

REQUEST FOR QUALIFICATIONS (RFQ) 2017-163-WG Underwriting Services	Natasha Nicholson	Ranking	Vivian Parks	Ranking	Julie Santamaria	Ranking	John Woodruff	Ranking			<u>LOW AGGREGATE TOTALS</u>	Rank
Morgan Stanley & Co. LLC	92	1	100	1	100	1	100	1			4	1
Merrill Lynch, Pierce, Fenner & Smith Inc.	90	2	100	1	100	1	100	1			5	2
JP Morgan Securities LLC	90	2	100	1	100	1	100	1			5	2
Citigroup Global Markets Inc.	90	2	100	1	100	1	100	1			5	2
Wells Fargo Bank, N.A. Municipal Products Group	90	2	100	1	100	1	80	10			14	5
Raymond James & Associates, Inc.	87	7	100	1	95	6	95	5			19	6
Jeffries LLC	75	10	100	1	85	7	80	10			28	7
Goldman Sachs & Co. LLC	90	2	99	10	85	7	80	10			29	8
PNC Capital Markets LLC	86	8	100	1	80	10	75	14			33	9
Estrada Hinojosa & Company, Inc.	60	14	100	1	70	12	90	6			33	9
Stifel, Nicolaus & Company, Inc.	86	8	98	13	80	10	90	6			37	11
Loop Capital Markets LLC	70	12	99	10	70	12	90	6			40	12
Hilltop Securities Inc.	75	10	95	15	85	7	85	9			41	13
Siebert Cisneros Shank & Co., L.L.C.	40	16	99	10	70	12	80	10			48	14
Academies Securities, Inc.	35	17	98	13	60	15	50	16			61	15
Neighborly Corporation	60	14	90	16	40	18	55	15			63	16
Janney Montgomery Scott LLC	70	12	85	17	40	18	35	19			66	17
Suntrust Robinson Humphrey, Inc.	35	17	80	19	50	16	50	16			68	18
Mischler Financial Group, Inc.	35	17	85	17	45	17	40	18			69	19