

**RESOLUTION NO. \_\_\_\_\_**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER PURSUANT TO REQUEST FOR QUALIFICATIONS NO. 2023-010-WG PERSONNEL TESTING AND RELATED SERVICES FOR POLICE AND FIRE POSITIONS AND CLASSIFIED PROMOTIONS; FURTHER AUTHORIZING THE ADMINISTRATION TO NEGOTIATE WITH INDUSTRIAL/ORGANIZATIONAL SOLUTIONS, INC., AS THE TOP-RANKED PROPOSER; FURTHER, IF THE ADMINISTRATION IS NOT SUCCESSFUL IN NEGOTIATING AN AGREEMENT WITH THE FIRST RANKED PROPOSER, AUTHORIZING THE ADMINISTRATION TO NEGOTIATE WITH ERGOMETRICS & APPLIED RESEARCH, AS THE SECOND RANKED PROPOSER; FURTHER, IF THE ADMINISTRATION IS NOT SUCCESSFUL IN NEGOTIATING AN AGREEMENT WITH THE SECOND RANKED PROPOSER, AUTHORIZING THE ADMINISTRATION TO NEGOTIATE WITH VORTECH SOLUTIONS LLC D/B/A GOV SOURCE, AS THE THIRD RANKED PROPOSER; AND FURTHER AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AN AGREEMENT UPON CONCLUSION OF SUCCESSFUL NEGOTIATIONS BY THE ADMINISTRATION.**

**WHEREAS**, On December 14, 2022, the Mayor and City Commission approved the issuance of the Request for Qualifications (RFQ) No. 2023-010-WG Personnel Testing and Related Services for Police and Fire Positions and Classified Promotions; and

**WHEREAS**, Request for Qualifications No. 2023-010-WG (the "RFQ") was released on December 14, 2022; and

**WHEREAS**, a voluntary pre-proposal meeting was held on January 12, 2023; and

**WHEREAS**, on February 3, 2023, the City received proposals from Ergometrics & Applied Research, Vortech Solutions LLC d/b/a Gov Source, and Industrial/Organizational Solutions, Inc.; and

**WHEREAS**, on January 30, 2023, The City Manager, via Letter to Commission No. 039-2023, appointed an Evaluation Committee consisting of the following individuals: Digna Abello, Deputy Fire Chief, Fire Department; Jason Casanova, Beach Patrol Operations Supervisor, Fire Ocean Rescue; David De La Espriella, Police Support Major, Police Department; Kenneth Ingersoll, Human Resources Administrator II, Human Resources Department; Ramon Suarez, Human Resources Administrator II, Human Resources Department; and

**WHEREAS**, the Evaluation Committee convened on March 8, 2023, to review and score the proposal; and

**WHEREAS**, the Evaluation Committee received an overview of the project, information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law, general information on the scope of services, and a copy of the proposal; and

**WHEREAS**, the Evaluation Committee was instructed to score and rank the proposals pursuant to the evaluation criteria established in the RFQ; and

**WHEREAS**, the evaluation process resulted in the proposers being ranked by the

Evaluation Committee in the following order: 1st ranked – Industrial/Organizational Solutions, Inc, 2nd ranked – Ergometrics & Applied Research, 3rd ranked – Vortech Solutions LLC d/b/a Gov Source; and

**WHEREAS**, after reviewing the submissions and the Evaluation Committee’s rankings and analysis, the City Manager concurs with the Evaluation Committee and recommends that the Mayor and City Commission authorize the Administration to negotiate with Industrial/Organizational Solutions, Inc., for Request for Qualifications (RFQ) 2023-010-WG; and, if the Administration is not successful in negotiating an agreement with Industrial/Organizational Solutions, Inc.; authorize the Administration to negotiate with Ergometrics & Applied Research, as the second-ranked proposer; and, if the Administration is not successful in negotiating an agreement with Ergometrics & Applied Research, authorizing the Administration to negotiate with Vortech Solutions LLC d/b/a GovSource, as the third-ranked proposer; and further authorizing the City Manager and City Clerk to execute an agreement upon conclusion of successful negotiations by the Administration.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA**, that the Mayor and City Commission hereby accept the recommendation of the City Manager pursuant to request for qualifications no. 2023-010-wg Personnel Testing and Related Services for Police and Fire Positions and Classified Promotions; further authorize the Administration to negotiate with Industrial/Organizational Solutions, Inc., as the top-ranked proposer; further, if the Administration is not successful in negotiating an agreement with the first ranked proposer, authorize the Administration to negotiate with Ergometrics & Applied Research, as the second ranked proposer; further, if the Administration is not successful in negotiating an agreement with the second ranked proposer, authorize the Administration to negotiate with Vortech Solutions LLC d/b/a Gov Source, as the third ranked proposer; and further authorize the City Manager and City Clerk to execute an agreement upon conclusion of successful negotiations by the Administration.

**PASSED AND ADOPTED** this \_\_\_\_\_ day of \_\_\_\_\_ 2023.

**ATTEST:**

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RAFAEL E. GRANADO, CITY CLERK

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DAN GELBER, MAYOR

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

  
\_\_\_\_\_  
City Attorney *GH* 4-18-23  
Date