

## Group A - Caterpillar

| Line Item                                                                                 | 360 Energy Solutions   | <u>All Power Generator<sup>1</sup></u> | Genserve               | <u>R&amp;D Electric<sup>2</sup></u> | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|----------------------------------------|------------------------|-------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                        |                        |                                     |                        |
| A1(a) - Quarterly Maintenance Services                                                    | \$ 8,630.00            | \$ 600.00                              | \$ 1,000.00            | \$ 3,400.00                         | \$ 20,840.00           |
| A1(b) - Semi-Annual Maintenance Services                                                  | \$ 27,330.00           | \$ 3,000.00                            | \$ 5,036.67            | \$ 3,200.00                         | \$ 56,940.00           |
| <b>Group A Total</b>                                                                      | <b>\$ 35,960.00</b>    | <b>\$ 3,600.00</b>                     | <b>\$ 6,036.67</b>     | <b>\$ 6,600.00</b>                  | <b>\$ 77,780.00</b>    |
| <b>Group B</b>                                                                            |                        |                                        |                        |                                     |                        |
| <del>A2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$5,750.00<sup>3</sup></del>      | <del>\$ 6,000.00</del> | <del>\$5,500.00<sup>3</sup></del>   | <del>\$ 6,250.00</del> |
| A2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                            | \$ 6,000.00            | \$ 5,500.00                         | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                     | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                  | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                        |                        |                                     |                        |
| A3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                            | \$ 14,500.00           | \$ 7,400.00                         | \$ 13,500.00           |
| A3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                            | \$ 10,875.00           | \$ 4,600.00                         | \$ 10,125.00           |
| A3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                            | \$ 5,437.50            | \$ 1,850.00                         | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                    | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                 | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 61,585.00</b>    | <b>\$ 25,287.50</b>                    | <b>\$ 42,849.17</b>    | <b>\$ 25,950.00</b>                 | <b>\$ 111,030.00</b>   |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group B - Cummins

| Line Item                                                                                 | 360 Energy Solutions   | All Power Generator <sup>1</sup>   | Genserve               | R&D Electric <sup>2</sup>          | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|------------------------------------|------------------------|------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                    |                        |                                    |                        |
| B1(a) - Quarterly Maintenance Services                                                    | \$ 1,455.00            | \$ 600.00                          | \$ 1,000.00            | \$ 3,400.00                        | \$ 5,100.00            |
| B1(b) - Semi-Annual Maintenance Services                                                  | \$ 10,264.00           | \$ 3,000.00                        | \$ 6,866.67            | \$ 3,200.00                        | \$ 15,610.00           |
| <b>Group A Total</b>                                                                      | <b>\$ 11,719.00</b>    | <b>\$ 3,600.00</b>                 | <b>\$ 7,866.67</b>     | <b>\$ 6,600.00</b>                 | <b>\$ 20,710.00</b>    |
| <b>Group B</b>                                                                            |                        |                                    |                        |                                    |                        |
| <del>B2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del> | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del> | <del>\$ 6,250.00</del> |
| B2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                        | \$ 6,000.00            | \$ 5,500.00                        | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                 | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                 | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                    |                        |                                    |                        |
| B3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                        | \$ 14,500.00           | \$ 7,400.00                        | \$ 13,500.00           |
| B3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                        | \$ 10,875.00           | \$ 4,600.00                        | \$ 10,125.00           |
| B3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                        | \$ 5,437.50            | \$ 1,850.00                        | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 37,344.00</b>    | <b>\$ 25,287.50</b>                | <b>\$ 44,679.17</b>    | <b>\$ 25,950.00</b>                | <b>\$ 53,960.00</b>    |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group C - Detroit Diesel

| Line Item                                                                                 | 360 Energy Solutions   | All Power Generator <sup>1</sup>   | Genserve               | R&D Electric <sup>2</sup>          | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|------------------------------------|------------------------|------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                    |                        |                                    |                        |
| C1(a) - Quarterly Maintenance Services                                                    | \$ 970.00              | \$ 600.00                          | \$ 1,000.00            | \$ 3,400.00                        | \$ 2,520.00            |
| C1(b) - Semi-Annual Maintenance Services                                                  | \$ 2,625.00            | \$ 3,000.00                        | \$ 3,300.00            | \$ 3,200.00                        | \$ 5,900.00            |
| <b>Group A Total</b>                                                                      | <b>\$ 3,595.00</b>     | <b>\$ 3,600.00</b>                 | <b>\$ 4,300.00</b>     | <b>\$ 6,600.00</b>                 | <b>\$ 8,420.00</b>     |
| <b>Group B</b>                                                                            |                        |                                    |                        |                                    |                        |
| <del>C2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del> | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del> | <del>\$ 6,250.00</del> |
| C2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                        | \$ 6,000.00            | \$ 5,500.00                        | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                 | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                 | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                    |                        |                                    |                        |
| C3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                        | \$ 14,500.00           | \$ 7,400.00                        | \$ 13,500.00           |
| C3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                        | \$ 10,875.00           | \$ 4,600.00                        | \$ 10,125.00           |
| C3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                        | \$ 5,437.50            | \$ 1,850.00                        | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 29,220.00</b>    | <b>\$ 25,287.50</b>                | <b>\$ 41,112.50</b>    | <b>\$ 25,950.00</b>                | <b>\$ 41,670.00</b>    |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group D - Kohler

| Line Item                                                                     | 360 Energy Solutions   | <u>All Power Generator<sup>1</sup></u> | Genserve               | <u>R&amp;D Electric<sup>2</sup></u> | TAW Power Systems      |
|-------------------------------------------------------------------------------|------------------------|----------------------------------------|------------------------|-------------------------------------|------------------------|
| <b>Group A</b>                                                                |                        |                                        |                        |                                     |                        |
| D1(a) - Quarterly Maintenance Services                                        | \$ 8,680.00            | \$ 600.00                              | \$ 1,000.00            | \$ 3,400.00                         | \$ 21,940.00           |
| D1(b) - Semi-Annual Maintenance Services                                      | \$ 23,963.00           | \$ 3,000.00                            | \$ 4,348.12            | \$ 3,200.00                         | \$ 58,120.00           |
| <b>Group A Total</b>                                                          | <b>\$ 32,643.00</b>    | <b>\$ 3,600.00</b>                     | <b>\$ 5,348.12</b>     | <b>\$ 6,600.00</b>                  | <b>\$ 80,060.00</b>    |
| <b>Group B</b>                                                                |                        |                                        |                        |                                     |                        |
| <del>D2(a) - Administrative Discount or Mark-up for Equipment Purchases</del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del>     | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del>  | <del>\$ 6,250.00</del> |
| D2(b) - Administrative Discount or Mark-up for Parts and Materials            | \$ 5,750.00            | \$ 5,750.00                            | \$ 6,000.00            | \$ 5,500.00                         | \$ 6,250.00            |
| <b>Group B Total</b>                                                          | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                     | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                  | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                |                        |                                        |                        |                                     |                        |
| D3(a) - Labor - Regular Hours Rate                                            | \$ 11,000.00           | \$ 7,500.00                            | \$ 14,500.00           | \$ 7,400.00                         | \$ 13,500.00           |
| D3(b) - Labor - Non-Regular Hours Rate                                        | \$ 5,750.00            | \$ 5,625.00                            | \$ 10,875.00           | \$ 4,600.00                         | \$ 10,125.00           |
| D3(c) - Labor - Emergency Work - Hours Rate                                   | \$ 3,125.00            | \$ 2,812.50                            | \$ 5,437.50            | \$ 1,850.00                         | \$ 3,375.00            |
| <b>Group C Total</b>                                                          | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                    | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                 | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                              | <b>\$ 58,268.00</b>    | <b>\$ 25,287.50</b>                    | <b>\$ 42,160.62</b>    | <b>\$ 25,950.00</b>                 | <b>\$ 113,310.00</b>   |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group E - Kato Light

| Line Item                                                                                 | 360 Energy Solutions   | All Power Generator <sup>1</sup>   | Genserve               | R&D Electric <sup>2</sup>          | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|------------------------------------|------------------------|------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                    |                        |                                    |                        |
| E1(a) - Quarterly Maintenance Services                                                    | \$ 485.00              | \$ 600.00                          | \$ 1,000.00            | \$ 3,400.00                        | \$ 2,360.00            |
| E1(b) - Semi-Annual Maintenance Services                                                  | \$ 1,000.00            | \$ 3,000.00                        | \$ 3,250.00            | \$ 3,200.00                        | \$ 5,580.00            |
| <b>Group A Total</b>                                                                      | <b>\$ 1,485.00</b>     | <b>\$ 3,600.00</b>                 | <b>\$ 4,250.00</b>     | <b>\$ 6,600.00</b>                 | <b>\$ 7,940.00</b>     |
| <b>Group B</b>                                                                            |                        |                                    |                        |                                    |                        |
| <del>E2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del> | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del> | <del>\$ 6,250.00</del> |
| E2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                        | \$ 6,000.00            | \$ 5,500.00                        | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                 | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                 | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                    |                        |                                    |                        |
| E3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                        | \$ 14,500.00           | \$ 7,400.00                        | \$ 13,500.00           |
| E3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                        | \$ 10,875.00           | \$ 4,600.00                        | \$ 10,125.00           |
| E3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                        | \$ 5,437.50            | \$ 1,850.00                        | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 27,110.00</b>    | <b>\$ 25,287.50</b>                | <b>\$ 41,062.50</b>    | <b>\$ 25,950.00</b>                | <b>\$ 41,190.00</b>    |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group F - Generac

| Line Item                                                                                 | 360 Energy Solutions   | All Power Generator <sup>1</sup>   | Genserve               | R&D Electric <sup>2</sup>          | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|------------------------------------|------------------------|------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                    |                        |                                    |                        |
| F1(a) - Quarterly Maintenance Services                                                    | \$ 920.00              | \$ 600.00                          | \$ 1,000.00            | \$ 3,400.00                        | \$ 1,180.00            |
| F1(b) - Semi-Annual Maintenance Services                                                  | \$ 1,047.50            | \$ 3,000.00                        | \$ 3,200.00            | \$ 3,200.00                        | \$ 2,770.00            |
| <b>Group A Total</b>                                                                      | <b>\$ 1,967.50</b>     | <b>\$ 3,600.00</b>                 | <b>\$ 4,200.00</b>     | <b>\$ 6,600.00</b>                 | <b>\$ 3,950.00</b>     |
| <b>Group B</b>                                                                            |                        |                                    |                        |                                    |                        |
| <del>F2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del> | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del> | <del>\$ 6,250.00</del> |
| F2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                        | \$ 6,000.00            | \$ 5,500.00                        | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                 | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                 | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                    |                        |                                    |                        |
| F3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                        | \$ 14,500.00           | \$ 7,400.00                        | \$ 13,500.00           |
| F3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                        | \$ 10,875.00           | \$ 4,600.00                        | \$ 10,125.00           |
| F3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                        | \$ 5,437.50            | \$ 1,850.00                        | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 27,592.50</b>    | <b>\$ 25,287.50</b>                | <b>\$ 41,012.50</b>    | <b>\$ 25,950.00</b>                | <b>\$ 37,200.00</b>    |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group G - Doosan

| Line Item                                                                                 | 360 Energy Solutions   | All Power Generator <sup>1</sup>   | Genserve               | R&D Electric <sup>2</sup>          | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|------------------------------------|------------------------|------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                    |                        |                                    |                        |
| G1(a) - Quarterly Maintenance Services                                                    | \$ 2,425.00            | \$ 600.00                          | \$ 1,000.00            | \$ 3,400.00                        | \$ 6,460.00            |
| G1(b) - Semi-Annual Maintenance Services                                                  | \$ 6,125.00            | \$ 3,000.00                        | \$ 3,704.00            | \$ 3,200.00                        | \$ 16,130.00           |
| <b>Group A Total</b>                                                                      | <b>\$ 8,550.00</b>     | <b>\$ 3,600.00</b>                 | <b>\$ 4,704.00</b>     | <b>\$ 6,600.00</b>                 | <b>\$ 22,590.00</b>    |
| <b>Group B</b>                                                                            |                        |                                    |                        |                                    |                        |
| <del>G2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del> | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del> | <del>\$ 6,250.00</del> |
| G2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                        | \$ 6,000.00            | \$ 5,500.00                        | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                 | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                 | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                    |                        |                                    |                        |
| G3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                        | \$ 14,500.00           | \$ 7,400.00                        | \$ 13,500.00           |
| G3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                        | \$ 10,875.00           | \$ 4,600.00                        | \$ 10,125.00           |
| G3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                        | \$ 5,437.50            | \$ 1,850.00                        | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 34,175.00</b>    | <b>\$ 25,287.50</b>                | <b>\$ 41,516.50</b>    | <b>\$ 25,950.00</b>                | <b>\$ 55,840.00</b>    |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.

## Group H - Spectrum

| Line Item                                                                                 | 360 Energy Solutions   | All Power Generator <sup>1</sup>   | Genserve               | R&D Electric <sup>2</sup>          | TAW Power Systems      |
|-------------------------------------------------------------------------------------------|------------------------|------------------------------------|------------------------|------------------------------------|------------------------|
| <b>Group A</b>                                                                            |                        |                                    |                        |                                    |                        |
| H1(a) - Quarterly Maintenance Services                                                    | \$ 485.00              | \$ 600.00                          | \$ 1,000.00            | \$ 3,400.00                        | \$ 1,100.00            |
| H1(b) - Semi-Annual Maintenance Services                                                  | \$ 1,050.00            | \$ 3,000.00                        | \$ 3,200.00            | \$ 3,200.00                        | \$ 2,630.00            |
| <b>Group A Total</b>                                                                      | <b>\$ 1,535.00</b>     | <b>\$ 3,600.00</b>                 | <b>\$ 4,200.00</b>     | <b>\$ 6,600.00</b>                 | <b>\$ 3,730.00</b>     |
| <b>Group B</b>                                                                            |                        |                                    |                        |                                    |                        |
| <del>H2(a) - Administrative Discount or Mark-up for Equipment Purchases<sup>1</sup></del> | <del>\$ 5,500.00</del> | <del>\$ 5,750.00<sup>3</sup></del> | <del>\$ 6,000.00</del> | <del>\$ 5,500.00<sup>3</sup></del> | <del>\$ 6,250.00</del> |
| H2(b) - Administrative Discount or Mark-up for Parts and Materials                        | \$ 5,750.00            | \$ 5,750.00                        | \$ 6,000.00            | \$ 5,500.00                        | \$ 6,250.00            |
| <b>Group B Total</b>                                                                      | <b>\$ 5,750.00</b>     | <b>\$ 5,750.00</b>                 | <b>\$ 6,000.00</b>     | <b>\$ 5,500.00</b>                 | <b>\$ 6,250.00</b>     |
| <b>Group C</b>                                                                            |                        |                                    |                        |                                    |                        |
| H3(a) - Labor - Regular Hours Rate                                                        | \$ 11,000.00           | \$ 7,500.00                        | \$ 14,500.00           | \$ 7,400.00                        | \$ 13,500.00           |
| H3(b) - Labor - Non-Regular Hours Rate                                                    | \$ 5,750.00            | \$ 5,625.00                        | \$ 10,875.00           | \$ 4,600.00                        | \$ 10,125.00           |
| H3(c) - Labor - Emergency Work - Hours Rate                                               | \$ 3,125.00            | \$ 2,812.50                        | \$ 5,437.50            | \$ 1,850.00                        | \$ 3,375.00            |
| <b>Group C Total</b>                                                                      | <b>\$ 19,875.00</b>    | <b>\$ 15,937.50</b>                | <b>\$ 30,812.50</b>    | <b>\$ 13,850.00</b>                | <b>\$ 27,000.00</b>    |
| <b>Total Bid</b>                                                                          | <b>\$ 27,160.00</b>    | <b>\$ 25,287.50</b>                | <b>\$ 41,012.50</b>    | <b>\$ 25,950.00</b>                | <b>\$ 36,980.00</b>    |

<sup>1</sup>Recommended as Primary.

<sup>2</sup>Recommended as Secondary.

<sup>3</sup>Item 2a in each group is not recommended for award because bidders were either not certified by the manufacturer to sell this equipment, as required in the ITB, or the bids received offered discounts that were lower than the expectations or that are available through other sources, such as open market purchases or cooperative purchase agreements. When the need arises to purchase these units, staff will compete separately or secure through a cooperative purchase agreement that has better discounts than was offered through the bids received.