



## **Amendment #11**

PROFESSIONAL SERVICES AGREEMENT DATED OCTOBER 19, 2011  
BETWEEN THE CITY OF MIAMI BEACH  
AND  
JONES LANG LASALLE AMERICAS, INC.  
(AS ASSIGNEE OF STRATEGIC ADVISORY GROUP)  
FOR  
CONSULTING SERVICES RELATIVE TO THE EXPANSION AND ENHANCEMENT  
OF THE MIAMI BEACH CONVENTION CENTER CAMPUS/DISTRICT, PURSUANT  
TO  
REQUEST FOR PROPOSALS (RFP) NO 33-10/11

June \_\_, 2018

This Amendment No. 11 ("Amendment") to the Professional Services Agreement, dated October 19, 2011, by and between the City of Miami Beach, Florida ("City", and Jones Lang Lasalle Americas, Inc., as assignee of Strategic Advisory Group (Consultant), is entered into this \_\_\_\_ day of June, 2018.

**WHEREAS**, Consultant is under contract with the City to assist with overseeing the Miami Beach Convention Center Renovation and Expansion Project ("Project"); and

**WHEREAS**, in Amendment No. 7 to the Agreement, entered into on or about May, 2015, the City authorized the Consultant to provide asset management services from June 2015 through May 2016, to guide, monitor and oversee the transformation of the Convention Center's sales and marketing efforts, its event and revenue focus, branding, and operating strategies ("Asset Management Services"); and

**WHEREAS**, in Amendment No. 8 to the Agreement, entered into on or about October, 2016, the City approved extended Asset Management Services through August 2017; and

**WHEREAS**, in Amendment No. 10, dated December 13, 2017, the City approved extended Asset Management Services, in an amount not-to-exceed \$60,000, for the period from September 1, 2017 through August 31, 2018; and

**WHEREAS**, the City continues to require the assistance of the Consultant, to assist the City during the critical initial period following completion of construction of the MBCC.

**NOW THEREFORE**, in consideration of the foregoing and of the mutual covenants and compensation set forth herein, the City and Consultant agree as follows:



1. JLL's fees and expenses for Asset Management Services for the period from June 30, 2018 through January 30, 2018 shall not exceed the total amount of \$67,000. Fees will be based on the time worked in providing the Services, multiplied by the hourly rates of \$275 for Executive Vice President(s) and \$100 for Associate(s).
2. Except as specified herein, all terms and conditions of the Agreement, as amended, remain in full force and effect.

\* \* \*

IN WITNESS WHEREOF, the parties by their duly authorized representatives have caused this amendment to be executed as of the date first written above.

FOR CITY:

**CITY OF MIAMI BEACH, FLORIDA**

ATTEST:

By: \_\_\_\_\_  
Rafael E. Granado, City Clerk

\_\_\_\_\_  
Dan Gelber, Mayor

FOR CONSULTANT:

**JONES LANG LASALLE AMERICAS, INC.**

ATTEST:

By: \_\_\_\_\_  
Dan Fenton  
Executive Vice President

\_\_\_\_\_  
Jeffrey Sachs, Managing Director

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

22 July 5-30-18  
City Attorney RAP Date