

RESOLUTION NO. \_\_\_\_\_

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER TO AWARD A CONTRACT PURSUANT TO INVITATION TO BID (ITB) NO. 2018-038-ND, CITYWIDE PRINTING AND BULK MAILING SERVICES; FURTHER, AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE A CONTRACT WITH DORAL DIGITAL REPROGRAPHICS CORP. AND POSTAL CENTER INTERNATIONAL, INC.; FURTHER, AUTHORIZING THE MONTH TO MONTH EXTENSION OF THE CURRENT AGREEMENT WITH SOLO PRINTING, INC. FOR SERVICES FOR THE CITY'S MB MAGAZINE AT A FIXED QUARTERLY PRICE OF \$34,544, UNTIL SUCH TIME AS A NEW AGREEMENT IS EXECUTED FOLLOWING A COMPETITIVE SOLICITATION FOR SUCH SERVICES.**

**WHEREAS**, on April 17, 2013, the Mayor and City Commission approved the award of Invitation to Bid No. ITB 08-11/12 ME, for Citywide Printing Services (the "Agreement"), to ARC/Ridgway's LLC, Doral Digital Reprographics and Solo Printing, Inc. (each, a "Contractor"); and

**WHEREAS**, the original scope of the Agreement with Solo Printing, Inc. included the City's MB Magazine specifications, consisting of a 64 page plus cover 45# inside text, and 70# glossy cover, at a fixed amount of \$23,996 per quarter; and

**WHEREAS**, during the course of the Agreement's term, the needs of the Communications Department changed, and the new specifications of the MB Magazine now consist of 64 pages plus cover, 70# matte text, and 100# matte text cover; and

**WHEREAS**, pursuant to Section 2.9 of the Agreement with Solo Printing, Inc., when an addition to the Agreement is required, the Contractor shall be invited to submit a price quote for these new services; and

**WHEREAS**, Solo Printing, Inc. provided a quote for the new specifications at a fixed quarterly price of \$34,544; and

**WHEREAS**, the initial term of the Agreement with Solo Printing, Inc. expired in May 2018, and was extended by the City on a month-to-month basis until a replacement contract was executed or the not-to-exceed amount of \$50,000 was achieved; and

**WHEREAS**, it is anticipated that expenditures will surpass \$50,000, before a replacement Agreement is executed; and

**WHEREAS**, on April 12, 2018, the City issued Invitation to Bid (ITB) 2018-038-ND to establish a replacement contract; and

**WHEREAS**, on May 14, 2018, the City received three (3) bids from Corporate Graphics International, Inc. ("Corporate Graphics"), Doral Digital Reprographics, Corp. ("Doral Digital"), and Postal Center International, Inc. ("PCI"); and

**WHEREAS**, the bid submittal from Corporate Graphics could not be considered as the contractor was deemed non-responsive for failure to submit Appendix A, Proposal Certification,

Questionnaire & Requirements Affidavit, fully completed and executed as required in the ITB; and

**WHEREAS**, the ITB stated that the lowest responsive, responsible bidder meeting all terms, conditions, and specifications of the ITB will be recommended for award; and

**WHEREAS**, in its due diligence, the Procurement Department verified that Doral Digital and PCI met the requirements of the ITB, including the minimum requirement that bidders must have been authorized to conduct business in the State of Florida for minimum of three (3) years from bid opening date; and

**WHEREAS**, Doral Digital and PCI have been deemed the lowest responsive and responsible bidders, for the respective groups, meeting all terms, conditions, and specifications of the ITB as follows:

Group 2 – Doral Digital, as primary vendor, and PCI, as secondary vendor,  
Group 3 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 4 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 5 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 6 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 7 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 8 – Doral Digital, as primary vendor, and PCI, as secondary vendor,  
Group 9 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 10 – PCI, as primary vendor, and Doral Digital, as secondary vendor,  
Group 11 – Doral Digital, as primary vendor, and PCI, as secondary vendor,  
Group 12 – Doral Digital as primary vendor, and PCI, as secondary vendor; and

**WHEREAS**, after considering the bids received and staff's recommendations, the City Manager recommends that the Mayor and City Commission approve the award of a contract to Doral Digital Reprographics, Corp. and Postal Center International, Inc., the lowest responsive, and responsible bidders to the ITB, as noted above for each Group; and

**WHEREAS**, the City Manager recommends the rejection of the bid received for Group 1, MB Magazine-related services, as the bid received exceeds cost expectations; and

**WHEREAS**, the City Manager further recommends that the Mayor and City Commission authorize the extension of the Agreement with Solo Printing, Inc. for the Group 1 services for the MB Magazine, or until a replacement agreement is executed following a new competitive solicitation for such services, at a fixed quarterly price of \$34,544.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission of the City of Miami Beach, Florida, hereby accept the recommendation of the City Manager to award a contract pursuant to Invitation to Bid (ITB) No. 2018-038-ND, for Citywide Printing and Bulk Mailing Services; further authorize the Mayor and City Clerk to execute contracts with Doral Digital and PCI; further, authorize the month to month extension of the current agreement with Solo Printing, Inc., for services for the City's MB Magazine at a fixed quarterly price of \$34,544, until such time as a new agreement is executed following a competitive solicitation for such services.

PASSED AND ADOPTED this \_\_\_\_\_ day of \_\_\_\_\_ 2018.

ATTEST:

\_\_\_\_\_  
RAFAEL E. GRANADO, CITY CLERK

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DAN GELBER, MAYOR

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

    *R. Cort*         5/29/19      
City Attorney *RA* Date