

TAB 2 Experience & Qualifications

• 2.1 Qualifications of proposing Firm

Canas Tennis provides the following information regarding the firm's and its principals' relevant experience and track record in delivering tennis center facilities management and operations comparable to those of the Flamingo Park Tennis Center:

- Canas Tennis now administers 26 clay tennis courts in Boynton Beach, demonstrating care and operation of clay tennis courts.
- Experience instructing tennis and supervising tennis professionals/instructors.
- Experience in operating a comprehensive tennis center/facility, including player facilities, pro shop, food concession, etc., for each project.
- Include in-depth facility and grounds care skills, as Canas Tennis now maintains over 30 clay courts daily.
- Canas Tennis was established in 2009 and is a full-service tennis management company that creates programs for people of all ages and skill levels. Canas Tennis currently manages five (5) tennis facilities:

Turnberry Marina Facility – Aventura



Facilities: JW Marriot Turnberry Miami & Turnberry Marina

Aventura, FL

- Address: 19999 Country Club Drive, Aventura, FL 33180 and 19735 Turnberry Way
- Number of tennis courts: 4 hard lighted courts – 2 hard court - 4 Clay lighted courts
- Programs: Camps – Afterschool – Full-Time Competitive – Private Lessons – Group Clinics Adults Court Rentals - Tournaments – Social Events – Membership Programs
- Management: 2012 - present | Revenue: \$1,450,000 average annual revenue



- Term of engagement: Yearly – Automatic renewal
- Contact: Diana Castillo | (305) 933-6934 | dcastillo@fbdev.com
- Experience in this facility is for the firm

The following aspects of the administration of Canas Tennis at Turnberry Marina and JW Marriott Miami stand out:

- **Designed programs for all ages and skill levels of players. Having one of the most successful junior afterschool and camp programs in the Miami area, with over 500 participants each year.**
- **Developed a wide range of adult programs for all skill levels. More than a hundred adult players currently participate in social gatherings, clinics, lessons, and tournaments.**
- **Through our programs and events, we have fostered a sociable environment in the neighborhood.**
- **Invested in the enhancement of the facility, including the resurfacing of tennis courts, electric panels, lighting, landscaping, pro shop structure, furnishings for common spaces, and maintenance equipment, among others.**
- **Employed and assembled solid teams in the coaching, operations, maintenance, and management departments.**

Here are some Canas Tennis Turnberry statistics:

- **Over 260 junior players participate each month in our afterschool programs.**
- **Over 750 hours of adult private lessons and clinics each month.**
- **More than 500 summer players participate in our camps each year.**
- **Players from all five continents have participated in our programs over the years.**
- **Employs over 30 staff members including full-time and part-time coaches, operations and maintenance.**
- **Increased gross revenue each year by an average of 15-30%, bringing annual revenue in 2012 from \$350,000 to over \$1,550,000 in 2022.**

Indian Spring Country Club – Boynton Beach



Facility: Indian Spring Country Club

Boynton Beach, FL

- Address: 1501 El Clair Ranch Rd, Boynton Beach, FL 33437
- Number of courts: 24 clay courts – 2 hard courts
- Programs: Court Rentals – Memberships – Sponsored Events - Tournaments
- Management: Since 2019 – present
- Term of engagement: 3 years (2025) – Automatic renewals
- Revenue: \$300,000 average annual revenue
- Experience in this facility is for the firm

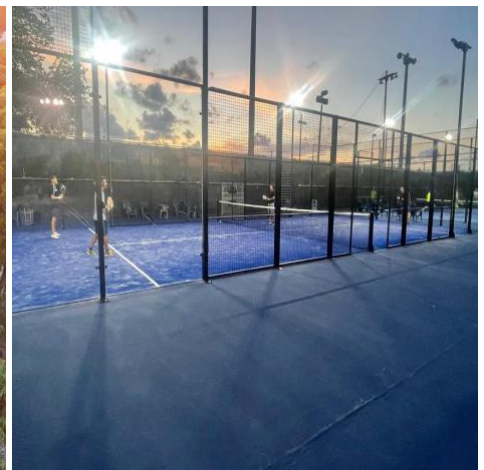


- Contact Reference: Lily Mu – (561)-738-3034 | lmu@indianspringcc.com
- Since our arrival in the Indian Spring Country Club community, our objective has been and will continue to be to improve the day-to-day life of the community; through our management program, we have inserted the necessary tools for the creation of a club in which all segments of the community, from a 4-year-old child to an elderly person, are included. Through tennis programs, we intend to produce the essential impulses for the continuous improvement of life quality.
- Promoting the sport's values in their entirety.
- More than 150 families utilize the 26 tennis courts for a variety of activities, including leagues, tournaments, trainings, and friendly matches, among others.
- Another key aspect of our administration at Indian Spring is our investment in the preservation of the court and its environs.
- Our focus has been on increasing the number of staff members and working hours on the courts.

Tropical Park Tennis Center

Tamiami Park Tennis Center

Ives Estates Tennis Center



Facility: Tropical Park Tennis Center

Miami, FL

- Address: 7900 SW 40th St, Miami, FL 33155
- Number of courts: 12 Hard lighted courts - 6 Racquetball lighted courts - 6 Pickleball lighted court - 2 Padel lighted courts (coming up)
- Programs: Camps - Afterschool - Full-Time Competitive - Private Lessons - Group Clinics - Court Rentals – Tournaments
- Management: February 2022 - present | Revenue: \$450,000 average annual revenue (projected)
- Term of engagement: 10 years (February 2032)
- Experience in this facility is for the firm
- Contact Reference: Sarah Vickery (786-593-4101 | Sarah.Vickery@miamidade.gov)

Facility: Tamiami Park Tennis Center

Miami, FL

- Address: 11201 SW 24th St, Miami, FL 33165
- Number of courts: 6 Hard lighted tennis courts - 4 Hard 36FT lighted tennis courts & 4 hard 60FT lighted tennis courts 2 Pickleball & 1 Padel lighted court (coming up) - 2 Lighted sand volleyball courts
- Programs: Camps - Afterschool - Full-Time Competitive - Private Lessons - Group Clinics - Court Rentals – Tournaments



- Management: February 2022 – present | Revenue: \$350,000 average annual revenue (projected)
- Term of engagement: 10 years (February 2032)
- Experience in this facility is for the firm
- Contact Reference: Sarah Vickery (786-593-4101 | Sarah.Vickery@miamidade.gov)

Facility: Ives Estates Tennis Center

Miami, FL

- Address: 1475 NE 205th Street, Miami, FL 33179
- Number of courts: 6 Hard lighted tennis courts - 6 Padel lighted courts - 4 Pickleball lighted courts (coming up)
- Programs: Camps - Afterschool - Full-Time Competitive - Private Lessons - Group Clinics - Court Rentals - Tournaments
- Management: February 2022 – present | Revenue: \$350,000 average annual revenue (projected)
- Term of engagement: 10 years (February 2032)
- Experience in this facility is for the firm
- Contact Reference: Sarah Vickery (786-593-4101 | Sarah.Vickery@miamidade.gov)
- **We were awarded by Miami Dade County to bring tennis to the county, tennis is an essential tool for the development of every public park. Our programs make sport accessible to the entire community.**
- **The primary purpose of Canas Tennis is to grow the number of players and ensure that the sport reaches every home in the county, regardless of age, ability, or financial resources.**
- **Where families experience a sense of belonging at their club or community park, fostering the growth of every individual.**
- **And our children have fond childhood memories of playing tennis with their friends, family, and neighbors at a tennis park.**
- **To reach our goals, we are emphasizing team development in all facets of management, including coaching, operations, and maintenance.**
- **In the past ten months, we've added qualified coaches to boost service across all programs and services, trained staff for operations to improve the customer experience, and experienced personnel for maintenance to bring the parks to their finest possible condition.**

Crandon Park Tennis Center – Key Biscayne



Past facilities (Sub-Leased agreement):

- Facility: Crandon Park Tennis Center (past facility)
- Address: Crandon Blvd, Key Biscayne, FL, 33149
- Number of courts: 8 hard courts
- Programs: High Performance Programs – Afterschool – Camps – Adult Clinics & Private Lessons – Corporate Events
- Management: Since 2009 – 2013



- Revenue: \$350,000 average annual revenue
- Term of engagement: 4 years
- Experience in this facility is for the firm
- Contact Reference: Rick Pardon – 786-543-4966

2.2 Qualifications of Proposer Team

Canas Tennis is a member of the USTA and works alongside the PTR as well. Below is a list of the **Canas Tennis Management Team** that will be operating at Flamingo Park Tennis Center and their responsibilities. **Attached (Addendum I) you will find individual resumes, for each management member, that testifies their qualifications, experience and past performance.**



CERTIFICATE OF MEMBERSHIP

to

Canas Tennis

2010481856

Membership Number

10/01/2023

EXPIRATION DATE

Patrick J. Galbraith
Chairman, CEO & President

Ambassador: Guillermo Canas

Embody the Canas Tennis corporate identity in appearances, demeanor, values and ethics. Promote the business positively to raise brand recognition and sales. Utilize marketing and social media promotion tactics to boost the customer-product-service relationship and persuade a target audience to purchase and utilize more of Canas Tennis' services.

Defeats Federer at Miami Open 2007



Defeats Federer at Indian Wells 2007



Miami Open Final 2007 – Canas vs Djokovic



Barcelona Open 2007 – Canas vs Nadal



Management Team

Nicolas Maidana: Tennis and facility Director

Key Areas of Supervision:

- Coaches Performance
- Operations Performance
- Maintenance Performance

Gustavo Oribe: Managing Director

Key Areas of Supervision:

- Human Resources
- Marketing
- Corporate Relations

Martin Garcia: Accounting - Finance

Key Areas of Supervision:

- Accounting - Finances
- Business Development

Fernando Vilches - Director of Coach Development

Key Areas of Supervision:

- Development and training of coaches
- Planning and execution of coaches' manuals and procedures

Flavio Matteoli – Head of Operations and Sales

Key Areas of Supervision:

- Sales & Client Communication
- Internal Procedures
- Registrations and Playbypoint APP

Fabian Ferrer – Head of Maintenance

Key Areas of Supervision:

- Maintenance Staff
 - Equipment safety, repair or replacement
 - Maintenance expenses
-
- The Canas Tennis staff is PTR qualified, and our facilities serve as hosts for PTR courses.
 - Canas Tennis is a great believer in the continual growth of our employees; therefore, we developed an internal training and teamwork program for our staff. Fernando Vilches, Director of Coach Development, is one of our Management Team Members that oversees this program.
 - The Workshop Modules provide a variety of learning-promoting activities (for example, workshops with development of specific themes, reality-based activities, problem-based learning, practical training opportunities, and reflection on and about the action).
 - All of this will push people to look for new possibilities to enhance tasks by encouraging increased knowledge and behavior modification.

- Our planning, tactics, and actions are constantly centered on offering a wide range of services to the neighborhood and citizens of Miami.
- We firmly believe that working within a program pathway that offers the best service, in an effective, safe, and customer-oriented way is necessary to sustain and expand a successful tennis operation in the medium and longer term. This will allow us to deliver excellence in tennis programming for players of all ages and levels.
- Canas Tennis has over the years invested in important persons and resources to be able to build strong teams in every department of a tennis facility in order to achieve this goal. From the management and leadership team to each and every employee.
- Owners of Canas Tennis formed the management and leadership team. Each of these people is driven by ownership to establish the best tennis program in South Florida and make a safe investment.
- A crucial component is the implementation of the Canas Tennis concept through continuous teaching and communication of the practices and methodology to be used in each facility. Every facility is examined, and a business strategy is always written.

The following are additional resources we have at our disposal to put them into practice: staffing firms, HR professionals, attorneys, accountants, and our own financial capacity to invest in any new facility or business.

Coaches' manual and other resources implemented with our staff attached in Addendum II

2.3 Qualifications of Head Teaching Professional

Canas Tennis Academy LLC will provide all key professional personnel necessary to perform the services required pursuant to this RFP. The following will be in place for Flamingo Park Tennis Center:

Nicolas Maidana: Tennis Director – Head Teaching Professional (Resume attached)

Key Areas of Supervision:

- Coaches Performance
- Operations Performance
- Maintenance Performance

For the past eleven years, Mr. Maidana has played a crucial role in the development of Canas Tennis.

Currently, Mr. Maidana oversees the daily operations of over 350 adult and junior players while serving as the Head Pro of Canas Tennis at Turnberry Isle Marina in Aventura. He also supervises coaches, operation, and maintenance staff, totaling over thirty (30) people .

Mr. Maidana will bring to Flamingo Park Tennis Center, over twenty-five (25) years of tennis experience and a tremendous understanding of the local tennis community.

Gustavo Oribe: Managing Director (Resume attached)

Key Areas of Supervision:

- Marketing
- Corporate Relations
- Human Resources & Legal

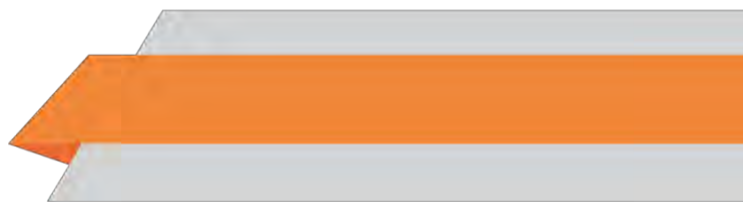
The Flamingo Park Tennis Center's management will be entrusted to Gustavo Oribe.



Mr. Oribe contributed to the development of Canas Tennis, one of South Florida's most prosperous tennis management organizations.

For the past 13 years, under his direction, the business has expanded to over 500 players of all ages and skill levels. developed a human resources department that, over the course of the last 13 years, has hired and educated over 100 instructors, operators, and maintenance staff.

The Flamingo Park Tennis Center will benefit from Mr. Oribe's expertise and experience as a top manager, bringing a unique blend of abilities that can only be learned via time in the field, a successful head coaching career, facility director experience, and commitment to his local community.



Addendum I Resumes

Gustavo Oribe

4040 Ventura Ave, Miami, Fl 33134 | 347-833-3526 | goribe@canastennis.com

Summary

Results-oriented Managing Director driven to manage costs and establish strategic, mutually beneficial partnerships and relationships with clients, vendors, and service providers. Adept at creating strategic alliances with organization leaders to effectively align with and support key business initiatives. Excel at building and retaining high-performance teams by hiring, developing, and motivating skilled professionals.

Highlights

- Business development
- Strategic planning
- Program management
- Team leadership
- Hiring and recruitment
- Project coordination
- Employee motivation
- Decisive nature

Experience

Owner – General Director | Canas Tennis Academy LLC, Miami, Fl | 2009 – Present

- Supervision of all aspects business development.
- Developed new marketing strategies to capitalize on trends and social media.
- Restructured community programs and increased participation and revenue by 35% in the past two years.
- Developed a new Human Resources department through a team of consultants of ADP.
- Successfully recruited key personnel that reflected in the improvement of program services.

Assistant director | Country Club of Fairfield | Fairfield, Connecticut | 2007 – 2009

- Managed all activities for summer camp for all junior players.
- Set up and executed adult leagues and junior programs.
- Co-directed special events and pro-am tournaments.
- Supervised pro schedules and administration staff.

Tennis Assistant Head Pro | Beach Point Club | Westchester, New York | 2000 - 2007

- Trained all new staff members and documented training procedures.
- Managed day camp of over 150 students.
- Supervised and coordinated tennis activities for staff of 10 people.
- Coordinated all recreational programs for adults and junior players.

Professional Tennis Player | Association of Tennis Professionals (ATP) | Jan 1995 – Dec 1997

- World ranked doubles player 1996-1997.
- Played singles and doubles sanctioned tournaments in Eastern Europe, Western Europe, South America and North America.

Education

Florida International University

Bachelor, Business Administration 1999 – 2002

Activities: FIU Tennis Member NCAA Division I nationally ranked tennis team.

PTR Certified

Guillermo Canas

Guillermo Canas, a tennis professional player since 1995 and coach since 2010 and one of the most recognizable Argentinean tennis figures in the world.

Highlights as a Professional Player:

- Canas reached an ATP World Ranking of 8 in 2005.
- Won seven ATP singles championships.
- Won the 2002 ATP Masters Series of Canada, defeating Andy Roddick in the final.
- On March, 2007, defeated ATP ranked number one, Roger Federer back to back at Indian Wells Masters and the Miami Masters. This double victory made him the only player (besides Rafael Nadal) to have defeated Federer in consecutive tournaments since 2003.
- Canas reached an ATP World Ranking of 8 in 2007

Highlights as a Coach:

- Named co-captain of the Argentinian Davis Cup.
- Coached Ernest Gulbis (former top 20 in the world)
- Coached Teimuraz Gabashvili (ATP ranked 52)
- Coached former number 1 WTA player, Svetlana Kusnetsova
- Coached former number 1 WTA Jelena Jankovic

Canas has been the only member of the great Argentinian Legion to form an academy after retirement. It's been a dream for many years to give back to the tennis community all the wonderful experiences and knowledge received over 15 years of professional tennis career.

Guillermo Canas Ambassador at Canas Tennis:

- Miami was always an ideal location to have an academy for its climate, location and access to players of all ages and levels from all over the world. Since opening the academy, Guillermo has been guiding players of all ages and all parts of the world and providing advice to parents that would come to the academy.
- Guillermo has helped to integrate the local community bringing tennis programs for players of all ages and levels. Over 1,500 players per year have passed through Canas Tennis.
- Canas Tennis also helped to increase economic activity since its beginnings in 2009 as sports destination in Miami. Players from all over the world, have visited, promoting the sport and being an added value for the development of tennis in the local community.
- Today tennis is a fundamental aspect in the life of many people at the local community, helping developed kid's values and practices.
- Guillermo also participates in charity and pro-am events for different local foundations.

NICOLAS MAIDANA

786-458-1604 | nmaidana@canastennis.com

Mr. Maidana has been an instrumental part in the growth of Canas Tennis for the past eleven (11) years. Mr. Maidana is currently the Head Pro of Canas Tennis at Turnberry Isle Marina in Aventura, where he supervises a daily operation of over three hundred and fifty (350) adult and junior players. As well as a staff of 30 employees, among coaches, operation staff and maintenance.

EXPERIENCE

CANAS TENNIS ACADEMY | AVENTURA, FLORIDA | 2011 – PRESENT **Tennis Head Pro**

- Responsible for coordinating, planning and implementation of all adult and junior programs.
- Develops, maintains and oversees social adult programs.
- Responsible for hiring, assisting and scheduling tennis staff.
- Responsible for hiring, assisting and scheduling maintenance staff.
- Develops, maintains and oversees junior tennis programs.
- Coordinates ladies' clinics and mixers.
- Developed, maintained and oversees club member's singles and doubles ladder.
- Supervises scheduling, planning and coordination of special teaching programs: including camps, clinics, leagues and children's programs.

ACADEMIA de TENIS MASSA-SNEITHER | Buenos Aires, Argentina | 2008 – 2010 **Assistant Director and Head Pro**

- Trained all new staff members and documented training procedures.
- Coached adult and junior programs.
- Supervised and coordinated tennis activities for summer and winter camp.
- Coordinated all special recreational programs for adults and junior players.
- Traveling coach with ITF, ATP and WTA players in over 15 countries.
-

CLUB TEMPERLEY | Buenos Aires, Argentina | 2003 - 2008 **Junior Program Coordinator and Tennis Professional**

- Responsible for scheduling and coordinating junior Tennis Programs.
- Assisted with adult team practices and tournaments.
- Private lessons and adult clinics.

EDUCATION | ACTIVITIES

- ITF Level 1 | Profesorado Argentino de Tenis Nivel 3 | PTR Certified
- Traveled extensively throughout Europe, North, Central and South America, Northern Africa and Asia coaching high-performance WTA and ITF players.

Martin Garcia

mgarcia@canastennis.com | 347-657-4895

As Co-Owner of Canas Tennis, Martin has been an instrumental part of the business development model, financial plan and implementation. In addition, Martin brings his vast experience as a player and a coach. Martin provides guidance to the Management Team and all staff members.

SKILLS

Martin has a vast experience in the sport and his keen vision, meticulous work ethic and organized planning, make of him one of the best in the field to understand the tennis industry and the analysis of financial data.

EXPERIENCE

Martin, a tennis professional tennis player since 1996 and coach since 2009, has dedicated his life to tennis excellence. Ranked in the top twenty as a double's player in the world, Martin won 8 ATP titles and reached 14 ATP Finals. Martin was a member of the Argentinian Davis Cup in the years 2000 and 2001 and a semifinalist in the 2000 French Open Grand Slam. As a testament to his character and understating of the game, Martin was elected to the ATP Players Council, joining ten players, including Rafael Nadal, Roger Federer and Novak Djokovic. Martin served on the council for four years. Martin has a tremendous passion for the sport of tennis, as a player and as a coach.

LEADERSHIP

Some of the best tennis player in the world have reached out to Martin for coaching and guidance. Some of these players include: Guillermo Coria (former number 3 ATP player in the world), Paola Suarez (former number 1 WTA player in the world in doubles and number 10 in singles). Martin is so well respected as a coach that he was selected to be a personal coach for the Argentinian Tennis Team that took part in the 2012 Olympic Games in London.

Flavio Matteoli

Head of Operations & Sales

Contact

Miami, Florida
305-775-6137
fmatteoli@canastennis.com

Education

Barry University Alumni

Bachelor in Business Administration,
Management Dean's List Spring
2017 & Spring 2016
Semesters President' List Fall 2018
GPA: 3.70

Summary of Qualifications

- Sales & Client Communication
- Implementation of internal strategies and procedures
- Reporting, Registrations and Playbycourt APP
- Customer satisfaction and retention

Experience

- Helped increased revenues compared to previous year's by focusing on community programs and new program structures.
- Improved customer service by focusing on a one-on-one approach.
- Collaborated on the analysis of local market and sales trends to improve the retention of existing clients.
- Supervises daily tasks of Operation Staff and ensures implementation of internal procedures.
- Helped develop Playbycourt APP for Canas Tennis and its daily use.
- Internal reporting for Management Team.

Key Skills

- Sales
- Communication
- Organization
- Detail Oriented

Honors

- Graduated with Beta Gamma Sigma Honor Society Spring 2016
- NCAA Tennis Team National Champion in 2019
- NCAA Tennis Team finalist in 2017 & 2018
- ITA Scholar-Athlete in 2017 & 2018

Fernando Vilches

PROFILE:

- Specialist in issues related to the formation of young tennis players, motor development and training of coaches.
- Diploma in Sports Management and Policy, graduated from Universidad Nacional de San Martin.
- Lecturer in courses, workshops and national and international congresses in Argentina, South America and Central America.
- She has worked with training and high performance players such as Gisela Dulko (former WTA World No. 1 in Doubles and No. 26 in Singles), Vania King (former No. 3 in Singles), Vania King (former WTA World No. 3 in Singles) and Gisela Dulko (former WTA World No. 3 in Doubles).
World No. 1 in Doubles and World No. 50 in Singles) Mateo Martinez and Thiago Tirante (former World No. 1 in Junior) among others.
- He is a Tutor and Specialist Lecturer for the International Tennis Federation in South and Central America.
- He is currently the Director of Training and Teaching at the Argentine Tennis Association.
- He is a Sports Advisor for Clubs and Sports Institutions in Argentina and South America.

EDUCATION:

- **Diploma in Sports Management and Policy.**
National University of San Martin. Buenos Aires. Argentina. Year 2021.
- **National Physical Education Teacher**
Instituto Superior Palomar de Caseros - Dirección General de Cultura y Educación. Year 2003. Buenos Aires - Argentina.
- **Specialist Technician in Physical Preparation**
International Olympic Committee. Year 2013. Asuncion (Paraguay)
- **International Coach Level III ITF (International Tennis Federation)**
ITF Level II - Year 2009 - Buenos Aires Argentina.
ITF Level III - Year 2018 - Lima (Peru). Cali (Colombia)
- **Professor and National Tennis Trainer (Argentine Tennis Association)**
Level 1 - Year 2005 - Argentine Tennis School. Buenos Aires. Argentina.
Level 2 - Year 2009 - South American Tennis School. Buenos Aires. Argentina.
- **AAT National Tutor Level I - Level II**
Level 1 - Level 2 - Year 2015 - International Olympic Committee. International Tennis Federation - AAT.
- **Continuing Education Courses.**
He has participated in more than 50 training courses and updates related to the world of sports, especially tennis.

PROFESSIONAL EXPERIENCE:

- **Tutor and Specialist Lecturer for the International Tennis Federation at Regional Conferences for the International Tennis Federation.**

2014 - Speaker - Asunción (Paraguay)

2015 - Main Exhibitor - Caracas (Venezuela)

2018 - Exhibitor Lecturer - Curitiba (Brazil)

2020 - Keynote speaker with Guillermo Coria.

- **Tutor lecturer for the International Tennis Federation in training courses: 2017 -**

Tutor of the ITF Level II Course for former players - Florianópolis (Brazil).

2018- ITF Level III Course Tutor - Buenos Aires (Argentina)

2018- ITF Physical Preparation Level 1 Course Tutor - Mexico City (Mexico)

2018- ITF Physical Preparation Level 2 Course Tutor - Mexico City (Mexico)

2018- ITF Physical Preparation Level 1 Course Tutor - Bogota (Colombia).

2018 - ITF Level II Course **Tutor** - La Paz (Bolivia)

2019 - ITF Play Tennis Course Tutor - Santiago de Chile (Chile)

2019 - Play Tennis Course Tutor - Santiago de Chile (Chile)

2019- ITF Level 1 Course Tutor - Montevideo (Uruguay)

2019 - ITF Play Tennis Course Tutor - Santiago de Chile (Chile)

2019- ITF Physical Preparation Course Tutor Level 2 - Bogota (Colombia)

2019 - ITF Level III Course Tutor - Santa Cruz (Bolivia)

2019- Tutor of the ITF Level II Course for former players- Córdoba (Argentina).

2020- ITF Play Tennis Course Tutor - Buenos Aires (Argentina)

2021 - Tutor of ITF Play Tennis Courses - Azul, Buenos Aires, Salta and Chubut.

- **Lecturer as ITF specialist speaker in Short Course Tour**

2017 - Short Course Tour (Florianópolis - Belo Horizonte - Brasília - Porto Alegre) Brazil

2017 - Short Course Tour (Campo Grande - Sertanzhinio - São Paulo - Rio de Janeiro - Goianas - Salvador-Fortaleza) Brazil

2018- Short Courses Tour (Medellín-Cali- Bogotá) Colombia.

2018- Short Courses Tour (Asuncion) Paraguay.

2018- Short Courses Tour (Montevideo) Uruguay.

- **Director of the Training Department of the Argentine Tennis Association**

From 2018 to the present he serves in the position of National Director of the.

AAT Training Department in charge of the training of Trainers in Argentina and Director in charge of the AAT Professorship for the professional training courses in Argentina.