

## Attachment A

| GROUP 1: TIME AND MATERIAL BASIS |                                 |   |                            | Pipeline          |   | Haber & Son's                 |                              |  |
|----------------------------------|---------------------------------|---|----------------------------|-------------------|---|-------------------------------|------------------------------|--|
| Item                             | Description                     | Quantity  | U / M                      | Unit Cost         | Total<br>(Quantity_X_Unit_Cost)           | Unit Cost                     | Total (Quantity_X_Unit_Cost) |  |
| EQUIPMENT, PARTS AND SERVICE     |                                 |   |                            |                   |   |                               |                              |  |
| A1                               | Hourly Rate – Regular           | 1600  | Hourly Rate                | \$ 63.00          | \$ 100,800.00                             | \$ 65.00                      | \$ 104,000.00                |  |
| A2                               | Hourly Rate – Non Regular       | 400   | Hourly Rate                | \$ 63.00          | \$ 25,200.00                              | \$ 97.50                      | \$ 39,000.00                 |  |
|                                  |                                 |   |                            | SUB-TOTAL – LABOR | \$ 126,000.00                             | SUB-TOTAL – LABOR             | \$ 143,000.00                |  |
| Item                             | Description                     | Estimated<br>Annual Gross<br>Costs (Dealer<br>Invoice Cost) | % Mark –up                 |                   | Net Cost                                  | % Mark –up                    |                              | Net Cost                               |
|                                  |                                 |   | (See Appendix Section 3.1) |                   | (Dealer Invoice<br>Cost_X_% Mark -<br>up) | (See Appendix Section 3.1)    |                              | (Dealer Invoice Cost_X_% Mark<br>- up) |
| A3                               | Administrative Mark-up for Part | \$50,000  | 8.75%                      | \$                | 4,375.00                                  | 17%                           | \$                           | 8,500.00                               |
| SUB-TOTAL – PARTS & EQUIPMENT    |                                 |   |                            |                   | \$ 54,375.00                              | SUB-TOTAL – PARTS & EQUIPMENT |                              | \$ 58,500.00                           |
| GRAND TOTAL (ITEMS A1-A3)        |                                 |   |                            |                   | \$ 180,375.00                             | GRAND TOTAL (ITEMS A1-A3)     |                              | \$ 201,500.00                          |

| GROUP 2:<br>POOL OF PREQUALIFIED CONTRACTORS   |              |  |                 |
|--|--------------|--|-----------------|
| Does bidder wish to be considered for Pool of Prequalified Contractors (See Appendix C, Section 4)?<br><br>Note: Bidder shall be deemed responsive and responsible prior to be allowed to participate in Pool of Prequalified Contractors. | Yes_Pipeline |  | No_Haber & Sons |