





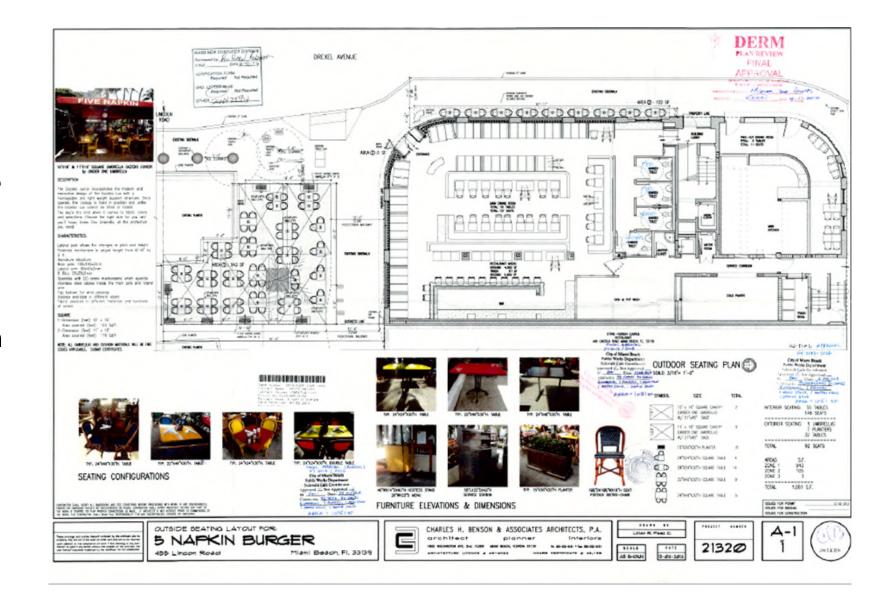


# MIAMIBEACH

455 Lincoln Road - PB22-0553 Miami Beach Planning Board November 22, 2022

### **Property History**

- Originally constructed in 1937 as two-story structure
- 5 Napkin Burger
- Included a restaurant
- 4,471 square feet of office space on the 3rd floor, with up to 16 tenants
- Site plan for former restaurant includes 148 indoor seats at the ground floor and 94 outdoor seats for a total of 242 seats
- Permanently closed after kitchen fire

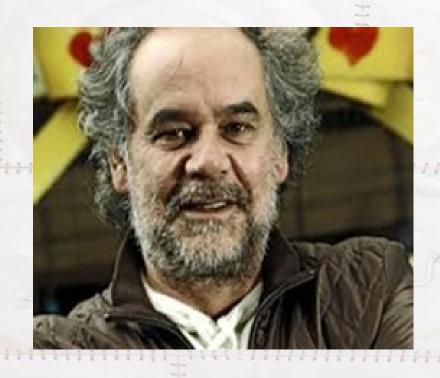


## **Property Location**

- Lincoln Road The "Downtown" of Miami Beach
- CD-3 Commercial High Intensity Zoning District
- Located south of New World Center and Soundscape Park

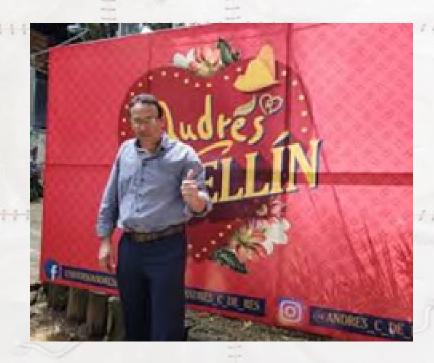


## Andres Jaramillo - Founder



- Mastermind of the magic that drives the most successful and famous restaurant in the history of Latin America, Andrés Carne de Res.
- Opened the doors to the first restaurant over 35
  years ago with a few tables outside Bogota in a rural
  suburb called CHIA.
- This single location has grown under his leadership, expertise, and great taste to over 70,000sqft establishment with over 600,000 patrons visiting a year.
- Andres Jaramillo has possibly one of the most successful and unique operators known to the industry.

## Guillermo Beltran - CEO



- Represents the corporate expansion of Andres Carne de Res. Guillermo has worked in the F&B industry for over 20 years in Colombia.
- He has worked with some of the most important restaurant groups in Colombia where he oversaw the expansion of many restaurant brands at a national level.
- In Andres Carne de Res he has taken the brand to new horizons by opening different concepts of the brand allowing the brand to scale successfully without compromising the high standards of quality, feel, and experience that it possesses.
- It is Mr. Beltran's vision and project leadership that lead this unique brand to find its way to this unique building in Miami Beach.

### **Qudres – Andres Carne de Res**

- Unique Colombia-based concept
- Complemented by a vibrant, world class exquisite design and upscale ambience
- Features a dance hall and world class steakhouse
- Experienced team with many successes in Latin America
- Actors for guest entertainment
- Kid friendly activities including puppet shows, arts and crafts, face painting, kid's playground, and kids daycare













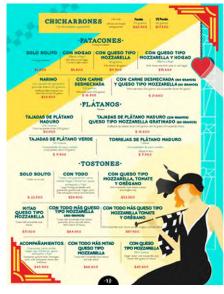
## **Sample Main Menu**













AREPA DE CHOCOLO SWEET CORN "AREPA" WITH CHEESE



LOMO AL VINO AJISOSO In red wine sauce and "chimichurri" (gremolata) with grilled chilli peppers

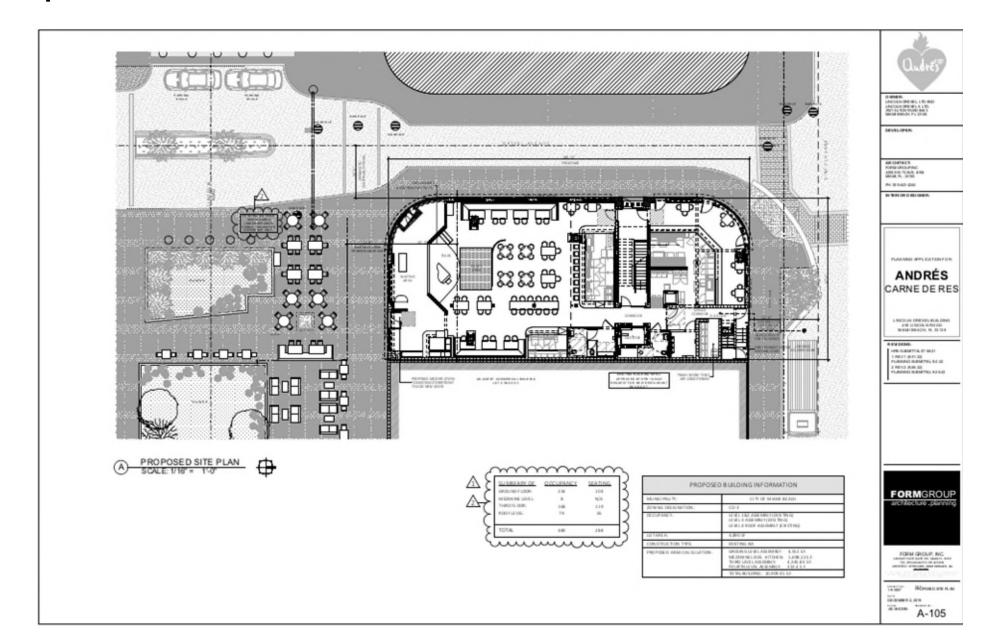


AJIACO
With chicken. Served with white rice, avocado, banana, capers, cream, and coriander

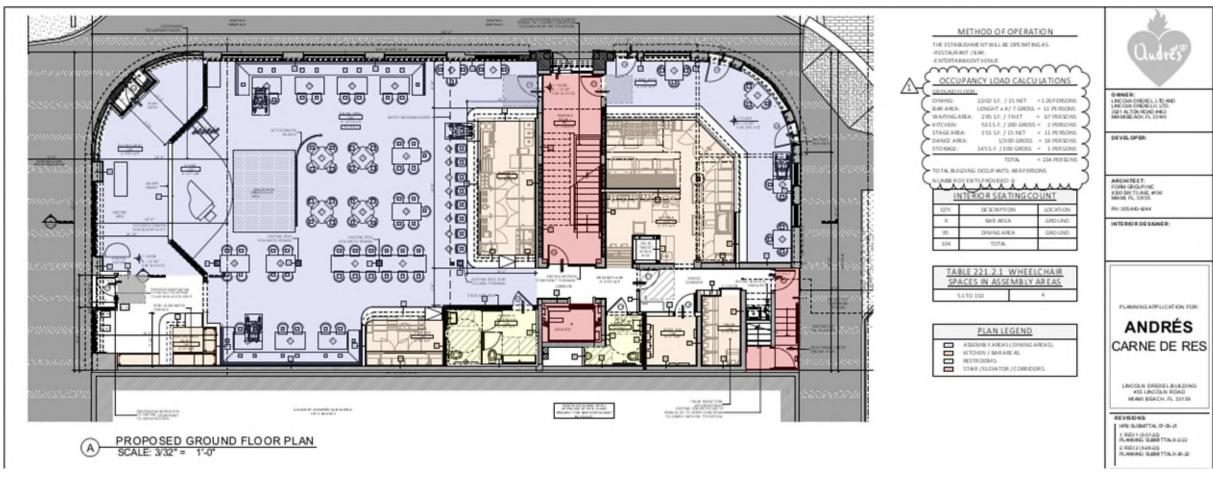


VOLCAN CHOCOLATE

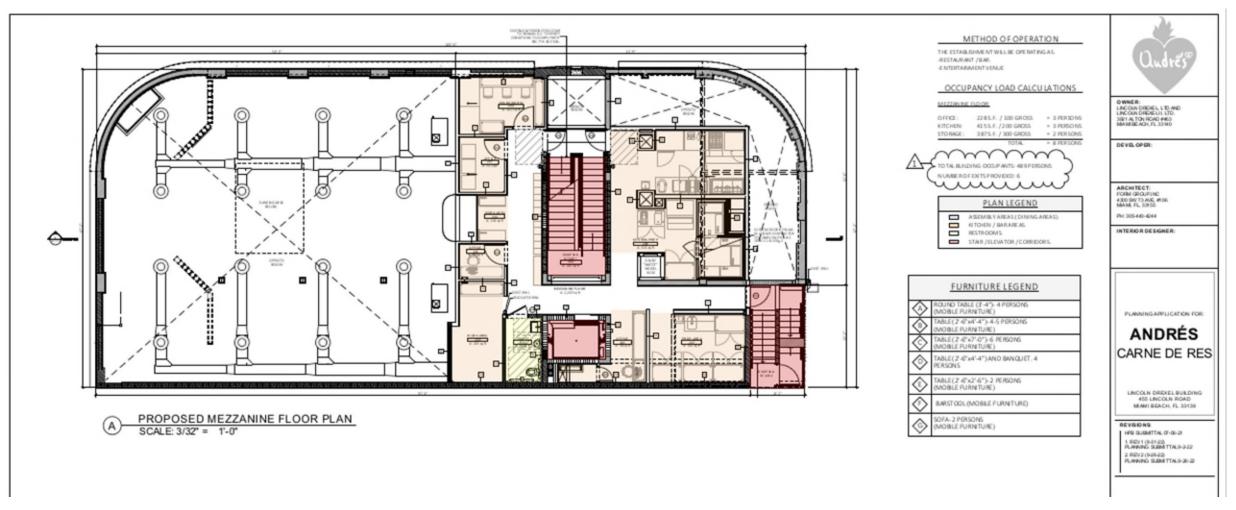
## Proposed Site Plan



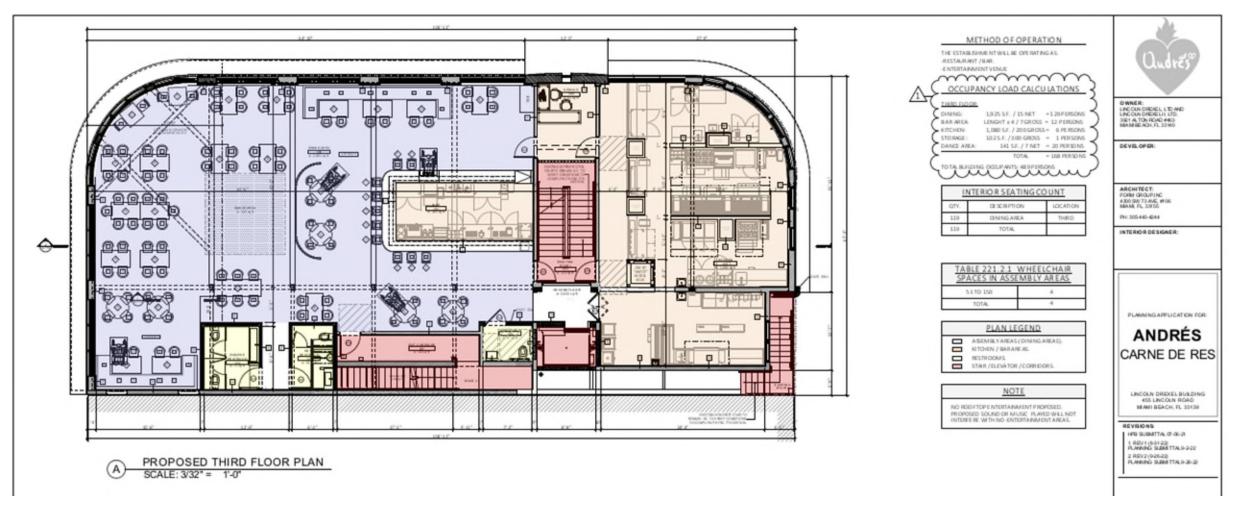
## Proposed Ground Floor



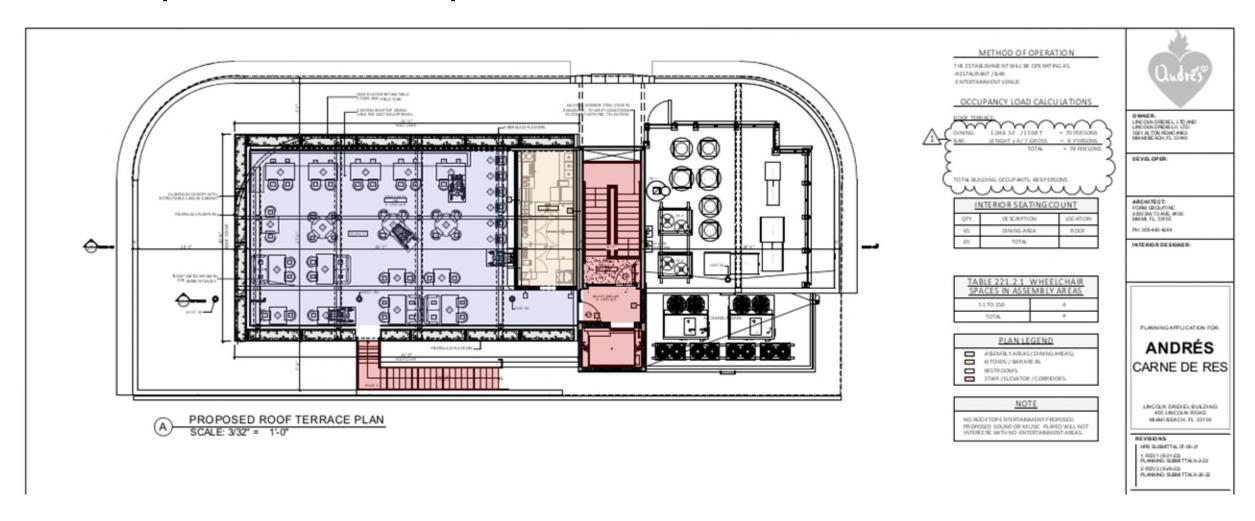
## Proposed Mezzanine Floor Plan



## Proposed Third Floor Plan



# **Proposed Rooftop**



# **Operation Details**



Location	Maximum Occupant	Hours of Operation	Entertainment	Dance Hall License	Alcohol Service
Ground Floor	<b>Load</b> 234	7:00AM to 4:00AM daily	✓ Yes (indoors) ✓ DJ and Live Performance ✓ Music starting at 12:00PM	Yes	✓ Yes ✓ Bar closing at 3:00AM
Mezzanine	8	7:00AM to 4:00AM daily	until 4:00AM N/A	N/A	N/A
Third Floor	168	7:00AM to 4:00AM daily	✓ Yes (indoors) ✓ Music starting at 12:00PM until 4:00AM	Yes	✓ Yes ✓ Bar closing at 3:00AM
Rooftop Area	79	7:00AM to 4:00AM daily	No	No	✓ Yes ✓ Bar closing at 3:00AM pursuant to variance request approved by HPB19-0367

## Development Approval History



- **HPB18-0255**: On September 20, 2018, the HPB approved an elegant rooftop addition with an outdoor bar counter
- **PB19-0330:** On February 12, 2020, the Planning Board approved a CUP for a Neighborhood Impact Establishment with Entertainment. However, this CUP approval expired in August 2021.
- **HPB19-0367**: On October 21, 2021, the Applicant obtained HPB approval for the roof top awning and a variance to operate the previously approved outdoor bar counter beyond the hours of 12:00 AM, until 3AM.

# New World Symphony Support



New World Symphony

America's Dichestral Academy
Michael Tilsen Thomas, Artistic Director Lauriste

October 13, 2022

Thomas Mooney, Director Planning Department City of Miami Beach 1700 Convention Center Drive, 2<sup>nd</sup> Floor Miami Beach, Florida 33139

RE: Support for Request for Conditional Use Permit for the Property Located at 455 Lincoln Road, Miami Beach, Florida

Dear Mr. Mooney:

I am the President of the New World Symphony, located at 500 17th Street, which is located just north of the proposed project. Recently, I had an opportunity to meet with representatives for the applicant who presented their proposal for a new restaurant and neighborhood entertainment establishment which requires a conditional use permit. I was also provided with copies of the proposed plans and Operational Plans. The representatives for the applicant explained that the proposal is for the introduction of a new restaurant with indoor and outdoor seating with an occupant load to exceed 199 persons and which will have entertainment. They also explained that they are proposing to have a rooftop seating area along Lincoln Road. Noise levels from the restaurant, whether inside or on the roof, will not compromise the New World Symphony WALLCAST® Concerts, the City's SoundScape Cinema Series, or other artistic presentations that use the WALLCAST® technology for community based cultural offerings. New World Symphony's unique outdoor programming serves the City and all those who come to Lincoln Road to dine or to shop.

The introduction of a restaurant on the site is an exciting and welcomed addition to the neighborhood. This project will help to enhance the appeal of Lincoln Road, Drexel Avenue and Lincoln Lane North. I recommend approval of this project, including the Conditional Use Permit and the Certificate of Appropriateness.

Sincerely yours,

Howard Herring, New World Symphony

500 17th Street

Miami Beach, FL 33139

# Lincoln Road BID Support

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE LINCOLN ROAD BUSINESS IMPROVEMENT DISTRICT, INC., EXPRESSING SUPPORT FOR THE APPLICATION BY OPERETA CIUDAD DEL SOL, LLC, FOR A CONDITIONAL USE PERMIT ("CUP") FOR THE OPERATION OF A RESTAURANT AT 455 LINCOLN ROAD.

RESOLUTION 22-23-01

WHEREAS, the Lincoln Road Business Improvement District, Inc. ("LRBID") wishes to promote and encourage the continued development of Miami Beach and a vibrant Lincoln Road mixed-use neighborhood, providing a dynamic setting that meets the needs of businesses and residents alike;

WHEREAS, Andrés Carne de Res is a proven Colombia-based restaurant and entertainment concept that serves traditional Colombian cuisine in a unique, vibrant, and upscale setting;

WHEREAS, Andres Carne de Res has announced plans to open a 288-seat restaurant at 455 Lincoln Road, featuring three levels and a roof deck;

WHEREAS, on January 28, 2020, the City of Miami Beach Planning Board ("Planning Board") approved an application for a Conditional Use Permit ("CUP") submitted by Opereta Ciudad Del Sol, LLC, ("Opereta") for the operation of the proposed "Qudres – Andrés Carne de Res" restaurant at 455 Lincoln Road;

WHEREAS, on July 23, 2021, the Board of Directors of the LRBID approved a resolution urging the City of Miami Beach Historic Preservation Board ("HPB") to authorize Operata to install a trellis on the roof deck of the proposed restaurant; and

WHEREAS, on October 12, 2021, HPB authorized Operata to install a trellis on the roof deck; and

WHEREAS, the CUP approved by the Planning Board on January 28, 2020, has expired or will expire in the coming months in accordance with Section 118-193(2)(a) of the City Code; and

WHEREAS, Operata has submitted an application to the Planning Board for the reissuance of a CUP to operate the proposed "Qudres – Andrés Carne de Res" restaurant at 455 Lincoln Road; and

WHEREAS, the LRBID believes the proposed Andres Carne de Res at 455 Lincoln will offer patrons an elevated experience and will attract more residents and visitors to Lincoln Road.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE LINCOLN ROAD BUSINESS IMPROVEMENT DISTRICT, INC.:

Directors of the LRBID hereby expresses its support for Opereta's reration of the proposed "Qudres – Andrés Carne de Res" restaurant

of Directors of the LRBID further urges the City of Miami Beach race world-class operators such as Opereta and provide reasonable by to allow these operators to create elevated experiences for Miami

ed by the Board of Directors of the Lincoln Road Business this 13th day of October of 2022.

Lyle Stern

President

Lincoln Road Business Improvement District, Inc.

# Remarks by Jose María Ajkay Corporate Chef, Andrés Carne de Res





## Andrés Carne de Res "A Gastro Entertainment Brand"

Confidential

### Worldwide recognition

The upscale brand Quest has a mythical international reputation, the Colombian seasoning is synonymous with the brand, a unique thematic experience and a leading reference in gastronomic and Luxury entertainment.

### Worldwide recognition

## The New York Times

The 52 Places Traveler: Beautiful, Complicated Bogotá: A Traveler's Starter Kit



bit.ly/2PressNewYorkTimes



Andrés Carne de Res en NatGeo



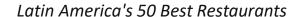
bit.ly/2PressNatGeo



The New Colombia



bit.ly/2Press60Minutes





"Imagine any type of cuisine and you'll probably find it on the menu here – there are more than 30 different steaks as well as eclectic Latin American offerings like ceviches, arepas and empanadas. It also caters for kids, with colouring kits, toys and even a climbing wall. Over the years, the group has expanded with smaller (but still huge) sites in the capital, Medellín and Cartagena, but it's well-worth the trip to visit the original in Chía. Open now for almost 40 years and with no sign of toning down the fun, Andrés Carne de Res is a vital part of the Colombian gastronomic scene."





Grupo IGA has a solid and diversified portfolio of brands that positions the Company among the top 3 players in the market and as one of the largest restaurant and entertainment companies in the country.

### Description

Created by the merger between Inmaculada Guadalupe and Grupo Conboca in 2017, Grupo IGA participates in several market segments through its strong portfolio of brands:

- Quick Service (QSR): Kokoriko, Mimos, Andres Express.
- Full Service (FSR): Andres, Andres Paradero, Orleans, Plaza de **Andres**
- Food Service: Klick, Gogo's

### Highlights

- +303 Restaurants
- +100 Franchises
- Presence in +600 supermarkets +4,500 Jobs generated
- +950 Institutional clients
- +800 Annual corporate events
- +30 Public events per year
- +100 million dollars in annual• +253.819 sales

- Presence in +49 cities
- +20,740,941 annual diners
- Presence in +2,500 discount stores
- +531,712 Facebook followers
  - **Followers** on Instagram

### Brands



Andres Carne de

Restaurants specializing in meats and international foods A 40-year old Upscale Brand in which it has created a unique thematic experience and has become the main reference in gastronomic and nightlife entertainment in Colombia. The company operates 5 formats with different specialized concepts under the highly positioned brand "Andrés".











Kokoriko

Rotisserie chicken restaurant chain

One of Colombia's most traditional roast chicken brands. With a history of half a century, the brand has earned a place in Colombian culture. Today Kokoriko has close to 80 stores throughout the country.



Mimo's

Ice cream chain

Mimos is the leading operator of ice cream parlors in Colombia and is among the top 5 in the ice cream market with more than 50 years of experience. The brand has 201 locations in 49 cities in Colombia.

Consumo Masivo

Retail

Products for purchase in stores, supermarkets and wholesalers

The company participates in the food service industry with products under the brands: Kokoriko, mimo's, Klik (Kokoriko's economy range) and Gogo's (mimo's economy and mass range).







### Leading culinary and entertainment upscale brand in Colombia

#### **Details**

Andres has achieved its own unique category, recognized by local and international celebrities and visitors. It is considered an unparalleled experience and a must stop when in Colombia. Because of this,

Andres is a market leader, leveraging robust competitive advantages:

• Ranked as a luxury restaurant experience, surpassing famous gourmet cuisines in average ticket value.

### Highlights

- Serves ~ 3MM customers annually, with an average ticket of ~ COP 47,000, and has a seating capacity for over 5,000 people.
- Annually, the company holds more than 1,000 private and corporate events.

### We have beeg visited by

- Bono(U2)
- Gabriel Garcia Marquez
- Slash(Guns N' Roses)
- Antonio Banderas
- Diego Armando Maradona
- Roger Federer
- Shakira
- David Beckham
- Mike Jagger
- Botero

- Ronaldihno
- Rafael Nanal
- Juanes
- Black eyed peas
- Sofia vergara
- Jack black
- Steve Aoki
- Sam Smith
- One Direction

And many more

#### **Brand Concepts** Upscale Large format restaurants with over 2,000m2. It offers top quality food, luxury products 4 Locations (Chía, such as dancing, liquors, recreational activities, artists, musicians, souvenir store, valet D.C, Cartagena, Restaurant Medellín) parking, brand activation, among others. Entretainment Born in 2009, a food court was created, composed of islands with different products, 4 Locations where everything is offered under the same brand of Andres®, with high quality Food Court (Bogota) products. Brand concept designed to provide greater coverage. The brand's smallest concept. 5 Locaciones Operates in a simple way with a limited menu. Objective to offer high quality product (Todas en Andres Exprés with standard service Bogotá) It is the mini concept of the RBDs, a model easier to replicate than an RBB, due to its 11 Locations **Andres** smaller size, with a restaurant profile but also available for rumba. Paradero (Nation wide) Events venue that before the pandemic was focused on weddings and special events. Andres Now a country site guaranteeing distance for the tranquility of the guests. Subachoque Campestre



# Inside Qudres®





# Thank You

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