## PROPOSAL FOR FURNISHING FIRE APPARATUS

Nov 29, 2017

City of Miami Beach, FL

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

| One Pierce 100' Arrow XT PUC Platform - 632                                 | \$       | 1,094,601.00 |
|---|----------|--------------|
| Purchase from FSA Fire Rescue Bid-FSA16-VEF12.0 Spec. #13                   |          | -,, 2000     |
| Miami Beach required loose equipment SVQ14925                               |          | 63,896.91    |
| Trade 2001 Pierce 100' Dash Platform - with signed trade agreement-Included |          | (165,000.00) |
| Comptartment shelfs \$184.00ea / Toolboards \$889.00ea                      | `        | (105,000.00) |
| Compartment Pull Out Trays \$984.00ea /Floor Mounted \$791.00ea             |          |              |
| Optional- Pre payment discounts available on request                        |          |              |
| Pricing good to Feb 28, 2017  | Total \$ | 993,497.90   |

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 14 months after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Miami Beach, FL.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 60 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By:

AUI/HORIZED SALES REPRESENTATIVE Michael Schneider



QSD1397

PERFORM. LIKE NO OTHER.

Revised: 12/29/2008

2904 59TH AVENUE DRIVE EAST

141 MARITIME DRIVE RADENTON FL 34203 SANFORD FL 32771

IN FLA: 1-800-228-8368

PHONE: 941-756-7779 FAX: 941-756-2598

PHONE: 407-328-5081 FAX 407-328-5083

visit us at: www.ten8fire.com

**SALES QUOTE** 

Quote Number: SVQ14925

Quote Date: Page: 1

PROCUREMENT DEPARTMENT

1755 MERIDIAN AVE, 3RD FLOOR

Sold

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR MIAMI BEACH, FL 33139

Ship Via

Ship Date Terms

**NET 30 DAYS** 

Work Done

Problem

Equipment Equipment ID

INSTALL DTF EQUIPTMENT

Customer ID P.O. Number

TEN-8 STF1210

MIAMI BEACH FIRE DEPT.

MIAMI BEACH, FL 33139

P.O. Date

Ship

To:

SalesPerson MJS

Ten-8 Contact DERICK BOUWER

Doc Date:

| Item No. | Description  | UOM  | Quantity | Unit Price | Total Price           |        |
|----------|--|------|----------|------------|-----------------------|--------|
|          | AMERICAN LIFEGUARD #200, RED, WATER BUOYS            | EACH | 2        | 77.02      | 154.04                |        |
| ;        | AMERICAN LIFEGUARD WHISTLE, 10-426-RD                | EACH | 2        | 4.00       | 8.00                  |        |
|          | ONYX DATREK M24, PFD                                 | EACH | 2        | 164.14     | 328.28                |        |
|          | ONYX-DATREK RE-ARMING KIT                            | EACH | 4        | 25.25      | 101.01                | 101.00 |
|          | GRG-2YNE9, CENTER PUNCH                              | EACH | 2        | 7.58       | 15.15                 | 15.16  |
|          | BOUNDTREE K4026,SEAT BELT CUTTER                     | EACH | 2        | 8.84       | 17.68                 |        |
|          | BOUNDTREE 4000053, TRAUMA SHEERS                     | EACH | 2        | 8.84       | 17.68                 |        |
| ÷        | 5RHL9 WESTWARD SPOTLIGHT                             | EACH | 1        | 202.02     | 202.02                |        |
|          | CRESSI F1 FRAMELESS SCUBA MASK, BLACK                | EACH | 2        | 44.19      | 88.38                 |        |
|          | VOIT DUCK FEET SWIM FINS, (LARGE 8-9),<br>GREEN/BLUE | EACH | 2        | 90.91      | 181.82                |        |
|          | CRESSI CORSICA PREMIUM ULTRA FLEX SNORKEL            | EACH | 2        | 20.00      | 40.00                 |        |
|          | PELICAN FLOAT LINE-100' YELLOW                       | EACH | 1        | 37.88      | 37.88                 |        |
|          | MARSARS WATER RESCUE BAG,<br>MARINE-RESCUE.COM       | EACH | 1        | 220.96     | 220.96                |        |
|          | Transferred to page 2                                |      |          | -          | 1,412.90<br>\$ 1412.4 | (P     |

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PROCUREMENT DEPARTMENT

1755 MERIDIAN AVE, 3RD FLOOR

MIAMI BEACH FIRE DEPT.

MIAMI BEACH, FL 33139

Ship

To:

MIAMI BEACH FIRE DEPT.

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

**SALES QUOTE** 

Quote Date:

Quote Number: SVQ14925

Page: 2

MIAMI BEACH, FL 33139

Ship Via

Ship Date

Terms **NET 30 DAYS** 

Work Done

Problem INSTALL DTF EQUIPTMENT

Equipment Equipment ID Customer ID TEN-8

P.O. Number STF1210

P.O. Date

SalesPerson MJS

Ten-8 Contact DERICK BOUWER

Doc Date: 12/07/16

| Item No.  | Description  | UOM  | Quantity | Unit Price | Total Price                     |
|-----------|--|------|----------|------------|---------------------------------|
|           | Transferred from name 1                                |      |          |            | 40                              |
|           | Transferred from page 1 WATER-RESCUES.COM, RESCUE DISK | EACH | 1        | 113.64     | 1,412. <del>9</del> 0<br>113.64 |
| !         | PRINCETON TEC SHOCKWAVE II DIVE LIGHT, BLACK           | EACH | 1        | 107.32     | 107.32                          |
|           | DORCY 41-1485, FLASHLIGHTS W/ SAFETY CONE              | EACH | 2        | 11.36      | 22.73                           |
| KOH-07670 | 4 Cell Orange Lantern w/Direct Wire                    | EACH | 4        | 209.09     | 836.35                          |
|           | GRG-23TL79 HACKSAW                                     | EACH | 1        | 28.13      | 28.13                           |
|           | GRG-5R846 HACKSAW BLADES (10 PACK)                     | EACH | 1        | 27.13      | 27.13                           |
|           | GRG-21XU25 PRYBAR                                      | EACH | 1        | 28.28      | 28.28                           |
|           | GRG-5TH08 ALLEN WRENCH METRIC                          | EACH | 1        | 20.27      | 20.27                           |
|           | GRG-5TH13 ALLEN WRENCHES SAE                           | EACH | 1        | 18.43      | 18.43                           |
|           | GRG-3Q021 UTILITY KNIFE                                | EACH | 1        | 6.94       | 6.94                            |
|           | GRG-13G269 SCREWDRIVER SET                             | EACH | 1        | 100.45     | 100.45                          |
|           | GRG-5NAZ5 CLAW HAMMER                                  | EACH | 1        | 58.70      | 58.70                           |
|           | GRG-4CR41 CHANNEL LOCK                                 | EACH | 1        | 32.16      | 32.16                           |
|           | Transferred to page 3                                  |      |          |            | 2,813.43                        |
|           |  |      |          |            | 2 <u>,813.43</u><br>2812.93     |

2904 59TH AVENUE DRIVE EAST

RADENTON FL 34203

141 MARITIME DRIVE SANFORD FL 32771

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FAX:

Sold

To:

941-756-2598

FAX: 407-328-5083

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PROCUREMENT DEPARTMENT

1755 MERIDIAN AVE, 3RD FLOOR

Ship

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

**SALES QUOTE** 

Quote Date:

Quote Number: SVQ14925

Page: 3

MIAMI BEACH, FL 33139

Ship Via

Ship Date Terms

**NET 30 DAYS** 

MIAMI BEACH, FL 33139

MIAMI BEACH FIRE DEPT.

Work Done

Problem

INSTALL DTF EQUIPTMENT

Equipment

Equipment ID

Customer ID

TEN-8

P.O. Number STF1210

P.O. Date

SalesPerson

MJS

Ten-8 Contact DERICK BOUWER

Doc Date:

| Item No.  | Description  | MOU  | Quantity | Unit Price | Total Price   |
|-----------|--|------|----------|------------|---|
|           | Transferred from page 2GRG-3LXP1 ADJUSTABLE WRENCH | EACH | 1        | 43.24      | 2 <b>8 12 .9 3</b><br>2, <del>813.43</del><br>43.24 |
| •         | GRG-3LY75 SLIP JOINT PLIERS                        | EACH | 1        | 19.22      | 19.22   |
| •         | GRG-1UKJ9 NEEDLE NOSE PLIERS                       | EACH | 1        | 19.76      | 19.76   |
|           | GRG-3R416 PIPE WRENCH                              | EACH | 1        | 79.15      | 79.15   |
|           | GRG-30PC04 CUTTING PLIERS                          | EACH | 1        | 27.78      | 27.78   |
|           | GRG-1A421 VISE GRIP                                | EACH | 1        | 23.50      | 23.50   |
|           | GRG-40JC95 TOOL BOX                                | EACH | 1        | 72.16      | 72.16   |
|           | GRG-5RXF8 JUMPER CABLES                            | EACH | 1        | 242.88     | 242.88  |
|           | GRG-40N592 COLLAPSIBLE CONES                       | EACH | 2        | 71.88      | 143.76  |
|           | GRG-20Y880 SLEDGE                                  | EACH | 1        | 99.05      | 99.05   |
| FRH-FA-8  | FORCE AXE 8LBS FLATHEAD / FIBERGLASS               | EACH | 1        | 95.96      | 95.96   |
| FRH-FAP-8 | FORCE AXE PICK HEAD 8LB                            | EACH | 1        | 101.01     | 101.01  |
| GLA-GMM2  | GLASS MASTER TOOL KIT                              | EACH | 1        | 201.26     | 201.26  |
|           | Transferred to page 4                              |      |          |            | 3,982.16  |
|           |  |      |          |            | 3981.66   |

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RADENTON FL 34203

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PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR Ship

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

**SALES QUOTE** 

Quote Date:

Quote Number: SVQ14925

Page: 4

MIAMI BEACH, FL 33139

Ship Via

Sold

To:

Ship Date

Terms

NET 30 DAYS

MIAMI BEACH FIRE DEPT.

MIAMI BEACH, FL 33139

Work Done

Problem

INSTALL DTF EQUIPTMENT

Equipment

Equipment ID

Customer ID

TEN-8

P.O. Number STF1210

P.O. Date

SalesPerson MJS

Ten-8 Contact DERICK BOUWER

Doc Date:

| Item No.        | Description                                    | UOM  | Quantity | Unit Price | Total Price                            |
|-----------------|--|------|----------|------------|--|
| FRH-PB-30       | Transferred from page 3                        | EACH | 1        | 220.95     | 3 <i>981.</i> 66<br>3,982.16<br>220.95 |
| i :-NCBC-36     | BOLT CUTTER NON CONDUCTIVE                     | EACH | 1        | 132.58     | 132.58                                 |
| ELK-S-454       | WRENCH HYDRANT                                 | EACH | 1        | 65.37      | 65.37                                  |
| ELK-T-464       | SPANNER UNIVERSAL                              | EACH | 1        | 21.59      | 21.59                                  |
| AMX-423         | EXTINGUISH 20# ABC,DRY CHEM                    | EACH | 1        | 133.20     | 133.20                                 |
|                 | GRG-4ACD5 BARRICADE TYPE                       | EACH | 1        | 26.68      | 26.68                                  |
| TEA-K12-FD-970  | K-12 RESCUE SAW 14" (970) WITHOUT BLADE        | EACH | 1        | 1,468.94   | 1,468.94                               |
| CUT-CE2172RSD8A | 20" RESCUE SAW W/8" DEPTH GAUGE w/BULLET CHAIN | EACH | 1        | 2,205.18   | 2,205.18                               |
| TEM-910-1440    | VS-21-R-20 W/15 FT OF 12 AWG                   | EACH | 1        | 2,651.50   | 2,651.50                               |
| TEM-910-1140    | TEMPEST DD21-H-5.5 PPV FAN                     | EACH | 1        | 2,045.44   | 2,045.44                               |
| FRH-SHV-P-51    | 51" RD PT SHOVEL,FG HDLE                       | EACH | 1        | 36.62      | 36.62                                  |
| FRH-SHV-F-51    | 51" SQ. PT SHOVEL/FG HDLE                      | EACH | 1        | 36.62      | 36.62                                  |
| FRH-MS-1        | MARRYING STRAP                                 | EACH | 1        | 11.99      | 11.99                                  |
|                 | Transferred to page 5                          |      |          |            | 13,038.82<br>13,038.31                 |

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Page: 5

Sold

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

MIAMI BEACH, FL 33139

Ship Via

Ship Date

Terms

**NET 30 DAYS** 

Work Done

Problem

INSTALL DTF EQUIPTMENT

Equipment

Equipment ID

Ship

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

**SALES QUOTE** 

Quote Date:

Quote Number: SVQ14925

MIAMI BEACH, FL 33139

Customer ID

TEN-8

P.O. Number STF1210

P.O. Date

SalesPerson MJS

Ten-8 Contact DERICK BOUWER

Doc Date:

| Item No.              | Description  | UOM   | Quantity | Unit Price | Total Price   |
|-----------------------|--|-------|----------|------------|---|
| Tr                    | ransferred from page 4<br>SALVAGE COVER 12 X 18 18OZ VINYL | EACH  | 6        | 127.78     | ነ <b>3 ፡ 3 ጜ</b> ፡ 3 ኒ<br>1 <del>3,038.82</del><br>766.68 |
| -6HC                  | 6" HOSE CLAMP  | EACH  | 2        | 340.85     | 681.70  |
| ANG-011045X25SPC      | HI VOL 5"X25' CPLD 6" LHF NST X 4.734X7TPI LHF             | EACH  | 1        | 622.42     | 622.42  |
| ANG-HC1.75X50         | HI-COMBAT 1.75"X50' ORANGE                                 | EACH  | 4        | 312.22     | 1,248.88  |
| ANG-HC1.75X50B        | HIGH COMBAT 1.75" X 50 FT BLUE                             | EACH  | 4        | 312.22     | 1,248.88  |
| ANG-HV5X50            | HI-VOL 5"X50'  | EACH  | 20       | 493.89     | 9,877.80  |
| KEY-DP30-800-50-ARN   | BIG 10 DJ HOSE 3.0" X 50' W/ 2.5" NST WHITE                | SECTI | 20       | 202.65     | 4,053.00  |
| ELK-040014F2-01090203 | 1.5" (RED) CHIEF TIP 175@75,MRT, RIGID BASE                | EACH  | 2        | 339.46     | 678.92  |
| ELK-040024F2-01100201 | 1.5" (ORANGE) CHIEF TIP 300@75,MRT, RIGID BASE             | EACH  | 1        | 406.63     | 406.63  |
| ELK-B-278             | 2.5" PLAYPIPE W/SHUTOFF ,1.5" DISCHARGE                    | EACH  | 1        | 603.35     | 603.35  |
| ELK-X-86-A            | HYDRANT VALVE 2.5" SCREW TYPE                              | EACH  | 1        | 369.61     | 369.61  |
| ELK-B-100A            | WYE BALL VALVE 2.5"F X (2) 1.5" M ALUMINUM. LONG           | EACH  | 2        | 233.31     | 466.62  |
| SRT-TNT-ATT-6.5-FC-RC | ACCELERATOR 6.5hp HONDA GASOLINE TWIN POWER UNIT           | EACH  | 1        | 6,448.88   | 6,448.88  |
| Tr                    | ansferred to page 6  |       |          |            | 40.512.79<br>\$40,511.69                                  |

2904 59TH AVENUE DRIVE EAST ADENTON FL 34203

141 MARITIME DRIVE SANFORD FL 32771

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**SALES QUOTE** 

Quote Number: SVQ14925

Quote Date: Page: 6

Sold

FAX.

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

MIAMI BEACH, FL 33139

Ship Via

Ship Date Terms

**NET 30 DAYS** 

Work Done

Problem

INSTALL DTF EQUIPTMENT

Equipment Equipment ID Ship

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE. 3RD FLOOR

MIAMI BEACH, FL 33139

Customer ID

TEN-8

P.O. Number STF1210

P.O. Date

SalesPerson

MJS

Ten-8 Contact DERICK BOUWER

Doc Date:

| Item No.               | Description   | UOM    | Quantity | Unit Price | Total Price            |
|------------------------|---|--------|----------|------------|------------------------|
| Tran                   | sferred from page 5 WITH ROLL CAGE (FLAT FACE COUPLERS) |        |          |            | 40,512.19              |
| TNT-S-100-28-NEX       | 28 " SPREADER ( NEXUS COUPLERS )                        | EACH   | 1        | 6,161.11   | 6,161.11               |
| SRT-TNT-SLC-29-NEX     | 7-3/8" C-CUTTER (NEXUS COUPLERS)                        | EACH   | 1        | 5,405.55   | 5,405.55               |
| SRT-TNT-TLS-50-NEX     | 50 "TELESCOPING RAM ( NEXUS COUPLERS )                  | EACH   | 1        | 4,650.00   | 4,650.00               |
| SRT-TNT-TLS-40-NEX     | 40" TELESCOPING LIGHTWEIGHT RAM                         | EACH   | 1        | 3,084.44   | 3,084.44               |
|                        | ( NEXUS COUPLERS)                                       |        |          |            |                        |
| SRT-TNT-EXTH-35-FC-NEX | 35' BANDED TWIN LINE FLAT FACE - NEXUS RED/BLUE         | EACH   | 1        | 1,042.22   | 1,042.22               |
| SRT-TNT-EXTH-50-FC-NEX | 50' Banded Twin Line Clipped Extension Hose; FC         | EACH   | 1        | 1,222.22   | 1.222.22               |
|                        | Female Nexus  |        |          |            |                        |
| SRT-TNT-DL-6           | DROP LINE 6' (SINGLE LINE LESS COUPLER)                 | EACH   | 1        | 91.11      | 91.11                  |
| SRT-TNT-DL-6           | DROP LINE 6' (SINGLE LINE LESS COUPLER)                 | EACH   | 1        | 91.11      | 91.11                  |
| SRT-TNT-550029         | FLAT BLEEDER MALE COUPLER W/DUST COVER                  | EACH   | 1        | 113.64     | 113.64                 |
| SRT-TNT-550030         | Flat Face Female Coupler With Dust Cover                | EACH . | 1        | 162.22     |                        |
| Trans                  | sferred to page 7                                       |        |          |            | 62,535. <b>&amp;</b> 1 |

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PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

MIAMI BEACH, FL 33139

MIAMI BEACH FIRE DEPT.

Ship Via

Ship Date

Terms **NET 30 DAYS** 

Work Done

Problem

INSTALL DTF EQUIPTMENT

Equipment

Equipment ID

**SALES QUOTE** 

Quote Number: SVQ14925

Quote Date:

Page: 7

Ship

MIAMI BEACH FIRE DEPT.

To:

PROCUREMENT DEPARTMENT 1755 MERIDIAN AVE, 3RD FLOOR

MIAMI BEACH, FL 33139

Customer ID

TEN-8

P.O. Number STF1210

P.O. Date

SalesPerson

MJS

Ten-8 Contact DERICK BOUWER

Doc Date:

12/07/16

| Item No.       | Description  | UOM Quantity Unit Price |   |        | Total Price               |  |
|----------------|--|-------------------------|---|--------|---------------------------|--|
| SRT-TNT-551090 | Transferred from page 6  Nexus female/flat jumper/Pigtail P/N 551090,Black | EACH                    | 1 | 722.22 | 31<br>62,535.81<br>722.22 |  |
| εTNT-551091    | Nexus male/flat jumper/Pigtail P/N 551091. Black                           | EACH                    | 1 | 638 88 | 638.88                    |  |

Amount Subject to Sales Tax 0.00

Amount Exempt from Sales Tax 63,896.91

Subtotal: Invoice Discount:

63,896.21 0.00

Sales Tax:

0.00

Total:

63,896,91

4(