



ECONOMIC DEVELOPMENT
REDEVELOPMENT AGENCY
ASSET MANAGEMENT

2016 JUN 30 AM 10:44
June 28, 2016

Mr. Max Sklar

Director of Tourism, Culture, and Economic Development Department

1755 Meridian Avenue, Suite #500

Miami Beach, FL 33139

Dear Max,

As we discussed last week, the management contract between the City of Miami Beach and the Miami Beach Garden Conservancy expires on June 17, 2017. I am writing you to request your assistance in taking the appropriate steps to establish a new management agreement. The current 65 page management agreement contains much of the necessary terms and conditions we will need, as the nature of our agreement has not changed materially since 2007.

The Board of Directors for the Garden would like to request some measure of inflation increase to the 10 year management agreement as the garden's labor and maintenance costs increased considerably with the Jungles re-design, which is more costly to maintain (water features, pumps, etc.). We propose a review to the length of the contract in support of our long term vision.

We hope for and expect additional traffic through the Garden once the various Convention Center projects are completed and we will want to maintain the appropriate staffing and maintenance at all times.

As executive director of the Garden this past year, it has been a pleasure working with you on the various matters that have arisen. It is my hope that our next management agreement will reinforce the successful working relationship between the City of Miami Beach and the Miami Beach Garden Conservancy and ultimately provide the framework for the next generation of residents and travelers to enjoy this unique urban oasis.

Sincerely,

Sandy Shapiro
Sandy Shapiro

Executive Director