	C:tu	Friendo
	City	Friends
Ordinary Income/Expense		
Expense		
01 Administrative Costs	7.500.00	7.500.00
Accounting	7,500.00	7,500.00
Audit	8,000.00	8,000.00
Bank Charges and Operating Fees		
Bank Charges	0.00	500.00
Merchant Fees	0.00	25,000.00
Payroll Taxes	65,000.00	55,000.00
Regis HR & Benefits Management	7,126.00	12,874.00
Total Bank Charges and Operating Fees	72,126.00	93,374.00
Contract Labor - Administration	0.00	70,000.00
Credit Card Finance Charges	0.00	1,000.00
Depreciation Expense	0.00	12,000.00
Dues & Subscriptions	6,050.00	6,450.00
Insurance		
D&O	0.00	500.00
Liability Insurance	11,750.00	11,750.00
Volunteers	250.00	0.00
Worker's Comp	2,500.00	4,000.00
Total Insurance	14,500.00	16,250.00
Internet Access	9,000.00	9,000.00
Licenses and Permits	725.00	0.00
Meals & Entertainment	0.00	15,450.00
Miscellaneous Expense	0.00	1,000.00
Office Supplies		
Equipment Rental	1,800.00	1,800.00
General Office Supplies	7,500.00	7,500.00
Postage & Delivery	9,000.00	9,000.00
Total Office Supplies	18,300.00	18,300.00
Professional Development	0.00	20,000.00
Telephone	3,590.00	0.00
Salaries Admin		
Assistant to the Director		
Health Insurance	3,975.00	0.00
Salary	45,000.00	0.00
Total Assistant to the Director	48,975.00	0.00
Deputy Director		
Health Insurance	5,300.00	0.00
Salary	103,000.00	0.00
Total Deputy Director	108,300.00	0.00
Executive Director	0.00	125,168.00
Facility Rentals Coordinator	0.00	120, 100.00
Salary	0.00	61,300.00
Jaiai y	0.00	01,300.00

	City	Friends
Total Facility Rentals Coordinator	0.00	61,300.00
Guest Services Associate (PT)		
Salary	48,995.25	61,264.75
Total Guest Services Associate (PT)	48,995.25	61,264.75
Operations Manager		
Health Insurance	5,300.00	0.00
Salary	62,727.00	0.00
Total Operations Manager	68,027.00	0.00
Total Salaries Admin	274,297.25	247,732.75
Total 01 Administrative Costs	414,088.25	526,056.75
02 Facilities Costs	,	,
Accessibility	2,000.00	0.00
Contract Labor - Facilities	5,000.00	0.00
Electricity	50,000.00	35,000.00
Floor Mats	700.00	0.00
HVAC Supplies	0.00	0.00
Information Technology	70,000.00	12,000.00
Lighting	1,000.00	1,000.00
Repairs & Maintenance	2,000.00	0.00
Security		
Alarm Monitoring	1,200.00	0.00
Supplies	2,500.00	0.00
Total Security	3,700.00	0.00
Signage	2,000.00	0.00
Supplies		
General Facilities Supplies	10,000.00	10,000.00
Total Supplies	10,000.00	10,000.00
Technology Project	0.00	39,500.00
Salaries Facilities		
Building Supervisor I		
Health Insurance	5,300.00	0.00
Salary	36,565.00	0.00
Total Building Supervisor I	41,865.00	0.00
Building Supervisor II		
Health Benefits	5,300.00	0.00
Salary	29,120.00	0.00
Total Building Supervisor II	34,420.00	0.00
Total Salaries Facilities	76,285.00	0.00
Total 02 Facilities Costs	222,685.00	97,500.00
03 Development Costs	0.00	313,337.00
04 Public Programs	0.00	67,000.00
05 Exhibition Costs	0.00	686,131.00
06 Permanent Collection Costs		
Contract Labor - Permanent Collection		

	City	Friends
Conservator	0.00	97,000.00
Contract Labor Other	2,000.00	0.00
Framer	0.00	0.00
Photographer	2,400.00	0.00
Preparators	2,500.00	73,300.00
Total Contract Labor - Permanent Collection	6,900.00	170,300.00
Emergency Preparedness	2,500.00	2,500.00
Equipment Rental	5,800.00	0.00
Fees	2,000.00	0.00
General Expense	1,000.00	0.00
Guards	24,322.00	45,668.00
Insurance	2,250.00	0.00
Shipping	10,000.00	0.00
Signage	1,500.00	0.00
Software	1,370.00	0.00
Storage	60,000.00	0.00
Supplies	3,000.00	0.00
Travel	1,500.00	0.00
Salaries Collection		
Chief Curator		
Health Insurance	0.00	0.00
Salary	0.00	0.00
Total Chief Curator	0.00	0.00
Chief Preparator		
Health Insurance	5,300.00	0.00
Salary	50,392.75	0.00
Total Chief Preparator	55,692.75	0.00
Registrar of Collections		
Health Insurance	5,300.00	0.00
Salary	60,900.00	0.00
Total Registrar of Collections	66,200.00	0.00
Total Salaries Collection	121,892.75	0.00
Total 06 Permanent Collection Costs	244,034.75	218,468.00
07 Education Costs	0.00	268,000.00
08 Marketing Costs		
Advertising, Design and Print		
Advertising		
Banners	3,000.00	11,800.00
Offline	0.00	5,000.00
Online	0.00	53,600.00
Total Advertising	3,000.00	70,400.00
Digital Materials	0.00	49,900.00
Printing	0.00	72,720.00
Website	250.00	250.00

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	City	Friends
Total Advertising, Design and Print	3,250.00	193,270.00
Contract Labor - Marketing	0.00	110,000.00
Marketing Services	0.00	3,547.00
Salaries Marketing		
Graphic Designer & Webmaster FT		
Health Insurance	0.00	3,975.00
Salary	0.00	40,000.00
Total Graphic Designer & Webmaster FT	0.00	43,975.00
PR & Marketing Coordinator	0.00	43,975.00
PR & Marketing Manager		
Health Insurance	0.00	5,300.00
Salary	0.00	50,000.00
Total PR & Marketing Manager	0.00	55,300.00
Total Salaries Marketing	0.00	143,250.00
Total 08 Marketing Costs	3,250.00	450,067.00
09 Gift Shop Costs	0.00	22,000.00
Total Expense	884,058.00	2,648,559.75
Total Operating Expense	3,532,617.75	