

**RESOLUTION NO. \_\_\_\_\_**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER, PURSUANT TO REQUEST FOR QUALIFICATIONS (RFQ) NO. RFQ 2017-119-KB, SMART CITY STREET LIGHTING SYSTEM – DESIGN, BUILD, OPERATE, AND MAINTAIN; AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH JOHNSON CONTROLS, INC., AS THE TOP RANKED PROPOSER; AND, SHOULD THE NEGOTIATIONS WITH JOHNSON CONTROLS, INC., FAIL, AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH CITELUM US, INC., AS THE SECOND HIGHEST RANKED PROPOSER; AND, SHOULD NEGOTIATIONS WITH CITELUM US, INC., FAIL, AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH MIAMI BEACH STREET LIGHTING PARTNERS, AS THE THIRD HIGHEST RANKED PROPOSER; AND FURTHER AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AN AGREEMENT UPON CONCLUSION OF SUCCESSFUL NEGOTIATIONS BY THE ADMINISTRATION.**

**WHEREAS**, on June 7, 2017, the City Commission approved the issuance of Request for Qualifications (RFQ) No. 2017-119-KB for Smart City Street Lighting System – Design, Build, Operate, and Maintain; and

**WHEREAS**, the RFQ was released on June 14, 2017, with an opening date of August 14, 2017; and

**WHEREAS**, pre-proposal conference to provide information to the proposers submitting a response was held on June 23, 2017; and

**WHEREAS**, the City received proposals in response to the RFQ from the following nine (9) firms: Airis USA, LLC; Ameresco, Inc.; Citelum US, Inc.; Horsepower Electric, Inc.; Johnson Controls, Inc.; MasTec North America, Inc.; Miami Beach Smart Lighting Partners; Noresco, LLC; and Siemens Industry, Inc.; and

**WHEREAS**, on July 26, 2017, via LTC # 382-2017, the City Manager appointed the Evaluation Committee (the "Evaluation Committee"), which convened on August 23, 2017 to consider the proposals submitted; and

**WHEREAS**, the Evaluation Committee's rankings were as follows: (1) Johnson Controls, Inc.; (2) Miami Beach Smart Lighting Partners; (3) Horsepower Electric, Inc.; (4) Noresco, LLC; (5) Citelum US, Inc.; (6) Ameresco, Inc.; (7) MasTec North America, Inc.; (8) Siemens Industry, Inc.; and (9) Airis USA, LLC; and

**WHEREAS**, on October 23, 2017, the City Manager, as part of his due diligence in making a recommendation for award to City Commission, requested that firms wishing to be considered for award pursuant to the RFQ make oral presentations; and

**WHEREAS**, through the oral presentations conducted by the City Manager, the City Manager personally heard from each of the proposers, asked questions of each of the proposers, and was able to form his own impressions based on his review of the proposals and the presentations made to the City Manager; and

**WHEREAS**, based on the City Manager's due diligence, the City Manager has made a recommendation that differs slightly from the rankings of the Evaluation Committee, but that the City Manager believes is consistent with what a project of this sort will require, and which reflects the City Manager's impression of the demonstrated experience and qualifications of each proposer to move the City forward with improved lighting, proven Smart City technologies, and resident engagement; and

**WHEREAS**, after review of the proposals and considering the presentations provided by each firm, the City Manager concurs with the Evaluation Committee to the extent that it recommended Johnson Controls as the best qualified firm for the project; and

**WHEREAS**, with respect to second and third ranked proposers, although the Evaluation Committee has ranked Miami Beach Street Lighting Partners and Citelum US, Inc. as the second and fifth ranked proposers, respectively; it is the City Manager's opinion that the Citelum proposal has provided a combination of qualifications and technological approach that, while not as favorable as Johnson Controls, the highest ranked proposer, would be better suited for the City's requirements than that offered by Miami Beach Street Lighting Partners, a consortium of five (5) firms, and particularly given the City Manager's concerns regarding Miami Beach Street Lighting Partners approach to the deployment of the project and the consortium's approach to its organizational line of authority among the five different firms; and

**WHEREAS**, for the reasons as specified in the Commission Memorandum accompanying this Resolution, the City Manager has recommended that the Mayor and City Commission authorize the Administration to enter into negotiations with Johnson Controls, Inc., as the top ranked proposer; and, should negotiations with Johnson Controls, Inc., fail, authorize the Administration to enter into negotiations with Citelum US, Inc., as the second highest ranked proposer; and, should negotiations with Citelum US, Inc., fail, authorize the Administration to enter into negotiations with Miami Beach Street Lighting Partners, as the third highest ranked proposer; further, authorize the Mayor and City Clerk to execute the agreement with the successful firm.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission hereby accept the recommendation of the City Manager pertaining to the ranking of proposals, pursuant to Request for Qualifications (RFQ) No. 2017-119-KB for Smart City Street Lighting System – Design, Build, Operate, and Maintain; authorize the Administration to enter into negotiations with Johnson Controls, Inc., as the top ranked proposer; and, should negotiations with Johnson Controls, Inc., fail, authorize the Administration to enter into negotiations with Citelum US, Inc., as the second highest ranked proposer; and, should negotiations with Citelum US, Inc., fail, authorize the Administration to enter into negotiations with Miami Beach Street Lighting Partners, as the third highest ranked proposer; and further authorize the Mayor and City Clerk to execute an agreement upon conclusion of successful negotiations by the Administration.

PASSED AND ADOPTED this \_\_\_\_\_ day of \_\_\_\_\_ 2017.

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Philip Levine, Mayor

ATTEST:

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Rafael E. Granado, City Clerk

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APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

    *R. L. Ogilby*         10-26-17      
City Attorney *RO* Date