement"), with an effective date of October 1, 2021, having an initial term of three (3) years, with two (2) one-year renewal terms, at the sole option and discretion of the City Manager.

ANALYSIS

The Agreement has a base contract price of \$318,100.00, plus a fixed fee schedule for Emergency Event Removal and Replacement services for the holiday decorations in the event of a hurricane, in the amount of \$199,687.50. In order to improve the current décor and accommodate multiple requests, additional décor and refurbishments were identified, to be added to the scope of the Agreement.

Pursuant to Section 2.4 (Additional Services) of the Agreement, additional locations and alterations to décor may be added to the scope of the Agreement by the City Manager's Designee; however, any services exceeding the City Manager's authority requires the approval of the City Commission. For the 2022 holiday season, the City purchased from Contractor eight (8) menorahs, which were installed at different locations throughout the City in the amount of \$19,800.00, and a Warm White 5MM LED synthetic Christmas tree, which the City installed on 41st Street, in the amount of \$6,500.00, for a total of \$26,300.00 ("Separate Holiday")

Decorations"). However, the City, not Contractor, would be responsible for the installation, removal and maintenance of these Separate Holiday Decorations.

Additionally, in order to expand the holiday lighting program, new sites were added and additional holiday décor was installed during the 2022 holiday season ("2022 Additional Sites and Services"), in the total amount of \$124,101.75, thereby increasing the contract amount per year from \$318,100.00 to \$442,201.75, including the related Emergency Event Removal and Replacement fee for the new sites, in the amount of \$42,298.20, thereby increasing the total Emergency Event Removal and Replacement fee from \$199,687.50 to \$241,985.70 for the City's inventory for Contract Years 2 and 3 and for any approved renewal terms (Contract Years 4 and 5). The 2022 Additional Sites and Services are comprised of (1) additional holiday decorations for 71St Normandy Fountain, in the amount of \$3,249.75, which is an existing site; therefore, the Emergency Event Removal and Replacement fee for these decorations is already established in Section 13 of Exhibit "F" of the Agreement; and (2) the addition of the following new sites as directed by Commission via Resolution 2022-32011: (i) Collins Avenue, 65th to 75th Street, and (ii) 71st Street from Collins Avenue to Rue Versailles Drive, in the amount of \$120,852.00, including the related Emergency Event Removal and Replacement fee, in the amount of \$42,298.20, in the event that they need to be taken down (i.e. hurricanes, high wind storm events, etc.) The 2022 Additional Sites and Services, including the related Emergency Event Removal and Replacement fee for the new sites are more particularly described in Exhibit "F-1" to the proposed Amendment.

In addition, the City and Contractor have agreed to a décor refurbishment schedule for the City's current inventory of holiday decorations ("Refurbishment Program"), for the remainder of the initial term of the Agreement and any approved renewal terms, based upon the following fixed costs: (1) \$93,359.00 for Contract year 2; (2) \$98,078.49 for Contract Year 3; and (3) \$98,078.49 for any approved renewal terms, for Contract Years 4 and 5, in the amount of \$98,078.49 per Contract Year, as more particularly described in Exhibit "F-2" to the proposed Amendment. The proposed Amendment also includes some non-material housekeeping modifications to the Agreement.

SUPPORTING SURVEY DATA

N/A

FINANCIAL INFORMATION

The total contract price, including proposed refurbishments, but not including additional services that may be added by the City Manager, as needed, within the limits of the City Manager's purchasing authority under the City Code represents a fiscal impact in the following:

FY23 - \$561,860.75 FY24 - \$540,280.24 FY25 - \$540,280.24 FY26 - \$540,280.24

Amount(s)/Account(s):

Funding for this necessary, additional service has been appropriated in the following account(s) and will be requested for each subsequent fiscal year during the budgeting process:

160-4300-000355-00-406-555-00-00-00: \$581,000.00 011-9322-000355-90-400-592-00-00-00: \$150,000.00

CONCLUSION

I recommend approving, in substantial form, Amendment No. 1 to the Professional Services Agreement dated November 19, 2021 with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights, having an initial term of three (3) years, with two (2) one-year renewal terms, at the option of the City Manager; said amendment expanding the scope of the Agreement by: (1) retroactively approving, effective October 1, 2022, additional sites and services in the annual amount of \$124,101.75, thereby increasing the total contract price from \$318,100.00 to an estimated amount of \$442,201.75 per Contract Year, not including additional services that may be added by the City Manager, as needed, within the limits of the City Manager's purchasing authority under the City Code; (2) establishing an Emergency Event Removal and Replacement fee for the additional sites, in the amount of \$42,298.20, thereby increasing the total Emergency Event Removal Replacement fee for the City's inventory of holiday décor from \$199,687.50 to \$241,985.70; (3) retroactively approving, effective October 1, 2022, the purchase of holiday décor for the City's own use during the 2022 holiday season, in the amount of \$26,300.00; and (4) approving a yearly Refurbishment Program for the City's inventory of holiday décor, subject to funding availability, for: (i) Contract Year 2, in the amount of \$93,359.00, effective retroactively as of October 1, 2022; (ii) Contract Year 3, in the amount of \$98,078.49; and (iii) any approved renewal terms, in the amount of \$98,078.49 per Contract Year; and further authorizing the City Manager to finalize and execute the Amendment.

Applicable Area

Citywide

| Is this a "Residents Right to | Do |
|-------------------------------|----|
| Know" item, pursuant to | Bo |
| City Code Section 2-14? | |
| Yes | No |

Does this item utilize G.O. Bond Funds?

<u>Strategic Connection</u> Neighborhoods - Enhance the beautification, physical appearance and cleanliness of neighborhoods.

Legislative Tracking Facilities and Fleet Management

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING, IN SUBSTANTIAL FORM, AMENDMENT NO. 1 TO THE PROFESSIONAL SERVICES AGREEMENT DATED NOVEMBER 19. 2021 WITH SOUTH FLORIDA LIGHTING TEAM, LLC. D/B/A MIAMI CHRISTMAS LIGHTS, HAVING AN INITIAL TERM OF THREE (3) YEARS, WITH TWO (2) ONE-YEAR RENEWAL TERMS, AT THE OPTION OF THE CITY; SAID AMENDMENT EXPANDING THE SCOPE OF THE AGREEMENT BY: (1) RETROACTIVELY APPROVING, EFFECTIVE OCTOBER 1, 2022, ADDITIONAL SITES AND SERVICES IN THE ANNUAL AMOUNT OF \$124,101.75, THEREBY INCREASING THE TOTAL CONTRACT PRICE FROM \$318,100.00 TO AN ESTIMATED AMOUNT OF \$442,201.75 PER CONTRACT YEAR, NOT INCLUDING ADDITIONAL SERVICES THAT MAY BE ADDED BY THE CITY MANAGER, AS NEEDED, WITHIN THE LIMITS OF THE CITY MANAGER'S PURCHASING AUTHORITY UNDER THE CITY CODE; (2) ESTABLISHING AN EMERGENCY EVENT REMOVAL AND REPLACEMENT FEE FOR THE ADDITIONAL SITES, IN THE AMOUNT OF \$42,298.20, THEREBY INCREASING THE TOTAL EMERGENCY EVENT REMOVAL REPLACEMENT FEE FOR THE CITY'S INVENTORY OF HOLIDAY DÉCOR FROM \$199,687.50 TO \$241,985.70; (3) **RETROACTIVELY APPROVING, EFFECTIVE OCTOBER 1, 2022, THE PURCHASE OF** HOLIDAY DÉCOR FOR THE CITY'S OWN USE DURING THE 2022 HOLIDAY SEASON, IN THE AMOUNT OF \$26,300.00; AND (4) APPROVING A YEARLY REFURBISHMENT PROGRAM FOR THE CITY'S INVENTORY OF HOLIDAY DÉCOR. SUBJECT TO FUNDING AVAILABILITY, FOR: (I) CONTRACT YEAR 2, IN THE AMOUNT OF \$93,359.00, EFFECTIVE RETROACTIVELY AS OF OCTOBER 1, 2022; (II) CONTRACT YEAR 3. IN THE AMOUNT OF \$98.078.49; AND (III) ANY APPROVED RENEWAL TERMS, IN THE AMOUNT OF \$98,078.49 PER CONTRACT YEAR; AND FURTHER AUTHORIZING THE CITY MANAGER TO EXECUTE THE AMENDMENT.

WHEREAS, on January 13, 2021, the Mayor and City Commission approved the issuance of Request for Qualifications (RFQ) No. 2021-083-WG for Holiday Lighting (the RFQ); and

WHEREAS, on April 29th, 2021, the Mayor and the City Commission adopted Resolution No. 2021-31671, accepting the recommendation of the City Manager, pursuant to the RFQ, to enter into simultaneous negotiations with Florida CDI, LLC d/b/a Christmas Designers and South Florida Lighting Team, LLC d/b/a Miami Christmas Lights, as the top ranked proposers; provided, however, that the final selection of the recommended proposer(s) and contract(s) would be subject to approval by the Mayor and City Commission; and

WHEREAS, on September 17, 2021, the Mayor and City Commission adopted Resolution No. 2021-31842, accepting the recommendation of the City Manager to approve the material terms, as set forth in the Resolution, pursuant to the RFQ, with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights ("Contractor"), and authorizing the City Manager to execute an agreement with Contractor based upon the approved material terms; and

WHEREAS, on November 19th, 2021, the City entered into a Professional Services Agreement with Contractor (the "Agreement"), with an effective date of October 1, 2021, having an initial term of three (3) years, with two (2) one-year renewal terms, at the sole option and discretion of the City Manager; and

WHEREAS, the Agreement has a base contract price of \$318,100.00, plus a fixed fee schedule for Emergency Event Removal and Replacement services for the holiday decorations in the event of a hurricane, in the amount of \$199,687.50; and

WHEREAS, in order to improve the current décor and accommodate multiple requests, additional décor and refurbishments were identified, to be added to the scope of the Agreement; and

WHEREAS, pursuant to Section 2.4 (Additional Services) of the Agreement, additional locations and alterations to décor may be added to the scope of the Agreement by the City Manager's Designee, subject to funding availability; however, if the cost of the additional services exceeds the City Manager's authority under the City Code, the approval of the City Commission is required; and

WHEREAS, for the 2022 holiday season, the City purchased from Contractor eight (8) menorahs, to be installed by the City at different locations throughout the City in the amount of \$19,800.00, and a Warm White 5MM LED synthetic Christmas tree, which the City installed on 41st Street, in the amount of \$6,500.00, for a total of \$26,300.00 ("Separate Holiday Decorations"); however, the City, not Contractor, would be responsible for the installation, removal and maintenance of these Separate Holiday Decorations; and

WHEREAS, in order to expand the holiday lighting program, new sites were added and additional holiday décor was installed during the 2022 holiday season ("2022 Additional Sites and Services"), in the total amount of \$124,101.75, thereby increasing the contract amount per year from \$318,100.00 to \$442,201.75, including the related Emergency Event Removal and Replacement fee for the new sites, in the amount of \$42,298.20, thereby increasing the total Emergency Event Removal and Replacement fee from \$199,687.50 to \$241,985.70 for the City's inventory for Contract Years 2 and 3 and for any approved renewal terms (Contract Years 4 and 5); and

WHEREAS, the 2022 Additional Sites and Services are comprised of (1) additional holiday decorations for 71st Normandy Fountain, in the amount of \$3,249.75, which is an existing site; therefore, the Emergency Event Removal and Replacement fee for these decorations is already established in Section 13 of Exhibit "F" of the Agreement; and (2) the addition of the following new sites: (i) Collins Avenue, 65th to 75th Street, and (ii) 71st Street from Collins Avenue to Rue Versailles Drive, in the amount of \$120,852.00, including the related Emergency Event Removal and Replacement fee, in the amount of \$42,298.20; and

WHEREAS, in addition, the City and Contractor have agreed to a décor refurbishment schedule for the City's current inventory of holiday decorations ("Refurbishment Program"), for the remainder of the initial term of the Agreement and any approved renewal terms, based upon the following fixed costs: (1) \$93,359.00 for Contract year 2; (2) \$98,078.49 for Contract Year 3; and (3) \$98,078.49 for any approved renewal terms, for Contract Years 4 and 5, in the amount of \$98,078.49 per Contract Year; and

WHEREAS, the Administration recommends expanding the scope of the Agreement by: (1) retroactively approving, effective October 1st, 2022, the 2022 Additional Sites and Services, in the amount of \$124,101.75 per Contract Year; (2) establishing an Emergency Event Removal and Replacement fee for the additional sites, in the amount of \$42,298.20; (3) retroactively approving, effective October 1st, 2022, the purchase of eight (8) menorahs and a synthetic Christmas tree in the amount of \$26,300.00 for the City's own use; and (4) approving a yearly Refurbishment Program for the City's existing inventory of holiday decorations, based upon the fixed fees set forth herein, subject to funding availability; and

WHEREAS, the City Manager recommends approving, in substantial form, Amendment No. 1 to the Agreement, a copy of which is incorporated herein by reference and attached to the City Commission Memorandum accompanying this Resolution as Exhibit "1", which Amendment also includes some non-material housekeeping modifications to the Agreement; and further authorizing the City Manager to finalize and execute the Amendment.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and City Commission hereby approve, in substantial form, Amendment No. 1 to the Professional Services Agreement dated November 19, 2021 with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights, having an initial term of three (3) vears, with two (2) one-year renewal terms, at the option of the City; said amendment expanding the scope of the Agreement by: (1) retroactively approving, effective October 1, 2022, additional sites and services in the annual amount of \$124,101.75, thereby increasing the total contract price from \$318,100.00 to an estimated amount of \$442,201.75 per Contract Year, not including additional services that may be added by the City Manager, as needed, within the limits of the City Manager's purchasing authority under the City Code; (2) establishing an Emergency Event Removal and Replacement fee for the additional sites, in the amount of \$42,298.20, thereby increasing the total Emergency Event Removal Replacement fee for the City's inventory of holiday décor from \$199,687.50 to \$241,985.70; (3) retroactively approving, effective October 1, 2022, the purchase of holiday décor for the City's own use during the 2022 holiday season, in the amount of \$26,300.00; and (4) approving a yearly Refurbishment Program for the City's inventory of holiday décor, subject to funding availability, for: (i) Contract Year 2, in the amount of \$93,359.00, effective retroactively as of October 1, 2022; (ii) Contract Year 3, in the amount of \$98,078.49; and (iii) any approved renewal terms, in the amount of \$98,078.49 per Contract Year; and further authorize the City Manager to execute the Amendment.

PASSED and **ADOPTED** this 22nd day of February 2023.

ATTEST:

Dan Gelber, Mayor

Rafael E. Granado, City Clerk

APPROVED AS TO FORM & LANGUAGE FOR EXECUTION 2-13-23 C City Attorney Shut Date

EXHIBIT "1"

AMENDMENT NO. 1 TO PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF MIAMI BEACH, FLORIDA AND SOUTH FLORIDA LIGHTING TEAM, LLC. D/B/A MIAMI CHRISTMAS LIGHTS FOR HOLIDAY LIGHTING, PURSUANT TO RFQ-2021-083-WG

This Amendment No. 1 ("Amendment") to the Professional Services Agreement, dated November 19th, 2021 ("Agreement"), by and between the **CITY OF MIAMI BEACH**, **FLORIDA**, a municipal corporation organized and existing under the laws of the State of Florida, having its principal place of business at 1700 Convention Center Drive, Miami Beach, Florida 33139 (the "City"), and **SOUTH FLORIDA LIGHTING TEAM**, **LLC**, a Florida limited liability company, **d/b/a MIAMI CHRISTMAS LIGHTS**, whose address is 1167A Northwest 159th Drive, Miami, FL 33169 (the "Contractor"), is entered into this ______ day of ______, 2023.

RECITALS

WHEREAS, on January 13, 2021, the Mayor and City Commission approved the issuance of Request for Qualifications (RFQ) No. 2021-083-WG for Holiday Lighting (the RFQ); and

WHEREAS, on April 29th, 2021 the Mayor and the City Commission adopted Resolution No. 2021-31671, accepting the recommendation of the City Manager, pursuant to the RFQ, to enter into simultaneous negotiations with Florida CDI, LLC d/b/a Christmas Designers and South Florida Lighting Team, LLC d/b/a Miami Christmas Lights, as the top ranked proposers; provided, however, that the final selection of the recommended proposer(s) and contract(s) was subject to approval by the Mayor and City Commission; and

WHEREAS, on September 17, 2021, the Mayor and City Commission adopted Resolution No. 2021-31842, accepting the recommendation of the City Manager to approve the material terms, as set forth in the Resolution, pursuant to the RFQ, with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights ("Contractor"), and authorizing the City Manager to execute an agreement with Contractor based upon the approved material essential terms; and

WHEREAS, on November 19th, 2021, the City executed a Professional Services Agreement with Contractor, effective October 1, 2021 ("Agreement"), having an initial three (3) year term, with two (2) possible one-year renewal terms, at the sole option and discretion of the City Manager; and

WHEREAS, for the 2022 holiday season, the City purchased from Contractor eight (8) menorahs, in the amount of \$19,800.00, and a Warm White 5MM LED synthetic Christmas tree, in the amount of \$6,500.00, for a total amount of \$26,300.00 (collectively "Separate Holiday Decorations"); however, the City, not Contractor, would be responsible

for the installation, removal and maintenance of the Separate Holiday Decorations, and as such, the Separate Holiday Decorations will not be included in the scope of services for this Agreement; and

WHEREAS, in order to improve the current lighting program, decorations for new locations were installed during the 2022 holiday season ("2022 Additional Sites and Services"), in the total amount of \$124,101.75, as more particularly described in Exhibit "F-1", attached hereto, thereby increasing the contract amount per Contract Year from \$318,100.00 to \$442,201.75 for Contract Years 2 and 3 and for any approved renewal terms (Contract Years 4 and 5); and

WHEREAS, the 2022 Additional Sites and Services are comprised of (1) additional holiday decorations for the 71St Normandy Fountain, in the amount of \$3,249.75, which is an existing site; therefore, the Emergency Event Removal and Replacement fee is already referenced in Section 13 of Exhibit "F" of the Agreement; and (2) the addition of the following new sites: (i) Collins Avenue, 65th to 75th Street, and (ii) 71st Street from Collins Avenue to Rue Versailles Drive, in the amount of \$120,852.00, and includes the establishment of the related Emergency Event Removal and Replacement fee, in the amount of \$42,298.20, as more particularly described in Exhibit "F-1"; and

WHEREAS, in addition, the City and Contractor have agreed to a décor refurbishment schedule for the holiday decorations currently owned by the City, for the remainder of the initial term of the Agreement and any approved renewal terms, as more particularly described in Exhibit "F-2", attached hereto ("Refurbishment Program"), based upon the following fixed costs: (1) \$93,359.00 for Contract Year 2; (2) \$98,078.49 for Contract Year 3; and (3) \$98,078.49 for any approved renewal terms, for Contract Year 4 and 5, in the amount of \$98,078.49 per Contract Year; and

WHEREAS, on February 22, 2023, the Mayor and City Commission adopted Resolution No. _____, approving, in substantial form, this Amendment to expand the scope of the Agreement by: (1) retroactively approving, effective October 1, 2022, additional sites and services in the annual amount of \$124,101.75, thereby increasing the total contract price from \$318,100.00 to an estimated amount of \$442,201.75 per Contract Year, not including additional services that may be added by the City Manager, as needed, within the limits of the City Manager's purchasing authority under the City Code; (2) establishing an Emergency Event Removal and Replacement fee for the additional sites, in the amount of \$42,298.20, thereby increasing the total Emergency Event Removal Replacement fee for the City's inventory of holiday décor from \$199,687.50 to \$241,985.70; (3) retroactively approving, effective October 1, 2022, the purchase of holiday décor for the City's own use during the 2022 holiday season, in the amount of \$26,300.00; and (4) approving a yearly Refurbishment Program for the City's inventory of holiday décor, subject to funding availability, for: (i) Contract Year 2, in the amount of \$93,359.00, effective retroactively as of October 1, 2022; (ii) Contract Year 3, in the amount of \$98,078.49; and (iii) any approved renewal terms, in the amount of \$98,078.49 per Contract Year.

NOW THEREFORE, in consideration of the mutual promises and conditions contained herein, and other good and valuable consideration, the sufficiency of which is

hereby acknowledged, the City and Contractor hereby agree to amend the Agreement as follows:

1. <u>ABOVE RECITALS.</u>

The above recitals are true and correct and are incorporated as part of this Amendment.

2. <u>MODIFICATIONS.</u>

The Agreement is hereby modified (deleted items struck through and inserted items <u>underlined</u>) as follows:

- (a) Resolution No. 2021-31842, attached hereto as Attachment "A-1", is hereby incorporated into the Agreement as part of Attachment "A" (Resolution & Commission Award Memo).
- (b) Exhibit "E" (Inventory Transfer Form (pending (to be inserted)) is attached hereto and incorporated into the Agreement.
- (c) Effective October 1, 2022, the Agreement is amended to incorporate Exhibit "F-1" as part of Exhibit "F" (Fee Schedule) to the Agreement, adding the 2022 Additional Sites and Services to the scope of the Agreement.
- (d) Effective October 1, 2022, the Agreement is amended to incorporate Exhibit "F-2" as part of Exhibit "F" (Fee Schedule) to the Agreement, adding the Refurbishment Program to the scope of the Agreement.
- (e) The first line of Section 21 of Exhibit "F" (Fee Schedule) is hereby amended as follows:

Replacement Lighting *Assumed LED string Lights shall be nonproprietary and be readily available to rent by the City based upon the following rates: on a competitive market as needed.

3. <u>RATIFICATION.</u>

Except as amended herein, all other terms and conditions of the Agreement shall remain unchanged and in full force and effect. In the event there is a conflict between the provisions of this Amendment and the Agreement, the provisions of this Amendment shall govern.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be executed by their appropriate officials, as of the date first entered above.

FOR CITY: **CITY OF MIAMI BEACH, FLORIDA** ATTEST: By: Rafael E. Granado, City Clerk Alina T. Hudak, City Manager Date FOR CONSULTANT: SOUTH FLORIDA LIGHTING TEAM, LLC. d/b/a MIAMI **CHRISTMAS LIGHTS** ATTEST: By: Signature Signature Print Name and Title Print Name and Title Date Date

RESOLUTION NO. 2021-31842

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER TO APPROVE THE MATERIAL TERMS, AS SET FORTH IN THIS RESOLUTION, PURSUANT TO REQUEST FOR QUALIFICATIONS (RFQ) 2021-083-WG FOR HOLIDAY LIGHTING, WITH SOUTH FLORIDA LIGHTING TEAM, LLC D/B/A MIAMI CHRISTMAS LIGHTS; AND FURTHER AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AN AGREEMENT WITH SOUTH FLORIDA LIGHTING TEAM, LLC D/B/A MIAMI CHRISTMAS LIGHTS BASED ON THE ESSENTIAL TERMS SET FORTH IN THIS RESOLUTION.

WHEREAS, on January 13, 2021, the Mayor and City Commission authorized the issuance of Request for Qualifications (RFQ) 2021-083-WG for Holiday Lighting; and

WHEREAS, RFQ responses were due and received on February 24, 2021; and

WHEREAS, the City received proposals from the following four firms: Florida CDI LLC d/b/a Christmas Designers, Inc.; South Florida Lighting Team, LLC d/b/a Miami Christmas Lights; Simple Solutions Exterior Cleaning LLC d/b/a We Hang Christmas Lights; and Plant Professionals Inc.; and

WHEREAS, all of the proposals submitted were found to be responsive to the requirements of the RFQ; and

WHEREAS, on March 20, 2021, the Interim City Manager appointed an evaluation committee (the "Committee") comprised of Robin Jacobs, Miami Beach Resident (Middle Beach); Justin Karr, Real Estate Asset Specialist, Economic Development; Santiago Sellan, Senior Administrative Manager, Property Management Department; Heather Shaw, Assistant Director, Tourism & Cultural Development Department; Daniel Veitia, Miami Beach Resident (North Beach); and Tony Wright, Miami Beach Resident (South Beach); and

WHEREAS, the Committee received an overview of the project and information relevant to the City's Cone of Silence Ordinance and the Government Sunshine Law; and

WHEREAS, the Committee also received a copy of each proposal and general information on the scope of services, and was instructed to score and rank each proposal pursuant to the evaluation criteria established in the RFQ; and

WHEREAS, the evaluation process resulted in the proposers being ranked by the Committee in the following order:

- 1st Florida CDI LLC d/b/a Christmas Designers, Inc.
- 1st South Florida Lighting Team, LLC d/b/a Miami Christmas Lights
- 3rd Simple Solutions Exterior Cleaning LLC d/b/a We Hang Christmas Lights
- 4th Plant Professionals Inc.

WHEREAS, on April 21, 2021, via Resolution No. 2021-31671 the Mayor and City Commission authorized the Administration to enter into simultaneous negotiations with Florida CDI LLC d/b/a Christmas Designers, Inc. and South Florida Lighting Team, LLC d/b/a Miami

Christmas Lights, the two top-ranked proposers, provided that the final selection of the recommended proposer, and contract, be subject to the prior approval of the Mayor and City Commission; and

WHEREAS, staff proceeded with simultaneous negotiations and requested project costs and material terms for the Project as directed by the City Commission; and

WHEREAS, Florida CDI LLC d/b/a Christmas Designers, Inc withdrew from the process during the initial stage of negotiations citing labor and cost challenges due to an initial term condensed installation timeline; and

WHEREAS, the Administration successfully negotiated the following essential terms with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights:

- Turn-key corridor costs totaling \$318,100.00 annually for twenty (20) preestablished corridors, which includes installation, maintenance, removal and storage of city-owned holiday lighting and decorations.
- Procedures to ensure the safety and protection of city-owned holiday lighting and decorations during an emergency event (i.e., weather event).
- Procedures for alteration to design and product installation, requests for repairs, refurbishment, or replacement of décor as necessary for enhancement of existing corridors as well as other key locations and/or the addition of corridors with quality and cost-effective holiday season designs.
- Procedures for the timely return and proper transfer of ownership of city-owned holiday lighting and decorations at contract termination.

WHEREAS, after reviewing the submissions and findings and essential negotiated terms of City staff, the City Manager recommends authorizing the Administration to finalize and execute an agreement with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights, to provide a comprehensive, turn-key approach to seasonal design, furnish, install & remove, maintain, and store holiday lighting and decorations, in efforts to accentuate the City's major thoroughfares.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, that the Mayor and City Commission hereby accept the recommendation of the City Manager, pursuant to Request for Qualifications (RFQ) 2021-083-WG for Holiday Lighting; and further authorize the City Manager and City Clerk to execute an agreement with South Florida Lighting Team, LLC d/b/a Miami Christmas Lights based on the essential terms set forth in this Resolution.

atember PASSED AND ADOPTED this ATTEST: GELBER, MAYOR APPROVED AS TO RAFAEL E. GRANADO, CITY CLER FORM & LANGUAGE & FOR EXECUTION

MIAMIBEACH

COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission

FROM: Alina T. Hudak, City Manager

DATE: September 17, 2021

SUBJECT: A RESCLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER TO APPROVE THE MATERIAL TERMS, AS SET FORTH IN THIS RESOLUTION, PURSUANT TO REQUEST FOR QUALIFICATIONS (RFQ) 2021-083-WG FOR HOLIDAY LIGHTING, WITH SOUTH FLORIDA LIGHTING TEAM, LLC D/B/A MIAMI CHRISTMAS LIGHTS; AND FURTHER AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AN AGREEMENT WITH SOUTH FLORIDA LIGHTING TEAM, LLC D/B/A MIAMI CHRISTMAS LIGHTS BASED ON THE ESSENTIAL TERMS SET FORTH IN THIS RESOLUTION.

RECOMMENDATION

It is recommended that the Mayor and City Commission of the City of Miami Beach, Florida approve the material terms of an agreement with South Florida Lighting Team, LLC dba Miami Christmas Lights, pursuant to Request for Qualifications (RFQ) 2021-083-WG for Holiday Lighting; and authorize the City Manager and City Clerk to execute the agreement upon finalization by the City Manager and City Attorney.

BACKGROUND/HISTORY

The City of Miami Beach requires a qualified firm(s) for a comprehensive, turn-key approach to seasonal design, furnish, install & remove, maintain, and store holiday lighting and decorations, in an effort to accentuate the City's major thoroughfares. The firm(s) shall meet the challenges of a dynamic, world-class city capable of providing reliable and expedient response times to meet project deadlines, staff requests, and outstanding service delivery. In addition, the firm shall be able to provide technical assistance and maintain industry best practices throughout the project.

In order to consider the qualifications of interested parties, the City prepared an RFQ. In response to the RFQ, bidders submitted proposals outlining their qualifications for the desired services which include but not be limited to; planning, development, design, fabrication, furnish, delivery and installation of lighting, decorations, displays, and project management, as well as post-project removal and storage, in support of the City's special events lighting projects and annual holiday program.

On January 13, 2021, the Mayor and City Commission approved the issuance of Request for Qualifications (RFQ) 2021-083-WG for Holiday Lighting. RFQ responses were due and received on February 24, 2021. The City received proposals from the following four firms: Florida CDI LLC dba Christmas Designers, Inc., South Florida Lighting Team, LLC dba Miami Christmas Lights, Simple Solutions Exterior Cleaning LLC dba We Hang Christmas Lights and Plant Professionals Inc. On March 20, 2021, the Interim City Manager appointed Evaluation Committee convened to consider proposals received.

The evaluation process resulted in the proposers being ranked by the Evaluation Committee in the following order:

1st ranked (tied) - Florida CDI LLC dba Christmas Designers, Inc. 1st ranked (tied) - South Florida Lighting Team, LLC dba Miami Christmas Lights 3rd - Simple Solutions Exterior Cleaning LLC dba We Hang Christmas Lights 4th - Plant Professionals Inc.

ANALYSIS

On April 21, 2021, via Resolution No. 2021-31671 the Mayor and City Commission authorized the Administration to enter into simultaneous negotiations with Florida CDI LLC dba Christmas Designers, Inc. and South Florida Lighting Team, LLC dba Miami Christmas Lights, the two top-ranked proposers, and further provided that the final selection of the recommended proposer, and contract, be subject to the prior approval of the Mayor and City Commission.

As directed the by the City Commission, staff proceeded with simultaneous negotiations and requested project costs and material terms for the Project. However, shortly thereafter, Florida CDI LLC dba Christmas Designers, Inc withdrew from the process during the initial stage of negotiations citing labor and cost challenges due to the initial term installation timeline. Nonetheless, the Administration has successfully negotiated the following material terms with South Florida Lighting Team, LLC dba Miami Christmas Lights:

• Turn-key per corridor cost totaling \$316,100.00 annually for 20 pre-established corridors, which includes installation, maintenance, removal and storage of city-owned holiday lighting and decorations.

• Procedures to ensure the safety and protection of city-owned holiday lighting and decorations during an emergency event (i.e. weather event).

• Procedures for alteration to design and product installation, requests for repairs, refurbishment or replacement of décor as necessary for enhancement of existing corridors as well as other key locations and/or the addition of corridors with quality and cost-effective holiday season designs.

• Procedures for the timely return and proper transfer of ownership of city-owned holiday lighting and decorations at contract termination.

The current holiday lighting program is included in Attachment B.

SUPPORTING SURVEY DATA

Not Applicable

Amount(s)/Account(s):

The costs of the related services are subject to funds availability approved through the City's budgeting process. Grant funding will not be utilized for this project.

CONCLUSION

After reviewing the results of the negotiation process, I believe staff and South Florida Lighting Team, LLC dba Miami Christmas Lights, have successfully negotiated an agreement that will provide the City with an attractive, well-maintained, turn-key program for the City's holiday lighting goals on major thoroughfares.

Therefore, I recommend that the that the Mayor and City Commission of the City of Miami Beach, Florida approve the Resolution accepting the recommendation of the City Manager and approving the material terms, pursuant to Request For Qualifications (RFQ) 2021-083-WG for Holiday Lighting; and authorizing the City Manager and the City Attorney to take the necessary and appropriate steps for the implementation thereof; and further authorizing the City Manager and City Clerk to execute an agreement with South Florida Lighting Team, LLC dba Miami Christmas Lights.

Applicable Area

Citywide

| Is this a "Residents Right to | Does this item utilize G.O. |
|-------------------------------|-----------------------------|
| Know" item, pursuant to | Bond Funds? |
| City Code Section 2-14? | |
| Yes | No |

Legislative Tracking Facilities and Fleet Management/Procurement

ATTACHMENTS:

Description

- D Draft Agreement
- D Agreement Attachment A
- Agreement Attachment B
- Agreement Attachment C
- Agreement Attachment D
- D <u>Resolution</u>

101 Carroll Road South Whitley, Indiana 46787 (708)-617-0822

BOL

Submitted on 06-21-2021

Miami Beach

Part Number

Trailer number Staging 1

Due Date

| | Description | Quantity |
|----------------|------------------------------|------------|
| SP8013 | Julia Tuttle Sign | 1 |
| 408510 | Jardin | 4 |
| 408498 | Flamingo | 2 |
| 408474 | Milkyway Suspension | 3 |
| 402694 | Horus | 1 |
| 201567USA | Ovation | 4 |
| 201755 | Ornament | 1 |
| 407949 | Tree Base | 1 |
| | 30 foot tree with blue | |
| Frame Up Tree | and silver ornaments | 1 |
| Small Dreidels | Brite Ideas Product | 4 |
| Small Menorah | Brite Ideas Product | 1 |
| SP9131 | Starburst | 1 |
| 408497 | Miami Beach sign | 1 |
| | | 1/4 of the |
| 201523 | Sylma | decor |
| 409249 | Majestic Snowflake | 1 |
| 203146 | Majestic Giftbox | 1 |
| 409192 | Majestic Angels | 4 |
| 203145 | Majestic Ornament | 1 |
| 202987 | Majestic Gold Candy Canes | 1 |
| | | |

101 Carroll Road South Whitley, Indiana 46787 (708)-617-0822

BOL

Submitted on 06-21-2021

Miami Beach

Trailer number Staging 2

Due Date

| Part Number | Description | Quantity |
|-------------------------------|-------------------------------------|----------|
| 201753CAN | Sapin Pure | 1 |
| 202387CAN | Prism 3m Pole Decor | 6 |
| 202387USA | Prism 3m Pole Decor | 33 |
| 202044 | Ribbon | 2 |
| 201523 | Sylma | 1/4 |
| 202383CAN | Prism 1m Pole Decor | 72 |
| | Mini lights with Star | |
| Normandy Fountain Custom Tree | Topper | 1 |
| 202724 | Ground Giftboxes | 2 |
| 409230 | Radiant Stars | 2 |
| 408492 or 201621 | Double Cone Tree | 1/2 |
| 408948 | Majestic Tree 6.5 ft | 1 |
| 202987 | Majestic Gold Candy Canes 6.5 ft | 1 |

101 Carroll Road South Whitley, Indiana 46787 (708)-617-0822

BOL

Submitted on 06-21-2021

Miami Beach

Trailer number Staging 3

Due Date

| Part N | lumber |
|--------|--------|
|--------|--------|

| | Description | Quantity |
|----------------------------|---|---------------|
| 201756 201805 | Gift Box Walk Thru Ornament | 1 |
| 201523 203146 203145 | Sylma Majestic Giftbox 6.5ft Majestic 6.5 ft Ornament | 1/4 1 1 |
| 408492 or 201621 | Double Cone Tree | 1/2 |

101 Carroll Road South Whitley, Indiana 46787 (708)-617-0822

BOL

Submitted on 06-21-2021

Miami Beach

Trailer number Staging 3

Due Date

Unknown

| Del | | Description | Quantity |
|-----|---------------|------------------|----------|
| | 202389CAN | Prism Suspension | 4 |
| | 408486 | Frozen Tree | 2 |
| | 12 ft Menorah | | 1 |
| | 201523 | Sylma | 1/4 |

Part Number

101 Carroll Road South Whitley, Indiana 46787 (708)-617-0822

BOL

Submitted on 06-21-2021

Miami Beach

Part Number

Trailer number Staging 3

Due Date

| Description | | Quantity |
|-------------|---------------------|----------|
| 407689 | Pink Umbrella | 1 |
| 407692 | Blue Umbrella | 1 |
| 408476 | Snowflake | 1 |
| 410376 | Royal Ribbon Arch | 1 |
| 408942 | Majestic Star 5.9ft | 1 |

Type your text here

Estimate

305.908.8000 info@miamichristmaslights.com www.miamichristmaslights.com

Proposal Information

Estimate#: 22 -482 Estimate Subject: 2022 Normandy Fountain Light tree Addition Proposal Date: Nov 25, 2022 Lights on Date: Nov 27, 2022 Term: 1 years after execution

| Miami Lakes, FL 33016 | |
|-----------------------|--|
| Customer Information | |
| City of Miami Beach | |

Miami Christmas Lights

14374 Commerce Way

MIAMI CHRISTMAS LIGHTS

Giacomo Natteri 1700 convention Center Dr Miami Beach, FL 33333 Ph: 786- 914 6929 Em: Giacomonatteri@miamibeachfl.gov

Product Details

| Product Details | Price | Units | Total | |
|--|-----------------|-----------|-------------|--|
| Area Description: 71st Street Normandy Fountain | \$ 0.00 | 1 | \$ 0.00 | |
| 25.855634777474908, -80.1286845334769 | | | | |
| Install light tree on fountain. | \$ 3,221.00 | 1 | \$ 3,221.00 | |
| Install optical timers on outlets with timer settings of dusk to dawn. | \$ 28.75 | 1 | \$ 28.75 | |
| | | Sub Total | \$ 3,249.75 | |
| | Discou | unt Terms | \$ 0.00 | |
| | Adj | ustments | \$ 0.00 | |
| | Gran | d Total | \$ 3,249.75 | |
| | Pay Deposit Now | Online | \$ 1,624.88 | |
| | | | | |

Prices include all materials, which are supplied by Miami Christmas Lights and remain the property of Miami Christmas Lights, installation, maintenance, and removal. Customer is only responsible to supply adequate power sources. If Customer is providing any materials, that will be noted in the Notes section.

Notes:

Power:Power to be aerialed from GFI on ground. Outlet Location: Circuit Breaker Location: Timer Hours:

Insurance

Miami Christmas Lights carries \$3.000,000/\$4,000,000 commercial liability and \$1,000,000 workers compensation insurance. To be added as an additionally insured pleaseclick here.

Terms and Conditions

By signing here, I agree and understands that this Estimate, combined with the Miami Christmas Lights Standard Terms and Conditions posted at www.miamichristmaslights.com/termsandconditions.pdf of which I have read and understand are incorporated by reference herein, becomes a legally binding contract. <u>Miami</u> <u>Christmas Lights will not begin any work until deposit is received</u>.

Name:____ Date:____ ____ Signature:___

Effective



Type your text here ...

Estimate

305.908.8000 info@miamichristmaslights.com www.miamichristmaslights.com

MIAMI CHRISTMAS LIGHTS

Miami Christmas Lights 14374 Commerce Way Miami Lakes, FL 33016

Customer Information

 City of Miami Beach
 Estimate#: 22 -071

 Sellan Santiago
 Estimate Subject: 2022 Decor Addition - 71st Business District

 1700 convention Center Dr
 Proposal Date: Apr 18, 2022

 Miami Beach, FL 33333
 Lights on Date:

 Ph: 305-673-7000 x 22124
 Contract Term: 1 years after execution

 Em: SantiagoSellan@miamibeachfl.gov
 Contract Expire Date: 2022

| Product Details | Price | Units | Total |
|--|-------------|------------|-------------------------|
| Area Description: Collins Ave - 65th St to 75th St | \$ 0.00 | 1 | \$ 0.00 |
| 25.84842809335436, -80.1202754159235 | | | |
| Install custom pole decor on 43 decorative light poles along the east and west side of the street. | \$ 1,492.00 | 43 | \$ 64,156.00 |
| Area Description: 71st St from Collins to Rue Versailles Dr. | \$ 0.00 | 1 | \$ 0.00 |
| 25.856115905294146, -80.12059386706741 | | | |
| Install custom pole decor on 38 decorative light poles along the east and west side of the street. | \$ 1,492.00 | 38 | \$ 56,696.00 |
| | | Sub Total | \$ 120,852.00 |
| | Disc | ount Terms | \$ 0.00 |
| | A | djustments | \$ 0.00 |
| | Gra | nd Total | <u>\$</u> 120,852.00 |

Proposal Information

Pay Deposit Now Online \$ 60,426.00

Prices include all materials, which are supplied by Miami Christmas Lights and remain the property of Miami Christmas Lights, installation, maintenance, and removal. Customer is only responsible to supply adequate power sources. If Customer is providing any materials, that will be noted in the Notes section.

Notes: Costs are per MCL service. Product ownership remains with MCL. No additional refurbishment or storage costs will be applied.

Power:Electrical outlet on each pole. City to verify they all work. Outlet Location: Circuit Breaker Location: Timer Hours:

Insurance

Miami Christmas Lights carries \$3,000,000/\$4,000,000 commercial liability and \$1,000,000 workers compensation insurance. To be added as an additionally insured please click here.

Terms and Conditions

By my signature below. I certify that I have read and agree to the provisions set forth in this invoice and to the Miami Christmas Lights Standard Terms and Conditions posted at www.miamichristmaslights.com/termsandconditions.pdf which are incorporated by reference herein. A deposit of 50% of the total estimate is required to reserve the installation time slot. <u>Miami Christmas Lights will not begin any work until deposit is received</u>

Name: Date: Signature:



Estimate # EST-001056

South Florida Lighting Team 14374 COMMERCE WAY MIAMI LAKES Florida 33016

| Bill To | Estimate Date : | 02.10.23 |
|---|-----------------|-------------|
| City of Miami Beach Miami Beach | Sales person : | Kurt Stange |

Contract Term (years): 1

| # | Description | Qty | Rate | Amount |
|---|---|------|-----------|-------------|
| 1 | Area Description: Collins Ave - 65th St to 75th St and 71st St from Collins to Rue Versailles Dr. | 1.00 | 42,298.20 | 42,298.20 |
| | Emergency Removal of decor | | | |
| | | Sub | o Total | 42,298.20 |
| | | | Total | \$42,298.20 |

Notes

Looking forward for your business.

Terms & Conditions

By accepting this estimate, I certify that I have read and agree to the provisions set forth in this invoice and to the Miami Christmas Lights Standard Terms and Conditions posted at www.miamichristmaslights.com/termsandconditions.pdf which are incorporated by reference herein. A deposit of 50% of the total estimate is required to reserve the installation time slot. Miami Christmas Lights will not begin any work until deposit is received.

Authorized Signature _____





South Florida Lighting Team 14374 COMMERCE WAY MIAMI LAKES Florida 33016

| Bill To | Estimate Date : | 04.18.22 |
|---|-----------------|----------|
| City of Miami Beach Miami Beach | Reference# : | 22 -069 |

Subject :

2022 Product Service - City of Miami Beach

Contract Term (years): 2

| # | Description | Qty | Rate | Amount |
|----|---|------|-----------|-------------|
| 1 | Product Service to be completed between 2.15 - 5.31 | 1.00 | 6,854.00 | 6,854.00 |
| | Julia Tuttle - Refurbishment costs | | | |
| 2 | 41st St - Refurbishment costs | 1.00 | 13,625.00 | 13,625.00 |
| 3 | Lincoln Road Mall - Refurbishment costs | 1.00 | 3,555.00 | 3,555.00 |
| 4 | Police Station - Refurbishment costs | 1.00 | 5,114.00 | 5,114.00 |
| 5 | City Hall - Refurbishment costs | 1.00 | 12,754.00 | 12,754.00 |
| 6 | Espanola Way - Refurbishment costs | 1.00 | 2,210.00 | 2,210.00 |
| 7 | Washington Ave - Refurbishment costs | 1.00 | 9,300.00 | 9,300.00 |
| 8 | Ocean Drive - Refurbishment costs | 1.00 | 16,436.00 | 16,436.00 |
| 9 | Collins Ave - Refurbishment costs | 1.00 | 4,212.00 | 4,212.00 |
| 10 | 5th St - Refurbishment costs | 1.00 | 1,164.00 | 1,164.00 |
| 11 | Normandy Fountain - Refurbishment costs | 1.00 | 3,889.00 | 3,889.00 |
| 12 | South Point Park - Refurbishment costs | 1.00 | 14,246.00 | 14,246.00 |
| | | Sul | b Total | 93,359.00 |
| | | | Total | \$93,359.00 |

Notes

Type your text here ...

Estimate

305.908.8000 info@miamichristmaslights.com www.miamichristmaslights.com

Proposal Information

Estimate #: 22 - 197 Estimate Subject: Year 5 Annual Decor Refurbishment - City of Miami Beach Proposal Date: Apr 1, 2024 Lights on Date: Contract Term: 3 years after execution Contract Expire Date: 2025

| Product Details | Price | Units | Total | |
|--|--------------|------------|--------------|--|
| Annual refurbishment costs for city owned holiday decor. Cost is per year for for years 3, 4, and 5 of the holiday contract. | \$ 98,078.49 | 1 | \$ 98,078.49 | |
| | | Sub Total | \$ 98,078.49 | |
| | Disc | ount Terms | \$ 0.00 | |
| | A | djustments | \$ 0.00 | |
| | - | | 00 070 10 | |

Grand Total \$ 98,078.49

Pay Deposit Now Online \$ 49,039.25

Prices include all materials, which are supplied by Miami Christmas Lights and remain the property of Miami Christmas Lights, installation, maintenance, and removal. Customer is only responsible to supply adequate power sources. If Customer is providing any materials, that will be noted in the Notes section.

Notes:

Power:N/A Outlet Location: Circuit Breaker Location: Timer Hours:

Insurance

Miami Christmas Lights carries \$3,000,000/\$4,000,000 commercial liability and \$1,000,000 workers compensation insurance. To be added as an additionally insured pleaseclick here.

Terms and Conditions

By signing here, I agree and understands that this Estimate, combined with the Miami Christmas Lights Standard Terms and Conditions posted at www.miamichristmaslights.com/termsandconditions.pdf of which I have read and understand are incorporated by reference herein, becomes a legally binding contract. <u>Miami</u> <u>Christmas Lights will not begin any work until deposit is received</u>.

| Name: | |
|-------|--|
| Date: | |

Signature:_____

Effective



Miami Christmas Lights 14374 Commerce Way Miami Lakes, FL 33016

Customer Information

City of Miami Beach Sellan Santiago 1700 convention Center Dr Miami Beach, FL 33333 Ph: 305-673-7000 x 22124 Em: SantiagoSellan@miamibeachfl.gov



Miami Christmas Lights 14374 Commerce Way Miami Lakes, FL 33016

Customer Information

City of Miami Beach Giacomo Natteri 1700 convention Center Dr Miami Beach, FL 33333 Ph: 786- 914 6929 Em: Giacomonatteri@miamibeachfl.gov Parks Menorah

Type your text here...

Estimate

305.908.8000 info@miamichristmaslights.com www.miamichristmaslights.com

Proposal Information

Estimate#: 22 -504

Estimate Subject: Product cost - Menorahs - addition 12.7.2022 Proposal Date: Dec 7, 2022 Lights on Date: Nov 25, 2022 Term: 1 years after execution

| Product Details | Price | Units | Total | |
|---|-----------------|------------|-------------|--|
| Purchase of beautiful 6' illuminated menorahs | \$ 2,475.00 | 1 | \$ 2,475.00 | |
| | | Sub Total | \$ 2,475.00 | |
| | Disco | ount Terms | \$ 0.00 | |
| | Ac | ljustments | \$ 0.00 | |
| | Gran | nd Total | \$ 2,475.00 | |
| | Pay Deposit Now | / Online | \$ 1,237.50 | |

Prices include all materials, which are supplied by Miami Christmas Lights and remain the property of Miami Christmas Lights, installation, maintenance, and removal. Customer is only responsible to supply adequate power sources. If Customer is providing any materials, that will be noted in the Notes section.

Notes:

Power:Plug in Menorahs Outlet Location: Circuit Breaker Location: Timer Hours:

Insurance

Miami Christmas Lights carries \$3,000,000/\$4,000,000 commercial liability and \$1,000,000 workers compensation insurance. To be added as an additionally insured please click here.

Terms and Conditions

By signing here, I agree and understands that this Estimate, combined with the Miami Christmas Lights Standard Terms and Conditions posted at www.miamichristmaslights.com/termsandconditions.pdf of which I have read and understand are incorporated by reference herein, becomes a legally binding contract. <u>Miami Christmas Lights will not begin any work until deposit is received</u>

Name: Date: Signature:

Effective



Miami Christmas Lights 14374 Commerce Way Miami Lakes, FL 33016

NA M

Customer Information

City of Miami Beach Giacomo Natteri 1700 convention Center Dr Miami Beach, FL 33333 Ph: 786-914 6929 Em: Giacomonatteri@miamibeachfl.gov

just purchases

Type your text here ...

Estimate

305.908.8000 info@miamichristmaslights.com www.miamichristmaslights.com

Proposal Information

Estimate#: 22 -451 Estimate Subject: Product cost - Menorahs -2022 Proposal Date: Nov 7, 2022 Lights on Date: Nov 25, 2022 Term: 1 years after execution

| Product Details | Price | Units | Total |
|---|-------------|--------------------|--------------|
| Purchase of beautiful 6' illuminated menorahs | \$ 2,475.00 | 7 | \$ 17,325.00 |
| | | Sub Total | \$ 17,325.00 |
| | Disco | ount Terms | \$ 0.00 |
| | Ac | ljustments | \$ 0.00 |
| | Gran | nd Total <u>\$</u> | 17,325.00 |
| | | | |

Pay Deposit Now Online \$8,662.50

Prices include all materials, which are supplied by Miami Christmas Lights and remain the property of Miami Christmas Lights, installation, maintenance, and removal. Customer is only responsible to supply adequate power sources. If Customer is providing any materials, that will be noted in the Notes section.

| Notes: |
|---|
| Power:TBD Outlet Location: Circuit Breaker Location: Timer Hours: |
| Insurance Miami Christmas Lights carries \$3,000,000/\$4,000,000 commercial liability and \$1,000,000 workers compensation insurance. <u>To be added as an additionally insured please</u> <u>click here.</u> |
| Terms and Conditions By signing here, I agree and understands that this Estimate, combined with the Miami Christmas Lights Standard Terms and Conditions posted at www.miamichristmaslights.com/termsandconditions.pdf of which I have read and understand are incorporated by reference herein, becomes a legally binding contract. <u>Miami Christmas Lights will not begin any work until deposit is received</u> |

| Name: | Signature: | Effective |
|-------|------------|-----------|
| Date: | | |

Type your text here ...

MIAMI CHRISTMAS LIGHTS

Miami Christmas Lights 14374 Commerce Way Miami Lakes, FL 33016

Customer Information

City of Miami Beach Kenneth Soler 1700 convention Center Dr Miami Beach, FL 33333 Ph: 786-525-9584 Em: kennethsoler@miamibeachfl.gov

Estimate

305.908.8000 info@miamichristmaslights.com www.miamichristmaslights.com

Proposal Information

Estimate#: 22 -494 Estimate Subject: 2022 City of Miami Beach - Additions 12.1.2022 Proposal Date: Dec 1, 2022 Lights on Date: Dec 6, 2022 Term: 1 years after execution

| Product Details | Price Units | Total |
|--|------------------------|-------------|
| Area Description: 41st St, North side | \$ 0.00 1 | \$ 0.00 |
| 25.812982990560027, -80.13626733401952 | | |
| Install 14' Warm White 5MM LED synthetic Christmas tree. Christmas tree includes a collection of traditional decors in red, green , gold and silver. | \$ 6,500.00 1 | \$ 6,500.00 |
| | Sub Total | \$ 6,500.00 |
| | Discount Terms | \$ 0.00 |
| | Adjustments | \$ 0.00 |
| | Grand Total | \$ 6,500.00 |
| | Pay Deposit Now Online | \$ 3,250.00 |

Prices include all materials, which are supplied by Miami Christmas Lights and remain the property of Miami Christmas Lights, installation, maintenance, and removal. Customer is only responsible to supply adequate power sources. If Customer is providing any materials, that will be noted in the Notes section.

| Notes: | |
|---|---|
| Power:TBD Outlet Location: | |
| Circuit Breaker Location: | |
| Timer Hours: | |
| Insurance | |
| | ommercial liability and \$1,000,000 workers compensation insurance. To be added as an additionally insured pleaseclick |
| here. | |
| Terms and Conditions | |
| | nate, combined with theMiami Christmas Lights Standard Terms and Conditions posted at |
| www.miamichristmaslights.com/termsandconditions.p Christmas Lights will not begin any work until deposit i | odf of which I have read and understand are incorporated by reference herein, becomes a legally binding contract. <u>Miam</u> |

Name: Date:__

______ Signature:____

.....

Effective