ATTACHMENT C

City Of Miami Beach

ITQ 2022 035 IT MCST Surfaces |

7/19/2022



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One CDW Way
230 N. Milwaukee Avenue
Vernon Hills, IL 60061
P: 847.371.5800
F: 847.465.6800
Toll-free: 800.808.4239
cdwg.com/PeopleWhoGetIT

7/19/2022

City Of Miami Beach
1700 Convention Center Dr
Miami Beach, FL, 33139

RE: CDW Government LLC's Response to City Of Miami Beach's ITQ 2022 035 IT MCST Surfaces

Dear Kenneth Patterson,

CDW•G understands the objective of the RFP is for Company to identify a reliable and experienced supplier partner capable of managing your hardware solution. Our response demonstrates CDW•G's ability to contribute to the overall success of this initiative. Specific advantages of partnering with us include:

- **Benefit 1.** Extensive customized configuration services ensures products arrive at your locations ready to plug and play, maximizing your staff's productivity.
- **Benefit 2.** Highly trained and experienced account team, including a dedicated account manager is responsible for coordinating all of your needs and ensuring customer satisfaction.
- **Benefit 3.** Valuable presales consulting expertise assists with developing solutions that provide robust functionality, efficiencies, and cost savings.

As always, we consistently strive to exceed your expectations. Should you have any questions regarding our response, please contact your account manager, Ashley Lipford, at 203-851-7101, or via email at ashllip@cdwg.com. We thank you for the opportunity to participate in this RFP process and are confident you will find our response advantageous from both a strategic and budgetary standpoint.

Sincerely,

Justin Schwier *
Proposals Supervisor
CDW Government LLC

*CDW Government ("CDW-G") submits this bid response subject only to the terms and conditions contained in the current City of Miami Beach - Sourcewell agreement (0811419-CDW) Contract agreement. Any terms and conditions in the bid or elsewhere that are additional to or different from the terms and conditions of that agreement shall not apply to any transaction(s) that results from CDWG's submission of its bid response.

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MIAMIBEACH

City of Miami Beach, 1755 Meridian Avenue, 4TH Floor, Miami Beach, Florida 33139, www.miamibeachfl.gov
IFORMATION TECHNOLOGY DEPARTMENT
Tel: 305-673-7040

INVITATION TO QUOTE

ITQ #2022-035-IT For the Purchase of 200 Microsoft Laptops.

July 7, 2002

Section 1: Purpose

The purpose of this ITQ is to request pricing for the purchase and delivery of 200 Microsoft Surfaces, docking stations, and warranties. Award of ITQ does not grant the successful proposer exclusive rights or any guarantee of work to provide the services. This ITQ is being issued pursuant to Invitation to Bid (ITB) NO. 2020-184-DF for Prequalification Pool of Microsoft Resellers.

Section 2: Submittal Instructions

ELECTRONIC RESPONSES ONLY. Only electronic responses to this ITQ will be considered. Responses are to be submitted through email only until the date and time as indicated in this document.

DEADLINE FOR RECEIPT OF QUOTES: Tuesday, July 19, 2022 no later than 3PM.

DEADLINE FOR RECEIPT OF QUESTIONS: Wednesday, July 13, 2022, 2021 by no later than 3PM. Any questions and or concerns please contact me via email, kennethpatterson@miamibeachfl.gov. All responses to questions will be sent to all prospective proposers in the form of an addendum. No questions will be received verbally or after said deadline. The quote title & number shall be referenced on all correspondence.

Section 3: Award and Delivery

The quote, if awarded, shall be to the lowest responsive bidder, and most responsible bidder whose bid conforming to the specifications is the most advantageous to the CITY, considering prices bid, the experience, the qualifications of the bidder, and the bidders' current and immediately available resources. Bid must comply with the requirements necessary to render it formal.

Section 4: Specifications

The scope of work consists of the purchase and delivery of Microsoft Surfaces, docking stations and warranty as further detailed below.

Item No.	Description	Part Number
1	Microsoft Surface Laptop 4 - 13.5" - Ryzen 5 4680U - 16 GB RAM - 256 GB SSD	7IQ-00001
2	Microsoft Surface Dock 2 - docking station - Surface Connect - 2 x USB-C	1GK-00001
3	Microsoft Complete for Business Extended Service Agreement - 3 Years	F9W-00094

Pricing: Through this ITQ, the City seeks to establish a unit price for the items listed. The proposers affirm that the prices stated on the Quote Form represents the entire cost of the items in full accordance with the requirements of this ITQ, inclusive of its terms, conditions, specifications and other requirements stated herein, and that no claim will be made on account of any increase in wage scales, material prices, delivery delays, taxes, insurance, or cost indexes. Quantities are estimated only. Prices must remain firm and fixed for a period of at least 30 days from the date established for the submittal of responses. The City will not prepay for any orders, only after receipt of goods ordered.

Response Time/Delivery: Proposers are to provide pricing in the Quote Form for delivery charges and guaranteed shipping. Proposers are to provide their delivery timeframe (after the order has been received) in the Quote Form herein. **However, the delivery of the required items shall not exceed 90 days from the issuance of a purchase order.** The proposer shall be prepared to provide the goods ordered within the lead time provided in the quote form upon issuance of purchase order. Anticipated delivery address is 1755 Meridian Ave, 4 floor, Miami Beach, FL 33139. However, the delivery address may change upon award. No partial deliveries will be allowed as the City will place orders and expect the total amount of the order to be delivered at once. Payment will be made upon acceptance of the goods.

Insurance Requirements: See Appendix A.

The remainder of this page is left blank intentionally.

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Section 5: Quote Form

QUOTE FORM

Quote Form represents the entire cost of the items in full accordance with the requirements of this ITQ.

The work to be performed under this Contract shall consist of furnishing all equipment, materials, supplies and manufactured articles, for furnishing all transportation and services, including fuel, power, water and essential communications, and for the performance of all labor, work or other operations required for the fulfillment of the Contract in strict accordance with the Contract Documents and the latest version of the City of Miami Beach Standard Specifications.

QUOTE FORM					
Item No.	**Description**	**Part Number**	**Quantity (A)**	**Unit Cost (B)**	**Extended Cost (C) (AxB=C)**
1	Microsoft Surface Laptop 4 - 13.5" - Ryzen 5 4680U - 16 GB RAM - 256 GB SSD	7IQ-00001	200	$1,109	$221,800
2	Microsoft Surface Dock 2 - docking station - Surface Connect - 2 x USB-C	1GK-00001	200	$155	$31,000
3	Microsoft Complete for Business Extended Service Agreement - 3 Years	F9W-00094	200	$195	$39,000
4	Shipping				
		TOTAL BID			$291,800
(RESPONSE REQUIRED) ESTIMATED DELIVERY DATE *					

1. **The estimated delivery dates is a very important part of the award**
2. Prices shall be fixed and firm for term of contract.

ADDENDA

Bidder further acknowledges the receipt of the following Addenda:

No./Date

_____ _____

_____ _____

_____ _____

*Line Item 1 - 5-7 days
Line Item 2 - 8-12 weeks
Line Item 3 - 3-5 days after item 1 ships

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COMPANY NAME: CDW Government LLC

PAYMENT TERMS: NET 30. If other, specify here _____

I certify that I am authorized to execute this Quote.

NAME/TITLE(Print): Justin Schwier, Proposals Supervisor

COMPANY NAME: CDW Government LLC

ADDRESS: 230 N Milwaukee Ave

CITY/STATE: Vernon Hills, IL **ZIP:** 60061

TELEPHONE NO: 203-851-7101

EMAIL ADDRESS: ashllip@cdwg.com

SIGNED: Justin Schwier *

Is the bidder* a veteran-owned business as defined in Section 2-374 of the city code:

YES:	

*Bidder shall provide proof of certification with its quote or within two days of request by the city.

The remainder of this page is intentionally left blank.

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Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

KENNETH PATTERSON,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MVXW617	7/7/2022	MICROSOFT LAPTOPS	3814331	$291,800.00

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Microsoft Surface Laptop 4 - 13.5" - Ryzen 5 4680U - 16 GB RAM - 256 GB SSD Mfg. Part#: 7IQ-00001 Contract: City of Miami Beach - Sourcewell agreement (0811419-CDW)	200	6482128	$1,109.00	$221,800.00
Microsoft Surface Dock 2 - Docking Station - Surface Connect - 2 USB-C Mfg. Part#: 1GK-00001 Contract: City of Miami Beach - Sourcewell agreement (0811419-CDW)	200	6080326	$155.00	$31,000.00
Microsoft Complete for Business Extended Service Agreement - 3 Years Mfg. Part#: F9W-00094 UNSPSC: 81112307 Electronic distribution - NO MEDIA Contract: City of Miami Beach - Sourcewell agreement (0811419-CDW)	200	4634805	$195.00	$39,000.00

SUBTOTAL	$291,800.00
SHIPPING	$0.00
SALES TAX	$0.00
GRAND TOTAL	**$291,800.00**

PURCHASER BILLING INFO	DELIVER TO
Billing Address: CITY OF MIAMI BEACH PROCUREMENT DIVISION 1700 CONVENTION CENTER DR MIAMI BEACH, FL 33139-1824 **Phone:** (305) 673-7490 **Payment Terms:** Net 30 Days-Govt State/Local	**Shipping Address:** CITY OF MIAMI BEACH FRANK QUINTANA 1755 MERIDIAN AVE 4TH FL MIAMI BEACH, FL 33139 **Shipping Method:** UPS Ground
	Please remit payments to:
	CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Bart Heckman | (877) 404-6297 | barthec@cdwg.com

Need Help?

 My Account

 Support

 Call 800.800.4239

About Us | Privacy Policy | Terms and Conditions

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager

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APPENDIX A
TYPE 1B - GOODS, SERVICES & MAINTENANCE
INSURANCE REQUIREMENTS

The vendor shall maintain the below required insurance in effect prior to awarding the contract and for the duration of the contract. The maintenance of proper insurance coverage is a material element of the contract and failure to maintain or renew coverage may be treated as a material breach of the contract, which could result in withholding of payments or termination of the contract.

A. Worker's Compensation Insurance for all employees of the vendor as required by Florida Statute 440, and Employer Liability Insurance for bodily injury or disease. Should the Vendor be exempt from this Statute, the Vendor and each employee shall hold the City harmless from any injury incurred during performance of the Contract. The exempt Vendor shall also submit (i) a written statement detailing the number of employees and that they are not required to carry Workers' Compensation insurance and do not anticipate hiring any additional employees during the term of this contract or (ii) a copy of a Certificate of Exemption.

B. Commercial General Liability Insurance on an occurrence basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than $300,000 per occurrence.

C. Automobile Liability Insurance covering any automobile, if vendor has no owned automobiles, then coverage for hired and non-owned automobiles, with limit no less than $300,000 combined per accident for bodily injury and property damage.

Additional Insured - City of Miami Beach must be included by endorsement as an additional insured with respect to all liability policies (except Professional Liability and Workers' Compensation) arising out of work or operations performed on behalf of the contractor including materials, parts, or equipment furnished in connection with such work or operations and automobiles owned, leased, hired or borrowed in the form of an endorsement to the contractor's insurance.

Notice of Cancellation - Each insurance policy required above shall provide that coverage shall not be cancelled, except with notice to the City of Miami Beach c/o EXIGIS Insurance Compliance Services.

Waiver of Subrogation – Vendor agrees to obtain any endorsement that may be necessary to affect the waiver of subrogation on the coverages required. However, this provision applies regardless of whether the City has received a waiver of subrogation endorsement from the insurer.

Acceptability of Insurers – Insurance must be placed with insurers with a current A.M. Best rating of A:VII or higher. If not rated, exceptions may be made for members of the Florida Insurance Funds (i.e. FWCIGA, FAJUA). Carriers may also be considered if they are licensed and authorized to do insurance business in the State of Florida.

Verification of Coverage – Contractor shall furnish the City with original certificates and

amendatory endorsements, or copies of the applicable insurance language, effecting coverage required by this contract. All certificates and endorsements are to be received and approved by the City before work commences. However, failure to obtain the required documents prior to the work beginning shall not waive the Contractor's obligation to provide them. The City reserves the right to require complete, certified copies of all required insurance policies, including endorsements, required by these specifications, at any time.

CERTIFICATE HOLDER MUST READ:

CITY OF MIAMI BEACH
c/o Exigis Insurance Compliant Services
P.O. Box 947
Murrieta, CA 92564

Kindly submit all certificates of insurance, endorsements, exemption letters to our servicing agent, EXIGIS, at:

Certificates-miamibeach@riskworks.com

Special Risks or Circumstances - The City of Miami Beach reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

Compliance with the foregoing requirements shall not relieve the vendor of his liability and obligation under this section or under any other section of this agreement.

CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY) 07/13/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Aon Risk Services Central, Inc.
Chicago IL Office
200 East Randolph
Chicago IL 60601 USA

CONTACT NAME:
PHONE (A/C. No. Ext): (866) 283-7122 **FAX (A/C. No.):** (800) 363-0105
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A:	Travelers Property Cas Co of America	25674
INSURER B:	The Travelers Indemnity Co of CT	25682
INSURER C:	The Travelers Indemnity Co of America	25666
INSURER D:	The Charter Oak Fire Insurance Company	25615
INSURER E:	Lloyd's Syndicate No. 2623	AA1128623
INSURER F:		

INSURED
CDW Government LLC
230 North Milwaukee Ave
Vernon Hills IL 60061 USA

COVERAGES **CERTIFICATE NUMBER:** 570094530080 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Limits shown are as requested

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
C	X COMMERCIAL GENERAL LIABILITY			H6605D53096ATIA21	10/01/2021	10/01/2022	EACH OCCURRENCE	$1,000,000
	CLAIMS-MADE X OCCUR			see addendum			DAMAGE TO RENTED PREMISES (Ea occurrence)	$1,000,000
							MED EXP (Any one person)	$10,000
							PERSONAL & ADV INJURY	$1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$2,000,000
	POLICY X PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$2,000,000
	OTHER:							
D	AUTOMOBILE LIABILITY			BA-6N190234	10/01/2021	10/01/2022	COMBINED SINGLE LIMIT (Ea accident)	$1,000,000
	X ANY AUTO						BODILY INJURY (Per person)	
	OWNED AUTOS ONLY / SCHEDULED AUTOS						BODILY INJURY (Per accident)	
	HIRED AUTOS ONLY / NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	
A	X UMBRELLA LIAB X OCCUR			CUP6J538679	10/01/2021	10/01/2022	EACH OCCURRENCE	$5,000,000
	EXCESS LIAB CLAIMS-MADE			SIR applies per policy terms & conditions			AGGREGATE	$5,000,000
	DED X RETENTION						Retained Limit	$10,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY			UB8P79604A2151K	10/01/2021	10/01/2022	X PER STATUTE OTH-	
	Y/N			AOS				
A	ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? N	N / A		UB8P8306872151R	10/01/2021	10/01/2022	E.L. EACH ACCIDENT	$1,000,000
	(Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			AZ, MA, WI			E.L. DISEASE-EA EMPLOYEE	$1,000,000
							E.L. DISEASE-POLICY LIMIT	$1,000,000
E	E&O-MPL-Primary			W19A8C210701	10/01/2021	10/01/2022	Aggregate	$1,000,000
				Cyber Liab & Network Sec.			Aggregate	$5,000,000
				SIR applies per policy terms & conditions				

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
"The policy provisions will govern how notice of cancellation may be delivered."

CERTIFICATE HOLDER

City of Miami Beach
c/o Exigis Insurance Compliance Services
PO Box 947
Murrieta CA 92564 USA

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Risk Services Central Inc.

Holder Identifier :

Certificate No : 570094530080

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AGENCY CUSTOMER ID: 10227766

LOC #:

ADDITIONAL REMARKS SCHEDULE

AGENCY	NAMED INSURED
Aon Risk Services Central, Inc.	CDW Government LLC
POLICY NUMBER: See Certificate Number: 570094530080	
CARRIER: See Certificate Number: 570094530080 / NAIC CODE:	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: ACORD 25 **FORM TITLE:** Certificate of Liability Insurance

Commercial General Liability

Commercial General Liability

Policy# 6605D53096A

State and Insurer(s) Affording Coverage

California Travelers Property Casualty Company of America NAIC# 25674

All Other Travelers Indemnity Company of America NAIC# 25666

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CDW Government Overview

CDW•G understands that the objective of this RFx is for City Of Miami Beach to identify the most reliable and experienced provider for laptops and docking stations. Whatever the driving force behind your technology needs, we can support you where you are and help you achieve your goals—present and future—with the right solutions, precisely implemented, which can evolve with your organization.

We get how technology has evolved as a business driver to solve your most critical organizations challenges, understand your business, optimize technology and build unique IT solutions, and prepare for future evolution. We have been helping organizations of every type and size optimize efficiency, productivity, and performance for over thirty years. CDW•G stands behind you to maximize your IT investment, connect you with top industry vendors, solve your business problems, and meet your unique IT needs.

How We Can Help City Of Miami Beach Achieve Your Goals

As City Of Miami Beach evaluates its options for this RFP, CDW•G would like to call out several benefits of partnering with us:



Technical Resources: Access to hundreds of CDW Solution Architects in multiple disciplines.



Post-Sales Services: Access to more than 300 technicians, engineers, and support staff who perform desktop imaging, network configuration, server builds, and full rack buildouts.



Redundancy and Speed: Store products in one of our two US CDW-owned, ISO 9001:2015-certified distribution facilities. CDW can assist with equipment schedules and logistics.



Turnkey with Breadth of Solutions: We are technology neutral with 100,000+ products and services from 1,000+ leading and emerging brands. We continually update these partners and products, allowing you access to industry-leading solutions.

City Of Miami Beach and CDW•G



Financial Strength: Our financial stability stems from our vendor-neutral solutions and multiple dedicated customer channels. Multiple avenues for growth and a balanced customer base allow us to weather economic and technology cycles.



Scalability: A team of CDW IT professionals will be dedicated to City Of Miami Beach. Those resources will continue to grow as business grows. CDW is committed to making sure you receive the highest level of service and have the right team engaged.



Economies of Scale: Customer Namegains the advantage of CDW's size in the marketplace. As a top partner (often the No. 1 partner worldwide) to such manufacturers as Cisco, Dell EMC, HPE, and Lenovo, CDW can provide you with insight into new technology.



Tracking and Visibility: Online procurement capabilities streamline and standardize purchasing, support flexible reporting, and improve decision making.

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Table 1-2 City of Miami Beach and CDW•G

Many respected vendors have well-established procurement/delivery and installation procedures but no plan or personnel in place to ensure their company remains compliant with the contract once signed.

City Of Miami Beach will benefit from partnering with a vendor who not only offers a diverse breadth of technology solutions but also has proven dexterity in the intricacies of state and local government contracts. In addition to our customer-centric account management teams, we have a program management (PM) department singularly devoted to managing contracts. CDW•G's experienced PM team manages nearly 1,000 active state, local, and education contracts. When City Of Miami Beach signs a contract with CDW•G, you also save time you might otherwise spend tracking data on the contract, advertising your contract to potential end users, and ensuring proper pricing and discounts are applied to every purchase.

Along with unwavering customer focus, we are committed to technology solutions delivering the best possible service and support with one-stop shopping for customized solutions. No matter where you are on your technology journey, City Of Miami Beach gets more from your IT investment through CDW•G's Technology Services, from roadmaps and adoption to project deployment and lifecycle management. Some benefits City Of Miami Beach will realize when partnering with CDW•G are:

- Accessibility, reliability, and consistency for a smoother experience
- Greater efficiencies through automated operations, agility, and scalability
- Increased infrastructure security with preventative and proactive protection and remediation
- Robust solution development for your unique challenges by experienced and knowledgeable engineers.
- Integrated technology solutions designed, implemented, and managed by highly specialized solution architects who can help you capitalize on new opportunities
- Management of your technology environment today and into the future with lifecycle technical and customer support, from presales consultations to post-implementation issue resolution
- Savings of time money by supplementing your IT staff quickly with award-winning staff augmentation
- A strong partnership with individuals City Of Miami Beach knows and trusts due to high retention of quality coworkers motivated to maximize performance and productivity.

CDW Amplified™ Services
Security
Infrastructure
Workspace
Support
Data
Development

Table 1-3 CDW Amplified™ Services

WE GET Reliable Distribution

Unlike many solutions integrators, CDW•G operates physical warehouses as opposed to the virtual warehouse methodology. CDW has two large, strategically located distribution centers controlled by a state-of-the-art Warehouse Management System (WMS) that ensures speed and accuracy throughout the order fulfillment and distribution processes. CDW has a 450,000-square-foot distribution center located at our headquarters in Vernon Hills, IL and a 513,000-square-foot distribution center located in North Las Vegas, NV. These locations facilitate quick

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distribution of products to our growing customer base throughout the country. The Vernon Hills (VH) distribution center focuses on distributing products to customers east of the Mississippi River while the Las Vegas (LV) distribution center primarily serves the western part of the United States.

CDW holds more than $300M of available inventory in our two CDW-owned distribution centers that total almost 1M square feet. Our ISO 9001, 14001 and 28000 certified strategically located distribution centers provide speed, accuracy, and excellent geographic coverage across the United States. We have access to more than 100,000 top brand-name products from more than 1,000 leading manufacturers.

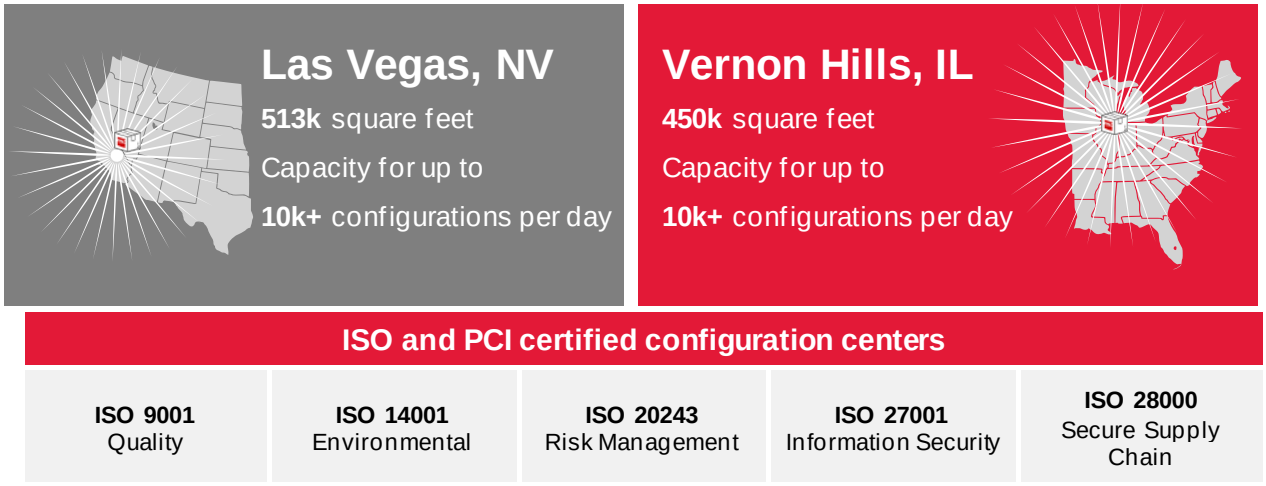


Figure 1-1 CDW•G Distribution Center Facts

Due to the size of our facilities that span four levels of storage and three level picking modules, forklifts are required to stock and pick products as needed. Our product lineup includes desktops, notebooks, servers, peripherals, networking and communications equipment, software, accessories, plotters, network printers, desktop printers, and print supplies. CDW offers everything your IT operation could possibly need – from enterprise solutions to mouse pads.

WE GET Strong Manufacturer and Distribution Partnerships

A significant advantage CDW•G offers Customer is our ability to deliver the right products, at the right value, right when you need them. As one of the largest direct market resellers, CDW has established exceptional working relationships with the major manufacturers in the technology industry. Our buying power attracts the industry's top manufacturers – and their best prices. To supplement our direct purchasing model, CDW has developed strong affiliations with principal channel distributors. Our distribution centers are located in close proximity to principal distributors; this enables us to quickly obtain competitively priced, non-stocked items.

CDW's 2021 Environmental, Social, and Governance Report demonstrates our commitment to operating responsibly and creating value for our coworkers, customers, communities, and investors. CDW's ESG report is built on our Circle of Service approach and on the CDW Way,

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the values we live by that keep us focused on what matters, ensuring consideration of our stakeholders and societal impacts.

WE GET Secure Supply Chain

Inventory availability and reliable distribution are not the only key elements in effective purchasing. More and more, organizations rely on information and communication technology to handle growing workloads and mission-critical operations. In this increasingly uncertain world, they are facing a dangerous reality: the rise of counterfeit and maliciously tainted equipment. Customer can be confident in the quality of the products you order through CDW. ISO 28000:2007 Secure Supply Chain is an important standard for our company. The scope of the certification includes planning, deployment, and provisioning of supply chain services and supporting processes. ISO 28000:2007 certification demonstrates that CDW has mature, end-to-end risk management programs, with a focus on delivering quality and security in managing information, products, and services to meet our customers' needs.

WE GET National and International Reach

Businesses today demand a seamless international experience — one that ensures consistent service levels and transparency across touchpoints, as well as access to local expertise and capabilities. Our U.S. operational footprint is abundantly national, with offices located in every region and two state-of-the-art distribution centers strategically located for the fastest possible service.

Comprehensive IT Solutions for City Of Miami Beach

City Of Miami Beach can develop the best total solution while attaining the most value with CDW•G's full range of products and services, from discrete hardware and software products to integrated IT solutions. We are technology "agnostic," focused on finding the right solution for you rather than pushing a particular brand, and our sales and service delivery teams consist of nearly 6,000 customer-facing coworkers, including more than 2,000 field sellers, highly skilled technology specialists and advanced service delivery engineers. Our offerings are comprehensive, including expert consulting, design, configuration, installation, and lifecycle management services.

We have services dedicated to each stage of your solution rollout and IT journey, with technical support and professional services experts, architects and engineers that give your IT team the time they need to turn IT into a competitive advantage.

Full-Stack Expertise

Products and Partnerships	Technology Services	Total Solutions
100,000+ products from more than 1,000 vendors including Acer, Adobe, Cisco, Dell EMC, HP, IBM, Lenovo, Microsoft, NetApp, and VMware!	▪ eProcurement integration ▪ Leasing services ▪ Managed services ▪ Pre-shipment configuration ▪ Professional services	▪ Cloud ▪ Collaboration ▪ Data center and networking ▪ Managed Print Services ▪ Point of Sale ▪ Security ▪ Software management

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Products and Partnerships	Technology Services	Total Solutions
	▪ Warranty and maintenance	▪ Total Mobility Management

Table 2-4 Full-Stack Expertise

WE GET State & Local

From prioritizing cybersecurity and public safety to modernizing data infrastructures and future-proofing technologies, finding the right state and local IT solutions can be daunting. CDW•G can help you implement the right technology solutions to meet your agency mission goals with over two decades of experience serving state and local governments. We can help you clear those technology hurdles in a way that meets the needs of your agency and helps you prepare for tomorrow's IT challenges.

CDW•G's state and local government business unit is 233 coworkers strong serving the 50 states from the largest state agencies to the smallest rural communities. The breadth and depth of this team assures that each agency feels heard and has personalized customer service with a team that focuses solely on the needs of governmental agencies. Our proximity to the State allows our dedicated teams to live and breathe Florida from legislative and fiscal calendars at the State level, to business cycles and practices of major metropolitan areas.

CDW Quick Facts
Vernon Hills, IL Headquarters
$21B 2021 Annual Net Sales
14,000 Coworkers
28 U.S. Sales Offices
250,000+ Customers
166 2022 Fortune 500 Rank

Table 3-5 CDW Quick Facts

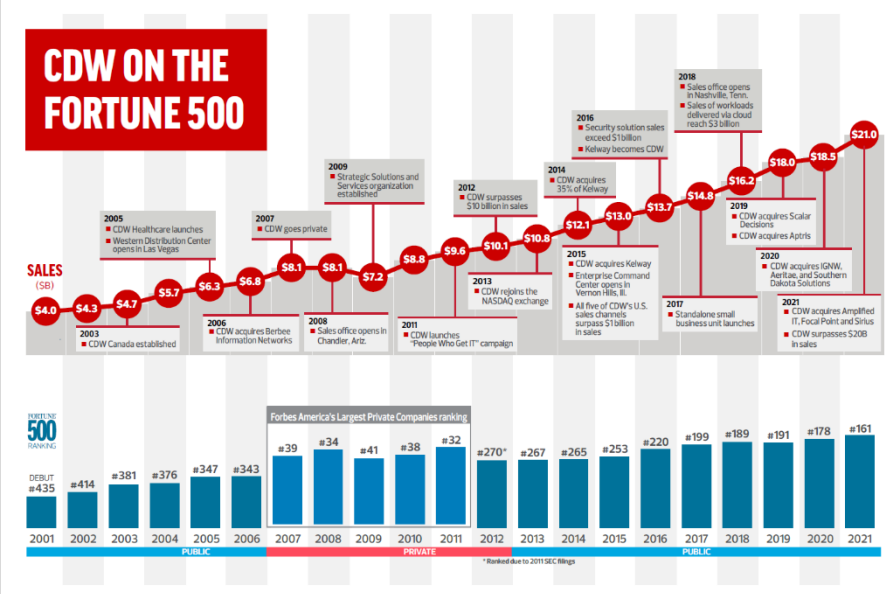


Figure 3-2 CDW on the Fortune 500

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About CDW Government LLC

CDW Government LLC (CDW•G) is the wholly owned subsidiary of CDW LLC (CDW), a leading multi-brand technology solutions provider to business, government, education and healthcare organizations in the United States, the United Kingdom and Canada. Recognizing the unique challenges and opportunities of our public sector customers, we established CDW•G in 1998 to focus on the specific needs of the government and education sectors. Our teams are broken down by segment, with separate teams serving State and Local customers, K-12, Higher Education, and Federal, and further organized into 11 geographic regions for a higher level of specialization. Our customer base is quite diverse, ranging from state and local government, federal, healthcare, K-12 and higher education. We have an expansive network of offices near major cities and a large team of field coworkers across the United States. CDW debuted on the Fortune 500 in 2001 and now ranks at number 166. CDW ranks at No. 4 on CRN's 2022 Solution Provider 500 list. The sustainable growth and continued financial stability of our company serves to assure City Of Miami Beach that we are here to stay and can support you through the life of this contract and beyond.

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