{VIEW AS WEBPAGE}



June 2023

The City of Miami Beach Economic Development Department is pleased to provide you with this monthly business newsletter that includes the latest information and resources available for our business community.

Was this forwarded to you? Subscribe today to receive your own copy by clicking **here**.



Pride Month Spotlight: AxelBeach Miami

Pride Month June is an annual celebration of the many contributions made by the LGBTQ+ community to history, society and cultures worldwide.

For Pride Month, we are featuring AxelBeach Miami. AxelBeach Miami, located at 1500 Collins Avenue, is the first adult-only hotel brand focused exclusively on the LGBTQ+ community.

Click **here** to read more.

Miami Beach Welcomes Bitcoin 2023: Showcasing Commitment to Tech Growth



Miami Beach Mayor Dan Gelber welcomed hundreds of attendees on the opening day of the Bitcoin 2023 conference, reaffirming the city's dedication to embracing innovation in the finance and tech sectors. Held at the Miami Beach Convention Center from May 18 to 20, Bitcoin 2023 drew a diverse range of industry experts, entrepreneurs, and enthusiasts who explored the future of Bitcoin and its impact on finance and technology.

As a sponsor, Miami Beach exhibited the "Make A Bold Move" booth highlighting how Miami Beach is innovative, creative, and welcoming to best-in-class businesses in technology, finance, hospitality, healthcare, and how much Miami Beach values a diverse economic climate, is proud to nurture smart economic growth and is an attractive destination to start and/or expand.





eMerge Americas Presents Pride: A DEI Series Event

Toast and celebrate the story of LGBTQIA+ in the Miami/Miami Beach Tech community on Wednesday, June 14, 2023. Presented by eMerge Americas and co-sponsored by Miami Beach, this night of networking features DJ Lolo Reskin of Sweat Records on the turntables plus light bites.

To register for this event click **here.**

BUSINESS RESOURCES

PepsiCo Foundation Impacto Program 2023

The PepsiCo Foundation, PepsiCo's philanthropic arm, is proud to open applications for the 2023 Impacto Hispanic Business Accelerator program. In partnership with Accion Opportunity Fund, Allies for Community Business, LiftFund, and Prospera, the program aims to bolster Hispanic-owned businesses — specifically food and beverage businesses that are beloved community staples — to address foundational business challenges and support business growth.

Hispanic food and beverage small business owners who are bringing life, culture, and vibrancy to their local communities are encouraged to apply **here.** Applications will be accepted until J**une 16, 2023.**

Prospera Small Business Solutions Tech Academy

Prospera is pleased to announce that beginning Tuesday, June 20, 2023, they will kick off their Technology Academy on Solutions for Small Businesses in Miami Beach. This three-week in-person program will provide tools and strategies on how to better apply technology in all different areas of business for daily operations.

The sessions are free of charge and presented in Spanish, at the Miami Beach Regional Library located at 227 22nd St, Miami Beach, FL, 33139. Attendees who complete the program will receive a certificate of completion. In addition, two laptops will be raffled among participants that graduate from the program thanks to Comcast donation.

To register for this event click **here.**

Incfile Fresh Start Business Grant

Are you an aspiring entrepreneur looking to start or grow your business? This grant is for you! Whether you're starting over or starting from scratch, Incfile wants to be there to help your business succeed. One adult entrepreneur will receive $2,500 to

put toward business startup costs and will also receive free formation services from Incfile.

Click **here** to apply.

$10,000 DoorDash Disaster Relief Grant

The Restaurant Disaster Relief Fund, a partnership between DoorDash, financing platform Hello Alice and the Global Entrepreneurship network, will provide 100 grants across 2023 to restaurants in state or federally declared natural disasters.

To be eligible, restaurants must also have a brick-and-mortar location, fewer than 50 employees per location, be open at least six months and have less than $3 million in revenue per location.

Applications are due by June 30, 2023 for the first round. Click **here** to apply.

U.S. Chamber of Commerce America's Top Small Business Award

Small-business owners can apply for a $25,000 grant offered by the U.S. Chamber of Commerce's Top Small Business Awards. Eligible businesses will have fewer than 250 employees or less than $20 million in revenue for both 2021 and 2022.

Businesses will go through several rounds of judging to select an eventual winner. About 70 finalists will receive a yearlong membership with the U.S. Chamber of Commerce and seven top finalists will get recognition during an award ceremony.

The deadline to apply is July 7, 2023. Click **here** to apply.

COMMERCIAL PROPERTY AVAILABLE

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City of Miami Beach Seeks Interest for Mixed-Use Development on City-Owned Parking Lots Near 41st Street

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For details on RFLI 2023-435-KB, please click **here.**

BUSINESS NEWSFLASH

Cheesecake Factory Opens Miami Beach Location

The Cheesecake Factory has become known for creating delicious, memorable experiences for millions of guests around the country, and now they look forward to serving guests in Miami Beach at their new location at 600 Lincoln Road officially opened on June 6, 2023.

LOCAL EVENTS

FX Summit 2023
June 9 - June 11, 2023
Be a part of one of the biggest conferences of the year made for traders, investors, and entrepreneurs. Secure your spot to learn from and network with leaders in the finance industry.

For more information and to purchase tickets click **here.**

Miami Marlins Play Ball Event at Lummus Park
June 10, 2023
9 A.M. - 1 P.M.



The PLAY BALL initiative is baseball's collective effort to encourage young people and communities to engage in baseball or softball related activities. PLAY BALL events demonstrate the positive way the game can serve as an outlet for physical activity, fun with friends and learning how to play the sport at its most basic levels.

The Marlins and City of Miami Beach will partner up on this activation at the recently christened Sandy's Beach, located on 6 St. & Ocean Drive in Lummus Park. The event will feature a mini-HR Derby on a "Sandlot" Field along with several instructional skills stations. The stations will include hitting, pitching, and agilities, providing an overall introduction to the fundamentals of baseball and softball. Guests will also be able to enjoy music, food kiosks from the adjacent farmer's market and additional play activities on the beach!

Each participant at the event will receive a Play Ball bat and ball set.

For more information and to register click **here.**



American Black Film Festival
June 14 - June 18, 2023
The American Black Film Festival, returns to Miami Beach for the 27th annual event that empowers Black artists and showcases a wide range of entertainment content made by and about Black people. An experience like no other, the festival brings together Black culture enthusiasts, executives and content creators from around the world for five days of screenings, events, exclusive parties and high-powered networking.

For more information visit **here.**

FIME Miami 2023
June 21 - June 23, 2023
FIME will be back at the Miami Beach Convention Center, hosting the largest trade event for medical device and equipment manufacturers, suppliers and distributors in the Americas with over 12,000 trade professionals from more than 110 countries across the world.

FIME
By Informa Markets

Connect and trade with the healthcare community. With $106 million worth of business generated on the show floor in 2022, we are once again ready to welcome you back to business in June 2023 and offer you unlimited opportunities to grow your network and make new business connections.

For more information and to register visit **here.**

FLORIDA SUPERCON JUNE 30-JULY 2, 2023
MIAMI BEACH CONVENTION CENTER BY REEDPOP

Florida Supercon 2023
June 30 - July 2, 2023
Join the Florida Supercon team this summer in Miami Beach for three days packed full of anime, celebrities, gaming, comics and pop culture!

For more information and to purchase tickets visit **here.**

City of Miami Beach Weekly Meetings

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BUSINESS ASSISTANCE PROGRAMS

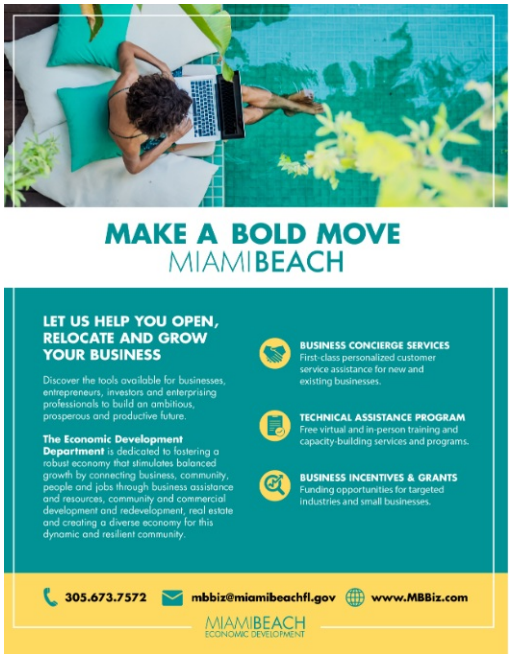


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First unveiled in 2019, this initiative supports property owners, brokers, realtors and property managers by wrapping vacant storefront windows free of charge with one of ten (10) artistic designs preapproved by the City.

Click **here** to learn more about the program and how to get started. Interested brokers, realtors, property owners and managers should **apply here** and email the completed application to **Mbbiz@miamibeachfl.gov**.





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Film, TV and Print production in Miami Beach has never been easier! Our incentive program streamlines permitting and grants up to $10,0000 to qualifying productions

Review guidelines and apply **here**!



How to Apply for a Business Tax Receipt and a Certificate of Use

The choices you make affect your business operations, taxes, legal requirements, and revenue. View what you need to operate a business in Miami Beach **here**.

Plastic Free Miami Beach

Plastic comprises up to 97% of marine debris, and its dominance in the environment is explained by its abundance and nearly endless lifecycle. According to a United Nations, over eight million metric tons of plastic are found in our oceans every year, impacting our marine wildlife, fisheries, and tourism, and costing at least $8 billion in damage to marine ecosystems.

Plastic Free Miami Beach (#PlasticFreeMB) is a program that showcases businesses that have taken action to reduce single-use plastics from their establishment, and helps organizations learn about and implement best practices in the area of plastic waste reduction. The 3-tiered voluntary program allows participating businesses to choose the most suitable level which reflects their current plastic reduction practices. The more single-use plastic items that businesses transition away from, the higher the level they can reach.

Register your business at **Miami Beach - Rising Above (mbrisingabove.com)**
List of **Participating Plastic Free MB Businesses**

Pop-Up Venue Permit

Pop-up venues are temporary retail spaces that can be used to promote and sell products of all types, ranging from food and beverages, clothing or unique gifts. The concept has the potential for low overhead, low risk and is a great way to introduce yourself to the market, generate buzz, increase sales and extend the reach and exposure of your business. To apply for a City of Miami Beach Pop-Up Venue permit click **here**.

PROCUREMENT OPPORTUNITIES



Looking for Bid Opportunities?

If you would like to be notified of available competitive solicitations released by the City of Miami Beach, you must register your company through Periscope S2G, Supplier-to-Government by clicking **here.** Registration is easy and will take only a few minutes. Refer to the guide for instructions on how to register and submit an electronic bid **here.**

Become A Registered City of Miami Beach Vendor



To read more and to register click **here**.





CONTACT US

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NEWSLETTER ARCHIVE

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Paving the Way to Success in the Digital Age in Miami Beach



In the current technology-driven world, the role of Chief Information Officer (CIO) has never been more important. This is particularly true for Miami Beach as we strive to be efficient, sustainable and innovative. A determined, resourceful and successful CIO can impact whether Miami Beach is a thriving, modern community versus a struggling community trying to keep pace. Miami Beach is fortunate to have, Frank Quintana, a passionate, innovative and creative CIO.

Click **here** to read more.



Small Business Week 2023 and International Economic Development Week 2023

Miami Beach celebrated National Small Business Week from April 30 to May 6, 2023, and International Economic Development Week May 8 to May 12, 2023! Small businesses play a crucial role in Miami Beach's economy, accounting for over 90% of all businesses in the area. The Miami Beach business community provides employment opportunities for thousands of people, stimulates innovation, and fosters a sense of community. The Miami Beach Economic Development Department is committed to supporting small businesses by providing technical assistance, access to funding and financing, and networking opportunities. We do this by increasing awareness of local programs, incentives and grants that create jobs, advance career opportunities, build capacity, and improve the quality of life in Miami Beach and beyond.

For more information, visit **here.**

eMerge Americas 2023 Recap

eMerge Americas 2023 was a testament to the growing tech environment in Greater Miami, attracting over 15,000 attendees and 400 exhibiting companies from around the world. The conference, held on May 20th and 21st at the Miami Beach Convention Center, showcased cutting-edge technologies and innovations from startups and established companies. The focus on artificial intelligence (AI) technology demonstrated how this emerging industry is rapidly changing healthcare, finance, and

transportation.
As part of a long-term vision to establish Greater Miami as a global tech hub, the event's organizers collaborated with leading organizations such as the Miami-Dade Beacon Council and the Knight Foundation.



The City of Miami Beach was also a sponsor of the event and debuted a new booth showcasing relocation incentives for tech companies looking to set up their base in Miami Beach, along with an activation by the Information Technology (IT) department showcasing innovative data and analytics implemented at the city. The conference highlighted the region's growing tech environment and showcased the exciting opportunities for startups, investors, and established corporations to thrive. Miami Beach Mayor, Dan Gelber, presented a proclamation to Manny Medina, the founder of eMerge Americas, in recognition of his contributions to the Miami-Dade tech industry and highlighting his vision and leadership in creating the conference and his commitment to fostering innovation and growth in the region.

In addition to the focus on AI, eMerge Americas 2023 was a significant event for startups and entrepreneurs to connect with investors and seek funding opportunities. The Google for Startups' Latino Founders Fund awarded $150,000 in equity-free funding, Google cloud credits, and mentorship to Kriptos, a startup from Argentina. The eMerge Hackathon's winning team received a $10,000 prize for their project, a predictive flood model that helps city officials visualize storm-induced flooding to aid residents.

The main event of the conference was the Startup Showcase Showdown, which included 25 semifinalists pitching their ideas to win the $420,000 investment prize from Florida Funders, Panoramic Ventures, and eMerge Americas. The panel of judges chose Healthbird, a Miami-based startup that simplifies the process of buying health insurance and managing healthcare needs with an all-in-one platform, as the winner of the investment prize.

eMerge Americas 2023 also featured a special appearance by former NFL quarterback Tom Brady, who delivered a keynote speech on his experience with innovation and technology in sports. Brady discussed the role of technology in improving performance, training, and injury prevention, and highlighted the potential for technology to enhance various aspects of the sports industry. His speech was a highlight of the conference and showcased the exciting possibilities that technology can bring to different fields.

eMerge Americas 2023 demonstrated how startups and entrepreneurs can connect with investors and seek funding opportunities in Greater Miami, highlighting the region's growing tech environment and the exciting opportunities it provides.



TEDxMiami 2023 Recap

On May 10, the New World Symphony (NWS) in Miami Beach hosted the highly anticipated TEDx Miami event. The 2023theme, “Promise of Tomorrow”, served as a beacon of innovation, creativity, and forward-thinking. Mayor Dan Gelber welcomed the 600+ audience, emphasizing Miami Beach as a thriving hub for transformative ideas and initiatives.
The event was a resounding success, featuring a lineup of eminent speakers. Renowned architect Charles Renfro opened discussions with his insights on the evolving role of architecture in modern times. We were treated to the vibrant rhythms of Latinx pop artist Gina Chavez, while Deloitte's Chief Well-being Officer, Jen Fisher, explored the significance of human-centered organizational cultures.

Dr. Julie Radlauer-Doerfler highlighted the impact of personal connections, and WOHASU’s CEO, Karen Guggenheim, shared her insights on collective post-traumatic growth. Dr. Landolf Rhode-Barbarigos presented innovative strategies to combat rising sea levels, and Leigh-Ann Buchanan, President of the Miami-Dade Innovation Authority, emphasized the importance of Diversity, Equity, and Inclusion in innovation.

Cybersecurity was brought to the forefront by Ralph Echemendia, the "Ethical Hacker," who provided a gripping look at personal cyber security. The event was further enriched by a surprise performance by his daughter, who performed her original song, "Privacy." The day concluded with a vibrant performance by artist Romero Britto, encapsulating the joyful spirit of his art.

As we reflect on the “Promise of Tomorrow", the TEDx Miami event was not just a gathering, but a living

narrative of the future we strive to create. Looking forward to the return of TEDx Miami, we remain committed to nurturing these inspiring ideas into actionable realities for the prosperity of our city.



News Cafe Reopens

News Cafe, the storied South Beach restaurant, bar, and newsstand that helped spur the neighborhood's revival in the 1980s, has reopened at its original location after a pandemic-induced closure in early 2021. The newly refurbished restaurant, now operated by Vida & Estilo Restaurant Group, features an updated design and a Mediterranean-American menu that pays homage to its iconic past.

Founded by restaurateur Mark Soyka in 1989, News Cafe quickly became a fixture of the local Miami Beach community, attracting everyone from celebrities like Gianni Versace — who famously dined at News Cafe on the morning of his untimely death — to locals and tourists. For over 30 years, the restaurant remained open 24 hours, serving thousands of guests daily.

Greater Miami and Miami Beach named Bon Appetit's 2023 "Food City of The Year"



The Greater Miami Convention & Visitors Bureau (GMCVB) announced that Greater Miami and Miami Beach has been granted the title of "2023 Food City of the Year" by the esteemed food and beverage publication, *Bon Appétit*. To celebrate, the GMCVB, alongside Miami-Dade County, officially commemorated April 5th as "Food City of the Year Day" to honor the community's success as a culinary leader and inspire the industry's growth for years to come.

This announcement comes on the heels of additional culinary honors for Greater Miami and Miami Beach, including new stars awarded by the *Michelin Guide*, which arrived in Florida for the first time in 2022, as well as advancements in the 2023 James Beard Awards, which recently selected eight local restaurants, chefs and bakeries as semifinalists and one local bakery as a finalist. National news headlines have also spotlighted Miami's dining scene in recent years, with media outlets *Robb Report* and *Bloomberg* dubbing the city as "America's Hottest Dining Scene" and "the most exciting food city in the country," respectively.

"These recent recognitions by leading voices in the culinary space validate Greater Miami and Miami Beach's work and dedication to building and supporting a vibrant food and beverage community," said David Whitaker, president and CEO of the GMCVB. "Culinary tourism is a strong motivator for travel, and we remain incredibly thankful to the chefs, restaurateurs, mixologists and the event producers who have helped make our local hospitality industry one of the best in the world."

Today, Greater Miami and Miami Beach's assortment of dining, entertainment and cultural experiences has proven to be a primary motivator for visitors per a recent Greater Miami and Miami Beach Visitor Industry Report. The report also shows the destination saw a 50% increase in food and gastro-tourism alone in 2021, surpassing pre-pandemic numbers. Propelling this shift is a recent influx of new dining concepts and top-tier culinary talent, in addition to nationally recognized culinary programming that continues to put the destination on the map, such as the annual South Beach Wine & Food Festival and Miami Spice Restaurant Months.

To discover and learn more about the robust restaurant community across Greater Miami and Miami Beach, please visit **here.**

BUSINESS RESOURCES

a16z Podcast

Courtesy of Miami Beach based Andreessen Horowitz or a16z, Miami Beach has access to the a16z Podcast. The a16z Podcast discusses tech and culture trends, news, and the future. It features industry experts, business leaders, and other interesting thinkers and voices from around the world to our backyard. Listen, learn and connect with

entrepreneurs, investors, executives, engineers, academics, industry experts and more in the technology ecosystem.

a16z Podcast: How To Understand and Choose a Venture Investor

a16z Podcast: How To Raise Money from a Venture Investor

COMMERCIAL PROPERTY AVAILABLE

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For details on RFLI 2023-435-KB, please click **here.**

BUSINESS NEWSFLASH

Real estate firm opens 6,000-square-foot office in Miami Beach's Lincoln Road

A newly formed private equity and commercial real estate firm that focuses on single-tenant retail properties has leased about 6,000 square feet of office on South Beach's Lincoln Road.

Stax Equity moved into the sixth and seventh floors in the Van Dyke Building at 846 Lincoln Road in December 2022. The firm currently employs 11 full-time independent contractors and will hire 14 more later this year in the roles of real estate, finance, investments, operations, design and marketing, said Michael Salafia, Stax Equity's founder and managing director.

"Several of Stax Equity's employees are graduates from South Florida schools and the company will continue to hire from these schools starting with interns this summer," Salafia said. Formed in November, Stax Equity has already acquired and invested $100 million in acquiring and improving single retail properties across the U.S., said James Irvine, Stax Equity's head of investor relations. The properties are acquired with private equity clients and later sold to investors in mostly off-market deals.

Read more **here.**

Ecco Comes to Miami Beach

Danish footwear and leather goods maker ECCO will launch a new pop-up retail experience in Miami Beach to coincide with the brand's 60th Anniversary. During the months of May and June, ECCO's space will be at 701 Lincoln

Road in the heart of Miami Beach's shopping and pedestrian district. The location will have 3,000 square feet of shoppable space. Visit and shop there!



LOCAL EVENTS



The Hyundai Air & Sea Show
May 27 - May 28, 2023

"The Greatest Show Above the Earth™" showcases the men, women, technology and equipment from all six branches of the United States Military as well as our police, firefighters and their first responder agencies. This two-day spectacular event on Memorial Day Weekend features the Cigarette offshore powerboat racing exhibition, extreme water sports, the FPL Display Village and more, all on the beautiful shores of Miami Beach.

For more information and to purchase tickets click **here.**

World of Travel Trade & Taste Expo Miami 2023
May 31 - June 3, 2023

The World of Travel, Trade & Taste Expo will take place at the Miami Beach Convention Center from May 31 - June 3, 2023.

Visit and discover the world's most unique tourism destinations, global trade products, investment opportunities, meet industry experts from airlines, hotels, destination travel partners, cultural educational presentations and taste of international gastronomy.

For more information and to purchase tickets click **here.**



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BUSINESS ASSISTANCE PROGRAMS



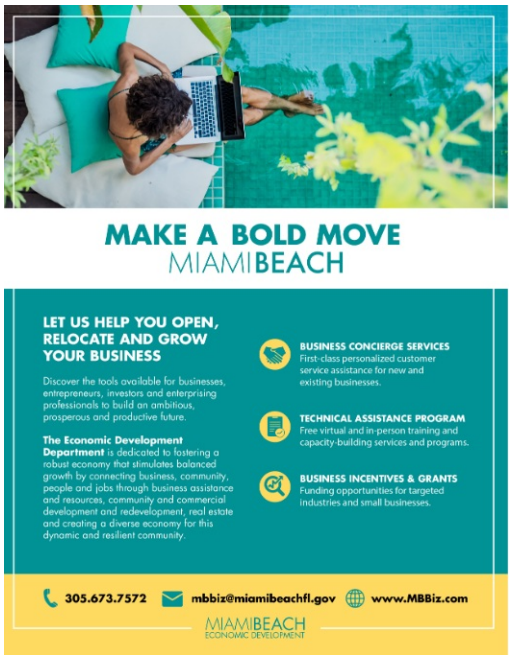
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Miami Beach Convention Center Investing in Miami Beach & Our Planet

In honor of Earth Month, learn about how the Miami Beach Convention Center is investing in the venue and planet with the latest sustainability efforts. Earth month takes place during April every year to raise environmental awareness and create consciousness around the issues that affect mother nature.

Click **here** to read more.



Innovation & Inclusion: Black Tech Entrepreneurs Take Center Stage at eMerge Americas Celebrate: A DEI Series Event

On February 28th, the City of Miami Beach partnered with eMerge Americas to host a vibrant and inspiring Black History Month event, "eMerge Americas Celebrate: A DEI Series Event." Held at Grown, a new Miami Beach restaurant owned by Shannon Allen, the event showcased the city's commitment to fostering innovation and economic growth within the tech industry, by giving special focus on supporting Black entrepreneurs. Diverse business owners, tech enthusiasts, and investors gathered to network, share ideas, and collaborate on future ventures.
Moderated by Miami Beach Assistant City Manager and Director for the Economic Development Department, Rickelle Williams emphasized the significance of collaboration, sharing, "the partnership between the City of Miami Beach and eMerge Americas is crucial to creating a thriving and inclusive tech ecosystem. By supporting Black entrepreneurs, encouraging their voices, and addressing their issues, we are safeguard the health and vitality of the city's diverse ecosystem. "

The event highlighted the importance of inclusion and diversity in the tech industry and served as an essential platform for business owners and entrepreneurs to connect, learn, and start and grow their businesses in the City of Miami Beach. The event featured an esteemed panel of experts, including Samella Watson, founder of BLCK (Block), Chandler Malone, CEO of Bootup, and Kimberly Marshall, a renowned angel investor. Samella Watson shared her journey as a successful entrepreneur and the challenges she overcame in the blockchain space. Chandler Malone shed light on how his company



Gary Hartfield
Division Director
ISD-SBD

Small Business Development Division - Internal Services Department
Presents

"A Conversation with the Director"

Wednesday, April 19, 2023

FROM 2:00 PM - 4:00 PM

ARCOLA LAKES LIBRARY: 8240 NW 7TH AVENUE, MIAMI, FL 33150

The purpose of this workshop is to allow the business community and our small business enterprise (SBE) firm's an opportunity to express their experience, concerns and issues on doing business with the County with the Director of Small Business Development, Mr. Gary Hartfield.

Director Hartfield will address concerns like:

- How has your Small Business maintained profitability with inflation?
- How has your experience in doing business with Miami-Dade County been?
- How has your Small Business Enterprise (SBE) certification benefitted you?
- How can Small Business Development (SBD) support your industry more effectively?



Send all questions and concerns to be discussed at the meeting in advance to Mr. Jacob Mills at 305-375-3111 or via email at Jacob.Mills@miamidade.gov

Register to attend the workshop at: https://mdcsbd.gob2g.com/
Go to Outreach then click on Events tab

To request materials in accessible format, sign language interpreters, and/or any accommodation to participate in any County-sponsored program or meeting, please contact Jacob Mills at 305-375-3155 or via email at Jacob.Mills@miamidade.gov five days in advance to initiate your request. TTY users may also call 711 (Florida Relay Service.)

Miami Beach Youth Job Fair
April 21, 2023

In partnership with the City of Mami Beach and Miami Beach Senior High School, Career Source South Florida would like to invite you to participate at a Youth Hiring Event!

If you are a Miami-Dade County registered business in the zip codes of 33139, 33140, 33141, that currently has open employment opportunities within your organization and are interested in participating in this job fair, you must register **here.**

Upon completion of registering your business, please email your employer participation confirmation to:

Jofre Cruz - jofre.cruz@careersourcesfl.com
Diana Valdivia - diana.valdivia@careersourcesfl.com

Businesses must be completely registered by Monday, April 10, 2023, to participate.

GMCVB Tourism Business Enhancement Presents: 10 Marketing Strategies to Help Accelerate Your Small Business
April 25, 2023

Join the Greater Miami Convention & Visitors Bureau's Multicultural Tourism & Development department for this deep-dive marketing workshop which will outline and provide key strategies for your business to grow and thrive. Good marketing helps customers understand why your product or service is better, helps you reach your



audience, boosts your customer base, and ultimately increases your bottom line.

By applying these 10 tactical strategies to your small business practice, including the introduction of trending new-age technology resources, participating businesses can enhance their overall marketing goals.

Click **here** to learn more and to **register.**

The Fresh Start Business Grant

The U.S. Black Chambers and Grubhub partner to provide grants to Black-owned restaurants, made possible by the Grubhub Community Fund. The USBC Restaurant Grant Program helps restaurants receive funding to seize business opportunities and address current challenges. The program will offer over $500,000 in grants to Black-owned restaurants and culinary-based businesses.

Click **here** to apply.



The Amber Grant - $10,000 Grant for Women Business Owners

WomensNet founded the “Amber Grant” in 1998. The grant was set up with one goal in mind: to honor the memory of a very special young woman, Amber Wigdahl, who died at just 19 years old — before realizing her business dreams.

Today, WomensNet carries on that tradition, proudly giving away at least $30,000 every month in Amber Grant money. In recognition of the diversity of businesses owned by women, WomensNet has also expanded its grant-giving to include “Marketing Grants,” “Business Category Grants,” as well as two “$25,000 Year End Grants.”

Click **here** to view grant requirements and to apply.

COMMERCIAL PROPERTY AVAILABLE

Looking for retail space? Consider this North Beach location at **325 71st St** or this corner space in the heart of Mid Beach at **761 W 41st St**. If South Beach is on your list consider this location at **826 Collins Ave.**

To view other available properties, click **here**.

BUSINESS NEWSFLASH



Panel Discussion at Miami Beach Chamber of Commerce Event Addresses Employment-Based Visa Process and Labor Shortage in Hospitality Industry

On March 23, the Miami Beach Chamber of Commerce hosted the joint Tourism & Hospitality Council and Law Council Panel Discussion titled "Immigration Issues You Need to Know to Make Hiring Decisions" at the Loews Miami Beach Hotel. The event addressed the labor crisis in the hospitality industry, complicated by the COVID-19 pandemic, and provided valuable insights on navigating the complex U.S. immigration landscape to hire critical talent and support.

The legal panel discussion featured Maria V. Romero, Business Immigration Attorney at Gunster, Matias Pesce, CEO of VE Restaurant Group, Isadora Velazquez, Board Certified Immigration attorney at Isa Law PA, and Mutluhan Kucuk, Complex Manager Director at Loews Miami Beach Hotel. Additionally, Ari Goldman, Director of Economic and Innovation Affairs at the Israel Consulate, presented two Israeli tech

companies: Como, which provides a platform for businesses to understand their customers and deliver personalized experiences, and Rulrr, an AI-powered digital advertising app for retail stores, helping them to optimize their advertising budget for more effective marketing campaigns.

The Tourism & Hospitality Expo followed the panel discussion and provided attendees with opportunities to explore industry-specific offerings and network. The Tourism & Hospitality Council and Law Council are subdivisions of the Miami Beach Chamber of Commerce, whose mission is to provide networking opportunities, educational programs, and advocacy for local businesses. The Chamber hosts a variety of events throughout the year, offering valuable opportunities for businesses to connect with other professionals, explore new business opportunities, and gain insights on industry trends.

For more information on membership and upcoming events, visit their website**here.**

Miami Beach to Launch Commercial Lease Subsidy Program

The City of Miami Beach is launching the *Commercial Lease Subsidy Program*, a financial assistance program intended to strengthen the commercial character of the Art Deco Cultural District by promoting art and culture and reducing the number of commercial vacancies and grandfathered (legal non-conforming) business establishments that operate prohibited uses. The program is designed to curate desirable business activation along commercial corridors and reduce business activities that are not compatible with the City's brand.

The three (3) year program offers eligible businesses a waiver of annual business tax receipt (BTR) fees and the reimbursement of monthly expenses related to rent or mortgage payments, certain leasing expenses, and/or real estate taxes (up to $2,500 per month, $20,000 per year, and $60,000 over three (3) years, contingent upon annual budget appropriation, and compliance with program requirements by the participating business).

The program is only available to commercial properties physically located within the geographical boundaries of the **Art Deco / MiMo Commercial Character Overlay District** roughly bounded by Ocean Drive to the east, Fifth Street to the south, Washington Avenue to the west, and 23rd Street to the north. (Program boundary map to be provided with application.) Participation is geared to: (1) vacant storefronts, (2) new-to-market businesses promoting art and culture, or (3) existing prohibited businesses that are grandfathered and operate legally with a valid BTR (e.g., certain check cashing stores, pawn/souvenir/t-shirt shops, tobacco/vape dealers, pharmacies, grocery or convenience stores, tattoo parlors, and occult science establishments). The art and culture objective will prioritize new businesses creating immersive and shareable experiences that emphasize customer engagement and leverage onsite activities/events, such as experiential and artisanal retailers or interactive and activity-based spaces.

More information including the application form and program guidelines will be available soon. Questions may be submitted to **MBbiz@miamibeachfl.gov**.

LOCAL EVENTS



Miami Beach Fosters Innovation and Growth Through eMerge Americas 2023 Conference Collaboration
April 20 - 21, 2023

Miami Beach is excited to sponsor and host a booth at eMerge Americas 2023, taking place on April 20-21, 2023, at the Miami Beach Convention Center. This unique event offers business owners the chance to explore new products and services, connect with potential partners and investors, and stay current on industry trends. The city's participation highlights its dedication to supporting the business community and fostering innovation and growth in the region. Miami Beach's Economic Development Department will showcase a range of business incentives, including subsidies, grants, and training programs designed to support business growth.

Join innovators from all corners of the tech industry at eMerge Americas 2023, where you can discover cutting-edge advancements in Artificial Intelligence (AI) or blockchain, network with investors funding the future of tech, and learn from global entrepreneurs. This event provides an exceptional platform for connecting with like-minded professionals and discovering new business opportunities.

eMerge Americas 2023 is the ideal event for anyone seeking to connect with other professionals, stay up to date with industry trends, and discover new business opportunities. Whether you're an entrepreneur, a tech enthusiast, or simply interested in the world of innovation, this event provides a unique opportunity to explore cutting-edge advancements in the industry and network with key players.

If you are looking to start a business or expand or relocate your business and want to connect with

industry professionals, gain valuable insights into the city's economic landscape, and discover new business opportunities, visit the Miami Beach booth # 936.

For tickets click **here.**

eMerge Americas Earth Day Park & Beach Clean Up
April 22, 2023



Join eMerge Amercias as they bring together the #MiamiTech community to help keep our parks and beach clean while having fun!

This event is supported by BITMAIN, is in partnership with eMerge Americas and is benefiting Blue Scholars Initiative, whose mission is to educate and empower students through hands-on (and virtual) marine science education to foster a connection to the ocean and to launch long-term environmental stewardship.

eMerge Americas will have yoga, family activities, park/beach cleanup, food, music and much more. Bring the whole family and have fun while doing good!

Click **here** for the Aprill 22, 2023 schedule of events.



Miami Beach Turtle Fest
Altos Del Mar Park
April 29, 2022

Its Sea Turtle Nesting Season! Join us Saturday, April 20, 2023 from 11 a.m. - 2 p.m. at the Miami Beach Turtle Fest for a day of fun and celebration as we honor these magnificent creatures and raise awareness about conserving their homes and our environment.

Experience a day filled with family friendly fun and educational activities. Meet sea turtle experts, learn about habitats and migration patterns, and discover ways to help protect future generations. Enjoy delicious food and drinks from local vendors, soak up the sun and beautiful views, participate in a beach cleanup, arts and crafts, game, learn how to positively impact the environment, and share in the celebration of nature and one of the most beloved ocean creatures. See you there!

For more information on Environment & Sustainability events, visit**here**.

City of Miami Beach Weekly Meetings

Stay up to date on all of our upcoming meetings. From Commission meetings to committee meetings, please click **here** for a full list with links to participate.



BUSINESS ASSISTANCE PROGRAMS



City of Miami Beach Vacant Storefront Cover Program

The City of Miami Beach relaunched the Vacant Storefront Cover Program in a continued effort to improve the appearance of vacant, street-level commercial buildings and support the lease-up of retail spaces throughout the Miami Beach. Now the City is excited to announce five new designs have been added to the Program catalog.

First unveiled in 2019, this initiative supports property owners, brokers, realtors and property managers by wrapping vacant storefront windows free of charge with one of ten (10) artistic designs preapproved by the City.

Click **here** to learn more about the program and how to get started. Interested brokers, realtors, property owners and managers should **apply here** and email the completed application to **Mbbiz@miamibeachfl.gov**.







Miami Beach Expedited Plan Review and Permitting Incentive Program

The City of Miami Beach is committed to diversifying the local economy by attracting and retaining companies in targeted industries like, financial services and technology. As part of this effort, the City is also offering an Expedited Plan Review and Permitting Program to incentivize targeted relocations, including expansions and associated development for

companies. Click **here** to review full program guidelines.





Miami Beach Job Creation Incentive Program

The City of Miami Beach is offering the Job Creation Incentive Program (JCIP), a performance-based incentive adopted by the City Commission. The program aims to strategically attract new financial service companies and technology firms while helping existing businesses expand in Miami Beach to increase the number of high-wage jobs. Click **here** for more info and application details.

Made in MIAMIBEACH

Miami Beach Film & Production Incentive Program

Making movies and other film projects in Miami Beach has never been easier! A new incentive program brings new guidelines, and fewer restrictions. To review program guidelines and apply, click **here.**



How to Apply for a Business Tax Receipt and a Certificate of Use

The choices you make affect your business operations, taxes, legal requirements, and revenue. View what you need to operate a business in Miami Beach **here**.

Plastic Free Miami Beach

Plastic comprises up to 97% of marine debris, and its dominance in the environment is explained by its abundance and nearly endless lifecycle. According to a United Nations, over eight million metric tons of plastic are found in our oceans every year, impacting our marine wildlife, fisheries, and tourism, and costing at least $8 billion in damage to marine ecosystems.

#PLASTICFREEMB

Plastic Free Miami Beach (#PlasticFreeMB) is a program that showcases businesses that have taken action to reduce single-use plastics from their establishment, and helps organizations learn about and implement best practices in the area of plastic waste reduction. The 3-tiered voluntary program allows participating businesses to choose the most suitable level which reflects their current plastic reduction practices. The more single-use plastic items that businesses transition away from, the higher the level they can reach.

Register your business at **Register your Business | Miami Beach - Rising Above (mbrisingabove.com).** Plastic Free Miami Beach businesses - **What is Plastic Free MB | Miami Beach - Rising Above (mbrisingabove.com)**

Pop-Up Venue Permit

Pop-up venues are temporary retail spaces that can be used to promote and sell products of all types, ranging from food and beverages, clothing or unique gifts. The concept has the potential for low overhead, low risk and is a great way to introduce yourself to the market, generate buzz, increase sales and extend the reach and exposure of your business. To apply for a City of Miami Beach Pop-Up Venue permit click **here**.

PROCUREMENT OPPORTUNITIES



Looking for Bid Opportunities?

If you would like to be notified of available competitive solicitations released by the City of Miami Beach, you must register your company through Periscope S2G, Supplier-to-Government by clicking **here.** Registration is easy and will take only a few minutes. Refer to the guide for instructions on how to register and submit an electronic bid **here.**

Become A Registered City of Miami Beach Vendor



To read more and to register click **here**.



MIAMIBEACH BUSINESS NEWSLETTER

March 2023

The City of Miami Beach Economic Development Department is pleased to provide you with this monthly business newsletter that includes the latest information and resources available for our business community.

Was this forwarded to you? Subscribe today to receive your own copy by clicking **here**.



Miami Beach Womens History Month: Chef Samantha Cruz

Women's History Month is one of the many moments in the year when the City of Miami Beach celebrates and highlights the contributions of women to our community and beyond. For the month of March, in honor of Women's History Month, we celebrate chef Samantha Cruz, the first chef of, the soon to be launched, *Rum Room and Venu,* located in Miami Beach Convention Center campus in Collins Canal Park.

Click **here** to read more.

BUSINESS RESOURCES

The Fresh Start Business Grant

Are you an aspiring entrepreneur looking to start or grow your business? This grant is for you!

Whether you're starting over or starting from scratch, Incfile wants to be there to help your business succeed. One adult entrepreneur will receive $2,500 to put toward business startup costs and will also receive free formation services from Incfile.

Applications will be accepted until March 21, 2023.Click **here** to view grant requirements and to apply.

Miami Beach Youth Job Fair
April 21, 2023

In partnership with the City of Mami Beach and Miami Beach Senior High School, Career Source South Florida would like to invite you to participate at a Youth Hiring Event!

If you are a Miami-Dade County registered business in the zip codes of 33139, 33140, 33141, that currently has open employment opportunities within your

organization and are interested in participating in this job fair, you must register **here.**

Upon completion of registering your business, please email your employer participation confirmation to:

Jofre Cruz - jofre.cruz@careersourcesfl.com
Diana Valdivia - diana.valdivia@careersourcesfl.com

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WomensNet founded the "Amber Grant" in 1998. The grant was set up with one goal in mind: to honor the memory of a very special young woman, Amber Wigdahl, who died at just 19 years old — before realizing her business dreams.

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To view other available properties, click **here**.

BUSINESS NEWSFLASH

Miami Beach to Launch Commercial Lease Subsidy Program

In March 2023, the City of Miami Beach will launch the *Commercial Lease Subsidy Program*, a financial assistance program intended to strengthen the retail character of the Art Deco Cultural District by promoting arts and culture and reducing the number of grandfathered (legal non-conforming) establishments that operate prohibited uses. The program is designed to curate desirable business activation along commercial corridors and reduce the businesses that are not compatible with the City's brand.

The three (3) year program offers eligible businesses a waiver of annual business tax receipt (BTR) fees and the reimbursement of monthly expenses related to rent or mortgage payments, leasing expenses, or real estate taxes (up to $20,000 per year, over three (3) years, contingent upon annual budgeted funding and compliance with program requirements by the participating business).

The program is only available to properties physically located within the geographical boundaries of the Art Deco Cultural District (roughly bounded by Ocean Drive to the east, Fifth Street to the south, Washington Avenue to the west, and 23rd Street to the north) and is geared to: vacant storefronts, new to market businesses promoting arts and culture, or existing prohibited businesses that are grandfathered and operate legally with a valid BTR (e.g. certain check cashing stores, pawn/souvenir/t-shirt shops, tobacco/vape dealers, pharmacies, grocery or convenience stores, tattoo parlors, and occult science establishments). The arts and culture objective will prioritize new businesses creating immersive and shareable experiences that prioritize customer engagement and leverages onsite activities/events, such as experiential and artisanal retailers or interactive and activity-based spaces.

Program boundary map to be provided with application.

More information will soon be available on MBbiz.com or **MBbiz@miamibeachfl.gov**

Miami International Airport Sets Record

Miami International Airport had a record-breaking year in 2022, with 50.6 million passengers, making it the busiest airport in Florida. The airport is home to more than 60 airlines, offering flights to destinations around the world. Its strategic location and excellent infrastructure make it a preferred airport for many businesses operating in the region.



The record-breaking year at Miami International Airport is a positive sign for local businesses, as it indicates a healthy tourism industry and increased economic activity in the area. More tourists and business travelers mean more customers for local hotels, restaurants, and retail establishments. Additionally, the airport's cargo operations support a vast array of businesses in the region, from logistics and transportation companies to manufacturers and exporters. For business owners, this important milestone for the local economy provides increased opportunities to attract customers and generate revenue. Local companies that can meet the increased demand stand to benefit from the airport's continued growth and success.

Click **here** to read more.

Miami Beach Hall of Fame Seeks Extraordinary People

The City of Miami Beach invites the public to honor extraordinary individuals who have made a significant and lasting impact to the urban island by nominating them for induction into the Miami Beach Hall of Fame.

“There are so many people who have shaped our great city into the thriving economic and cultural powerhouse we see today,” explained Miami Beach Mayor Dan Gelber. “We want to honor these great men and women in what has become a living history of our city.”

Past inductees include Michael Aller, former Mayor Matti Bower, Norman Braman, Barbara Capitman, Emilio and Gloria Estefan, Tony Goldman, Jorge M. Gonzalez, Morris Lapidus, Dr. Solomon “Sol” Lichter, Stephen Muss and Mitchell “Micky” Wolfson.

Nominations are being accepted now through 5 p.m. on May 1, 2023. Eligible individuals must have either been born in Miami Beach, made Miami Beach his/her place of residence or business and/or had a positive and lasting impact on the community.

Inductees will be honored with a plaque at the south concourse wall of the Miami Beach Convention Center listing their accomplishments and a special ceremony to celebrate their achievements.

Nominees will be considered based on distinguished achievements in the arts, architecture, design, science, athletics, business, community leadership, and family legacy. Nominees must be well known in their field of expertise and recognized as leaders. They may be living or deceased.

Click **here** to view additional details and to download an application.

LOCAL EVENTS

Miami Beach Extends Partnership with the South Beach Wine & Food Festival® through 2028

The City of Miami Beach and the South Beach Wine & Food Festival® have agreed to a five-year renewal of their partnership on the annual four-day foodie extravaganza through 2028. A ceremonial signing occurred on Thursday, Feb. 23, 2023, at The Betsy Hotel rooftop.

“The South Beach Wine & Food Festival has become synonymous not only with delicious food but the best in hospitality that our city has to offer,” Miami Beach Mayor Dan Gelber said. “We look forward to extending our partnership with this family-friendly event to 2028 and beyond.”

Click **here** to read more.

Miami Beach Live 2023

As a business in Miami Beach, it's important to understand the significance of the spring season and its impact on the local economy. With an estimated $1.5 billion expected to be spent by travelers every year, spring break has become a major driver of economic activity in the area. This influx of visitors presents a valuable opportunity for local businesses to attract new customers and increase their bottom line. From offering special promotions to catering to the unique needs of springtime travelers, Miami Beach businesses can position themselves to take advantage of this period of increased demand. By recognizing the economic impact of this time of year, Miami Beach businesses can ensure they're well equipped to capitalize on this important time of year.

From beach yoga to sports tournaments and concerts, get ready to welcome visitors and tourists, let your business shine, and be a part of the thriving culture of Miami Beach.

Click **here** for more information.

Bank of America Small Business Kick-off

March 2, 2023

Local small businesses have been invited to be vendors during the Bank of America Small Business Kick-off event, giving attendees the opportunity to #shoplocal and learn about entrepreneurs across different industries and support their products and services.



Attendees will enjoy live cooking demonstrations at the beginning event, showcasing 2 Start UP FIU Local Participants: Chef Ivo d'Aguiar, Executive Chef and Owner of YALL FOODS, and Chef Jodhan Mourra, Executive Chef and Owner of Cabana by Chef Jodhan. Throughout the Kick-off, attendees can attend panels including a Digital Equity panel sponsored by Verizon, Investment and Financial Opportunities panel sponsored by Miami- Dade County, and a Government & Corporate Contracting panel.

The Kick-off will culminate with Keynote Speaker Shalaya Morissette, Chief, Minority Business and Workforce Division, Office of Economic Impact and Diversity U.S. Department of Energy.

Click **here** to register.



Aspen Ideas: Climate Miami Beach 2023
March 6-9, 2023

A collaboration with the Aspen Institute, the City of Miami Beach, and a diverse group of partner institutions in and beyond South Florida, Aspen Ideas: Climate will take place from March 6-9, 2023, in Miami Beach, Florida.

Now in its second year, Aspen is enlisting global policymakers, scientific experts, corporate leaders, inventors and innovators, artists, young leaders, and engaged members of the public to participate in this multi-day event which will feature mainstages, breakout and roundtable sessions, excursions to local and historic resilience points of interest, as well as tech, food, art, and music activities.

Aspen Ideas: Climate is designed to offer the public a chance to interact, learn, and inspire one another on ways we can collaborate, unlock technological ingenuity, and build a brighter future for generations to come.

Click **here** to register.

Miami Beach Chamber of Commerce Panel Discussion
March 23, 2023

Are you struggling to navigate the complex immigration policies and employment regulations impacting the hospitality industry in Miami Beach? On Thursday, March 23, 2023, at 8 a.m., the Miami Beach Chamber of Commerce Tourism and Hospitality Council and Law Council will host a free joint panel discussion titled "Immigration Issues You Need to Know to Make Hiring Decisions".



The panel discussion will cover immigration policies and procedures related to the various U.S. visas available to the Hospitality Industry. As the hospitality industry in Miami Beach heavily relies on immigrant labor, understanding the visa regulations and legal requirements that impact hiring decisions will help fill talent and service gaps.

Click **here** to register.

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Made in MIAMIBEACH

Miami Beach Film & Production Incentive Program

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The choices you make affect your business operations, taxes, legal requirements, and revenue. View what you



To read more and to register click **here**.



CONTACT US

Visit **MBBIZ.com** or contact the Economic Development team **here** for more information on resources, finding the perfect location(s) for your business expansion or sharing ideas for future topics.

NEWSLETTER ARCHIVE



MIAMIBEACH BUSINESS NEWSLETTER

February 2023

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Miami Beach Black History Month Spotlight Story: Bibi Art Media, Inc

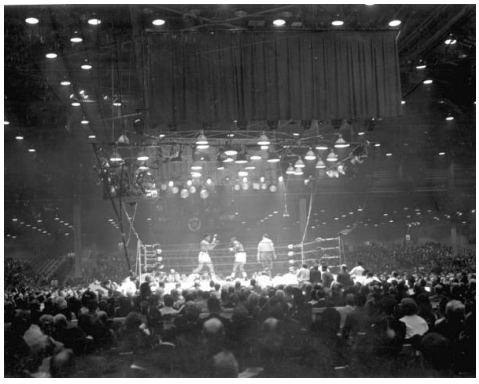
Black History Month is an annual celebration of achievements by African Americans and a time for recognizing Black contributions and central role in U.S. history. The observance is the brainchild of noted historian Carter G. Woodson and prominent minister Jesse E. Moorland, who founded the Association for the Study of Negro Life and History (ASNLH), an organization dedicated to researching and promoting achievements by Black Americans and other peoples of African descent.

No one has played a greater role in helping all Americans know the black past than Carter G. Woodson, the individual who created Negro History Week in February 1926 to ensure that school children be exposed to black history. Woodson chose February for reasons of tradition and reform to coincide with Abraham Lincoln and Fredrick Douglass's birthdays.

Black History Month is a time to celebrate the fullness of African American history and culture, but that cannot be contained in one month alone. Join us as we explore how we can humanize history and objects through the lives, tragedies and triumphs of everyday people—while paying tribute to Black pioneers' trailblazing contributions by highlighting Miami Beach's Bibi Andrade, noted artist and CEO of Bibi Art Media Inc. and publisher of *The Adventures of Bibi& Friends*.

Click **here** to read more.

Miami Beach Black History Moment Cassius Clay (Muhammad Ali) vs Sonny Liston World Heavyweight Championship – Miami Beach Convention Center February 25, 1964

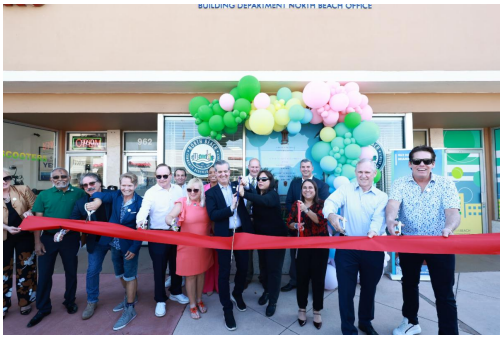


A young Cassius Clay stepped into the ring at the Convention Hall arena in Miami Beach, in front of a crowd of 8,300 spectators, and made history when he dethroned Sonny Liston as the reigning world heavyweight boxing champion in a seventh-round technical knockout.

Liston, who was an 8-to-1 favorite and had twice demolished former champ Floyd Patterson in one round, was no match for Ali's quick footwork and sharp jabs. Ali had predicted victory, boasting that he would "float like a butterfly, sting like a bee" and knock out Liston

in the eighth round, making history when Liston failed to answer the seventh-round bell, complaining of an injured shoulder.

Two days later, a markedly more restrained Clay announced he was joining the Nation of Islam and adopted the name Muhammad Ali.



Miami Beach Announces the Opening of North Beach Community Redevelopment Agency (NBCRA) District Office

On January 19, 2023, The North Beach Community Redevelopment Agency ("North Beach CRA") opened a new office at 962 Normandy Drive, in the heart of the North Beach community. The North Beach CRA mission is to revitalize the district with redevelopment programs and projects tailored for the neighborhood.

The district office is part of the North Beach CRA efforts to build awareness of the plans and benefits of the Community Redevelopment Agency and provide businesses and residents with one-on-one support and guidance and information on the projects and initiatives developed to invigorate the district, including transportation and mobility, infrastructure, resiliency, and affordable and workforce housing.

Click **here** to read more.

eMerge Americas Celebrates Black History Month Tech Thought-Leadership Series 2023 February 28, 2023

eMerge Americas is partnering with Miami Beach to produce a series of forums targeted at diverse startups, entrepreneurs, venture capitalists, financial services leaders and influencers interested in starting/expanding a business in Miami Beach or investing in a Miami Beach business. The 2023 series will focus and shine a light on diverse founders and their success stories as a means to connect, learn and grow the tech business community in Miami Beach. The next forum is scheduled for Tuesday, February 28, 2023.

Click **here** to rsvp.





iConnections Global Alts '23 Conference

Global Alts 2023 has come to an end, and what a successful event it was for Miami Beach! Held at the iconic Fontainebleau Hotel from January 30-Februay 2, 2023, the conference was attended by some of the largest U.S. investment firms, overseeing trillions of dollars in assets.

The programming began with the Alternative Investment Management Association's Private Credit Investor Forum, followed by a relaxing evening of entertainment on the beautiful Tropez Lawn. The content-packed program saw compelling discussions among notable industry leaders, including billionaire investors Mark Cuban, Jim Chanos, Marc Lasry, and Kim Kardashian.

Over the course of the week, iConnections/Global Alts 2023 hosted over 14,000 one-on-one meetings for financial services leaders, allocators, and fund managers across the investment and risk spectrum. With over 3,500 conference attendees, iConnections/Global Alts cemented its place as one of the biggest gatherings of financial thought-leaders, influencers, and decision-makers.

Featuring the "Make A Bold Move" campaign, the Miami Beach Economic Development Department hosted a booth in the Fontainebleau Gallery Hall. The team promoted Miami Beach as a destination of choice for businesses and leaders looking to relocate or expand, offered employees a great life-work balance lifestyle, and showed incentives to attract targeted investment and development in Miami Beach.

Thank you iConnections/Global Alts for another successful conference and we look forward to attracting and welcoming your attendees to Miami Beach long-term.

COMMERCIAL PROPERTY AVAILABLE

Looking for retail space? Consider this North Beach location at **715 71st St.** or this corner space in the heart of Mid Beach at **3801 Collins Ave.** If South Beach is on your list consider this location at **1560 Lenox Ave**.

To view other available properties, click **here**.

Business Resources



Commissioner Micky Steinberg Announces 2023 Cycle of Mom-and-Pop Small Business Grant Program

Small business owners in Miami-Dade's District 4 are invited to apply for Commissioner Micky Steinberg's Annual Mom and Pop Small Business Grant Program. Applicants may be eligible to receive up to $5,000, depending on the number of applicants, which can be used for purchasing equipment, supplies, inventory, commercial liability insurance, security systems, advertising, marketing, making minor renovations, salaries/wages, and rent/mortgage.

Applications will be accepted starting Feb. 6 through Feb. 24, 2023, by 12 p.m.

Click **here** for additional program guidelines and to apply.

National LGBT Chamber of Commerce Community Impact Grant Program



The National LGBT Chamber of Commerce is excited to announce that applications are now open for a series of grants for local businesses celebrating LGBTQ & Allied business resilience as part of the return of the NGLCC Community Impact Grant Program in 2023, in partnership with the Miami Dade Gay and Lesbian Chamber of Commerce (MDGLCC) and supported by the Grubhub Community Fund.

The grants are expected to range from $10,000 to $25,000and funds can be used for things like updating security and security protocols, updating/purchasing new equipment, community involvement, marketing and public relations services, updating digital/e-commerce presence, purchasing product, staff training programs, employee pay and/or staff incentivized wages, COVID-19 recovery, and maintenance/updating of current infrastructure, etc.

Click **here** to view grant requirements and to apply before February 14, 2023.

Miami-Dade Economic Advocacy Trust Unveils Grant Program

Miami-Dade Economic Advocacy Trust (MDEAT) announced the availability of grants through its Minority Small Black Business Capitalization Program for small to medium minority-owned businesses in Miami-Dade County in the amount of $10,000 to improve or stabilize neighborhood businesses throughout Miami-Dade County.

All grant applicants are required to submit a one-page document indicating how they intend to use the grant funds and how this will help their businesses. Applicants are also required to complete and submit the attached survey. As a part of MDEAT's on-going efforts to improve and sustain minority-owned and small businesses, MDEAT is requiring each grant recipient to attend a minimum of two technical assistance workshops.

Click **here** to view grant requirements and to apply before February 23, 2023.

The Fresh Start Business Grant

Are you an aspiring entrepreneur looking to start or grow your business? This grant is for you!

Whether you're starting over or starting from scratch, Incfile wants to be there to help your business succeed. One adult entrepreneur will receive $2,500 to put toward business startup costs and will also receive free formation services from Incfile.

Applications will be accepted until March 21, 2023.Click **here** to view grant requirements and to apply.

LOCAL EVENTS

City of Miami Beach Weekly Meetings

Stay up to date on all of our upcoming meetings. From Commission meetings to committee meetings, please click **here** for a full list with links to participate.



Discover Boating Miami International Boat Show
February 15 - 19, 2023

The Miami International Boat Show and the Miami Yacht Show have joined forces to create the Discover Boating Miami International Boat Show, the largest boat and yacht event in the world. Discover everything from kayaks to superyachts to the latest aquatic innovations.

For tickets and additional information click**here.**

AMWC North America
February 23- 25, 2023

The AMWC Conference is coming to Miam Beach. For decades, AMWC has built a global reputation for its highly interactive, stimulating, and multi-discipline program, with AMWC Monaco as the flagship event.

With a scientific program guided by the Aesthetic Multispecialty Society (AMS), AMWC North America 2023 features a multidisciplinary aesthetic and anti-aging medicine program designed to promote high-level continuing education, inspire new ideas, and celebrate the sharing of expertise.

Click here to **register.**

Miami Beach Spring Break 2023

As a business in Miami Beach, it's important to understand the significance of spring break and its impact on the local economy. With an estimated $1.5 billion expected to be spent annually by travelers every year, spring break has become a major driver of economic activity in the area. This influx of visitors presents a valuable opportunity for local businesses to attract new customers and increase their bottom line. From offering special promotions to catering to the unique needs of spring break travelers, Miami Beach businesses can position themselves to take advantage of this period of increased demand. By recognizing the economic impact of spring break, Miami Beach businesses can ensure they're well equipped to capitalize on this important time of year.

Get ready for Miami Beach Live! 2023, the ultimate Spring Break experience is back throughout the month of March. With four weeks of fun, sun, and fitness activities, there's something for everyone. Miami Beach is partnering with top organizations to bring you a diverse range of health, wellness, fitness, and entertainment events.

From beach yoga to sports tournaments and concerts, get ready to welcome visitors from near and far and be a part of the magic of Miami Beach Live! 2023. It's the perfect time to let your business shine and be a part of the thriving culture of Miami Beach.

Click **here** to view a list of scheduled events.

Winter Party Festival
March 1-7, 2023

Winter Party Festival is back for its 30th anniversary celebration from March 1-7th, 2023. With over 20,000 attendees from around the world, this festival is the perfect opportunity for businesses to connect with the LGBTQ+ community. From street and beach parties to world-class DJs, Winter Party Festival is the ultimate celebration of Miami Beach and the LGBTQ+ community.

Additionally, the festival raises funds for LGBTQ+ organizations, making it not just a celebration, but a way to support the community. Be a part of this historic event and connect, celebrate, and support.

Visit **here** for more information.



Great Wines of The World Grand Tasting 2023
March 1 - 2, 2023

Great Wines of the World Grand Tasting 2023 will present an extraordinary, curated selection featuring the wines of more than 300 of the best producers from the top wine regions in the world—all hand-picked by JamesSuckling.com.

Tour the world tasting top-scoring wines, all of which were rated at least 92 points (with the majority scoring 95-98 points) and many of which made it onto the JamesSuckling.com Top 100 Wines of 2022 list. Celebrated owners and winemakers from iconic wineries will also be in attendance to share their valuable insights.

For tickets and additional information click**here.**

Bank of America Small Business Kick-off
March 2, 2023

Local Small Businesses have been invited to be vendors during the Bank of America Small Business Kick-off event, giving attendees the opportunity to #shoplocal and learn about entrepreneurs across different industries and support their products and services.



Attendees will enjoy live cooking demos at the beginning event, showcasing 2 Start UP FIU Local Participants: Chef Ivo d'Aguiar, Executive Chef and Owner of YALL FOODS, and Chef Jodhan Mourra, Executive Chef and Owner of Cabana by Chef Jodhan. Throughout the Kick-off, attendees can attend panels including a Digital Equity panel sponsored by Verizon, Investment and Financial Opportunities panel sponsored by Miami- Dade County, and a Government & Corporate Contracting panel.

The Kick-off will culminate with Keynote Speaker Shalaya Morissette, Chief, Minority Business and Workforce Division, Office of Economic Impact and Diversity · U.S. Department of Energy.

Click **here** to register.

BUSINESS ASSISTANCE PROGRAMS

Miami Beach Emergency Small Business Expense Reimbursement Grant — Funding Still Available

Small businesses in Miami Beach are encouraged to apply for a $20,000 emergency grant to cover rent, mortgage, utilities, payroll and operating expenses incurred during the COVID-19 pandemic. The grants are awarded on a first-come, first-qualified basis. **Interested businesses may apply****here**.



City of Miami Beach Vacant Storefront Cover Program

The City of Miami Beach relaunched the Vacant Storefront Cover Program in a continued effort to improve the appearance of vacant, street-level commercial buildings and support the lease-up of retail spaces throughout the Miami Beach. Now the City is excited to announce five new designs have been added to the Program catalog.

First unveiled in 2019, this initiative supports property owners, brokers, realtors and property managers by wrapping vacant storefront windows free of charge with one of ten (10) artistic designs preapproved by the City.



Click **here** to learn more about the program and how to get started. Interested brokers, realtors, property owners and managers should **apply here** and email the completed application to **Mbbiz@miamibeachfl.gov**.



Miami Beach Expedited Plan Review and Permitting Incentive Program

The City of Miami Beach is committed to diversifying the local economy by attracting and retaining companies in targeted industries like, financial services and technology. As part of this effort, the City is also offering an Expedited Plan Review and Permitting Program to incentivize targeted relocations, including expansions and associated development for companies. Click **here** to review full program guidelines.





Miami Beach Job Creation Incentive Program

The City of Miami Beach is offering the Job Creation Incentive Program (JCIP), a performance-based incentive adopted by the City Commission. The program aims to strategically attract new financial service companies and technology firms while helping existing businesses expand in Miami Beach to increase the number of high-wage jobs. Click **here** for more info and application details.

Made in MIAMIBEACH

Miami Beach Film & Production Incentive Program

Making movies and other film projects in Miami Beach has never been easier! A new incentive program brings new guidelines, and fewer restrictions. To review program guidelines and apply, click **here.**



How to Apply for a Business Tax Receipt and a Certificate of Use

The choices you make affect your business operations, taxes, legal requirements, and revenue. View what you need to operate a business in Miami Beach **here**.

Plastic Free Miami Beach

PlasticFreeMB showcases businesses that have taken action to reduce plastics from their establishment and to help organizations learn and implement best practices in the area of environmental stewardship. Learn why and how we're combating single-use plastic **here.** Interested businesses can register **here.**

Pop-Up Venue Permit

Pop-up venues are temporary retail spaces that can be used to promote and sell products of all types, ranging from food and beverages, clothing or unique gifts. The concept has the potential for low overhead, low risk and is a great way to introduce yourself to the market, generate buzz, increase sales and extend the reach and exposure of your business. To apply for a City of Miami Beach Pop-Up Venue permit click **here**.

PROCUREMENT OPPORTUNITIES



Looking for Bid Opportunities?

If you would like to be notified of available competitive solicitations released by the City of Miami Beach, you must register your company through Periscope S2G, Supplier-to-Government by clicking **here.** Registration is easy and will take only a few minutes. Refer to the guide for instructions on how to register and submit an electronic bid **here.**

Become A Registered City of Miami Beach Vendor



To read more and to register click **here**.

TESTING & VACCINATIONS

MIAMIBEACH
GET VACCINATED.
WEAR A MASK.
SAVE LIVES.

COVID-19 Testing and Vaccination Site Near City Hall
Nomi Health continues to operate the testing and vaccination site located on the first floor of the Pennsylvania Garage (G9) at 17 Street and Pennsylvania Avenue. The site operates seven days a week from 8 a.m. to 6 p.m. with no appointment necessary. Vaccines are administered until 5 p.m., while testing continues until 6 p.m. The site is also administering the COVID-19 vaccine for ages 6 months+ and offering single booster doses of the Pfizer-BioNTech and Moderna COVID-19 vaccines to those eligible to receive them. Nomi Health has opened an additional walk-up testing site at 8400 Collins Ave for ages 5 and up. This location also operates seven days a week from 8 a.m.to 6 p.m. with no appointment necessary. It offers both rapid and PCR tests.

Click **here** for more information.