

ATTACHMENT A

ITB 2018-028-ND

		AAA Automated Door Repair, Inc.			Master Door Corporation			Best Garage Doors, Inc.	
GROUP 1 TIME AND MATERIAL BASIS - METAL DOORS									
Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
1A	Hourly Rate - Regular	300	Hourly Rate	\$65.00	\$19,500.00	\$100.00	\$30,000.00	No Bid	No Bid
1B	Hourly Rate - Non Regular	150	Hourly Rate	\$95.00	\$14,250.00	\$150.00	\$22,500.00	No Bid	No Bid
SUB-TOTAL-LABOR					\$33,750.00		\$52,500.00		No Bid
		Estimated Annual Gross Costs (Dealer Invoice Cost)		% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
1C	Administrative Mark-up for Parts and Supplies	\$45,000		20%	\$9,000.00	20%	\$9,000.00	No Bid	No Bid
SUB-TOTAL-PARTS & EQUIPMENT					\$9,000.00		\$9,000.00		No Bid
GRAND TOTAL (ITEMS 1A-1C)					\$42,750.00		\$61,500.00		No Bid

		AAA Automated Door Repair, Inc.			Master Door Corporation			Best Garage Doors, Inc.	
GROUP 2 TIME AND MATERIAL BASIS - ROLL-UP/GARAGE DOORS									
Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
2A	Hourly Rate - Regular	450	Hourly Rate	\$65.00	\$29,250.00	No Bid	No Bid	\$60.00	\$27,000.00
2B	Hourly Rate - Non Regular	90	Hourly Rate	\$95.00	\$8,550.00	No Bid	No Bid	\$110.00	\$9,900.00
SUB-TOTAL-LABOR					\$37,800.00		No Bid		\$36,900.00
		Estimated Annual Gross Costs (Dealer Invoice Cost)		% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
2C	Administrative Mark-up for Parts and Supplies	\$55,000		20%	\$11,000.00	No Bid	No Bid	18%	\$9,900.00
SUB-TOTAL-PARTS & EQUIPMENT					\$11,000.00		No Bid		\$9,900.00
GRAND TOTAL (ITEMS 2A-2C)					\$48,800.00		No Bid		\$46,800.00

		AAA Automated Door Repair, Inc. ¹			Master Door Corporation			Best Garage Doors, Inc.	
GROUP 3 TIME AND MATERIAL BASIS - STOREFRONT DOORS									
Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
3A	Hourly Rate - Regular	200	Hourly Rate	\$65.00	\$13,000.00	No Bid	No Bid	No Bid	No Bid
3B	Hourly Rate - Non Regular	100	Hourly Rate	\$95.00	\$9,500.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-LABOR					\$22,500.00		No Bid		No Bid

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Item	Description	Estimated Annual Gross Costs (Dealer Invoice Cost)	% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
3C	Administrative Mark-up for Parts and Supplies	\$30,000	20%	\$6,000.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-PARTS & EQUIPMENT				\$6,000.00		No Bid		No Bid
GRAND TOTAL (ITEMS 3A-3C)				\$28,500.00		No Bid		No Bid

AAA Automated Door Repair, Inc. ¹	Master Door Corporation	Best Garage Doors, Inc.
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GROUP 4 TIME AND MATERIAL BASIS - FOLDING DOORS

Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
4A	Hourly Rate - Regular	20	Hourly Rate	\$65.00	\$1,300.00	No Bid	No Bid	No Bid	No Bid
4B	Hourly Rate - Non Regular	5	Hourly Rate	\$95.00	\$475.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-LABOR					\$1,775.00		No Bid		No Bid

Item	Description	Estimated Annual Gross Costs (Dealer Invoice Cost)	% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
4C	Administrative Mark-up for Parts and Supplies	\$5,000	20%	\$1,000.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-PARTS & EQUIPMENT				\$1,000.00		No Bid		No Bid
GRAND TOTAL (ITEMS 4A-4C)				\$2,775.00		No Bid		No Bid

AAA Automated Door Repair, Inc.	Master Door Corporation	Best Garage Doors, Inc.
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GROUP 5 TIME AND MATERIAL BASIS - WOOD DOORS

Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
5A	Hourly Rate - Regular	100	Hourly Rate	\$65.00	\$6,500.00	No Bid	No Bid	No Bid	No Bid
5B	Hourly Rate - Non Regular	50	Hourly Rate	\$95.00	\$4,750.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-LABOR					\$11,250.00		No Bid		No Bid

Item	Description	Estimated Annual Gross Costs (Dealer Invoice Cost)	% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
5C	Administrative Mark-up for Parts and Supplies	\$15,000	20%	\$3,000.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-PARTS & EQUIPMENT				\$3,000.00		No Bid		No Bid
GRAND TOTAL (ITEMS 5A-5C)				\$14,250.00		No Bid		No Bid

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				AAA Automated Door Repair, Inc.	Master Door Corporation	Best Garage Doors, Inc.			
GROUP 6 TIME AND MATERIAL BASIS - MOTORIZED AND NON-MOTORIZED GATES									
Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
6A	Hourly Rate - Regular	80	Hourly Rate	\$65.00	\$5,200.00	No Bid	No Bid	No Bid	No Bid
6B	Hourly Rate - Non Regular	10	Hourly Rate	\$95.00	\$950.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-LABOR					\$6,150.00		No Bid		No Bid
Item	Description	Estimated Annual Gross Costs (Dealer Invoice Cost)		% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
6C	Administrative Mark-up for Parts and Supplies	\$10,000		20%	\$2,000.00	No Bid	No Bid	No Bid	No Bid
SUB-TOTAL-PARTS & EQUIPMENT					\$2,000.00		No Bid		No Bid
GRAND TOTAL (ITEMS 6A-6C)					\$8,150.00		No Bid		No Bid

				AAA Automated Door Repair, Inc. ¹	Master Door Corporation	Best Garage Doors, Inc.			
GROUP 7 TIME AND MATERIAL BASIS - HINGED GLASS DOORS									
Item	Description	Quantity	U/M	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)	Unit Cost	Total (Quantity_X_Unit_Cost)
EQUIPMENT, PARTS AND SERVICE									
7A	Hourly Rate - Regular	100	Hourly Rate	\$65.00	\$6,500.00	\$100.00	\$10,000.00	No Bid	No Bid
7B	Hourly Rate - Non Regular	50	Hourly Rate	\$95.00	\$4,750.00	\$150.00	\$7,500.00	No Bid	No Bid
SUB-TOTAL-LABOR					\$11,250.00		\$17,500.00		No Bid
Item	Description	Estimated Annual Gross Costs (Dealer Invoice Cost)		% Mark-up	Net Cost (Dealer Invoice Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)	% Mark-up	Total Cost (Estimated Annual Cost_X_% Mark-up)
7C	Administrative Mark-up for Parts and Supplies	\$15,000		20%	\$3,000.00	20%	\$3,000.00	No Bid	No Bid
SUB-TOTAL-PARTS & EQUIPMENT					\$3,000.00		\$3,000.00		No Bid
GRAND TOTAL (ITEMS 7A-7C)					\$14,250.00		\$20,500.00		No Bid

¹ Deemed non responsive for failure to meet the minimum licensing requirements