

MIAMI BEACH

COMMISSION MEMORANDUM

TO: Honorable Mayor and Members of the City Commission
FROM: Commissioner Ricky Arriola
DATE: June 6, 2018

SUBJECT: REFERRAL TO THE JUNE 29, 2018 FINANCE AND CITYWIDE PROJECTS
COMMITTEE TO DISCUSS ADDING WEIGHT TRAINING EQUIPMENT AT
MUSCLE BEACH.

ANALYSIS

Please place this item on the June 6, 2018 City Commission consent agenda.

Legislative Tracking

Commissioner Ricky Arriola

Sponsor

Co-sponsored by Commissioner Michael Gongora

ATTACHMENTS:

Description

- ▢ Letter from David Nguah RE: Fitness Locker at Muscle Beach
- ▢ BeaverFit Letter
- ▢ Beaver Fit Illustration
- ▢ BeaverFit Warranty
- ▢ BeaverFit Quote
- ▢ Possible Locations for Fitness Locker at Muscle Beach
- ▢ Memorandum - Supplemental

Chiroles, Erick

From: info miamisrealestate <info@miamisrealestate.com> on behalf of David Nguah <dnguah@majesticproperties.com>
Sent: Tuesday, May 22, 2018 1:24 PM
To: Arriola, Ricky
Cc: Chiroles, Erick
Subject: Muscle Beach - South Beach - Fitness Equipment
Attachments: Stubbed Attachments.htm

Follow Up Flag: Follow up
Flag Status: Completed

This message's contents have been archived by the Barracuda Message Archiver.

[Beaver Fit Interior view and side view Illustration.pdf \(513.6K\)](#)

[BeaverFit Limited Warranty.pdf \(72.6K\)](#)

[City of Miami Beach Sole Source Justification Document 40ft. Locker 05.18.18.pdf \(529.0K\)](#)

[City of Miami Beach BeaverFit Quote 5716 qty. 1 FTL 40H 05.18.18.pdf \(89.0K\)](#)

[Muscle Beach Container Locations.pdf \(470.9K\)](#)

Good afternoon Mr. Arriola,

I would like to take the time to thank you for upgrading the fitness equipment at Lummus Park at what has come to be popularly known as Muscle Beach - South Beach with the beautiful and brand new My Equilibria Equipment.

As a token of our appreciation to the City of Miami Beach, we the users came together and had a very successful "Give Back" homeless drive at Muscle Beach and donated the everything to The Chapman Foundation. The drive was so successful that we hope to make it an annual or bi annual event.

As an avid user of the equipment and the person managing the Muscle Beach South Beach Instagram and Facebook pages, I have seen a surge of local users now enjoying the area and using the equipment. The new equipment is inviting and the park rangers do a fantastic job and are keeping a keen eye on the location.

Having said that, the new equipment has left a void. About 60% of users are very happy and around 40% percent are asking for and would like to have free weights at Muscle Beach South Beach.

With that said, I did some research and found **Beaverfit USA**, a GSA approved manufacturer that invented and designed unique training solutions specifically for the US Military. They deliver and install fully equipped turn key training lockers with free weights, and bars that would truly complete this amazing fitness area and allow users to have both body weight (My Equilibria) and free weight equipment (Beaver Fit USA) at one location.

Attached are the following:

- Sole Source Justification document for 40' Locker. This includes all of the key salient characteristics and a list included accessories.
- Price Quote for 40' Functional Training Locker.
- Illustration of what the 40' Locker looks like and an interior view.

Note this picture is from a 10' Locker but gives you an idea of what the interior of the 40' will look like; obviously much longer. Note that the 40' Locker would come with two garage-style roll-up doors for easier access and to provide more light.

- Document that outlines the warranty policy (These containers have a 10-year warranty on the steel.)
- These containers are hot dip galvanized and then powder coated which means they will hold up in this environment and can be painted to match the My equilibria equipment
- Aerial showing suggested locations for the training locker
 - a. Location 1 – has lots of open space
 - b. Location 2 keep it closer to the My equilibria equipment encompassing the same area

Let's keep Miami Beach moving and let's make this the healthiest and fittest city in America. With Miami Beach's spectacular location and weather, this will truly get more locals and tourists moving, exercising and enjoying our backyard and outdoors.

Regards,

David Nguah
Miami Beach Resident
786.200.3966

To Whom It May Concern:

BeaverFit has invented, designed and manufactured unique training solutions specifically for the US Military. These proprietary designs, coupled with BeaverFit's intellectual property, result in BeaverFit being the sole source of these training solutions.

BeaverFit North America LLC is a veteran-owned small business founded by two American combat veterans of Operation Iraqi Freedom and a former member of the British Special Air Services (Reserves). The company is a Nevada based Limited Liability Corporation and has an active contractor registration in the System for Award Management (SAM.gov).

For over 7 years, BeaverFit has designed, manufactured and offered our original and unique Training Rigs and BeaverFit Training Lockers to the US Military and to the United Kingdom Ministry of Defence. No other product is able to provide the critical salient characteristics that make the BeaverFit equipment unique. The BeaverFit Training Lockers are 5', 8', 10' and 20' military-grade shipping containers, modified and converted to become the ultimate multi-modality functional training stations. BeaverFit is the only company that has successfully manufactured and delivered hundreds of Training Lockers to military customers in the U.S. and worldwide. To date, our products have been delivered to 300+ locations in over 10 countries around the world. They are the world's first and best portable fitness centers.

For further information on BeaverFit functional training equipment and how it can positively impact your facility, unit or command, please call (775) 350-4505, email info@beaverfitUSA.com or visit www.beaverfitUSA.com.

Very Respectfully,



Alex Roodhouse
Co-Owner
BeaverFit North America, LLC



Mike Taylor
Co-Owner
BeaverFit North America, LLC

Justification for Procurement:

BeaverFit's unique products are protected by international patent # 01743-453484; BeaverFit designed a unique process of attaching a steel functional training rig to a military-grade ISO-shipping container to create a portable fitness center. BeaverFit utilizes unique design characteristics that lead to increased stability, durability, and survivability of our equipment.

Technical Characteristics of the BeaverFit 20' Performance Training Locker:

Description of the BeaverFit Training Locker 20' (FTL-20H-):

The BeaverFit Training Locker 20' is a standard CONEX shipping container, custom-fabricated to anchor a BeaverFit training rig and store the equipment necessary to create a world class, multi-modality training center for up to 80 people.

External Rig Characteristics. The BeaverFit training rig attached to the outside of the container incorporates the following features:

- 40+ x external pull-up stations
- 2 x garage-style roll-up doors on one side.
- 9 x squat stations (Must attach to the side walls of the container and legs must touch the ground for safety and stability purposes).
- 8 x 45 degree, 9' climbing wing/muscle-up bar
- 6 x Ace Bars in between squat stations
- 1 x 12' rope climb tower
- 2 x grappler attachment
- 4 x wall ball target
- 4 x safety squat arm set
- 9 x j-cups set

Included Equipment. The BeaverFit Training Locker 20' includes the following items:

- 8 x Battling Rope
- 1 x Climbing Rope
- 10 x Medicine/Slam balls (4 x 14lb, 2 x 16lb, 4 x 20lb)
- 24 x Kettlebells (4 x 12kg, 8 x 16kg, 4 x 20kg, 8 x 24kg)
- 4 x Incline / Decline Bench
- 16 x Collar Set
- 16 x Olympic Lifting Bar
- 16 x Olympic Warm-up Bar
- 12 x Olympic Bumper Set (200lb per set)
- 2 x Training Program Board
- 1 x Toolbox

Critical Additional Salient Characteristics:

- NATO Certified Air Portable
 - Following a rigorous 6-month NATO certification testing process administered by the British Joint Air Delivery Test and Evaluation Unit (JADTEU), the BeaverFit FTL product line is fully certified for air transport. The rigorous test and evaluation period ensured that each included piece of individual equipment is fully secured to

withstand forces from any direction during flight. A Letter of Certification and tie-down plans for C17s, C130s, and Helicopter Under-Slung method are available.

- Customized Internal Storage
 - The inside of the FTL solutions have custom-fabricated storage racks for the external functional training rig and included multi-modality fitness equipment.
- Thick Steel
 - Steel thickness of at least 3" x 3", 11 gauge, with a minimum grade of S235 or A283C. This thickness is unique in application and leads to significantly improved stability of the functional training rig, providing the safest solution for military personnel.
- Hot-Dip Galvanized
 - Hot-dip galvanized to American Standard ASTM A 123/A 123M. By hot-dip galvanizing our steel components, we weatherproof the inside and the outside of these components. Most "outdoor ready" steel components are only weather-proofed externally, which leads to rusting and wear on the inside of hollow components (steel legs, squat racks, support bars, etc.). This extra weather-proofing step protects BeaverFit equipment in any weather condition, and adds significant life to our products.
- Powder-Coated.
 - Treated and powder coated via American standard ASTM D7803.
- Waterproofing
 - In order to attach a functional training rig to a shipping container, holes must be drilled in the container, which can allow water to leak into the shipping container. BeaverFit utilizes a unique process to attach brackets to the outside of the container and then applies waterproof sealing around the brackets. Functional training rigs are then attached to the brackets and the container remains waterproof, ensuring the integrity of the overall structure is not compromised.
- Delivery. BeaverFit provides a complete delivery and offload service. A BeaverFit representative will work with individual end locations to customize a delivery timeline that will meet their needs.
- Installation. BeaverFit offers set up and installation of each BeaverFit Functional Training Locker at no additional cost if requested. Set up and installation is provided by professional contractors and is scheduled with each location. Contractors will use nuts and bolts to attach the custom training rig to the sides of a standard connex container. The container measures 20'Lx8'W (160 sq. ft.). Rigging will be affixed to either side and the back of the container, 6' out on each side.

- The 2 x 9' climbing wings/muscle-up bars are a critical functional feature of the Locker. Specifically, please note Lockers must have external training racks anchored to the outside of the Container. The training racks must have a horizontal bar (i.e. a pull-up bar) connecting the vertical legs of the rack, and a climbing wing above. These are critical product components for both functional use and safety; the horizontal bar between the legs provides both a functional training station (pull-ups and overhead anchor point) and creates stability between the vertical legs for safety of use. The climbing wing enables pull-ups for taller Soldiers, enables climbing-ladder pull-ups, and creates an extended height overhead anchor point, all of which are critical components of the Military Training Programs.
- Warranty
The BeaverFit Training Locker comes with a 10-year warranty on the external functional training rigging and a minimum of one year warranty on the accessories.



BeaverFit North America, LLC
PO Box 6760
Incline Village NV 89450

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B:\Beaverfit\DRAWINGS\SPECULATION\BFNA\JBSA\JBSA 40' SPORTS LOCKER.dwg, 08/02/2018 11:00:35



JBSA 40' SPORTS LOCKER

BEAVERFIT CONCEPT DRAWING	
© 2011-2013 Beaverfit Ltd. All Rights Reserved	
FILE:	JBSA 40' SPORTS LOCKER
ING:	SIDE
DWN:	JNP - 06/02/18

Illustration of what the 40' Locker will look like.



Interior view. Note this picture is from a 10' Locker but gives you an idea of what the interior of the 40' and 20' will look like; obviously a lot longer though. Note that the 40' Locker would come with two garage-style roll-up doors for easier access and to provide more light.

BeaverFit Limited Warranty

For Training Rigs, Gym Boxes and Training Lockers
Intended for Government and Commercial Use

This limited warranty covers defects in manufacture and materials in BeaverFit equipment purchased through BeaverFit North America LLC ("BeaverFit").

This limited warranty lasts for ten years ("Warranty Period"), beginning from the day you receive your goods. It does not cover injuries or damages to third parties using the products.

BeaverFit will repair or replace any defective steel equipment or components covered by this limited warranty.

This limited warranty is limited as follows:

- This limited warranty only applies to the steel equipment and components comprising the Training Rigs, Gym Boxes and Training Lockers Intended for Government and Commercial Use.
- Consequential and incidental damages are not recoverable under this limited warranty. Some states do not allow the exclusion or limitation of incidental or consequential damages, so this limitation or exclusion may not apply to you.
- This limited warranty does not cover any problems which result from accident, neglect, modification, abuse or misuse of the product, impact damage, normal wear and tear, indentations, scratches or surface damage, product deterioration or variations in color or marking that are ordinarily expected based on ordinary use or develop over time because of natural processes such as exposure to sunlight.
- This limited warranty supersedes any other representations and BeaverFit specifically DISCLAIMS ALL OTHER WARRANTIES, INCLUDING ANY WARRANTY OF MERCHANTABILITY, WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, OR ANY WARRANTIES ALLEGED TO ARISE FROM COURSE OF DEALING, COURSE OF PERFORMANCE, OR USAGE OF TRADE. THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF. In no event shall any implied warranty imposed by operation of law exceed the shortest applicable Warranty Period under this limited warranty or otherwise imposed by operation of law. Some states do not allow the exclusion or limitation of implied warranties, so this limitation or exclusion may not apply to you.

To request any warranty service, provide written notice of your claim to: info@beaverfitUSA.com.



QUOTE

BEAVER FIT

120 Woodland Ave. Ste. D
Reno, NV 89523
707-303-6487
scott@beaverfitusa.com

QUOTE NO. 5716
DATE May 18, 2018
EXPIRATION DATE 31-Dec-18

TO
City of Miami Beach
Attn: Elizabeth Estevez
305-673-7000
elizabethestevez@miamibeachfl.gov

COMPANY INFORMATION
GSA Schedule: GS-07F-6072P (via ADS Inc)
DUNS: 079297018
TIN: 464883070
CAGE Code: 72PF6

COMMENTS OR SPECIAL INSTRUCTIONS:

Cost includes: Shipping/Handling, Delivery/Offload Services and On-Site Professional Installation.

POC	SHIPPING METHOD	LEAD TIME	SHIPPING TERMS	PAYMENT TERMS
Scott Wing	Freight		FOB Destination	NET 30

QTY	SKU / PART #	DESCRIPTION	UNIT PRICE	LINE TOTAL
1.00	FTL-40H	Training Locker 40' - Heavy	\$ 94,995.00	\$ 94,995.00
ADDITIONAL COMMENTS:			SHIPPING	Included
			SALES TAX	\$ -
			TOTAL	\$ 94,995.00

THANK YOU FOR YOUR BUSINESS!

FITNESS LOCKER/CONTAINER – POSSIBLE LOCATIONS FOR PLACEMENT



TO: Honorable Mayor and Members of the City Commission
FROM: Commissioner Ricky Arriola
DATE: June 6, 2018

SUBJECT: REFERRAL TO THE JUNE 29, 2018 FINANCE AND CITYWIDE PROJECTS COMMITTEE TO DISCUSS ADDING WEIGHT TRAINING EQUIPMENT AT MUSCLE BEACH.

Please place this item on the June 6, 2018 City Commission consent agenda.

David Nguah, a leader within the fitness community, has requested that the City Commission consider adding a fitness locker with free weights at Muscle Beach to cater to user demand.

Attached is his letter requesting the fitness locker on behalf of the fitness community as well as his recommendation for the City to consider BeaverFit USA, a GSA approved manufacturer, which provides weight training solutions for the US military.