

# REQUEST FOR PROPOSALS (RFP)

VALET PARKING CONCESSION

RFP 2018-166-WG

**RFP ISSUANCE DATE: MARCH 8, 2018**

**PROPOSALS DUE: APRIL 12, 2018 @ 3:00 PM**

**ISSUED BY:**

**MIAMI BEACH**

**William Garviso, Procurement Contracting Officer II**

PROCUREMENT DEPARTMENT

1755 Meridian Avenue, 3<sup>rd</sup> Floor, Miami Beach, FL 33139

305.673.7000 x 6650 | [WilliamGarviso@miamibeachfl.gov](mailto:WilliamGarviso@miamibeachfl.gov) | [www.miamibeachfl.gov](http://www.miamibeachfl.gov)

TABLE OF CONTENTS

| <b><u>SOLICITATION SECTIONS:</u></b>                                 | <b><u>PAGE</u></b> |
|--|--------------------|
| 0100 NOT UTILIZED .....  | N/A                |
| 0200 INSTRUCTIONS TO PROPOSERS & GENERAL CONDITIONS .....            | 3                  |
| 0300 PROPOSAL SUBMITTAL INSTRUCTIONS & FORMAT .....                  | 12                 |
| 0400 PROPOSAL EVALUATION .....                                       | 14                 |
| <b><u>APPENDICES:</u></b>  | <b><u>PAGE</u></b> |
| APPENDIX A PROPOSAL CERTIFICATON, QUESTIONNAIRE AND AFFIDAVITS ..... | 16                 |
| APPENDIX B “NO PROPOSAL” FORM .....                                  | 23                 |
| APPENDIX C MINIMUM REQUIREMENTS & SPECIFICATIONS .....               | 25                 |
| APPENDIX D SPECIAL CONDITIONS .....                                  | 32                 |
| APPENDIX E COST PROPOSAL FORM .....                                  | 34                 |
| APPENDIX F INSURANCE REQUIREMENTS .....                              | 36                 |

**SECTION 0200 INSTRUCTIONS TO RESPONDENTS & GENERAL CONDITIONS**

**1. GENERAL.** This Request for Proposals (RFP) is issued by the City of Miami Beach, Florida (the "City"), as the means for prospective Proposers to submit their qualifications, proposed scopes of work and cost proposals (the "proposal") to the City for the City's consideration as an option in achieving the required scope of services and requirements as noted herein. All documents released in connection with this solicitation, including all appendices and addenda, whether included herein or released under separate cover, comprise the solicitation, and are complementary to one another and together establish the complete terms, conditions and obligations of the Proposers and, subsequently, the successful Proposer(s) (the "contractor[s]") if this RFP results in an award.

The City utilizes **PublicPurchase** ([www.publicpurchase.com](http://www.publicpurchase.com)) for automatic notification of competitive solicitation opportunities and document fulfillment, including the issuance of any addendum to this RFP. Any prospective Proposer who has received this RFP by any means other than through **PublicPurchase** must register immediately with **PublicPurchase** to assure it receives any addendum issued to this RFP. **Failure to receive an addendum may result in disqualification of proposal submitted.**

**2. PURPOSE.** On October 1, 2010, the City entered into an Agreement with First Class Parking, LLC to provide valet parking services at the Fillmore, the Jackie Gleason Theater of Performing Arts, Miami Beach Convention Center, and other City properties pursuant to RFP 40-07/08. The Agreement had an initial term of three (3) years, that commenced on the 1<sup>st</sup> day of October, 2010, and ended on the 30<sup>th</sup> day of September, 2013. A two (2) year renewal was exercised and commenced on October 1, 2013 and expired on September 2015.

On March 11, 2015, the Mayor and City Commission approved Resolution # 2015-28943 waiving competitive bidding requirements and extending the existing Agreement with First Class Parking, LLC, for an additional three (3) year period or upon substantial completion of the unprecedented multiple year renovation and the expansion project of the Miami Beach Convention Center.

The intent of this RFP is to award a valet parking Concession Agreement ("Agreement") for the operation of valet parking services at The Fillmore Miami Beach at the Jackie Gleason Theater, and the Miami Beach Convention Center in connection with scheduled entertainment events, at the sole cost and expense of the Proposer. The City may add sites to any resulting agreement.

The City will be responsible for providing the location for a valet parking stand, kiosk, or booth for each facility, as well as vehicle storage space, free of charge, at the Convention Center Garage, located at 1901 Convention Center Drive.

All equipment, including valet parking stand(s); kiosk(s), and/or booth(s) shall be supplied by, and at the expense of the Proposer.

There is no budget allocated by the Parking Department as this RFP is meant to generate revenue for the City.

**3. ANTICIPATED RFP TIMETABLE.** The tentative schedule for this solicitation is as follows:

|                                   |                          |
|-----------------------------------|--------------------------|
| RFP Issued                        | March 8, 2018            |
| Pre-Proposal Meeting              | March 22, 2018 @ 10:00AM |
| Deadline for Receipt of Questions | April 3, 2018 @ 5:00PM   |
| Responses Due                     | April 12, 2018 @ 3:00PM  |
| Evaluation Committee Review       | TBD                      |

|  |                               |
|--|-------------------------------|
| Proposer Presentations                                 | TBD                           |
| Tentative Commission Approval Authorizing Negotiations | TBD                           |
| Contract Negotiations                                  | Following Commission Approval |

**4. PROCUREMENT CONTACT.** Any questions or clarifications concerning this solicitation shall be submitted to:

Procurement Contact: William Garviso, CPPB Telephone: (305) 673-7000 # 6650 Email: WilliamGarviso@miamibeachfl.gov

Additionally, the City Clerk is to be copied on all communications via e-mail at: [RafaelGranado@miamibeachfl.gov](mailto:RafaelGranado@miamibeachfl.gov), or via facsimile: 786-394-4188.

The Bid title/number shall be referenced on all correspondence. All questions or requests for clarification must be received no later than ten (10) calendar days prior to the date proposals are due as scheduled in Section 0200-3. All responses to questions/clarifications will be sent to all prospective Proposers in the form of an addendum.

**5. PRE-PROPOSAL MEETING OR SITE VISIT(S).** Only if deemed necessary by the City, a pre-proposal meeting or site visit(s) may be scheduled.

A Pre-PROPOSAL conference will be held as scheduled in Anticipated RFP Timetable section above at the following address:

**City of Miami Beach  
Procurement Department  
Conference Room  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139**

Attendance (in person or via telephone) is encouraged and recommended as a source of information, but is not mandatory. Proposers interested in participating in the Pre-Proposal Submission Meeting via telephone must follow these steps:

- (1) Dial the TELEPHONE NUMBER: 1- 888-270-9936 (Toll-free North America)
- (2) Enter the MEETING NUMBER: 5804578

Proposers who are interested in participating via telephone should send an e-mail to the contact person listed in this RFP expressing their intent to participate via telephone.

**6. PRE-PROPOSAL INTERPRETATIONS.** Oral information or responses to questions received by prospective Proposers are not binding on the City and will be without legal effect, including any information received at pre-submittal meeting or site visit(s). The City by means of Addenda will issue interpretations or written addenda clarifications considered necessary by the City in response to questions. Only questions answered by written addenda will be binding and may supersede terms noted in this solicitation. Addendum will be released through *PublicPurchase*. Any prospective proposer who has received this RFP by any means other than through *PublicPurchase* must register immediately with *PublicPurchase* to assure it receives any addendum issued to this RFP. Failure to receive an addendum may result in disqualification of proposal. Written questions should be received no later than the date outlined in the **Anticipated RFP Timetable** section.

**7. CONE OF SILENCE.** This RFP is subject to, and all proposers are expected to be or become familiar with, the City's Cone of Silence Requirements, as codified in Section 2-486 of the City Code. Proposers shall be solely responsible for ensuring that all applicable provisions of the City's Cone of Silence are complied with, and shall be subject to any and all sanctions, as prescribed therein, including rendering their response voidable, in the event of

such non-compliance. Communications regarding this solicitation are to be submitted in writing to the Procurement Contact named herein with a copy to the City Clerk at [rafaelgranado@miamibeachfl.gov](mailto:rafaelgranado@miamibeachfl.gov)

**8. SPECIAL NOTICES.** You are hereby advised that this solicitation is subject to the following ordinances/resolutions, which may be found on the City Of Miami Beach website: <http://web.miamibeachfl.gov/procurement/scroll.aspx?id=79113>

|  |  |
|--|--|
| • CONE OF SILENCE.....   | CITY CODE SECTION 2-486                  |
| • PROTEST PROCEDURES.....  | CITY CODE SECTION 2-371                  |
| • DEBARMENT PROCEEDINGS.....   | CITY CODE SECTIONS 2-397 THROUGH 2-485.3 |
| • LOBBYIST REGISTRATION AND DISCLOSURE OF FEES.....  | CITY CODE SECTIONS 2-481 THROUGH 2-406   |
| • CAMPAIGN CONTRIBUTIONS BY VENDORS.....   | CITY CODE SECTION 2-487                  |
| • CAMPAIGN CONTRIBUTIONS BY LOBBYISTS ON PROCUREMENT ISSUES.....   | CITY CODE SECTION 2-488                  |
| • REQUIREMENT FOR CITY CONTRACTORS TO PROVIDE EQUAL BENEFITS FOR DOMESTIC PARTNERS.....  | CITY CODE SECTION 2-373                  |
| • LIVING WAGE REQUIREMENT.....   | CITY CODE SECTIONS 2-407 THROUGH 2-410   |
| • PREFERENCE FOR FLORIDA SMALL BUSINESSES OWNED AND CONTROLLED BY VETERANS AND TO STATE-CERTIFIED SERVICE-DISABLED VETERAN BUSINESS ENTERPRISES..... | CITY CODE SECTION 2-374                  |
| • FALSE CLAIMS ORDINANCE.....  | CITY CODE SECTION 70-300                 |
| • ACCEPTANCE OF GIFTS, FAVORS & SERVICES.....  | CITY CODE SECTION 2-449                  |

**9. PUBLIC ENTITY CRIME.** A person or affiliate who has been placed on the convicted vendor list following a conviction for public entity crimes may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, sub-contractor, or consultant under a contract with a public entity, and may not transact business with any public entity in excess of the threshold amount provided in Sec. 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

**10. COMPLIANCE WITH THE CITY'S LOBBYIST LAWS.** This RFP is subject to, and all Proposers are expected to be or become familiar with, all City lobbyist laws. Proposers shall be solely responsible for ensuring that all City lobbyist laws are complied with, and shall be subject to any and all sanctions, as prescribed therein, including, without limitation, disqualification of their responses, in the event of such non-compliance.

**11. DEBARMENT ORDINANCE:** This RFP is subject to, and all proposers are expected to be or become familiar with, the City's Debarment Ordinance as codified in Sections 2-397 through 2-406 of the City Code.

**12. WITH THE CITY'S CAMPAIGN FINANCE REFORM LAWS.** This RFP is subject to, and all Proposers are expected to be or become familiar with, the City's Campaign Finance Reform laws, as codified in Sections 2-487 through 2-490 of the City Code. Proposers shall be solely responsible for ensuring that all applicable provisions of the City's Campaign Finance Reform laws are complied with, and shall be subject to any and all sanctions, as prescribed therein, including disqualification of their responses, in the event of such non-compliance.

**13. CODE OF BUSINESS ETHICS.** Pursuant to City Resolution No.2000-23879, the Proposer shall adopt a Code of Business Ethics ("Code") and submit that Code to the Procurement Division with its response or within five (5) days upon receipt of request. The Code shall, at a minimum, require the Proposer, to comply with all applicable governmental rules and regulations including, among others, the conflict of interest, lobbying and ethics provision of the City of Miami Beach and Miami Dade County.

**14. AMERICAN WITH DISABILITIES ACT (ADA).** Call 305-673-7490 to request material in accessible format; sign language interpreters (five (5) days in advance when possible), or information on access for persons with disabilities.

For more information on ADA compliance, please call the Public Works Department, at 305-673- 7000, Extension 2984.

**15. POSTPONEMENT OF DUE DATE FOR RECEIPT OF PROPOSALS.** The City reserves the right to postpone the deadline for submittal of proposals and will make a reasonable effort to give at least three (3) calendar days written notice of any such postponement to all prospective Proposers through *PublicPurchase*.

**16. PROTESTS.** Proposers that are not selected may protest any recommendation for selection of award in accordance with the proceedings established pursuant to the City's bid protest procedures, as codified in Sections 2-370 and 2-371 of the City Code (the City's Bid Protest Ordinance). Protest not timely made pursuant to the requirements of the City's Bid Protest Ordinance shall be barred.

**17. JOINT VENTURES.** Joint Ventures are not allowed. Proposals shall be submitted only by the prime contractor who will serve as the CMR. The City will only contract with the prime contractor who will serve as the CMR. Proposals may, however, identify other sub-contractors or sub-consultants to the prime Proposer who may serve as team members.

**18. VETERAN BUSINESS ENTERPRISES PREFERENCE.** Pursuant to City Code Section 2-374, the City shall give a preference to a responsive and responsible Proposer which is a small business concern owned and controlled by a veteran(s) or which is a service-disabled veteran business enterprise, and which is within five percent (5%) of the lowest responsive, responsible proposer, by providing such proposer an opportunity of providing said goods or contractual services for the lowest responsive proposal amount (or in this RFP, the highest proposal amount). Whenever, as a result of the foregoing preference, the adjusted prices of two (2) or more proposers which are a small business concern owned and controlled by a veteran(s) or a service-disabled veteran business enterprise constitute the lowest proposal pursuant to an RFP or oral or written request for quotation, and such proposals are responsive, responsible and otherwise equal with respect to quality and service, then the award shall be made to the service-disabled veteran business enterprise.

**19. DETERMINATION OF AWARD.** The final ranking results of Step 1 & 2 outlined in Section 0400, Evaluation of Proposals, will be considered by the City Manager who may recommend to the City Commission the Proposer(s) s/he deems to be in the best interest of the City or may recommend rejection of all proposals. The City Manager's recommendation need not be consistent with the scoring results identified herein and takes into consideration Miami Beach City Code Section 2-369, including the following considerations:

- (1) The ability, capacity and skill of the Proposer to perform the contract.
- (2) Whether the Proposer can perform the contract within the time specified, without delay or interference.
- (3) The character, integrity, reputation, judgment, experience and efficiency of the Proposer.
- (4) The quality of performance of previous contracts.
- (5) The previous and existing compliance by the Proposer with laws and ordinances relating to the contract.

The City Commission shall consider the City Manager's recommendation and may approve such recommendation. The City Commission may also, at its option, reject the City Manager's recommendation and select another Proposal or Proposals which it deems to be in the best interest of the City, or it may also reject all Proposals.

**20. NEGOTIATIONS.** Following selection, the City reserves the right to enter into further negotiations with the selected Proposer. Notwithstanding the preceding, the City is in no way obligated to enter into a contract with the selected Proposer in the event the parties are unable to negotiate a contract. It is also understood and



acknowledged by Proposers that no property, contract or legal rights of any kind shall be created at any time until and unless an Agreement has been agreed to; approved by the City; and executed by the parties.

**21. POSTPONEMENT/CANCELLATION/ACCEPTANCE/REJECTION.** The City may, at its sole and absolute discretion, reject any and all, or parts of any and all, responses; re-advertise this RFP; postpone or cancel, at any time, this RFP process; or waive any irregularities in this RFP, or in any responses received as a result of this RFP. Reasonable efforts will be made to either award the proposer the contract or reject all proposals within one-hundred twenty (120) calendar days after proposal opening date. A proposer may withdraw its proposal after expiration of one hundred twenty (120) calendar days from the date of proposal opening by delivering written notice of withdrawal to the Procurement Department prior to award of the contract by the City Commission.

**22. PROPOSER'S RESPONSIBILITY.** Before submitting a response, each Proposer shall be solely responsible for making any and all investigations, evaluations, and examinations, as it deems necessary, to ascertain all conditions and requirements affecting the full performance of the contract. Ignorance of such conditions and requirements, and/or failure to make such evaluations, investigations, and examinations, will not relieve the Proposer from any obligation to comply with every detail and with all provisions and requirements of the contract, and will not be accepted as a basis for any subsequent claim whatsoever for any monetary consideration on the part of the Proposer.

**23. COSTS INCURRED BY PROPOSERS.** All expenses involved with the preparation and submission of Proposals, or any work performed in connection therewith, shall be the sole responsibility (and shall be at the sole cost and expense) of the Proposer, and shall not be reimbursed by the City.

**24. RELATIONSHIP TO THE CITY.** It is the intent of the City, and Proposers hereby acknowledge and agree, that the successful Proposer is considered to be an independent contractor, and that neither the Proposer, nor the Proposer's employees, agents, and/or contractors, shall, under any circumstances, be considered employees or agents of the City.

**24. OCCUPATIONAL HEALTH AND SAFETY.** In compliance with Chapter 442, Florida Statutes, any toxic substance listed in Section 38F-41.03 of the Florida Administrative Code delivered as a result of this proposal must be accompanied by a Material Safety Data Sheet (MSDS) which may be obtained from the manufacturer.

**25. ENVIRONMENTAL REGULATIONS.** The City reserves the right to consider a proposer's history of citations and/or violations of environmental regulations in investigating a proposer's responsibility, and further reserves the right to declare a proposer not responsible if the history of violations warrant such determination in the opinion of the City. Proposer shall submit with its proposal, a complete history of all citations and/or violations, notices and dispositions thereof. The non-submission of any such documentation shall be deemed to be an affirmation by the Proposer that there are no citations or violations. Proposer shall notify the City immediately of notice of any citation or violation which proposer may receive after the proposal opening date and during the time of performance of any contract awarded to it.

**26. TAXES.** The City of Miami Beach is exempt from all Federal Excise and State taxes.

**27. MISTAKES.** Proposers are expected to examine the terms, conditions, specifications, delivery schedules, proposed pricing, and all instructions pertaining to the goods and services relative to this RFP. Failure to do so will be at the Proposer's risk and may result in the Proposal being non-responsive.

**28. PAYMENT.** Payment will be made by the City after the goods or services have been received, inspected, and

found to comply with contract, specifications, free of damage or defect, and are properly invoiced. Invoices must be consistent with Purchase Order format.

**29. COPYRIGHT, PATENTS & ROYALTIES.** Proposer shall indemnify and save harmless the City of Miami Beach, Florida, and its officers, employees, contractors, and/or agents, from liability of any nature or kind, including cost and expenses for, or on account of, any copyrighted, patented, or unpatented invention, process, or article manufactured or used in the performance of the contract, including its use by the City of Miami Beach, Florida. If the Proposer uses any design, device or materials covered by letters, patent, or copyright, it is mutually understood and agreed, without exception, that the proposal prices shall include all royalties or cost arising from the use of such design, device, or materials in any way involved in the work.

**30. DEFAULT:** Failure or refusal of the selected Proposer to execute a contract following approval of such contract by the City Commission, or untimely withdrawal of a response before such award is made and approved, may result in a claim for damages by the City and may be grounds for removing the Proposer from the City's vendor list.

**31. MANNER OF PERFORMANCE.** Proposer agrees to perform its duties and obligations in a professional manner and in accordance with all applicable Local, State, County, and Federal laws, rules, regulations and codes. Lack of knowledge or ignorance by the Proposer with/of applicable laws will in no way be a cause for relief from responsibility. Proposer agrees that the services provided shall be provided by employees that are educated, trained, experienced, certified, and licensed in all areas encompassed within their designated duties. Proposer agrees to furnish to the City any and all documentation, certification, authorization, license, permit, or registration currently required by applicable laws, rules, and regulations. Proposer further certifies that it and its employees will keep all licenses, permits, registrations, authorizations, or certifications required by applicable laws or regulations in full force and effect during the term of this contract. Failure of Proposer to comply with this paragraph shall constitute a material breach of this contract.

Where contractor is required to enter or go on to City of Miami Beach property to deliver materials or perform work or services as a result of any contract resulting from this solicitation, the contractor will assume the full duty, obligation and expense of obtaining all necessary licenses, permits, and insurance, and assure all work complies with all applicable laws. The contractor shall be liable for any damages or loss to the City occasioned by negligence of the Proposer, or its officers, employees, contractors, and/or agents, for failure to comply with applicable laws.

**32. SPECIAL CONDITIONS.** Any and all Special Conditions that may vary from these General Terms and Conditions shall have precedence.

**33. NON-DISCRIMINATION.** The Proposer certifies that it is in compliance with the non-discrimination clause contained in Section 202, Executive Order 11246, as amended by Executive Order 11375, relative to equal employment opportunity for all persons without regard to race, color, religion, sex or national origin. In accordance with the City's Human Rights Ordinance, codified in Chapter 62 of the City Code, Proposer shall prohibit discrimination by reason of race, color, national origin, religion, sex, intersexuality, gender identity, sexual orientation, marital and familial status, and age or disability.

**34. DEMONSTRATION OF COMPETENCY.** The city may consider any evidence available regarding the financial, technical, and other qualifications and abilities of a Proposer, including past performance (experience) in making an award that is in the best interest of the City, including:

- A. Pre-award inspection of the Proposer's facility may be made prior to the award of contract.
- B. Proposals will only be considered from firms which are regularly engaged in the business of providing the goods and/or services as described in this solicitation.



C. Proposers must be able to demonstrate a good record of performance for a reasonable period of time, and have sufficient financial capacity, equipment, and organization to ensure that they can satisfactorily perform the services if awarded a contract under the terms and conditions of this solicitation.

D. The terms "equipment and organization", as used herein shall, be construed to mean a fully equipped and well established company in line with the best business practices in the industry, and as determined by the City of Miami Beach.

E. The City may consider any evidence available regarding the financial, technical, and other qualifications and abilities of a Proposer, including past performance (experience), in making an award that is in the best interest of the City.

F. The City may require Proposer s to show proof that they have been designated as authorized representatives of a manufacturer or supplier, which is the actual source of supply. In these instances, the City may also require material information from the source of supply regarding the quality, packaging, and characteristics of the products to be supply to the City.

**35. ASSIGNMENT.** The successful Proposer shall not assign, transfer, convey, sublet or otherwise dispose of the contract, including any or all of its right, title or interest therein, or his/her or its power to execute such contract, to any person, company or corporation, without the prior written consent of the City.

**36. LAWS, PERMITS AND REGULATIONS.** The Proposer shall obtain and pay for all licenses, permits, and inspection fees required to complete the work and shall comply with all applicable laws.

**37. OPTIONAL CONTRACT USAGE.** When the successful Proposer (s) is in agreement, other units of government or non-profit agencies may participate in purchases pursuant to the award of this contract at the option of the unit of government or non-profit agency.

**38. VOLUME OF WORK TO BE RECEIVED BY CONTRACTOR.** It is the intent of the City to purchase the goods and services specifically listed in this solicitation from the contractor. However, the City reserves the right to purchase any goods or services awarded from state or other governmental contract, or on an as-needed basis through the City's spot market purchase provisions.

**39. DISPUTES.** In the event of a conflict between the documents, the order of priority of the documents shall be as follows:

- A. Any contract or agreement resulting from the award of this solicitation; then
- B. Addendum issued for this solicitation, with the latest Addendum taking precedence; then
- C. The solicitation; then
- D. The Proposer's proposal in response to the solicitation.

**40. INDEMNIFICATION.** The Proposer shall indemnify and hold harmless the City and its officers, employees, agents and instrumentalities from any and all liability, losses or damages, including attorney's fees and costs of defense, which the City or its officers, employees, agents or instrumentalities may incur as a result of claims, demands, suits, causes of actions or proceedings of any kind or nature arising out of, relating to or resulting from the performance of the agreement by the contractor or its employees, agents, servants, partners, principals or subcontractors. The contractor shall pay all claims and losses in connection therewith, and shall investigate and defend all claims, suits or actions of any kind or nature in the name of the City, where applicable, including appellate proceedings, and shall pay all costs, judgments, and attorney's fees which may be incurred thereon. The Proposer expressly understands and agrees that any insurance protection required by this Agreement or otherwise provided by the contractor shall in no way limit the responsibility to indemnify, keep and save harmless and defend the City or its officers, employees, agents and instrumentalities as herein provided. The above indemnification provisions shall survive the expiration or

termination of this Agreement.

**41. CONTRACT EXTENSION.** The City reserves the right to require the Contractor to extend contract past the stated termination date for a period of up to 120 days in the event that a subsequent contract has not yet been awarded. Additional extensions past the 120 days may occur as needed by the City and as mutually agreed upon by the City and the contractor.

**42. FLORIDA PUBLIC RECORDS LAW.** Proposers are hereby notified that all Bid including, without limitation, any and all information and documentation submitted therewith, are exempt from public records requirements under Section 119.07(1), Florida Statutes, and s. 24(a), Art. 1 of the State Constitution until such time as the City provides notice of an intended decision or until thirty (30) days after opening of the proposals, whichever is earlier. Additionally, Contractor agrees to be in full compliance with Florida Statute 119.0701 including, but not limited to, agreement to (a) Keep and maintain public records that ordinarily and necessarily would be required by the public agency in order to perform the services; (b) provide the public with access to public records on the same terms and conditions that the public agency would provide the records and at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law; (c) Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law; (d) Meet all requirements for retaining public records and transfer, at no cost, to the public agency all public records in possession of the contractor upon termination of the contract and destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. All records stored electronically must be provided to the public agency in a format that is compatible with the information technology systems of the public agency.

**43. OBSERVANCE OF LAWS.** Proposers are expected to be familiar with, and comply with, all Federal, State, County, and City laws, ordinances, codes, rules and regulations, and all orders and decrees of bodies or tribunals having jurisdiction or authority which, in any manner, may affect the scope of services and/or project contemplated by this RFP (including, without limitation, the Americans with Disabilities Act, Title VII of the Civil Rights Act, the EEOC Uniform Guidelines, and all EEO regulations and guidelines). Ignorance of the law(s) on the part of the Proposer will in no way relieve it from responsibility for compliance.

**44. CONFLICT OF INTEREST.** All Proposers must disclose, in their Proposal, the name(s) of any officer, director, agent, or immediate family member (spouse, parent, sibling, and child) who is also an employee of the City of Miami Beach. Further, all Proposers must disclose the name of any City employee who owns, either directly or indirectly, an interest of ten (10%) percent or more in the Proposer entity or any of its affiliates.

**45. MODIFICATION/WITHDRAWALS OF PROPOSALS.** A Proposer may submit a modified Proposal to replace all or any portion of a previously submitted Proposal up until the Proposal due date and time. Modifications received after the Proposal due date and time will not be considered. Proposals shall be irrevocable until contract award unless withdrawn in writing prior to the Proposal due date, or after expiration of **120** calendar days from the opening of Proposals without a contract award. Letters of withdrawal received after the Proposal due date and before said expiration date, and letters of withdrawal received after contract award will not be considered.

**46. EXCEPTIONS TO RFP.** Proposers must clearly indicate any exceptions they wish to take to any of the terms in this RFP, and outline what, if any, alternative is being offered. All exceptions and alternatives shall be included and clearly delineated, in writing, in the Proposal. The City, at its sole and absolute discretion, may accept or reject any or all exceptions and alternatives. In cases in which exceptions and alternatives are rejected, the City shall require the Proposer to comply with the particular term and/or condition of the RFP to which Proposer took exception to (as said term and/or condition was originally set forth on the RFP).

**47. ACCEPTANCE OF GIFTS, FAVORS, SERVICES.** Proposers shall not offer any gratuities, favors, or anything of monetary value to any official, employee, or agent of the City, for the purpose of influencing consideration of this Proposal. Pursuant to Sec. 2-449 of the City Code, no officer or employee of the City shall accept any gift, favor or service that might reasonably tend improperly to influence him in the discharge of his official duties.

**48. SUPPLEMENTAL INFORMATION.** City reserves the right to request supplemental information from Proposers at any time during the RFP solicitation process, unless otherwise noted herein.

**49. ADDITIONAL SERVICES.** Although this solicitation and resultant contract identifies specific goods, services or facilities ("items"), it is hereby agreed and understood that the City, through the approval of the Department and Procurement Directors (for additional items up to \$50,000) or the City Manager (for additional items greater than \$50,000), may require additional items to be added to the Contract which are required to complete the work. When additional items are required to be added to the Contract, awarded vendor(s), as applicable to the item being requested, under this contract may be invited to submit price quote(s) for these additional requirements. If these quote(s) are determined to be fair and reasonable, then the additional work will be awarded to the current contract vendor(s) that offers the lowest acceptable pricing. The additional items shall be added to this contract by through a Purchase Order (or Change Order if Purchase Order already exists). In some cases, the City may deem it necessary to add additional items through a formal amendment to the Contract, to be approved by the City Manager.

The City may determine to obtain price quotes for the additional items from other vendors in the event that fair and reasonable pricing is not obtained from the current contract vendors, or for other reasons at the City's discretion.

**Balance of Page Intentionally Left Blank**

**SECTION 0300 PROPOSAL SUBMITTAL INSTRUCTIONS AND FORMAT**

**1. SEALED RESPONSES.** One original Proposal (preferably in 3-ring binder) must be submitted in an opaque, sealed envelope or container on or before the due date established for the receipt of proposals. Additionally, ten (10) bound copies and one (1) electronic format (CD or USB format) are to be submitted. The following information should be clearly marked on the face of the envelope or container in which the proposal is submitted: solicitation number, solicitation title, Proposer name, Proposer return address. Proposals received electronically, either through email or facsimile, are not acceptable and will be rejected.

**2. LATE BIDS.** Bid Proposals are to be received on or before the due date established herein for the receipt of Bids. **Any Bid received after the deadline established for receipt of proposals will be considered late and not be accepted or will be returned to Proposer unopened.** The City does not accept responsibility for any delays, natural or otherwise.

**3. PROPOSAL FORMAT.** In order to maintain comparability, facilitate the review process and assist the Evaluation Committee in review of proposals, it is strongly recommended that proposals be organized and tabbed in accordance with the sections and manner specified below. Hard copy submittal should be tabbed as enumerated below and contain a table of contents with page references. Electronic copies should also be tabbed and contain a table of contents with page references. Proposals that do not include the required information will be deemed non-responsive and will not be considered.

|              |   |
|--------------|---|
| <b>TAB 1</b> | <b>Cover Letter &amp; Minimum Qualifications Requirements</b> |
|--------------|---|

**1.1 Cover Letter and Table of Contents.** The cover letter must indicate Proposer and Proposer Primary Contact for the purposes of this solicitation.

**1.2 Proposal Certification, Questionnaire & Requirements Affidavit (Appendix A).** Attach Appendix A fully completed and executed.

|              |  |
|--------------|--|
| <b>TAB 2</b> | <b>Experience &amp; Qualifications (Max 30 points)</b> |
|--------------|--|

**2.1 Qualifications of Proposing Firm.** Submit detailed information regarding the firm's history and relevant experience and proven track record of providing valet parking services for major convention centers, theaters of performing arts, playhouses, cultural centers, amphitheaters, and/or sporting event venues such as stadiums or arenas. For each project that the Proposer submits as evidence of similar experience, the following is required: project description, agency name, agency contact, contact telephone & email, and year(s) and term of engagement.

**2.2 Qualifications of Proposer Team.** Provide an organizational chart of all personnel and consultants to be used for this project if awarded, the role that each team member will play in providing the services detailed herein and each team members' qualifications. A resume of each individual, including education, experience, and any other pertinent information, shall be included for each Proposal team member to be assigned to this contract.

**2.3 Financial Capacity.** E66-WGach Proposer shall arrange for Dun & Bradstreet to submit a Supplier Qualification Report (SQR) directly to the Procurement Contact named herein. The cost of the preparation of the SQR shall be the responsibility of the Proposer. The Proposer shall request the SQR report from D&B at:

<https://supplierportal.dnb.com/webapp/wcs/stores/servlet/SupplierPortal?storeId=11696>

**Proposers are responsible for the accuracy of the information contained in its SQR. It is highly recommended that each Proposer review the information contained in its SQR for accuracy prior to submittal to the City and as early as possible in the solicitation process. For assistance with any portion of the SQR submittal process, contact Dun & Bradstreet at 800-424-2495.**

**TAB 3      Approach and Methodology (Max 30 Points)**

Submit detailed information on how Proposer plans to accomplish the required scope of services, including detailed information, as applicable, which addresses, but need not be limited to: its Operational Plan, its proposed automated point of sale (POS) software system, any equipment which the Proposer intends to supply for the operation of the concession, a staffing pattern or plan which details the number and role that each team member will play in providing the services detailed herein, refund procedures, its sample monthly report of activities, its plan for providing valet parking services for the City through inclement weather, etc.

**TAB 4      Public Benefit (Max 10 Points)**

Submit detailed information on how Proposer will provide value-added services or public benefits related to the scope of this RFP proposed by the Proposer. Public benefit(s) to the City which may include, without limitation, benefits to residents in support of the City's educational compact with Miami Dade Public Schools, and/or such other City public benefits and/or services as the City Manager may, in his reasonable judgment and discretion, from time to time, require.

**TAB 5      Revenue Proposal (Max 30 Points)**

Submit a completed Revenue Proposal Form (Appendix E).

**Note:** After proposal submittal, the City reserves the right to require additional information from Proposers (or Proposer team members or sub-consultants) to determine: qualifications (including, but not limited to, litigation history, regulatory action, or additional references); and financial capability (including, but not limited to, annual reviewed/audited financial statements with the auditors notes for each of their last two complete fiscal years).

**SECTION 0400****PROPOSAL EVALUATION**

**1. Evaluation Committee.** An Evaluation Committee, appointed by the City Manager, shall meet to evaluate each Proposal in accordance with the requirements set forth in the solicitation. If further information is desired, Proposers may be requested to make additional written submissions of a clarifying nature or oral presentations to the Evaluation Committee. The evaluation of proposals will proceed in a two-step process as noted below. It is important to note that the Evaluation Committee will score the qualitative portions of the proposals only. The Evaluation Committee does not make an award recommendation to the City Manager. The results of Step 1 & Step 2 Evaluations will be forwarded to the City Manager who will utilize the results to make a recommendation to the City Commission. In the event that only one responsive proposal is received, the City Manager, after determination that the sole responsive proposal materially meets the requirements of the RFP, may, without an evaluation committee, recommend to the City Commission that the Administration enter into negotiations. The City, in its discretion, may utilize technical or other advisers to assist the evaluation committee in the evaluation of proposals.

**2. Step 1 Evaluation.** The first step will consist of the qualitative criteria listed below to be considered by the Evaluation Committee. The second step will consist of quantitative criteria established below to be added to the Evaluation Committee results by the Procurement Department. An Evaluation Committee, appointed by the City Manager, shall meet to evaluate each Proposal in accordance with the qualifications criteria established below for Step 1, Qualitative Criteria. In doing so, the Evaluation Committee may review and score all proposals received, with or without conducting interview sessions.

| Step 1 - Qualitative Criteria  | Maximum Points |
|--|----------------|
| Proposer Experience and Qualifications, including Financial Capability | 30             |
| Approach and Methodology   | 30             |
| Public Benefit   | 10             |
| <b>TOTAL AVAILABLE STEP 1 POINTS</b>                                   | <b>70</b>      |

**3. Step 2 Evaluation.** Following the results of Step 1 Evaluation of qualitative criteria, the Proposers may receive additional quantitative criteria points to be added by the Procurement Department to those points earned in Step 1, as follows.

| Step 2 - Quantitative Criteria       | Maximum Points |
|--------------------------------------|----------------|
| Cost / Revenue Proposal              | 30             |
| Veterans Preference                  | 5              |
| <b>TOTAL AVAILABLE STEP 2 POINTS</b> | <b>35</b>      |



**4. Revenue Proposal Evaluation.** The cost proposal points shall be developed in accordance with the following formula:

| Sample Objective Formula for Revenue Points |                         |   |   |                      |
|---|-------------------------|---|---|----------------------|
| Vendor                                      | Vendor Revenue Proposal | Example Maximum Allowable Points<br>(Points noted are for illustrative purposes only. Actual points are noted above.) | Formula for Calculating Points<br>(cost of proposal being evaluated / highest revenue proposal X maximum allowable points = awarded points)<br>Round to | Total Points Awarded |
| Vendor A                                    | \$200                   | 20  | $\$200 / \$200 \times 20 = 20$  | 20                   |
| Vendor B                                    | \$150                   | 20  | $\$150 / \$200 \times 20 = 15$  | 15                   |
| Vendor C                                    | \$100                   | 20  | $\$100 / \$200 \times 20 = 10$  | 10                   |

**5. Determination of Final Ranking.** At the conclusion of the Evaluation Committee Step 1 scoring, Step 2 Points will be added to each evaluation committee member's scores by the Procurement Department. Step 1 and 2 scores will be converted to rankings in accordance with the example below:

|                     |               | Proposer A | Proposer B | Proposer C |
|---------------------|---------------|------------|------------|------------|
| Committee Member 1  | Step 1 Points | 82         | 76         | 80         |
|                     | Step 2 Points | 22         | 15         | 12         |
|                     | Total         | 104        | 91         | 92         |
|                     | Rank          | 1          | 3          | 2          |
| Committee Member 2  | Step 1 Points | 79         | 85         | 72         |
|                     | Step 2 Points | 22         | 15         | 12         |
|                     | Total         | 101        | 100        | 84         |
|                     | Rank          | 1          | 2          | 3          |
| Committee Member 2  | Step 1 Points | 80         | 74         | 66         |
|                     | Step 2 Points | 22         | 15         | 12         |
|                     | Total         | 102        | 89         | 78         |
|                     | Rank          | 1          | 2          | 3          |
| Low Aggregate Score |               | 3          | 7          | 8          |
| Final Ranking*      |               | 1          | 2          | 3          |

\* Final Ranking is presented to the City Manager for further due diligence and recommendation to the City Commission. Final Ranking does not constitute an award recommendation until such time as the City Manager has made his recommendation to the City Commission, which may be different than final ranking results.

# APPENDIX A

# MIAMI BEACH

---

## Proposal Certification, Questionnaire & Requirements Affidavit

---

### RFP 2018-166-WG Valet Parking Concession

PROCUREMENT DEPARTMENT  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139

|   |   |   |
|---|---|---|
| Solicitation No:<br>RFP 2018-166-WG           | Solicitation Title:<br>Valet Parking Concession |   |
| Procurement Contact:<br>William Garviso, CPPB | Tel:<br>(305) 673-7000 #6650                    | Email:<br>WilliamGarviso@miamibeachfl.gov |

## PROPOSAL CERTIFICATION, QUESTIONNAIRE & REQUIREMENTS AFFIDAVIT

**Purpose:** The purpose of this Proposal Certification, Questionnaire and Requirements Affidavit Form is to inform prospective Proposers of certain solicitation and contractual requirements, and to collect necessary information from Proposers in order that certain portions of responsiveness, responsibility and other determining factors and compliance with requirements may be evaluated. **This Proposal Certification, Questionnaire and Requirements Affidavit Form is a REQUIRED FORM that must be submitted fully completed and executed.**

### 1. General Proposer Information.

|   |                                  |
|---|----------------------------------|
| FIRM NAME:  |                                  |
| No of Years in Business:  | No of Years in Business Locally: |
| OTHER NAME(S) PROPOSER HAS OPERATED UNDER IN THE LAST 10 YEARS: |                                  |
| FIRM PRIMARY ADDRESS (HEADQUARTERS):                            |                                  |
| CITY:   |                                  |
| STATE:  | ZIP CODE:                        |
| TELEPHONE NO.:  |                                  |
| TOLL FREE NO.:  |                                  |
| FAX NO.:  |                                  |
| FIRM LOCAL ADDRESS:   |                                  |
| CITY:   |                                  |
| STATE:  | ZIP CODE:                        |
| PRIMARY ACCOUNT REPRESENTATIVE FOR THIS ENGAGEMENT:             |                                  |
| ACCOUNT REP TELEPHONE NO.:                                      |                                  |
| ACCOUNT REP TOLL FREE NO.:                                      |                                  |
| ACCOUNT REP EMAIL:  |                                  |
| FEDERAL TAX IDENTIFICATION NO.:                                 |                                  |

The City reserves the right to seek additional information from Proposer or other source(s), including but not limited to: any firm or principal information, applicable licensure, resumes of relevant individuals, client information, financial information, or any information the City deems necessary to evaluate the capacity of the Proposer to perform in accordance with contract requirements.

1. **Veteran Owned Business.** Is Proposer claiming a veteran owned business status?

☐ YES ☐ NO

**SUBMITTAL REQUIREMENT:** Proposers claiming veteran owned business status shall submit a documentation proving that firm is certified as a veteran-owned business or a service-disabled veteran owned business by the State of Florida or United States federal government, as required pursuant to ordinance 2011-3748.

2. **Conflict Of Interest.** All Proposers must disclose, in their Proposal, the name(s) of any officer, director, agent, or immediate family member (spouse, parent, sibling, and child) who is also an employee of the City of Miami Beach. Further, all Proposers must disclose the name of any City employee who owns, either directly or indirectly, an interest of ten (10%) percent or more in the Proposer entity or any of its affiliates.

**SUBMITTAL REQUIREMENT:** Proposers must disclose the name(s) of any officer, director, agent, or immediate family member (spouse, parent, sibling, and child) who is also an employee of the City of Miami Beach. Proposers must also disclose the name of any City employee who owns, either directly or indirectly, an interest of ten (10%) percent or more in the Proposer entity or any of its affiliates

3. **References & Past Performance.** Proposer shall submit at least three (3) references for whom the Proposer has completed work similar in size and nature as the work referenced in solicitation.

**SUBMITTAL REQUIREMENT:** For each reference submitted, the following information is required: 1) Firm Name, 2) Contact Individual Name & Title, 3) Address, 4) Telephone, 5) Contact's Email and 6) Narrative on Scope of Services Provided.

4. **Suspension, Debarment or Contract Cancellation.** Has Proposer ever been debarred, suspended or other legal violation, or had a contract cancelled due to non-performance by any public sector agency?

☐ YES ☐ NO

**SUBMITTAL REQUIREMENT:** If answer to above is "YES," Proposer shall submit a statement detailing the reasons that led to action(s).

5. **Vendor Campaign Contributions.** Proposers are expected to be or become familiar with, the City's Campaign Finance Reform laws, as codified in Sections 2-487 through 2-490 of the City Code. Proposers shall be solely responsible for ensuring that all applicable provisions of the City's Campaign Finance Reform laws are complied with, and shall be subject to any and all sanctions, as prescribed therein, including disqualification of their Proposals, in the event of such non-compliance.

**SUBMITTAL REQUIREMENT:** Submit the names of all individuals or entities (including your sub-consultants) with a controlling financial interest as defined in solicitation. For each individual or entity with a controlling financial interest indicate whether or not each individual or entity has contributed to the campaign either directly or indirectly, of a candidate who has been elected to the office of Mayor or City Commissioner for the City of Miami Beach.

6. **Code of Business Ethics.** Pursuant to City Resolution No.2000-23879, each person or entity that seeks to do business with the City shall adopt a Code of Business Ethics ("Code") and submit that Code to the Procurement Department with its proposal/response or within five (5) days upon receipt of request. The Code shall, at a minimum, require the Proposer, to comply with all applicable governmental rules and regulations including, among others, the conflict of interest, lobbying and ethics provision of the City of Miami Beach and Miami Dade County.

**SUBMITTAL REQUIREMENT:** Proposer shall submit firm's Code of Business Ethics. In lieu of submitting Code of Business Ethics, Proposer may submit a statement indicating that it will adopt, as required in the ordinance, the City of Miami Beach Code of Ethics, available at <http://www.miamibeachfl.gov/city-hall/procurement/procurement-related-ordinance-and-procedures/>

7. **Living Wage.** Pursuant to Section 2-408 of the City of Miami Beach Code, as same may be amended from time to time, covered employees shall be paid the required living wage rates listed below:
1. Effective January 1, 2018, covered employees must be paid a living wage rate of no less than \$11.62 per hour with health care benefits of at least \$2.26 per hour, or a living wage rate of no less than \$13.88 per hour without health care benefits.
  2. Effective January 1, 2019, covered employees must be paid a living wage rate of no less than \$11.70 per hour with health care benefits of at least \$2.74 per hour, or a living wage rate of no less than \$14.44 per hour without health care benefits.
  3. Effective January 1, 2020, covered employees must be paid a living wage rate of no less than \$11.78 per hour with health care benefits of at least \$3.22 per hour, or a living wage rate of no less than \$15.00 per hour without health care benefits.

The living wage rate and health care benefits rate may, by Resolution of the City Commission be indexed annually for inflation using the Consumer Price Index for all Urban Consumers (CPI-U) Miami/Ft. Lauderdale, issued by the U.S. Department of Labor's Bureau of Labor Statistics. Notwithstanding the preceding, no annual index shall exceed three percent (3%). The City may also, by resolution, elect not to index the living wage rate in any particular year, if it determines it would not be fiscally sound to implement same (in a particular year).

Proposers' failure to comply with this provision shall be deemed a material breach under this proposal, under which the City may, at its sole option, immediately deem said Proposer as non-responsive, and may further subject Proposer to additional penalties and fines, as provided in the City's Living Wage Ordinance, as amended. Further information on the Living Wage requirement is available at <http://www.miamibeachfl.gov/city-hall/procurement/procurement-related-ordinance-and-procedures/>

**SUBMITTAL REQUIREMENT:** No additional submittal is required. By virtue of executing this affidavit document, Proposer agrees to the living wage requirement.

8. **Equal Benefits for Employees with Spouses and Employees with Domestic Partners.** When awarding competitively solicited contracts valued at over \$100,000 whose contractors maintain 51 or more full time employees on their payrolls during 20 or more calendar work weeks, the Equal Benefits for Domestic Partners Ordinance 2005-3494 requires certain contractors doing business with the City of Miami Beach, who are awarded a contract pursuant to competitive proposals, to provide "Equal Benefits" to their employees with domestic partners, as they provide to employees with spouses. The Ordinance applies to all employees of a Contractor who work within the City limits of the City of Miami Beach, Florida; and the Contractor's employees located in the United States, but outside of the City of Miami Beach limits, who are directly performing work on the contract within the City of Miami Beach.

- A. Does your company provide or offer access to any benefits to employees with spouses or to spouses of employees?  
☐ YES ☐ NO
- B. Does your company provide or offer access to any benefits to employees with (same or opposite sex) domestic partners\* or to domestic partners of employees?  
☐ YES ☐ NO
- C. Please check all benefits that apply to your answers above and list in the "other" section any additional benefits not already specified. Note: some benefits are provided to employees because they have a spouse or domestic partner, such as bereavement leave; other benefits are provided directly to the spouse or domestic partner, such as medical insurance.

| BENEFIT              | Firm Provides for Employees with Spouses | Firm Provides for Employees with Domestic Partners | Firm does not Provide Benefit |
|----------------------|--|--|-------------------------------|
| Health               |  |  |                               |
| Sick Leave           |  |  |                               |
| Family Medical Leave |  |  |                               |
| Bereavement Leave    |  |  |                               |

If Proposer cannot offer a benefit to domestic partners because of reasons outside your control, (e.g., there are no insurance providers in your area willing to offer domestic partner coverage) you may be eligible for Reasonable Measures compliance. To comply on this basis, you must agree to pay a cash equivalent and submit a completed Reasonable Measures Application (attached) with all necessary documentation. Your Reasonable Measures Application will be reviewed for consideration by the City Manager, or his designee. Approval is not guaranteed and the City Manager's decision is final. Further information on the Equal Benefits requirement is available at <http://www.miamibeachfl.gov/city-hall/procurement/procurement-related-ordinance-and-procedures/>

9. **Public Entity Crimes.** Section 287.133(2)(a), Florida Statutes, as currently enacted or as amended from time to time, states that a person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal, proposal, or reply on a contract to provide any goods or services to a public entity; may not submit a proposal, proposal, or reply on a contract with a public entity for the construction or repair of a public building or public work; may not submit proposals, proposals, or replies on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity in excess of the threshold amount provided in s. [287.017](#) for CATEGORY TWO for a period of 36 months following the date of being placed on the convicted vendor list.

**SUBMITTAL REQUIREMENT:** No additional submittal is required. By virtue of executing this affidavit document, Proposer agrees with the requirements of Section 287.133, Florida Statutes, and certifies it has not been placed on convicted vendor list.

10. **Non-Discrimination.** Pursuant to City Ordinance No.2016-3990, the City shall not enter into a contract with a business unless the business represents that it does not and will not engage in a boycott as defined in Section 2-375(a) of the City Code, including the blacklisting, divesting from, or otherwise refusing to deal with a person or entity when such action is based on race, color, national origin, religion, sex, intersexuality, gender identity, sexual orientation, marital or familial status, age or disability.

**SUBMITTAL REQUIREMENT:** No additional submittal is required. By virtue of executing this affidavit document, Proposer agrees it is and shall remain in full compliance with Section 2-375 of the City of Miami Beach City Code.

11. **Moratorium on Travel to and the Purchase of Goods or Services from North Carolina and Mississippi.** Pursuant to Resolution 2016-29375, the City of Miami Beach, Florida, prohibits official City travel to the states of North Carolina and Mississippi, as well as the purchase of goods or services sourced in North Carolina and Mississippi. Proposer shall agree that no travel shall occur on behalf of the City to North Carolina or Mississippi, nor shall any product or services it provides to the City be sourced from these states.

**SUBMITTAL REQUIREMENT:** No additional submittal is required. By virtue of executing this affidavit document, Proposer agrees it is and shall remain in full compliance with Resolution 2016-29375.

12. **Fair Chance Requirement.** Pursuant to Section 2-376 of the City Code, the City shall not enter into any contract resulting from a competitive solicitation, unless the proposer certifies in writing that the business has adopted and employs written policies, practices, and standards that are consistent with the City's Fair Chance Ordinance, set forth in Article V of Chapter 62 of the City Code ("Fair Chance Ordinance"), and which, among other things, (i) prohibits City contractors, as an employer, from inquiring about an applicant's criminal history until the applicant is given a conditional offer of employment; (ii) prohibits advertising of employment positions with a statement that an individual with a criminal record may not apply for the position, and (iii) prohibits placing a statement on an employment application that a person with a criminal record may not apply for the position.

**SUBMITTAL REQUIREMENT:** No additional submittal is required at this time. By virtue of executing this affidavit, Proposer certifies that it has adopted policies, practices and standards consistent with the City's Fair Chance Ordinance. Proposer agrees to provide the City with supporting documentation evidencing its compliance upon request. Proposer further agrees that any breach of the representations made herein shall constitute a material breach of contract, and shall entitle the City to the immediate termination for cause of the agreement, in addition to any damages that may be available at law and in equity.

13. **Acknowledgement of Addendum.** After issuance of solicitation, the City may release one or more addendum to the solicitation which may provide additional information to Proposers or alter solicitation requirements. The City will strive to reach every Proposer having received solicitation through the City's e-procurement system, PublicPurchase.com. However, Proposers are solely responsible for assuring they have received any and all addendum issued pursuant to solicitation. This Acknowledgement of Addendum section certifies that the Proposer has received all addendum released by the City pursuant to this solicitation. Failure to obtain and acknowledge receipt of all addenda may result in proposal disqualification.

| Initial to Confirm<br>Receipt |            | Initial to Confirm<br>Receipt |             | Initial to Confirm<br>Receipt |             |
|-------------------------------|------------|-------------------------------|-------------|-------------------------------|-------------|
|                               | Addendum 1 |                               | Addendum 6  |                               | Addendum 11 |
|                               | Addendum 2 |                               | Addendum 7  |                               | Addendum 12 |
|                               | Addendum 3 |                               | Addendum 8  |                               | Addendum 13 |
|                               | Addendum 4 |                               | Addendum 9  |                               | Addendum 14 |
|                               | Addendum 5 |                               | Addendum 10 |                               | Addendum 15 |

If additional confirmation of addendum is required, submit under separate cover.



## DISCLOSURE AND DISCLAIMER SECTION

The solicitation referenced herein is being furnished to the recipient by the City of Miami Beach (the "City") for the recipient's convenience. Any action taken by the City in response to Proposals made pursuant to this solicitation, or in making any award, or in failing or refusing to make any award pursuant to such Proposals, or in cancelling awards, or in withdrawing or cancelling this solicitation, either before or after issuance of an award, shall be without any liability or obligation on the part of the City.

In its sole discretion, the City may withdraw the solicitation either before or after receiving proposals, may accept or reject proposals, and may accept proposals which deviate from the solicitation, as it deems appropriate and in its best interest. In its sole discretion, the City may determine the qualifications and acceptability of any party or parties submitting Proposals in response to this solicitation.

Following submission of a Bid or Proposal, the applicant agrees to deliver such further details, information and assurances, including financial and disclosure data, relating to the Proposal and the applicant including, without limitation, the applicant's affiliates, officers, directors, shareholders, partners and employees, as requested by the City in its discretion.

The information contained herein is provided solely for the convenience of prospective Proposers. It is the responsibility of the recipient to assure itself that information contained herein is accurate and complete. The City does not provide any assurances as to the accuracy of any information in this solicitation.

Any reliance on these contents, or on any permitted communications with City officials, shall be at the recipient's own risk. Proposers should rely exclusively on their own investigations, interpretations, and analyses. The solicitation is being provided by the City without any warranty or representation, express or implied, as to its content, its accuracy, or its completeness. No warranty or representation is made by the City or its agents that any Proposal conforming to these requirements will be selected for consideration, negotiation, or approval.

The City shall have no obligation or liability with respect to this solicitation, the selection and the award process, or whether any award will be made. Any recipient of this solicitation who responds hereto fully acknowledges all the provisions of this Disclosure and Disclaimer, is totally relying on this Disclosure and Disclaimer, and agrees to be bound by the terms hereof. Any Proposals submitted to the City pursuant to this solicitation are submitted at the sole risk and responsibility of the party submitting such Proposal.

This solicitation is made subject to correction of errors, omissions, or withdrawal from the market without notice. Information is for guidance only, and does not constitute all or any part of an agreement.

The City and all Proposers will be bound only as, if and when a Proposal (or Proposals), as same may be modified, and the applicable definitive agreements pertaining thereto, are approved and executed by the parties, and then only pursuant to the terms of the definitive agreements executed among the parties. Any response to this solicitation may be accepted or rejected by the City for any reason, or for no reason, without any resultant liability to the City.

The City is governed by the Government-in-the-Sunshine Law, and all Proposals and supporting documents shall be subject to disclosure as required by such law. All Proposals shall be submitted in sealed proposal form and shall remain confidential to the extent permitted by Florida Statutes, until the date and time selected for opening the responses. At that time, all documents received by the City shall become public records.

Proposers are expected to make all disclosures and declarations as requested in this solicitation. By submission of a Proposal, the Proposer acknowledges and agrees that the City has the right to make any inquiry or investigation it deems appropriate to substantiate or supplement information contained in the Proposal, and authorizes the release to the City of any and all information sought in such inquiry or investigation. Each Proposer certifies that the information contained in the Proposal is true, accurate and complete, to the best of its knowledge, information, and belief.

Notwithstanding the foregoing or anything contained in the solicitation, all Proposers agree that in the event of a final unappealable judgment by a court of competent jurisdiction which imposes on the City any liability arising out of this solicitation, or any response thereto, or any action or inaction by the City with respect thereto, such liability shall be limited to \$10,000.00 as agreed-upon and liquidated damages. The previous sentence, however, shall not be construed to circumvent any of the other provisions of this Disclosure and Disclaimer which imposes no liability on the City.

In the event of any differences in language between this Disclosure and Disclaimer and the balance of the solicitation, it is understood that the provisions of this Disclosure and Disclaimer shall always govern. The solicitation and any disputes arising from the solicitation shall be governed by and construed in accordance with the laws of the State of Florida.

### PROPOSER CERTIFICATION

I hereby certify that: I, as an authorized agent of the Proposer, am submitting the following information as my firm's proposal; Proposer agrees to complete and unconditional acceptance of the terms and conditions of this document, inclusive of this solicitation, all attachments, exhibits and appendices and the contents of any Addenda released hereto, and the Disclosure and Disclaimer Statement; proposer agrees to be bound to any and all specifications, terms and conditions contained in the solicitation, and any released Addenda and understand that the following are requirements of this solicitation and failure to comply will result in disqualification of proposal submitted; Proposer has not divulged, discussed, or compared the proposal with other Proposals and has not colluded with any other proposer or party to any other proposal; proposer acknowledges that all information contained herein is part of the public domain as defined by the State of Florida Sunshine and Public Records Laws; all responses, data and information contained in this proposal, inclusive of the Statement of Qualifications Certification, Questionnaire and Requirements Affidavit are true and accurate.

|  |  |
|--|--|
| Name of Proposer's Authorized Representative:      | Title of Proposer's Authorized Representative: |
| Signature of Proposer's Authorized Representative: | Date:  |

State of \_\_\_\_\_ )  
County of \_\_\_\_\_ )  
On this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, personally  
appeared before me \_\_\_\_\_ who  
stated that (s)he is the \_\_\_\_\_  
of \_\_\_\_\_, a corporation, and that the instrument was signed in behalf of  
the said corporation by authority of its board of directors and acknowledged said  
instrument to be its voluntary act and deed. Before me:

\_\_\_\_\_  
Notary Public for the State of \_\_\_\_\_  
My Commission Expires: \_\_\_\_\_.

## APPENDIX B

# MIAMI BEACH

---

## “No Bid” Form

---

### RFP 2018-166-WG Valet Parking Concession

PROCUREMENT DEPARTMENT  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139

Note: It is important for those vendors who have received notification of this solicitation but have decided not to respond, to complete and submit the attached “Statement of No Bid.” The “Statement of No Bid” provides the City with information on how to improve the solicitation process. Failure to submit a “Statement of No Bid” may result in not being notified of future solicitations by the City.

## **Statement of No Bid**

**WE HAVE ELECTED NOT TO SUBMIT A PROPOSAL AT THIS TIME FOR REASON(S) CHECKED AND/OR INDICATED BELOW:**

☐ Workload does not allow us to proposal

☐ Insufficient time to respond

☐ Specifications unclear or too restrictive

☐ Unable to meet specifications

☐ Unable to meet service requirements

☐ Unable to meet insurance requirements

☐ Do not offer this product/service

☐ OTHER. (Please specify)

---

---

---

---

We do ☐ do not ☐ want to be retained on your mailing list for future proposals of this type product and/or service.

Signature: \_\_\_\_\_

Title: \_\_\_\_\_

**Legal Company Name:** \_\_\_\_\_

---

Note: Failure to respond, either by submitting a proposal or this completed form, may result in your company being removed from our vendors list.

**PLEASE RETURN TO:**

CITY OF MIAMI BEACH  
PROCUREMENT DEPARTMENT  
ATTN: William Garviso, CPPB  
PROPOSAL #2018-166-WG  
1755 MERIDIAN AVENUE, 3<sup>rd</sup> FLOOR  
MIAMI BEACH, FL 33139

## APPENDIX C

# MIAMI BEACH

---

## Statement of Work

---

### RFP 2018-166-WG Valet Parking Concession

PROCUREMENT DEPARTMENT  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139

**C1. Statement of Work Required.** The intent of this RFP is to award a valet parking Concession Agreement ("Agreement") for the operation of valet parking services at The Fillmore Miami Beach at the Jackie Gleason Theater, Miami Beach Convention Center, and/or other City Property, as requested by the City Manager, at the sole cost and expense of the Proposer.

The City is responsible for providing the following:

- (1) A prescribed location for a valet parking stand, kiosk, or booth (specifications and visuals of stand, kiosk, or booth must be submitted by the proposer) for each facility, and
- (2) Vehicle storage space, free of charge, at the Convention Center Garage, located at 1901 Convention Center Drive.

The proposed services outlined herein shall be offered to patrons of The Fillmore Miami Beach at the Jackie Gleason Theater, in connection with scheduled entertainment events, and at the Miami Beach Convention Center, on an as-needed basis, as requested by the City Manager or his/her designee. The City Manager or his/her designee may also request services to be provided at additional locations on City property, under the same term and conditions contained herein.

A schedule of events/shows at The Fillmore Miami Beach at the Jackie Gleason Theater and the Miami Beach Convention Center will be published as an Addendum to this RFP. The Mayor and City Commission reserves the right to review and determine rates charged for valet parking services under this Agreement. The current rate charged is \$20.00 (includes sales tax) for all events.

## **2. Minimum Guarantee (MG)**

In consideration of the City executing an agreement and granting the rights provided in the agreement, the successful contractor shall guarantee and pay to the City a monthly minimum fee to be paid on a monthly basis. In the event that the City chooses to extend the term of the concession agreement for any renewal term(s), the MG may be increased in a manner to be negotiated between the City and successful contractor.

**The minimum acceptable annual amount shall be no less than \$200,000.00.** Proposers are encouraged to offer a Minimum Guarantee in excess of this amount as the proposed Minimum Guarantee (MG) provided to the City shall be utilized to allocate points in the Evaluation Process.

## **3. Percentage of Gross (PG)**

The City reserves the right to negotiate a Percentage of Gross Revenue due to the City during contract negotiations. If the annual PG amount is greater than the annual total MG, the successful proposer shall pay to the City the difference between the annual MG amount and the annual PG amount within 30 days of the anniversary date of the Agreement. If the annual PG amount owed to the City is less than the sum of all minimum monthly guarantee payments, no further payments will be required of the Contractor. Likewise, the City shall not reimburse the Contractor any portion of the minimum monthly guarantee.

- 4. Performance Bond or Alternate Security.** The successful contractor shall furnish the City with a security deposit, as agreed to by the City. Said security shall serve to secure the successful contractor's performance in accordance with the provisions of the agreement. In the event the successful proposer fails to perform in accordance with said provisions, the City



may retain said security, as well as pursue any and all other legal remedies provided in the agreement, or as may be provided by applicable law.

5. **Valet Equipment.** All equipment, including valet parking stand(s); kiosk(s), and/or booth(s) shall be supplied by, and at the expense of the Proposer. Equipment supplied under the Agreement shall be new, and in excellent condition prior to installation and during operation. The height and the color of the equipment supplied shall be the same at each location. All equipment supplied under the Agreement must be approved by the City Manager or his/her designee. Storage of said equipment is the sole responsibility of the Proposer.
6. **Refunds.** The Proposer must include in its proposal a statement describing the circumstances and procedure whereby refunds will be provided to patrons.
7. **Quality of Service.** The Proposer must greet patrons and take possession of their vehicles within three (3) minutes of arrival of each patron, and the Proposer must return their vehicles to the patrons within fifteen (15) minutes of each patron's request for the vehicle. The City reserves the right to have any unsuitable employee(s) of the Proposer removed.
8. **Operational Plan.** The Proposer must provide a Statement of Proposed Operational Plans. At a minimum, such plan should state the intended valet parking concessions which are contemplated, number and qualifications of all personnel, including supervisors, together with a statement of screening procedures for all employees, including those with driving responsibilities.

Any equipment which the Proposer intends to supply for the operation of the concession should be listed and described in detail. Any parking concession stand(s), kiosk(s), and/or booth(s) must be completely portable and must be compatible in design, color, and workmanship with the facility for its intended use. If the Proposer plans to make any capital improvements to City property or facilities over the term of the proposed Agreement, such improvements should be described and an estimated dollar amount to be expended stated in the Plan.

Supplemental statements should include preliminary drawings depicting the improvements to be completed (including signage), as well as additional information regarding the projected market viability of the Operational Plan and any special qualifications and experience which the Proposer offers with regard to the proposed services. The Proposer must have a written statement of procedures whereby members of the public may receive refunds or adjustments in the event of customer dissatisfaction. Additionally the City will require the successful Proposer to maintain their operating areas and general vicinity free of all debris, litter, and trash.

9. **Commencement of Operations.** Proposer must be prepared to commence operation no later than October 1, 2018 or upon official written notice from the City Manager or his/her designee.
10. **Amounts Payable to the City.** The Proposer shall propose a fixed monthly payment to the City for the duration of the Agreement. **The minimum acceptable annual amount shall be no less than \$200,000.00.** Said payment shall be due to the City on the tenth (10th) of the month for the preceding month. Financial statements of the previous month's gross receipts, including submittal of a monthly report of activities (sample report to be included as an attachment in the RFP) shall be submitted to the City by the 15th of each month for the preceding month. This report, at a minimum, must contain a chronological listing of events and their locations, including the following information; date, time, name of event, exact

location(s) (Fillmore Miami Beach at the Jackie Gleason; Miami Beach Convention Center; Lincoln Road Unified), number of transactions (vehicles), gross receipts per event/location, and gross receipts totals. This report shall accompany the monthly statement of gross revenues and will be subject to audit.

It is also required that the Proposer, at its own expense, pay any and all taxes or assessments which may be levied including sales and use tax on payments to the City. The City shall reconcile monthly reports and conduct an audit of operations annually or when it deems necessary.

- 11. Late Fees.** There will be a penalty of \$100.00 or two percent (2%) of the monthly gross receipts, whichever is greater for late or delinquent payments (i.e., any payment received after the tenth (10th) of the month). In addition, simple interest accruing to the City at the highest rate allowable by law per annum, or eighteen percent (18%), whichever is greater, shall be levied from the date when the payment is due until the date paid.
- 12. Gross Receipts.** The term "Gross Receipts", as used herein, shall mean all monies paid or payable to the Proposer for sales made or services rendered which are related to this concession, provided however, that any sales tax imposed by City, County, State, or Federal law and paid by purchaser of any item sold by Proposer or any other authorized service or activity of the Proposer directly payable to a taxing authority shall be excluded from the computation of "Gross Receipts".
- 13. Automated Valet Parking Point of Sale (POS) System.** The Proposer shall use a state-of-the-art automated valet parking point of sale (POS) system for processing and reporting of all transactions, Said system shall be approved by the City Manager or his/her designee.
- 14. Shortages.** All cash shortages, regardless of the reason, are to be absorbed by the Proposer and are not to be reported as deductions from Gross Receipts. Bad debts, returned checks, and charges for returned checks, which are part of Gross Receipts, are also not to be reported as deductions from Gross Receipts.
- 15. Reporting and Records.** The Proposer must use an automated point of sale (POS) software system to be approved by the City Manager or his/her designee, to be used for any and all transactions. The Proposer must prepare true and complete records and accounts of its gross receipts of the valet parking service in accordance with generally accepted accounting principles during the term of the Agreement. Such records should include, at a minimum, all transactions, including voided transactions, daily control logs for Proposer's cashier indicating starting, ending, and voided transactions, and related gross receipts. The form of all records, reports, and operating controls will be subject to the written approval of the City's Internal Auditor. Recommendations by the Internal Auditor for changes, additions, or deletions in accounting practices, reporting, or controls will be complied with by the Proposer when requested. The City Auditor shall have the right to audit and examine, during the normal business hours, all books of accounts, reports, and records relating to the valet parking service upon three (3) days' notice. All records relating to the Agreement must be stored and made available to the City within 48 hours of request. The City shall have the right to examine such records at any time within one (1) year following the expiration or termination of the Agreement; all records must be maintained for that period.
- 16. Annual Reports.** The Proposer will submit an annual CPA-certified Statement of Gross Receipts to the City. Such Certified Statement shall include an opinion by a Certified Public

Accountant as to the accuracy of the Proposer's Gross Receipts as defined by the Agreement. The period covered by the Certified Statement shall coincide with the Proposer's fiscal year and must be submitted to the City within sixty (60) days after the end of each twelve-month fiscal year.

17. **Facilities/Premises.** Authorized Locations include The Fillmore Miami Beach at the Jackie Gleason; Miami Beach Convention Center; Lincoln Road Unified Valet Parking Service; and Bass Museum. The City Manager or his/her designee may, at his discretion, approve other City sites which require valet parking services.
18. **Special Events.** During the term the Concessionaire shall provide free valet parking service for at least four (4) events per contract year, at such venues as shall be determined by the City manager, at his/her sole judgement and discretion.
19. **Appearance on Premises.** The Proposer shall maintain a neat and orderly operation at all times and shall be solely responsible for the necessary services to properly maintain the premises being used for valet parking services.
20. **Advertising and Signs.** All advertising, signage, and postings shall be approved by the City Manager or his/her designee and must comply with the requirements of the City's Planning Department. City encourages the proposer to use 100% post-consumer recycled content, Processed Chlorine Free paper, Green Seal Certified paper, and Forest Stewardship Council (FSC) certified paper for advertising materials and/or signage.
21. **Security.** The Proposer must provide any security measures which may be required to protect its area and its equipment, materials, facilities, and designated valet storage locations. Said security measures may not violate other restrictions of the Agreement.
22. **Staffing/Personnel.** Each Proposer should include in its proposal a staffing pattern or plan which details the number and qualifications of the personnel who will be employed in the concession operation. At a minimum, the Proposer shall employ people to serve the public who are neat, clean, well-groomed, and courteous. Employees must be customer-service oriented and shall wear uniforms with name tags at all times. Uniforms shall be pre-approved by the City Manager or his/her designee. All drivers must have a valid Florida Driver's License and the Proposer shall submit a list of all employees, additions, and deletions on a monthly basis. The report is to be submitted by the fifth (5) of the month with a photocopy of their valid Florida Driver's License and the valid driver's license number, shall be submitted for every employee on the roster.

An experienced manager (or managers) shall be employed by the Proposer to oversee the concession operation, and have the authority over day-to-day operations. Conduct of the Proposer's employees shall be subject to reasonable regulation by the City Manager or his/her designee.

23. **Compliance with City, County, State and Federal Laws, Licensing and Permit Requirements.** The Proposer shall comply with all rules and regulations, laws, ordinances, and permitting requirements of the City of Miami Beach, Miami-Dade County, the State of Florida, and the U.S. Government now in force or hereafter adopted, at Proposer's own expense. In particular, the Proposer must obtain a City of Miami Beach Business Tax Receipt annually for the concession. City Business Tax Receipts currently are issued for a one (1) year period, expiring each September 30<sup>th</sup>.

- 24. Performance, Indemnity and Insurance Requirements.** The Proposer shall post a Performance Security in the form of an Irrevocable Letter of Credit or, in the alternative, a cash deposit in the amount of the annual payment to City by the Proposer, upon the execution of an Agreement. Said Performance Security shall be issued by a surety company authorized to do business in the State of Florida and shall be refundable at the expiration of the Agreement, if all terms and conditions of the Agreement have been satisfied by the Proposer. The Performance Security must be good and in effect for the duration of the Agreement. A Performance Security which is on an annual basis is not acceptable.

The Proposer shall indemnify, defend, and hold harmless the City against any and all claims, suits, actions, damages, or causes of action arising during the term of the Agreement for any personal injury, loss of life, or damage to property sustained in or on the sites Proposer is operating on, by reason of or as a result of Proposer's use, activities, and operations thereon; from and against all costs, attorney's fees, expenses, and liabilities incurred in the defense of any such claim and the investigation thereof.

As partial fulfillment of this requirement, the Proposer shall supply evidence of insurance coverage as described on the Insurance Check List. The required insurance coverage must be supplied prior to the initiation of operations. The Proposer will not be granted access to the property without approved insurance coverage.

- 25. Quality Assurance.** The Proposer's performance shall be monitored by the City Manager or his/her designee. Impromptu operational and financial audits may be conducted on site at the discretion of the City Manager or his/her designee.

Letters of complaint regarding the Proposer's performance will be subject to investigation by the City. The Proposer will be issued a written notice of the complaint within five (5) days of receipt by the City, and the Proposer will have five (5) days in which to respond. Three (3) letters of complaints that have been investigated by the City and confirmed as to their allegations, received within twelve (12) consecutive months, shall constitute sufficient cause for the City Manager or his/her designee to terminate the Agreement.

**26. Performance Standards.**

1. A representative of the Proposer shall attend all pre-convention and/or preparatory meetings for events. It is the responsibility of the Proposer to confirm their attendance with the City Manager or his/her designee.

Penalty: \$100.00 per absence/per meeting

2. All employees must be in full uniform. Failure to do so may result in a request to replace said employee with one in full uniform. The Proposer's failure to produce a replacement shall be deemed as non-performance and a penalty may be assessed.

Penalty: \$100.00 per employee, per event/per day

3. Failure to provide service for events on scheduled dates shall be deemed as non-performance on the part of the Proposer and shall be subject to a penalty, as liquidated damages. The value of the liquidated damages is based on: (1) reduction of service level to patrons wishing to valet park and any inconvenience derived thereof; and (2) a disincentive to the Proposer to not provide service for all events.

Penalty: \$1,000.00 per event/per day

4. Proposer must maintain a service level for vehicle returns consisting of less than 15 minutes.

Penalty: No charge for service to the customer

5. Valet parking fee shall appear on all valet parking tickets issued to customers.

Penalty: \$100.00 per incident

6. Valet parking fee shall be prominently posted on signs at the entrance to the valet parking area and at the cashier booth.

Penalty: \$500.00 per event/per day

7. Solicitation of gratuities is strictly forbidden.

Penalty: \$250.00 per incident

8. Any and all alleged, perceived, and/or real incident reports/claims must be reported in writing to the City's Parking Department within 48 hours of the incidents/claim.

Penalty: \$250.00 per incident

9. Customer complaints must be responded to, in writing, within 48 hours of receipt with copies to the City's Parking Department representative.

Penalty: \$250.00 per incident

10. All employees must conduct themselves in a respectful and courteous manner when addressing the public/customers. Conduct unbecoming shall include: rude, belligerent, hostile, quarrelsome, antagonistic, aggressive, sarcastic, contemptuous, and mocking behavior. All employees shall further refrain from smoking, eating, and/or drinking while on-duty. Complaints pertaining to customer service, including but limited to the behavior outlined above shall be immediately addressed by the Proposer. The City reserves the right in its sole discretion, to determine if the employee is unfit or incompetent to perform the duties and may require the Proposer to immediately remove the employee and replace with another within one (1) hour of said request. Failure of the Proposer to do so may trigger an assessment of a penalty.

Penalty: \$100.00 per employee, per event/per day

11. Proposer must have a software application that allows the Proposer to track the vehicle in real time by providing record of events associated with each parked vehicle, such as drop off time, storage location, request time and delivery time. Failure of the Proposer to do so may trigger an assessment of a penalty.

Penalty: \$100.00 per event/per day

## APPENDIX D

# MIAMI BEACH

---

## Special Conditions

---

### RFP 2018-166-WG Valet Parking Concession

PROCUREMENT DEPARTMENT  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139



1. **TERM OF CONTRACT.** The initial term of the Agreement shall be for three (3) years. The effective date of the Agreement is anticipated to be on October 1, 2018, or upon substantial completion of the renovation of the Miami Beach Convention Center ("MBCC") Project (the "Project"), whichever date occurs first (the "Term"). Substantial completion of the MBCC Project shall be defined as of the date when the City, in its proprietary capacity, has secured the requisite governmental approvals to operate the MBCC, which may include any of the following benchmarks: issuance of a temporary certificate of occupancy; issuance of a certificate of occupancy; or issuance of a certificate of completion with respect to the entire Project. A Contract Year, as referred to herein shall start on October 1<sup>st</sup> and end on September 30<sup>th</sup> of the following year.
2. **OPTION TO RENEW.** The City, through its City Manager, will have the option to extend for one (1) two-year period at the City's sole discretion. The successful contractor shall maintain, for the entirety of any renewal period, the same revenue share, terms, and conditions included within the originally awarded contract. Continuation of the contract beyond the initial period, and any option subsequently exercised, is a City prerogative, and not a right of the successful contractor.
3. **PROTECTION OF PROPERTY.** The Successful Contractor will at all times guard against damage to or loss of property belonging to the City of Miami Beach. It is the responsibility of the Successful Contractor to replace or repair any property lost or damaged by any of its employees. The City of Miami Beach may withhold payment or make such deductions as it might deem necessary to ensure reimbursement for loss or damage to property through negligence of the Successful Contractor, its employees or agents.
4. **LICENSES, PERMITS AND FEES.** The contractor shall obtain and pay for all licenses, permits and inspection fees required for this project; and shall comply with all laws, ordinances, regulations and building code requirements applicable to the work contemplated herein related to the installation and proper functioning of advertising equipment/signs etc. Damages, penalties and or fines imposed on the City or the contractor for failure to obtain required licenses, permits or fines shall be borne by the contractor.
5. **EXAMINATION OF SITES RECOMMENDED.** Prior to submitting its offer it is advisable that the vendor visit the sites of the proposed work and become familiar with any conditions which may in any manner affect the work to be done or affect the equipment, materials and or labor required. The vendor is also advised to examine carefully the specifications and become thoroughly aware regarding any and all conditions and requirements that may in any manner affect the work to be performed under the contract. No additional allowances will be made because of lack of knowledge of these conditions.
6. **DEMONSTRATION OF EQUIPMENT REQUIRED DURING EVALUATION (if Applicable).** The purpose of this demonstration is to observe the equipment in an operational environment and to verify its capability, suitability and adaptability in conjunction with performance requirements stipulated in this solicitation. The City will notify the vendor of such in writing and will specify the date and time and location of the demonstration. The City shall be the sole judge of the acceptability of the equipment in conformance with the specifications and its decision shall be final.

The Equipment used for the demonstration shall be the same manufactures model identified in the vendors offer. Accordingly, the equipment used in the demonstration shall create an expressed warranty that the actual equipment to be provided during the contract period shall conform to the equipment used in the demonstration.

## APPENDIX E

# MIAMI BEACH

---

## Revenue Proposal Form

---

### RFP 2018-166-WG Valet Parking Concession

PROCUREMENT DEPARTMENT  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139

## APPENDIX E REVENUE PROPOSAL FORM

**Failure to submit, Revenue Proposal Form, in its entirety and fully executed by the deadline established for the receipt of proposals will result in proposal being deemed non-responsive and being rejected.**

This Revenue Proposal Form shall be completed mechanically or, if manually, in ink. **Revenue Proposal Form completed in pencil shall be deemed non-responsive.** All corrections shall be initialed.

Scoring and ranking will be made in accordance with Maximum Points Schedule as stated in Section 0400 Proposal Evaluation.

**Group I Valet Parking Concession Services  
MINIMUM GUARANTEED REVENUE TO THE CITY (MG)  
See Paragraph 2 (p. 26)**

|   |   | (A)           | (B)       | (C)<br>(A x B = C)        |
|---|---|---------------|-----------|---------------------------|
| 1 | Minimum Guarantee (MG)<br>Valet Parking Concession Services | \$_____/Month | 12 Months | \$_____/Year <sup>1</sup> |

<sup>1</sup> **The minimum acceptable annual amount shall be no less than \$200,000.00.** Proposers are encouraged to offer a Minimum Guarantee in excess of this amount as the proposed Minimum Guarantee (MG) provided to the City shall be utilized to allocate points in the Evaluation Process.

| Bidder's Affirmation                          |  |
|---|--|
| <b>Company:</b>                               |  |
| <b>Authorized Representative:</b>             |  |
| <b>Address:</b>                               |  |
| <b>Telephone:</b>                             |  |
| <b>Email:</b>                                 |  |
| <b>Authorized Representative's Signature:</b> |  |

## APPENDIX F

# MIAMI BEACH

---

## Insurance Requirements

---

### RFP 2018-166-WG Valet Parking Concession

PROCUREMENT DEPARTMENT  
1755 Meridian Avenue, 3<sup>rd</sup> Floor  
Miami Beach, Florida 33139

# MIAMI BEACH

## INSURANCE REQUIREMENTS

This document sets forth the minimum levels of insurance that the contractor is required to maintain throughout the term of the contract and any renewal periods.

- XXX 1. Workers' Compensation and Employer's Liability per the Statutory limits of the state of Florida.
- XXX 2. Comprehensive General Liability (occurrence form), limits of liability \$ 1,000,000.00 per occurrence for bodily injury property damage to include Premises/ Operations; Products, Completed Operations and Contractual Liability. **Contractual Liability** and Contractual Indemnity (Hold harmless endorsement exactly as written in "insurance requirements" of specifications).
- XXX 3. Automobile Liability - \$1,000,000 each occurrence - owned/non-owned/hired automobiles included.
4. Excess Liability - \$           .00 per occurrence to follow the primary coverages.
- XXX 5. The City must be named as and additional insured on the liability policies; and it **must** be stated on the certificate.
6. Other Insurance as indicated:
- |   |                          |
|---|--------------------------|
| <u>    </u> Builders Risk completed value | \$ <u>          </u> .00 |
| <u>    </u> Liquor Liability              | \$ <u>          </u> .00 |
| <u>    </u> Fire Legal Liability          | \$ <u>          </u> .00 |
| <u>    </u> Protection and Indemnity      | \$ <u>          </u> .00 |
| <u>    </u> Employee Dishonesty Bond      | \$ <u>          </u> .00 |
| <u>    </u> Other                         | \$ <u>          </u> .00 |
- XXX 7. Thirty (30) days written cancellation notice required.
- XXX 8. Best's guide rating B+:VI or better, latest edition.
- XXX 9. The certificate must state the proposal number and title

**The City of Miami Beach is self-insured. Any and all claim payments made from self-insurance are subject to the limits and provisions of Florida Statute 768.28, the Florida Constitution, and any other applicable Statutes.**