

ATTACHMENT C
SUNBIZ & PROPOSAL RESPONSE TO RFQ

[Previous on List](#) . [Next on List](#) . [Return to List](#)[Filing History](#)

Fictitious Name Search

Submit

Fictitious Name Detail

Fictitious Name

MIAMI CHRISTMAS LIGHTS

Filing Information

Registration Number G10000093739
Status ACTIVE
Filed Date 10/12/2010
Expiration Date 12/31/2021
Current Owners 1
County MIAMI-DADE
Total Pages 2
Events Filed 1
FEI/EIN Number 90-0423544

Mailing Address

1330 WEST AVE 2012
MIAMI BEACH, FL 33139

Owner Information

SOUTH FLORIDA LIGHTING TEAM
1330 WEST AVE 2012
MIAMI BEACH, FL 33139
FEI/EIN Number: 90-0423544
Document Number: L08000101914

Document Images

[10/12/2010 -- Fictitious Name Filing](#)

View image in PDF format

[01/07/2016 -- Fictitious Name Renewal Filing](#)

View image in PDF format

[Previous on List](#) . [Next on List](#) . [Return to List](#)[Filing History](#)

Fictitious Name Search

Submit



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by FEI/EIN Number](#) /

Detail by FEI/EIN Number

Florida Limited Liability Company
SOUTH FLORIDA LIGHTING TEAM, LLC

Filing Information

Document Number	L08000101914
FEI/EIN Number	90-0423544
Date Filed	10/30/2008
State	FL
Status	ACTIVE

Principal Address

1167A NW 159th Dr.
Miami, FL 33169

Changed: 01/13/2018

Mailing Address

1167A NW 159th Dr.
Miami, FL 33169

Changed: 01/13/2018

Registered Agent Name & Address

STANGE, KURT
1167A NW 159th Dr.
Miami, FL 33169

Address Changed: 01/13/2018

Authorized Person(s) Detail

Name & Address

Title MGR

Stange, Kurt
1167A NW 159th Dr.
Miami, FL 33169

Annual Reports

Report Year	Filed Date
2019	01/28/2019
2020	05/29/2020

2021

04/07/2021

Document Images

04/07/2021 -- ANNUAL REPORT	View image in PDF format
05/29/2020 -- ANNUAL REPORT	View image in PDF format
01/28/2019 -- ANNUAL REPORT	View image in PDF format
01/13/2018 -- ANNUAL REPORT	View image in PDF format
01/07/2017 -- ANNUAL REPORT	View image in PDF format
01/23/2016 -- ANNUAL REPORT	View image in PDF format
01/19/2015 -- ANNUAL REPORT	View image in PDF format
01/09/2014 -- ANNUAL REPORT	View image in PDF format
01/24/2013 -- ANNUAL REPORT	View image in PDF format
02/29/2012 -- ANNUAL REPORT	View image in PDF format
04/29/2011 -- ANNUAL REPORT	View image in PDF format
05/02/2010 -- ANNUAL REPORT	View image in PDF format
01/19/2009 -- ANNUAL REPORT	View image in PDF format
10/30/2008 -- Florida Limited Liability	View image in PDF format

BID SUBMITTAL QUESTIONNAIRE

SECTION 1 – BID CERTIFICATION FORM

This document is a **REQUIRED FORM** that must be submitted fully completed and submitted.

Solicitation No: 2021-083-WG	Solicitation Title: Holiday Lighting
--	--

BIDDER'S NAME: South Florida Lighting Team, LLC DBA Miami Christmas Lights		
NO. OF YEARS IN BUSINESS: 13	NO. OF YEARS IN BUSINESS LOCALLY: 13	NO. OF EMPLOYEES: 15
OTHER NAME(S) BIDDER HAS OPERATED UNDER IN THE LAST 10 YEARS: Miami Christmas Lights		
BIDDER PRIMARY ADDRESS (HEADQUARTERS): 1167A NW 159th Dr		
CITY: Miami		
STATE: FL	ZIP CODE: 33169	
TELEPHONE NO.: 305.908.8000		
TOLL FREE NO.:		
FAX NO.: 305.908.8000		
BIDDER LOCAL ADDRESS: 1330 West Ave #2014		
CITY: Miami Beach		
STATE: FL	ZIP CODE: 33139	
PRIMARY ACCOUNT REPRESENTATIVE FOR THIS ENGAGEMENT: Kurt Stange		
ACCOUNT REP TELEPHONE NO.: 786.540.9295		
ACCOUNT REP TOLL FREE NO.:		
ACCOUNT REP EMAIL: kurt@miamichristmaslights.com		
FEDERAL TAX IDENTIFICATION NO.: 900423544		

By virtue of submitting a bid, bidder agrees: a) to complete and unconditional acceptance of the terms and conditions of this document, inclusive of this solicitation, all specifications, attachments, exhibits and appendices and the contents of any Addenda released hereto; b) to be bound, at a minimum, to any and all specifications, terms and conditions contained herein or Addenda; c) that the bidder has not divulged, discussed, or compared the proposal with other bidder and has not colluded with any other bidder or party to any other bid; d) that bidder acknowledges that all information contained herein is part of the public domain as defined by the State of Florida Sunshine and Public Records Laws; e) the bidder agrees if this bid is accepted, to execute an appropriate City of Miami Beach document for the purpose of establishing a formal contractual relationship between the bidder and the City of Miami Beach, Florida, for the

performance of all requirements to which the bid pertains; and f) that all responses, data and information contained in the bid submittal are true and accurate.

The individual named below affirms that s/he: is a principal of the applicant duly authorized to execute this questionnaire and that the contents of said document(s) are complete, true, and correct to the best of his/her knowledge and belief.

Name of Bidder's Authorized Representative: Kurt Stange	Title of Bidder 's Authorized Representative: President
---	---

SECTION 2 - ACKNOWLEDGEMENT OF ADDENDUM

After issuance of solicitation, the City may release one or more addendum to the solicitation, which may provide additional information to bidders or alter solicitation requirements. The City will strive to reach every bidder having received solicitation through the City's e-procurement system. However, bidders are solely responsible for assuring they have received any and all addendum issued pursuant to solicitation. This Acknowledgement of Addendum section certifies that the bidder has received all addendum released by the City pursuant to this solicitation. Failure to obtain and acknowledge receipt of all addenda may result in proposal disqualification.

Enter Initial to Confirm Receipt		Enter Initial to Confirm Receipt		Enter Initial to Confirm Receipt	
KS	Addendum 1		Addendum 6		Addendum 11
KS	Addendum 2		Addendum 7		Addendum 12
	Addendum 3		Addendum 8		Addendum 13
	Addendum 4		Addendum 9		Addendum 14
	Addendum 5		Addendum 10		Addendum 15

If additional confirmation of addendum is required, submit under separate cover.

SECTION 3 - CONFLICT OF INTEREST

All bidders must disclose the name(s) of any officer, director, agent, or immediate family member (spouse, parent, sibling, and child) who is also an employee of the City of Miami Beach. Further, all bidders must disclose the name of any City employee who owns, either directly or indirectly, an interest of ten (10%) percent or more in the bidder entity or any of its affiliates.

☐ YES ☒ NO

If yes, please disclose the name(s):

	FIRST AND LAST NAME	OCCUPATION
1		
2		
3		
4		
5		
6		

SECTION 4 - FINANCIAL CAPACITY

When requested by the City, each bidder shall arrange for Dun & Bradstreet to submit a Supplier Qualification Report (SQR) directly to the City. No proposal will be considered without receipt, by the City, of the SQR directly from Dun & Bradstreet. The cost of the preparation of the SQR shall be the responsibility of the bidder. The bidder shall request the SQR report from D&B at:

<https://supplierportal.dnb.com/webapp/wcs/stores/servlet/SupplierPortal?storeId=11696>

Bidders are responsible for the accuracy of the information contained in its SQR. It is highly recommended that each bidder review the information contained in its SQR for accuracy prior to submittal to the City and as early as possible in the solicitation process. For assistance with any portion of the SQR submittal process, contact Dun & Bradstreet at 800.424.2495.

At time of request, bidder shall request that Dun & Bradstreet submit its Supplier Qualifier Report directly to the City, with bid or within three (3) days of request.

**SECTION 5 - MORATORIUM ON TRAVEL TO AND THE PURCHASE OF GOODS OR SERVICES
FROM NORTH CAROLINA AND MISSISSIPPI**

Pursuant to Resolution 2016-29375, the City of Miami Beach, Florida, prohibits official City travel to the states of North Carolina and Mississippi, as well as the purchase of goods or services sourced in North Carolina and Mississippi. Bidder shall agree that no travel shall occur on behalf of the City to North Carolina or Mississippi, nor shall any product or services it provides to the City be sourced from these states.

By virtue of submitting bid, bidder agrees it is and shall remain in full compliance with Resolution 2016-29375

<https://www.miamibeachfl.gov/wp-content/uploads/2017/11/2016-29375-Resolution-Vendor-Moratorium-for-Services-Sources-from-North-Carolina-Mississippi-1.pdf>

SECTION 6 - REFERENCES AND PAST PERFORMANCE

Project No.	<i>2021-083-WG</i>
Project Title	<i>Holiday Lighting</i>

Bidder shall submit at least three (3) references for whom the bidder has completed work similar in size and nature as the work referenced in solicitation.

Reference No.1

Firm Name: **Brickell Holdings, LLC**

Contact Individual Name and Title: **Ilene Munoz, Property Manager**

Address: **600 Brickell Ave Miami FL 33131**

Telephone: **305.384.7171**

Contact's Email: **imunoz@elmspringinc.com**

Narrative on Scope of Services Provided:

Miami Christmas Lights has been installing 600 Brickell World Plaza's holiday lights for the past 1 years. The project includes lighting several palms trees and their fronds, as well as installing a 40', 600 lb wreath on the side of the building. The project is very intricate, requiring a 120' high reach, and 22 ton crane to install and remove. MCL has mastered the installation completing the project on time and within budget.

Reference No.2

Firm Name: **City of Sunny Isles**

Contact Individual Name and Title: **Sylvia Flores, Assistant Director**

Address: **18070 Collins Ave Sunny Isles Beach FL 3310**

Telephone: **305 792-1706**

Contact's Email: **sflores@sibfl.net**

Narrative on Scope of Services Provided:

Miami Christmas Lights has completed several holiday projects for the city of Sunny Isle Beach including, illuminating hundreds of palm trees, designing, fabricating and installing a 20'x20'x20 holiday sandcastle display and manufacturing and installing over 100 units of LED illuminated lam post décor.

Reference No.3

Firm Name: **Seminol Hard Rock Hotel and Casino**

Contact Individual Name and Title: **Steven Woodruff, Director of Purchasing**

Address: **1 Seminole Way Hollywood FL 33314**

Telephone: **813-464-0963**

Contact's Email: **steven.woodruff@stofgaming.com**

Narrative on Scope of Services Provided:

The Hard Rock has contracted with MCL for the past five years requiring a complex unique holiday display throughout their property. MCL installs dozens of Christmas Trees, a photo opportunity golden record and guitar display, 20' tall custom designed white rose tree and many other holiday items. MCL is always able to install the décor on time, quickly, with minimal disruption to their business and at or below budget.

Additional ReferenceFirm Name: **Sapphire Condos**Contact Individual Name and Title: **Jose Zelaya, Property Manager**Address: **2821 North Ocean Blvd Fort Lauderdale FL 33308**Telephone: **954.537.1837**Contact's Email: **manager@sapphirecondos.com**

Narrative on Scope of Services Provided:

MCL has installed lights and holiday décor on this property for years. This up-scale property demand only the most responsive, quality vendors and MCL has been able to provide reliable, on-time holiday service for years.

SECTION 7 - STANDARD TERMS AND CONDITIONS

The Standard Terms and Conditions are available at <https://www.miamibeachfl.gov/city-hall/procurement/standard-terms-and-conditions/> By virtue of submitting a bid, bidder attests that they have read and understand the applicable Standard Terms and Conditions as indicated in the solicitation.

Project No.	2021-083-WG
Project Title	Holiday Lighting

SECTION 8 - VENDOR CAMPAIGN CONTRIBUTIONS

Bidders are expected to be or become familiar with, the City's Campaign Finance Reform laws, as codified in Sections 2-487 through 2-490 of the City Code https://library.municode.com/fl/miami_beach/codes/code_of_ordinances?nodeId=SPAGEOR_CH2AD_ARTVIISTCO_DIV5CAFIRE

Bidders shall be solely responsible for ensuring that all applicable provisions of the City's Campaign Finance Reform laws are complied with, and shall be subject to any and all sanctions, as prescribed therein, including disqualification of their bid submittal, in the event of such non-compliance.

Are there any individuals or entities (including your sub-consultants) with a controlling financial interest which have contributed to the campaign either directly or indirectly, of a candidate who has been elected to the office of Mayor or City Commissioner for the City of Miami Beach.

☐ YES ☒ NO

If yes, list name (first and last name) of individuals, occupation, amount and date:

	First and Last Name	Contributor Occupation	Amount	Date of Contribution
1				
2				
3				

4				
5				
6				
7				
8				
9				

SECTION 9 – SUSPENSION, DEBARMENT, OR CONTRACT CANCELLATION

Has bidder ever been debarred, suspended or other legal violation, or had a contract cancelled due to non-performance by any public sector agency?

☐ YES

☒ NO

If answer to above is “YES,” bidder shall submit a statement detailing the reasons that led to action(s):

SECTION 10 - EQUAL BENEFITS FOR EMPLOYEES WITH SPOUSES
AND EMPLOYEES WITH DOMESTIC PARTNERS

When awarding competitively solicited contracts valued at over \$100,000 whose contractors maintain 51 or more full time employees on their payrolls during 20 or more calendar work weeks, the Equal Benefits for Domestic Partners Ordinance 2005-3494 requires certain contractors doing business with the City of Miami Beach, who are awarded a contract pursuant to competitive bids, to provide “Equal Benefits” to the employees with domestic partners, as they provide to employees with spouses. The Ordinance applies to all employees of a Contractor who work within the City limits of the City of Miami Beach, Florida; and the Contractor’s employees located in the United States, but outside of the City of Miami Beach limits, who are directly performing work on the contract within the City of Miami Beach.

Does bidder provide or offer access to any benefits to employees with spouses or to spouses of employees?

☒ YES

☐ NO

Does bidder provide or offer access to any benefits to employees with (same or opposite sex) domestic partners or to domestic partners of employees?

☒ YES

☐ NO

Please check all benefits that apply to your answers above and list in the “other” section any additional benefits not already specified. Note: some benefits are provided to employees because they have a spouse or domestic partner, such as bereavement leave; other benefits are provided directly to the spouse or domestic partner, such as medical insurance.

BENEFIT	Bidder Provides for Employees with Spouses	Bidder Provides for Employees with Domestic Partners	Bidder does not Provide Benefit
Health	-	-	x
Sick Leave	Yes	Yes	-
Family Medical Leave	Yes	Yes	-
Bereavement Leave	Yes	Yes	-

If Bidders cannot offer a benefit to domestic partners because of reasons outside your control, (e.g., there are no insurance providers in your area willing to offer domestic partner coverage) you may be eligible for Reasonable Measures compliance. To comply on this basis, you must agree to pay a cash equivalent and submit a completed Reasonable Measures Application with all necessary documentation. Your Reasonable Measures Application will be reviewed for consideration by the City Manager, or his designee. Approval is not

available at
<http://www.miamibeachfl.gov/city-hall/procurement/procurement-related-ordinance-and-procedures/>

<http://www.miamibeachfl.gov/city-hall/procurement/procurement-related-ordinance-and-procedures/>

SECTION 11 - BYRD ANTI-LOBBYING AMENDMENT CERTIFICATION FORM**APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING****Certification for Contracts, Grants, Loans, and Cooperative Agreements**

The undersigned Contractor certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLB, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned Contractor certifies or affirms the truthfulness and accuracy of each statement of this certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.

By virtue of submitting bid, bidder certifies or affirms its compliance with the Byrd Anti-Lobbying Amendment Certification.

Name of Bidder's Authorized Representative: Kurt Stange	Title of Bidder 's Authorized Representative: President
---	---

SECTION 12 –SUSPENSION AND DEBARMENT CERTIFICATION

The Contractor acknowledges that:

(1) This Contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of the Contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by the City. If it is later determined that the Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to the remedies available to the City, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The Contractor agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.”

By virtue of submitting bid, bidder certifies or affirms its compliance with the Suspension and Debarment Certification.

Name of Bidder's Authorized Representative: Kurt Stange	Title of Bidder 's Authorized Representative: President
---	---



MIAMI CHRISTMAS LIGHTS



South Florida Lighting Team, LLC
DBA Miami Christmas Lights
Miami Beach Holiday Lighting
RFQ - 2021-083-WG_Holiday_Lighting

Table of Contents

1 - Cover Letter.....	3
2 - Experience and Qualifications of Prime Proposer.....	4
2.1 Organizational Narrative.....	4
Company Information.....	4
Organizational Leadership.....	6
2.2 Similar Experience and References.....	7
2.3 Organizational Chart.....	15
3 - Qualifications of Key Project Personnel.....	16
3.1 - Key Project Personnel.....	16
3.2 - Certifications and Licenses.....	19
4 - Approach and Methodology.....	20
Planning.....	20
Design and Development.....	21
Fabrication and Furnish.....	22
Delivery and installation of lighting, decorations, and displays.....	22
Project Management.....	24
Post-project removal and storage.....	24
Appendix A.....	26

1 - Cover Letter

February, 14th 2021

RE: City of Miami Beach
Request for Qualification
RFQ No. 2021-083-WG Holiday Lighting

Dear City of Miami Beach,

Thank you for allowing South Florida Lighting Team, LLC, DBA Miami Christmas Lights (MCL) to have the opportunity to provide a proposal showcasing our company's qualification for holiday lighting and decor. We believe that after a thorough review, MCL will undoubtedly prove we are the most qualified vendor to provide a turn-key, comprehensive holiday lighting and display program for the city of Miami Beach. Through our previous experience, innovative technology platforms and proprietary patented products, MCL is confident we will deliver a reliable, world-class, holiday program. Our commitment to proactive planning, investment in technology, and driven team members will guarantee our ability to meet the city's expectations and delivery date for a high quality, reliable display.

MCL specializes in creating world-class designs that transform into turn-key holiday programs. Throughout the state of Florida, MCL has managed several municipalities, event venues, resorts and casino. Our customers consist of a diverse portfolio that demand the best and each require unique holiday décor, project management and support. As a previous contractor for the city of Miami Beach's holiday décor program, MCL has unique experience and understanding to successfully execute your holiday program.

By investing heavily into our management team, seasonal staff, patented products and proprietary software, MCL produces spectacular, reliable holiday programs. Over the past decade, MCL has built a reputation in the industry for iconic attention grabbing displays including a custom 40 foot wreath for Brickell, Olas the 20 foot sand-snowman on Ft. Lauderdale Beach, and a 50 foot RGB Christmas Tree.

With our vast experience in successfully executing large holiday projects similar in scope, local operations and our intimate understanding of Miami Beach, we believe MCL is most qualified to provide the city of Miami Beach with a turn-key, spectacular, reliable holiday display. MCL is honored to submit our Request for Qualification for this exciting holiday project.

Thank you for the opportunity,



Kurt Stange
President
Miami Christmas Lights

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

2 - Experience and Qualifications of Prime Proposer

2.1 Organizational Narrative

Company Information

Miami Christmas Lights
1167A NW 159th Dr
Miami FL 33169

MCL was founded in 2008 to provide dependable, comprehensive, turn-key holiday projects to municipalities and commercial clients throughout the state of Florida. Our complete décor management service, coupled with our world-class design team has fueled MCL's growth over the past decade, catapulting MCL to South Florida's premiere holiday vendor. Having serviced thousands of municipal and commercial properties around the state over the years, we are excited to begin our 14th season. We look forward to having the opportunity to serve the city of Miami Beach.

Over the years, MCL is proud to have prominent municipal and commercial clients such as city of Miami Beach, Miami International Airport, 600 Brickell World Center, city of Fort Lauderdale, Hard Rock Hotel and Casino, Disney, town of Surfside, village of Bal Harbour, shops of Bal Harbour, city of Sunny Isles, and Orlando International Airport. Each project referenced required design, fabrication, installation, maintenance, and removal. Many projects, like 600 Brickell World Center, which includes a 40 foot, 6000 lb wreath that hangs 100 feet from the ground, were so complex, that the only viable vendor was MCL. For each project, MCL was successful at providing an on-time reliable, holiday display that generated an abundance of attention through various social and traditional media platforms.

MCL is based out of a 15,000 square foot, climate controlled facility in Miami Gardens, Florida, providing a centralized hub only 7 miles from the City of Miami Beach. We operate a fleet of company owned vehicles and equipment, including multiple trucks, lifts, bucket trucks, trailers and flatbeds ensuring complete control over necessary equipment. MCL's Operations department consists of an operation manager, account manager, field manager, electricians, heavy equipment technicians, and installation technicians. During our seasonal activities, MCL employs a robust, but efficient team of 45 - 65 team members in addition to our permanent staff. This proven organizational structure ensures each client has a tremendous amount of attention while allowing MCL to operate several teams at the same time. Please see MCL's organizational chart below to understand our inner operations.

Since MCL's inception, our continued investment in technology, product development and global sourcing has driven MCL to not only be the premier service provider of South Florida, but also develop two exclusive patented holiday products. Our Laborless Lighting system boasts the highest reliability for any tree lighting system and our Easy Treezy line of products ensure perfectly decorated and installed holiday decor. MCL has also developed proprietary management software that projects installation time, supplies, and materials as well as allows our management team to track real-time installation and maintenance

progress. Included in our software suite is our client portal offering simple, convenient, transparent on demand communication. MCL's continued investment into technology is a key component making MCL the most reliable holiday vendor for ensuring on time project completion.

Proper planning and MCL's proactive culture are essential for MCL to complete projects on time. As soon as one season is completed, MCL is already planning and strategizing with our clients for the upcoming season. We regularly meet with our contracted customers in January and February each year for feedback on what worked well, where MCL can improve as well as present improvements and expansions to the current display. MCL takes a leadership role in our customers holiday decor, as each project represents our company's pride and reputation. Our team has one mission in mind each year, providing world-class, reliable holiday displays delivered on time.

MCL is conscientious of our current workload and cautious to never over stress our company resources, diminishing our service. Our current contracted workload represents 58% of our maximum capacity based on the current equipment and staffing. Adding the city of Miami Beach's project workload to our current book of business will increase our workload approximately 18%. This will bring our 2021 workload up to 76% ensuring MCL has the resources to successfully execute the project. MCL operates on a first come first serve basis. When our maximum workload capacity reaches 95%, MCL no longer takes on new accounts, with our sole focus on executing the accounts contracted and keeping our promised service.

MCL's primary service consists of design, fabrication, installation, maintenance, removal and storage of large, complex holiday lighting and decor programs. Over the years, MCL has perfected this process propelling our company to be the premier vendor in South Florida. Our proven track record of providing full service lighting and decor displays is evident in our notable projects throughout South Florida and verifies that MCL is the most qualified vendor to provide the services requested by city of Miami Beach for their holiday lighting project.

A key component to MCL's success is our "intelligent design" culture which embeds solutions to environmental challenges in the core of our designs. For example, if decor is to be placed in a high traffic area, MCL designs the decor to turn a potential issue into a strength by elevating or suspending the items instead of placing it on the ground. MCL's patented Laborless Lights was a product of "intelligent design" as we consistently faced GFCI trips from standard LED holiday lights, not suited for the wet, salty South Florida environment. MCL identified opportunities to improve deficiencies in the standard products offered to the general market and created our own patented line of lights designed for the South Florida environment.

MCL's white-gloved service begins with a discovery session to identify the needs of our clients. Then our design team creates renderings and 3D videos of custom decor options for presentation. Once the design is finalized, our global sourcing team jumps into action to find the best fabricators to complete the project within the time allotted and to the quality MCL demands. MCL has a local production facility at its Miami Gardens location for custom or short lead-time items, ensuring projects are completed on time.

Parallel to the fabrication of the decor, MCL's field team begins the site inspections ensuring all electrical necessary for the project is available and in good working condition. The field team creates an extremely detailed installation plan to ensure the installation of the project is smooth and precise. After the installation is complete, MCL's maintenance team takes over and visits our properties nightly, utilizing MCL's proprietary software to communicate the display's condition and any repairs that were made. A

client portal is provided to give access into all MCL service reports in real time to keep our customers informed on their display.

After the season is over, MCL will remove the lighting and decor in the same precise, efficient fashion that it was installed. Decor and lighting are logged into our inventory management software using QR codes and inspected for repair or replacement to ensure like-new condition. Once the inspection and required refurbishment process is completed, the decor is stored until the following season.

MCL's believes our previous experience, knowledge of Miami Beach and primary service match the exact needs outlined in the RFQ for Miami Beach. We feel strongly that we are the most qualified vendor to support the city of Miami Beach in their holiday display and know we will provide the best holiday display service. Our previous experience successfully working with the city and intimate knowledge of the area as our President Kurt Stange has lived in the city since 2005, makes MCL the most knowledgeable company. MCL understands the unique needs of Miami Beach and has proven in the past to handle such projects.

Organizational Leadership

Kurt Stange is the sole principal and acting President of MCL. Kurt has been instrumental in assembling MCL's leadership team, including Operations Manager Carlos Socorro, Sourcing Manager Andres Bonilla, Maintenance Manager Sajeed Boocus, and Design Director, Edwin Santa. Each of the mentioned members of MCL's management team will play a role in the Miami Beach holiday service.

Due to Kurt's immense knowledge of Miami Beach and previous holiday installation experience with the city, Kurt will fulfill the Project Manager role. He will be involved in virtually every aspect of the project, meeting with the city, reviewing designs, approving fabrication plans, finalizing installation, verifying service and removal schedules as well as providing quality control to the inspection and refurbishment of the decor after the season. Kurt understands the expectations and demands of the city and will fully commit to leading this project, guaranteeing its success.

Kurt will be supported by his management team listed above in the following capacity:

Carlos Socorro will be the Secondary Project Manager and Operations Manager, supporting Kurt with his lead on the project. Carlos will ensure the planned activities are being executed on time and report to Kurt daily on the progress of the team.

Edwin Santa will be the lead designer on the project in the event that Miami Beach requires new decor. Edwin is supported by a team of graphic artists that will help fulfill the product design needs of the project.

Andres Bonilla will manage the global sourcing and production of any lighting and decor as needed. Kurt will review the structural design and materials, providing final approval for Andres to manufacture with our partners and local facility.

Sajeed Boocus will manage the nightly maintenance for the city, ensuring all lights are functioning properly, training service technicians specifically allocated to Miami Beach and review nightly reports.

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

MCL's management team will have weekly project meetings, lead by Kurt, to ensure the project is on track for a successful, on-time installation. Weekly communications on progress will be provided to the city.

2.2 Similar Experience and References.

The MCL team is no stranger to large holiday display and lighting projects that require design, fabrication, installation, maintenance, removal, storage, and refurbishment and provide these services to many municipalities, event venues, resorts, casino and hotel facilities. As the current vendor for many municipality holiday décor programs as well as the previous vendor to the city of Miami Beach, MCL is uniquely qualified to help create and execute the city's holiday vision. Below are a few current and past projects from the highlight reel with accompanying images:

Project Name: City of Fort Lauderdale, Las Olas and A1A Fort Lauderdale Beach

Project Cost: \$225,000

Contract Method: Competitive RFP award

Company Role: Prime contractor

Lead Roles:

Project Manager: Kurt Stange

Design Manager: Edwin Santa

Sourcing and Production Manager: Andres Bonilla

Project Description and Scope:

The city of Fort Lauderdale is a growing municipality and was looking to increase their tourism footprint with a profound statement and increased holiday presence. Their goal was to attract tourists and locals alike to the beach, boosting the local economy and creating a worldwide attraction. The scope of work required the responding vendors to create an iconic, photogenic centralized display at the Las Olas Hub as well as 3 miles of decor for over 150 street lights along A1A. MCL's design team knocked it out of the park by creating Olas, the Fort Lauderdale sand-snowman and beach themed starfish and seashell pole decor. MCL painted the vision that each year Olas would be slightly updated to be performing a new, beach centric activity to create an annual tradition for the community while keeping the display new and fresh. MCL, competing against several other vendors, was awarded the project through a competitive RFP process.

Due to the short time between award and installation of the project, MCL had already begun proactively executing the project. The design of Olas and the pole decor were approved by a structural engineer and MCL was sourcing all materials, preparing the orders and blocking production space with our partner fabrication facilities. Once the project was formally awarded, MCL sprang into action to ensure fabrication was completed prior to the installation date and city's ceremony. Without this proactive approach and well planned, staffed installation, MCL would not have been able to meet the incredibly tight deadline.



"(MCL is) Very creative and professional"

- Dan B
 BID Manager, Fort Lauderdale Beach

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

Project Name: City of Sunny Isle Beach, Sunny Isle Beach, FL

Project Cost: \$79,595

Contract Method: Piggyback of current municipal contract

Company Role: Prime contractor

Lead Roles:

Project Manager: Kurt Stange

Design Managaer: Edwin Santa

Sourcing and Production Manager: Andres Bonilla

Project Description and Scope:

The City of Sunny Isles Beach wanted to drive visitors to their community's white sand beaches and sizzling nights by creating an iconic holiday program so they reached out to MCL for help. MCL, with its reputation for iconic holiday decor throughout South Florida was excited for the challenge! Working closely with the city's team to understand their exact goals, MCL created a scope of work for an iconic display for Samson Park as well as over 100 palm trees to be illuminated throughout the city.



MCL created several beach inspired designs, but settled on a 20'x20'x16' holiday sandcastle, decked out for the holidays with a sand Frosty snowman, sand Christmas tree, wreaths and holiday lights. The iconic display, accompanying accents and future vision blew away the city's expectations and the project was quickly approved by the commission. MCL's team, with construction plans created during the design phase, quickly began the fabrication of the display, cutting the normal production time from twelve weeks to seven weeks. The installation was a complete success with photos appearing

all over social media and the display creating a holiday tradition for the city.

Over the years, MCL has helped the city of Sunny Isles Beach achieve its holiday vision by adding new items to the display. In 2020, 100 custom, LED illuminated pole decor banners were added to the project increasing its footprint throughout the entire city.



"Kurt (MCL) is very responsive to any questions or concern. The project is always completed on time and within budget."

- Sylvia F.
Assistant Director, Sunny Isle Beach

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

Project Name: Town of Surfside, Hardings Ave, Surfside, FL

Project Cost: \$85,700

Contract Method: Competitively awarded RFP

Company Role: Prime contractor

Lead Roles:

Project Manager: Kurt Stange

Design Manager: Edwin Santa

Sourcing and Production Manager: Andres Bonilla

Project Description and Scope:

MCL had provided the town of Surfside with holiday lighting and decor since 2015 through piggyback contracts MCL had been awarded. The town wanted to continue to increase their project scope beyond what piggybacking allowed and issued an RFP to challenge local vendors to create an enchanted holiday environment for their main area of commerce along Hardings Avenue. MCL's design team was excited for the opportunity and began researching the community to create a unique design tied to the history of the town. Equally important to the design was the commitment to installation and execution of the project. The town put as much emphasis on execution as it did design vision. The town board knew their electrical system was fussy and the electrical strategy and installation had to be perfect or the project would be consumed with constant maintenance issues.

MCL presented our design vision including over 130 wrapped trees, custom designed and fabricated crystal spheres and Art Decor monument displays. MCL also created an in depth electrical, installation, and maintenance plan to show the town how we would execute the project, should it be awarded. The town unanimously voted to award the RFP to MCL, beating out several other vendors. The key to MCL's successful bid for this project, as all vendors presented similar budgeted projects, was MCL's extensive knowledge of the town's electrical system and detailed installation and maintenance plan. Our knowledge of the property was gained over the five years of successful installations, allowing the MCL team to have the electrical design, installation, maintenance plan, and required assets to complete the project on time and within budget.



"A very well run company, service was satisfactory, on time and in budget."

- Joseph K.
Director of Public Works, Town of Surfside

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

Project Name: 600 Brickell World Center, 600 Brickell Ave, Brickell, FL

Project Cost: Confidential

Contract Method: Privately awarded competitively bid contract

Company Role: Prime contractor

Lead Roles:

Project Manager: Kurt Stange

Design Managaer: Edwin Santa

Project Description and Scope:

Back in 2011, 600 Brickell was the new revolutionizing building being constructed as one of the first LEAD certified buildings in Miami. Management's vision for the new property and community centric plaza was to create the "Rockefeller Plaza" of Miami for the holidays. The Brickell team reached out to several holiday suppliers and invited qualified vendors from around the state to present their vision of the project.

MCL's imagination ran wild and knew that if we wanted to win this project, our proposal would have to be so iconic, that it would be as memorable as the Rockefeller Christmas tree. Through dozens of designs and brainstorming sessions, MCL finally came up with a concept, many thought impossible, hanging a 40 foot wreath on the side of the building overlooking the plaza. In addition to this iconic element, MCL also illuminated all the vegetation on the plaza to ensure a dazzling experience.

Needless to say, when MCL presented the idea to 600's management team, they fell in love with the concept, but had their reservations about execution. MCL provided structural engineering plans, installation diagrams and all necessary permits and documentation to convince the team that we could execute the project. As one may expect with such a forward thinking project of this scope, unforeseen challenges popped up several times, but in each occurrence, MCL persevered and completed the project on time and within budget.

MCL has now dialed in the installation of the display and accomplishes the project in only one day. Due to safety concerns, building compliance and to minimize the impact to patrons, MCL installs the display on the first Saturday in November. MCL uses a 120 foot high reach lift and 220 ton crane as well as many other technical equipment to ensure a safe and proper installation. Without precise planning and impeccable execution, disastrous consequences are possible with this project, however for the past 10 seasons of installation, MCL has never had an incident.

MCL is proud to be part of a decade long tradition for Brickell that kicks off the holiday for the residents. The wreath has been featured many times on national television, in magazines and all over social media. The "Rockefeller" tradition that 600 Brickell World Center set out to create has been accomplished.



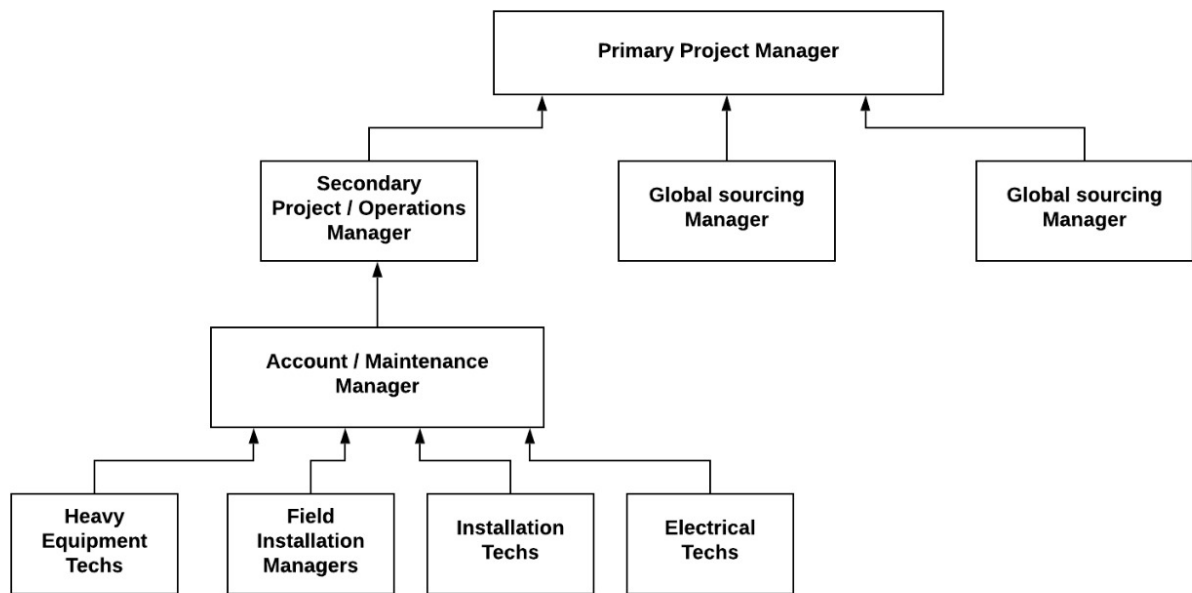
"Your team was spectacular and our plaza looks amazing all dressed up for Christmas. Thank you!"

Tracy S.

President Leasing and Management, Brickell

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

2.3 Organizational Chart



As the Primary Project Manager, Kurt will have the ultimate responsibility to ensure the project is executed successfully. The Primary Project Manager will delegate activities as he sees fit to his team to ensure all tasks are completed on time.

The Secondary Project Manager will work hand in hand with the Primary Project Manager to develop strategies and plans related to the installation and maintenance portion of the project. The Secondary Project Manager then executes those plans with the Maintenance Manager and field technicians.

Depending on the scope of work from Miami Beach, the Design Director and Global Sourcing Manager may be involved if new decor items are needed. These two roles report directly to the Primary Project Manager who works directly with design and sourcing for any new decor needed.

To ensure smooth communication and on time delivery, the MCL's Miami Beach team will utilize cloud based project management software to ensure accountability within its team as well as have weekly meetings to review progress and address any challenges. Project updates will be provided to the city as often as desired.

3 - Qualifications of Key Project Personnel

3.1 - Key Project Personnel

Primary Project Manager: Kurt Stange

Job Description:

Kurt Stange will be the primary project manager and main point of contact for the City of Miami Beach. He will be involved with all aspects of the project including understanding the city's vision, providing design direction, presenting final plans to the city for approval, monitoring production, supervising installation, quality control inspections, reviewing maintenance reports, organizing removal, and storage. Kurt and the MCL team utilized cloud based project management software to ensure all individual deadlines are being met on time and to the quality standard expected. As the Primary Project Manager, Kurt will guarantee that the holiday project for the city of Miami Beach is flawless.

Kurt Stange was Primary Project Manager for several large scale projects in the past and understands the discipline, dedication and energy it takes to complete these project successfully. These projects include the 40 foot wreath for 600 Brickell World Plaza, the Fort Lauderdale sand-snowman, and the 50 foot RBG Christmas tree at Gulfstream Racetrack and Casino. When managing the creation and execution a large scale project, Kurt's skill is unparalleled.

As a more in depth example of Kurt's capabilities, back in 2011, MCL was contract to supply a 40 foot wreath on the side of a skyscraper in Brickell. This concept, which Kurt envision, had never been done before and needless to say the management at 600 was doubtful. Kurt and his team created structural engineering drawings, designed building anchors, created 220 ton crane installation guides, executed all permitting and won over the management teams' approval. Through the fabrication and installation process many unforeseen challenges arose, forcing Kurt to adapt and find solutions. His perseverance came to fruition in November of 2011 when the 40 foot wreath was successfully installed, creating a tradition in Brickell that is still unmatched to this day. Kurt's success with this project over a decade ago proves MCL's capabilities and provides confidence knowing any and all projects are possible with the oper dedication.

Kurt also has the unique experience of calling Miami beach home for the past 15 years; intimately knowing the city. He also was the lead project manager for the city of Miami Beach's holiday program from 2014 - 2016, furthering his knowledge of the city and understanding the workload required for the holiday decor program.

Years of experience: 13

Areas of expertise: Design, fabrication, engineering, project management, talent acquisition, team motivation, and organizational management

Client Reference: Ilene Munzo, 600 Brickell World Center

Resume: Please see Appendix A

Secondary Project/Operations Manager: Carlos Socorro**Job Description:**

Carlos Socorro, MCL's Operations Manager, will act as both the Operations Manager as well as the Secondary Project Manager for the city of Miami Beach's holiday project. Carlos brings over 15 years of experience in building, supervising and leading successful field teams. Carlos has phenomenal communication skills fluent in both English and Spanish, excellent customer service and excels in multitasking. Carlos's Bachelors in Computer Science gives the foundation to consistently work with new and updated systems to complete projects with effective and efficient systems including MCL's proprietary cloud based warehouse operating system.

Carlos has worked on all MCL's large projects since joining the team. Carlos has since taken over sole leadership and responsibility to the 600 Brickell World Plaza project referenced above as well as many others. Carlos is the Primary Project Manager to the Hard Rock Hotel and Casino's holiday display. For this display, Carlos and his team set up a 15 foot golden guitar and record with photo base designed for visitors to take pictures on. His proactive planning, attention to detail and thirst for knowledge has excelled his growth at MCL. There is no project currently in MCL's portfolio that Carlos is unable to successfully complete.

Carlos will work hand in hand with Kurt to take the city's vision and ensure it is executed with his team. He will be responsible for all MCL's daily operations including overseeing inventory, fabrication, installations, quality control, maintenance, refurbishment, and storage. His attention to detail and proactive planning culture ensures MCL will be successful in execution the City of Miami Beach's holiday decor program.

Years of experience: 15

Areas of expertise: Fabrication, engineering, project management, talent acquisition, team motivation, and organizational management

Client Reference: Roy Otero, Seybold Jewelry Building

Resume: Please see Appendix A

Lead Designer: Edwin Santa**Job Description:** Design Director

Edwin Santa is MCL's Design Director and will be responsible for all the creative development for the city of Miami Beach. Edwin's previous experience in art, sculpture and production make him unique as he is able to create the decor vision in his mind while using his expensive knowledge and experience with engineering and construction to bring the vision to life. Edwin's role in the city of Miami Beach's project will be to lead all design creation to meet the city's needs.

Edwin is the mastermind behind all major displays MCL produces including the Olas sand-snowman, Sunny Isle Beach's sandcastle display, Hard Rock Hotel and Casino's 15 foot guitar and many others. His passion for holiday projects and seeing his creations come to life, often lead him to the installation sites with the teams watching his creations take form. Edwin dwells on every detail during design and manufacturing ensuring the installation is smooth and safe resulting in beautiful iconic displays.

Years of experience: 16

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

Areas of expertise: Design, fabrication, engineering, project management, production, viral social media content, photography and team management

Client Reference: Susan Renneisem, Hard Rock hotel and Casino

Resume: Please see Appendix A

Electrician: Unavailable

Job Description:

MCL hires full-time electricians as part of their seasonal team instead of using subcontractors. MCL's seasonal activities have completed for the 2020 season and not started for the 2021 season, MCL does not have any current employees with electrical certificates.

In previous seasons, MCL's certified electricians reviewed all electrical plans created by the MCL field team. Once cables were installed, MCL's electricians inspected the site to ensure proper wiring and tested amperage per receptacle proving the electrical load is evenly distributed. If any constant maintenance issues arose, MCL's electricians inspected the problematic area to identify and solve the issue. MCL has been successful in preventing electrical issues by proactively working with our electrical team to ensure our cables, lights and decor are in great condition and that the electrical plan is designed properly.

Years of experience: Unavailable

Areas of expertise: Unavailable

Client Reference: Unavailable

Resume: Unavailable

Maintenance Manager: Sajeed Boocus

Job Description:

Sajeed Boocus is an Account Manager at Miami Christmas Lights and will be the Maintenance Manager for the City of Miami Beach's holiday project. Sajeed has been with Miami Christmas Lights for over 5 years, working his way up from an Installation Technician to Account Manager. Sajeed has the operational know how to ensure displays are installed correctly to reliably function the length of the season. He has proven leadership in organizing field and heavy equipment technicians to maximize their efficiencies, completing projects ahead of schedule.

Sajeed has personally worked on and supervised dozen's of MCL major decor projects including 600 Brickell World Center, Fort Lauderdale Beach, Town of Surfside and Miami International Airport. Sajeed is a leader by nature and takes the initiative to ensure his projects are completed on time and with quality workmanship. In 2020, he personally oversaw the installation and service of Miami International Airport requiring him to manage many installation teams, working during overnight hours only. Once the project was completed, Sajeed scheduled the nightly service to check the display and refuel electrical generators powering the illuminated trees. Through his past performance, MCL has complete confidence in his work and ability to manage projects.

Sajeed has been working with electrical systems for almost a decade with extensive experience in the HVAC industry. Sajeed is capable of drawing up electrical plans, testing systems, and trouble shooting any issue in an electrical system. His passion is to figure out how to make all the electrical cords seem

South Florida Lighting Team, LLC DBA Miami Christmas Lights.

invisible to the common eye.

As the Maintenance Manager for Miami Beach, Sajeed will be onsite with the field team ensuring installation is done correctly. Sajeed will complete maintenance plans and present to the city no later than October 1st of each year. These plans will be shared with the city detailing how and when MCL will be maintaining the project. Once the project is live, Sajeed will coordinate the maintenance with our technicians, reviewing reports nightly and submitting them to our internal systems for storage. In the event there is an issue that our service technicians are unable to solve, Sajeed will be on site with them to correct the problem, ensuring a reliable display for the city of Miami Beach.

Years of experience: 5

Areas of expertise: Team leadership, problem solving, installation planning, electrical, project management, fabrications

Client Reference: Jose Zalaya, Sapphire Condominium

Resume: Please see Appendix A

3.2 - Certifications and Licenses.

Florida Department of Transportation Maintenance of Traffic (MOT) Course certificate

Although all of MCL's leadership team has experience with MOT plans and requirements, MCL's previously certified MOT member recently departed the company leaving MCL without a valid MOT certificate. MCL has already made preparation for several of its management team to become MOT certified and by March 31, 2021. At minimum, the Primary Project Manager, Secondary Project/Operations Manager and Maintenance Manager identified in our response will be MOT certified by the above referenced date.

Valid State Electrical License

MCL hires full-time electricians as part of their seasonal team instead of using subcontractors as employed electricians offer more control to MCL, ensuring projects are completed on time. As MCL's seasonal activities have completed for the 2020 season and not started for the 2021 season, MCL does not have any employees with electrical certificates. If the city requires MCL to annually maintain an electrical certificate, MCL will obtain a qualified subcontractor and submit their company information for the city approval. Through past experience, MCL believes their process of hiring full-time electricians during the season provides more reliable results as MCL's projects are always the sole priority.

Appendix A

KURT STANGE PROPOSER'S QUALIFICATIONS 10A

1330 West Ave, Suite 2012, Miami Beach, FL 33139 | 305.609.5878 | kurt@miamichristmaslights.com

EXPERIENCE

- | | |
|--------------|--|
| 2008-Present | <p>President/Founder, <i>South Florida Lighting Team</i>
<i>dba Miami Christmas Lights</i></p> <ul style="list-style-type: none">· Miami Christmas Lights is a full service residential and commercial holiday decoration design and installation company. Our value lies in our expert holiday design specialists, who possess the artistic talent and expertise to create a magical holiday display for any property. Our professional team will digitally create an image of the property with the proposed holiday lights installed to show you exactly how the display will look, prior to installation. Each Miami Christmas Lights package includes all lights and materials, eliminating the hassle of fixing old lights or buying and storing them after the holiday season.· Projects have included iconic displays such as 600 Brickell World Plaza, Aventura Mall, and Continuum South Beach. |
| 2002-- 2007 | <p>Co-Founder, <i>Crue Wakeboarding</i></p> <ul style="list-style-type: none">· Launched through a business plan competition at University of Miami, Crue Wakeboarding was a young men and women surf wear clothing company derived from wakeboarding routes. It was the first brand to solely focus on the wakeboarding niche· Offices included our headquarters here in Miami FL, with production offices in Shanghai China.· Brand was sold to over 300 surf specialty stores throughout the US as well as distributed internationally in countries like Germany and Spain.· Crue Wakeboarding also developed branded and private label lines for Wal-Mart and JC Penny stores providing distribution to thousands of stores nationally and in Puerto Rico. |

EDUCATION

- | | |
|-----------|--|
| 2001-2005 | B.A. in Accounting, <i>University of Miami</i> |
|-----------|--|

HONORS & ACTIVITIES

- Member of University of Miami's Hurricane football team
- Awarded Lee Rothschild's 1st Place in University of Miami's Business Plan Competition as a Sophomore in 2002 for Crue Wakeboarding business plan
- Air Force ROTC
- Jump School Honored at Air Force Academe
- Active member of Miami's Entrepreneurial Organization since 2007



Carlos Socorro

305-753-9522 c.socorro@me.com 7063 nw 115th ct Doral, FL 33178

Profile

Experienced operations supervisor specializing in the transportation industry, dedicated, focused and resourceful person who excels in multitasking and problem solving, committed to delivering results with little supervision. Energetic, organized and professional.

Experience

OPERATIONS MANAGER, PINNACLE MOVERS AND LOGISTIC, MIAMI, FL – 2015-PRESENT

Managed day to day operations supervising a team of 2 office and 10 warehouse workers, responsible for managing staff schedule, customer service, dealing with issues in the supply chain as they arose. Communicated directly with corporate clients to provide rates, as well as managing and renewing state and county licenses.

OPERATIONS MANAGER, CLOVER SYSTEMS LLC, MIAMI, FL – 2012-2015

Managed day to day operations supervising a team of 5 office and 20 warehouse workers, responsible for managing staff schedule, creating and executing training programs as well as customer service and dealing with issues in the supply chain as they arose. Communicated directly with corporate clients to provide rates, updates on projects and reports once completed. Contributed on setting the department budget and rates and managed compliance, prepared for audits for different business associations as well as managed and renewed state and county licenses.

EXPORT OPERATIONS COORDINATOR/SALES, CLOVER SYSTEMS LLC, MIAMI, FL – 2009-2012

Handled export operations for the household goods department, responsibilities include setting dates for jobs with customers and the office, making bookings with steamship lines and airlines, procure containers for ocean shipments and deliver cargo to air and sea terminals in a timely manner. Job also included outside sales, visiting potential customers providing estimates and following up on sales leads.

IMPORT OPERATIONS COORDINATOR, CLOVER SYSTEMS LLC, MIAMI, FL – 2006-2009

Handled import documents handling and submitting to Customs, following up on clearance, keeping the shipper and account updated, arranging terminal and line for release, picking up shipments from the port and, setting up delivery dates and reporting to accounts, billing, updating and closing files once deliveries were completed.

CREW CHIEF, CLOVER SYSTEMS LLC, MIAMI, FL – 2004-2006

Supervised a team of 8 people performing repacking, pick up and delivery of international, intra state and local moves. Responsibilities included keeping inventory of equipment and materials, serving as point of contact between the office and the customer and, completing documentation and reporting promptly to the department manager once jobs were finished.

Education

Hazardous Material Introductory course, Hazardous Material Compliance, inc. Miami, FL, 2014
Customer service workshop, Clover Systems, LLC, 2013
Recurring CTPAT and TSA recurring training, 2004 - 2015
Rafael Bellosso Chacin University (Maracaibo, Venezuela) – Bachelor in computer science, 2001

Skills

Fluent in English and Spanish, Excellent communication skills, High proficiency in Microsoft windows and office, Mac OS, Business writing expertise and personnel management experience.

EDWIN SANTA

Design Director

EDUCATION

University of Caldas
Bachelor of fine arts

WORK EXPERIENCE

Director of Design and Production, Miami Christmas Lights

Director of Design and Production studies the industry through publications, trade shows and site visits to understand industry trends and direction. Edwin oversees the design, research & development and creation of MCL's custom catalog décor that is sold across the nation. For custom projects, Edwin works closely with sales to understand the client's vision and create unique custom designs to satisfy the goals of the project. Once the project is approved, Edwin manages the production to ensure the digital vision is produced in reality.

Photographer and Creative Director, Hyde Park Jewellries and Traditional Park Magazine

This position managed all photo shoots for the publication taking them from vision through reality. Understanding the purpose of the shoot, Edwin would create the environment, scout and hire the talent, photograph and digitally modify the photos as needed.

Creative Director, One Magazine

As Creative Director, Edwin worked closely with the Editor in Chief to review design layout, develop photograph scene and execute these shots. Edwin was able to capitalize on his artistic photograph knowledge with his vision for the magazine to create the perfect images.

SAJEED BOOCUS

1412 Avon lane Lauderhill Fl 33068 · 954-558-5027

EXPERIENCE

JULY 2019 – PRESENT

ACCOUNT MANAGER, MIAMI CHRISTMAS LIGHTS

Manage all installation activities for holiday lighting and décor for specific accounts

Create installation plans

Organize installation teams and technicians

Reviewed electrical installation

SEPTEMBER 2016 – JULY 2019

FIELD INSTALLATION MANAGER, MIAMI CHRISTMAS LIGHTS

Lead team of 4 – 10 field technicians for installation of holiday décor and lights.

Motivated team members

Operated lift and bucket trucks

SKILLS

- HVAC Technician
- Certified high reach operator
- Heavy equipment operator
- Detailed oriented
- Punctual
- Solutions oriented

4 - Approach and Methodology

MCL's relentless commitment to completing projects on time, coupled with our proactive company culture and detail oriented proprietary software has lead MCL to be the the most reliable holiday vendor in South Florida. With Covid-19 creating unforeseen challenges, advanced planning is important to ensure a quality, on-time projects. MCL's approach to the city of Miami Beach is to have the project scope approved no later than April 30, 2021. This allows MCL to complete our site inspections and installation plans by May 31, 2021, with finalization of the project no later than June 30, 2021. By both parties committing to this timeline, MCL is confident no matter what challenges arise, we will successfully deliver the holiday project.

In addition to planning, MCL's methodology has proven it is important to account for asset, equipment and personnel limitations as to not overload operational capacity. MCL has addressed this concern through our proprietary software which calculates our workload against equipment, management, and seasonal resources to project capacity limitations. MCL has built an impeccable reputation for its commitment to quality, timely holiday services through its capacity awareness, declining business we can't adequately service.

Lastly, MCL believes clear, transparent communication is imperative to any successful relationship. After each relevant discussion, MCL will provide a recap email specifying each parties responsibilities with agreed deadlines. MCL has found that these recap discussions with completion dates is key to completing projects on time. Our leadership team will be available to the city at their request not only during the season, but throughout the entire year. MCL's commitment to our proven process of advanced planning, capacity restrictions, and clear communication will guarantee a dependable, on time delivery of Miami Beach's holiday display.

Planning

The first step to executing the city of Miami Beach's holiday project is planning, development, and design. MCL's team will meet with city staff no later than March 31, 2021 to outline the city's needs, project scope of work, budget, decor visions, required development, intended launch date as well as previous successes and challenges. Once all aspects of display are understood, MCL will create a project with milestones and due dates in our project management software to share with city staff, keeping everyone on track and providing complete transparency.

If city owned lighting and decor is part of 2021's project, MCL will inspect the items for deficiencies as well as create installation diagrams and videos of the assembly. After inspection, the city will be provided a report highlighting items requiring refurbishment and approximate costs. If needed, MCL will move the decor to its facility for storage.

After the project scope is understood and decor inspection completed, MCL will inspect each area to understand operational limitations, electrical system, decor attachments, required equipment, equipment

locations, as well as pedestrian and vehicular traffic patterns. Upon inspection completion, MCL will request a site visit with city staff to review deficiencies and potential challenges. Through this inspection and review process, the city and MCL will ensure aligned strategies for installation. Luckily, MCL has a vast knowledge of these area as it has previously installed lighting and decor in many of these locations. In addition, Kurt Stange, Primary Project Manager, has lived in Miami Beach for 15 years and knows that area intimately.

Once all details of the project areas are understood, MCL will prepare installation plans, which includes, personnel requirements, equipment, installation duration, site restrictions, electrical maps, and any items to correct. Our detailed installation plan allocates specific tasks to each technician, producing an efficient installation. Site challenges, such as high traffic areas, and the installation start time is adjusted to day or night to minimize the impact on the community.

When all installation plans are finished, MCL's completes a "virtual installation" meeting with the Primary Project Manager, Warehouse Manager, Secondary Project Manager, and Maintenance Manger to examine the plans and identify potential challenges. After installation plans are approved, MCL schedules each shift around site requirements and equipment needs, reserving additional time to account for unforeseen challenges such as weather. MCL schedules installation dates no later than June 30th of each year to ensure the project is completed by the city's deadline.

The last step in the planning phase is to present the schedule to the city for approval. MCL is flexible to meet the city's requirements on installation, however believe it is our responsibility as the experts in holiday decor to lead the city to a successful installation plan. Once the plan is approved by the city, MCL will then solidify the scheduled installation dates and move to the execution phase.

Design and Development

If new decor or displays are desired, our Design Director, Edwin Santa, will join the project. His background in art and ability to reimagine traditional decor has led MCL to produce the most iconic holiday displays in South Florida, including the 40' wreath at Brickell and Olas, the Fort Lauderdale sand-snowman. Edwin's proven success and artistic designs will revitalize Miami Beach's project.

To get started, MCL will create vision boards including similar items, color pallets, and design elements to depict our interpretation of the city's holiday vision. This step is essential to eliminate time consuming renderings and garner quick feedback on MCL's vision. Once approved, MCL will create renderings of custom decor to provide visual aids. Depending on the item, MCL may create 3D rendering videos, samples, or models for further visual review. Revisions occur as often as needed to receive final approval, however, through thorough discovery and focused research, it is rare for MCL to require more than two revisions to its project designs. Perfecting this process over the years has reduced the lead time required for project design, contributing to MCL's on time delivery reputation.

Fabrication and Furnish

A key aspect of MCL success in fabrication comes from Edwin's background in production. It is easy to imagine beautiful designs and put those ideas to paper, but much harder to bring those concepts to life. Edwin's sculptural (artistic) background required him to produce his creations providing valuable experience in engineering and fabrication. This unique fabrication perspective from Edwin, is intertwined into MCL's designs and core to the success of creating high quality, environmentally suitable decor within budget restrictions.

MCL balances budget restrictions and production deadlines with local, regional and world-wide manufacturing capabilities. Over the years, MCL has built a vast network of fabrication partners, each thoroughly vetted to ensure production quality. In addition, MCL has its own production facility at its Miami Gardens location to produce specialized, one-off or time sensitive items. MCL's multi-tiered production strategy enables MCL to produce with the supplier providing the best lead time, quality, price, and overall value for Miami Beach's decor.

MCL uses only its proprietary custom fabricated LED light strings and electrical cables. All lighting and cables are IP67 rated and designed for South Florida's wet, salty environment. Our custom lights and electrical products reduce GFCI trips ensuring a reliable display with minimal required maintenance. MCL stocks thousands of sets of its LED string lights as well as our Laborless Lights patented harness and is confident we will have ample product for Miami Beach, should they need it.

Producing hundreds of LED pole decor, a 40 foot, 6000 pound wreath, a 20 foot EPS foam sand-snowman, 15 foot garland guitar, a 50 foot RGB-computer controlled Christmas tree and several notable projects, MCL believes our fabrication ability speaks for itself. Our projects stand out for having a creative, custom look and high-end manufacturing quality.

Delivery and installation of lighting, decorations, and displays

Installing a holiday display requires proper planning, trained employees, ample supervision, and detailed quality control. Through investment in people, technology, and proven processes, MCL has perfected its strategy to properly install displays, ensuring a reliable holiday project.

MCL invests heavily in acquiring the best field managers and technicians. We search multiple channels as well as offer the highest pay in our industry to attract the most qualified applicants. All applicants must pass an extreme vetting process including multiple interviews and background checks. Once approved to join the team, MCL invests in comprehensive training with, classroom, facility, and field programs. Our intense training curriculum, managed by MCL's software, tracks employee progress to verify that field technicians have successfully passed each phase of training before contributing to our installation teams, guaranteeing consistent results.

An imperative piece to MCL installation success is our investment and reliance on our proprietary software platform, refined over that past decade. MCL's system creates detailed installation documents that include all supplies, materials, lights, decor, and each team member's responsibility. The generated installation order ensures all items are allocated to the project and that management and field technicians are aligned with the projects process. The software is used in the field through tablets providing required information to the installation team as well as project progress to management. If questions arise during the install, the system allows both field and management teams to solve it together. This is a very powerful tool to ensure that MCL is able to accomplish the projects as planned.

At the beginning of each shift, MCL's Account Manager meets with team leaders to complete a virtual walk-through of the project, highlighting areas of caution and addressing questions. On site, employees are professionally dressed in company uniforms and all MCL vehicles are clearly marked with company logo. The safety of MCL employees, pedestrians, vehicles, and property are most important and caution is displayed when using ladders and equipment. Through MCL's intense focus on safety, MCL has been accident free for the past 4 years, a record we are very proud of.

MCL has refined its installation process over the years to be the least intrusive while ensuring projects are completed on time. Our three phases approach includes advanced power, lighting, and decor ensuring the proper specialist preforms each activity producing quality results.

For the city of Miami Beach's holiday display, MCL will begin the advanced power installation phase in mid August with completion in two weeks. This phase includes installing all power cables from electrical receptacles to locations where lights and decor will be installed. The electrical plan is created by the Account Manager in the planning phase and executed by electrical technicians. Once completed, all work is inspected by the MCL's electricians to verify proper installation.

The second phase of installation is the lighting phase. In this phase, MCL will install all lighting elements that are practically invisible and lay dormant until the display is activated. This portion of the installation is most time consuming, and will require MCL to begin in early September and will take two to four weeks to complete. After the lighting phase is complete, MCL's Primary Project Manager, Secondary Project Manager, Account Manager and electrician will inspect each section to verify completion and approve the workmanship.

The final stage of installation is the decor phase which installs all visible decor elements. Our strategy for the decor phase is to apply all resources to an individual section completing it as quickly as possible, typically in one day. MCL has found this to be the best method for installing decor as the section is never left half done, producing visually unpleasant environments. As each section is completed, MCL's management team, including our electrician, test and inspect the display for final quality approval. Based on the items referenced in the RFQ, MCL anticipates the decor phase lasting 10 days, with completion by November 10th.

After the entire project is completed, MCL will coordinate a client walk-through with the city of Miami Beach to show the completed project illuminated. This walk-through will occur at least 5 days prior to project activation date allowing time to fix any deficiencies found by the the city. Completing site inspection with city staff and MCL management will ensure the project is completed and approved prior

to the activation date.

Project Management

MCL tracks projects inception through removal using a cloud based management software system which facilitates communications, tracks progress, and focuses productivity to guarantee an on time delivery of milestones. Within five days of confirmation of the scope of work, MCL will create a project timeline for Miami Beach, with tasks and milestones clearly identifying who must do what and by when. The software has automatic alerts to task owners and project managers when tasks are closed to falling behind. This system is another tool that has allowed MCL to have a superior track record for completing holiday displays on time.

As the project moves from design, planning, and fabrication to installation, MCL's field team uses app-based project management software to communicate in real time with MCL management. As items are installed, field managers mark the tasks complete while adding comments and pictures to the system to tracking team progress. Notes, pictures, and our team progress is reviewed daily by MCL's management and updates sent to Miami Beach as often as desired.

Once the display is activated, MCL will begin nightly inspection to ensure its constant pristine condition. Based on the areas highlighted in the RFQ, MCL believes three dedicated maintenance technicians, specifically trained on Miami Beach's decor and intimately knowledgeable of the property will provide quick, quality nightly inspections. MCL's service route will prioritize the most important sections first, such as Lincoln road, Juliet Tullie Causeway, Espanola Way, and City Hall. Each technician will be assigned to a region to minimize drive time and reduce service time.

After each nightly service, reports are reviewed and emailed to the city prior to 10 am the next day. MCL also provides a customer portal to Miami Beach's team which will host nightly service reports with pictures and notes from MCL's technicians. City staff also has the ability to report outages through the portal and track the progression of the repair. This transparent communication tool allows all managers at MCL to be looped in on Miami Beach's needs as well as provide transparency to the city on MCL's activities.

Post-project removal and storage

As all good things come to an end, at the end of the holiday season, MCL will commence with decoration removal in three phases: disconnect, decor and lighting. To be extremely proactive, the removal of all lighting and decor is planned and scheduled at the same time as the installation, leaving nothing to chance.

During the first phase, Disconnect, MCL sweeps through city in one day, disconnecting all lights and decor so the entire project is dark. Even though not everything is removed, the community understands the project is over and removal will occur. In the second phase, Decor, MCL works to quickly remove all visible decor items from the property. Removing visual decor further proves to the community the completion of the project and removal is commencing. The third and final phase, Lighting, MCL will remove all lights and

electrical cable completing the full removal of the project. MCL anticipates based on the RFQ that removal will be completed within seven days.

During removal, field technicians place key emphasis on packaging and transportation of decor to prevent damage. MCL's field teams are cautious of debris created during the removal and all teams are equipped with cleaning tools to ensure the area is left better than they found it.

As product is returned to MCL's facility, warehouse technicians log each product received into MCL's inventory system, testing and inspecting items to identify required refurbishment. Refurbishment recommendations are provided to the city within 30 days of removal and approved refurbishment is completed at the MCL facility between February 1st and March 31st, ensuring all decor is ready for the following season.

BID SUBMITTAL QUESTIONNAIRE

SECTION 1 – BID CERTIFICATION FORM

This document is a **REQUIRED FORM** that must be submitted fully completed and submitted.

Solicitation No: 2021-083-WG	Solicitation Title: Holiday Lighting
--	--

BIDDER'S NAME: South Florida Lighting Team, LLC DBA Miami Christmas Lights		
NO. OF YEARS IN BUSINESS: 13	NO. OF YEARS IN BUSINESS LOCALLY: 13	NO. OF EMPLOYEES: 15
OTHER NAME(S) BIDDER HAS OPERATED UNDER IN THE LAST 10 YEARS: Miami Christmas Lights		
BIDDER PRIMARY ADDRESS (HEADQUARTERS): 1167A NW 159th Dr		
CITY: Miami		
STATE: FL	ZIP CODE: 33169	
TELEPHONE NO.: 305.908.8000		
TOLL FREE NO.:		
FAX NO.: 305.908.8000		
BIDDER LOCAL ADDRESS: 1330 West Ave #2014		
CITY: Miami Beach		
STATE: FL	ZIP CODE: 33139	
PRIMARY ACCOUNT REPRESENTATIVE FOR THIS ENGAGEMENT: Kurt Stange		
ACCOUNT REP TELEPHONE NO.: 786.540.9295		
ACCOUNT REP TOLL FREE NO.:		
ACCOUNT REP EMAIL: kurt@miamichristmaslights.com		
FEDERAL TAX IDENTIFICATION NO.: 900423544		

By virtue of submitting a bid, bidder agrees: a) to complete and unconditional acceptance of the terms and conditions of this document, inclusive of this solicitation, all specifications, attachments, exhibits and appendices and the contents of any Addenda released hereto; b) to be bound, at a minimum, to any and all specifications, terms and conditions contained herein or Addenda; c) that the bidder has not divulged, discussed, or compared the proposal with other bidder and has not colluded with any other bidder or party to any other bid; d) that bidder acknowledges that all information contained herein is part of the public domain as defined by the State of Florida Sunshine and Public Records Laws; e) the bidder agrees if this bid is accepted, to execute an appropriate City of Miami Beach document for the purpose of establishing a formal contractual relationship between the bidder and the City of Miami Beach, Florida, for the

performance of all requirements to which the bid pertains; and f) that all responses, data and information contained in the bid submittal are true and accurate.

The individual named below affirms that s/he: is a principal of the applicant duly authorized to execute this questionnaire and that the contents of said document(s) are complete, true, and correct to the best of his/her knowledge and belief.

Name of Bidder's Authorized Representative: Kurt Stange	Title of Bidder 's Authorized Representative: President
---	---

SECTION 2 - ACKNOWLEDGEMENT OF ADDENDUM

After issuance of solicitation, the City may release one or more addendum to the solicitation, which may provide additional information to bidders or alter solicitation requirements. The City will strive to reach every bidder having received solicitation through the City's e-procurement system. However, bidders are solely responsible for assuring they have received any and all addendum issued pursuant to solicitation. This Acknowledgement of Addendum section certifies that the bidder has received all addendum released by the City pursuant to this solicitation. Failure to obtain and acknowledge receipt of all addenda may result in proposal disqualification.

Enter Initial to Confirm Receipt		Enter Initial to Confirm Receipt		Enter Initial to Confirm Receipt	
KS	Addendum 1		Addendum 6		Addendum 11
KS	Addendum 2		Addendum 7		Addendum 12
	Addendum 3		Addendum 8		Addendum 13
	Addendum 4		Addendum 9		Addendum 14
	Addendum 5		Addendum 10		Addendum 15

If additional confirmation of addendum is required, submit under separate cover.

SECTION 3 - CONFLICT OF INTEREST

All bidders must disclose the name(s) of any officer, director, agent, or immediate family member (spouse, parent, sibling, and child) who is also an employee of the City of Miami Beach. Further, all bidders must disclose the name of any City employee who owns, either directly or indirectly, an interest of ten (10%) percent or more in the bidder entity or any of its affiliates.

☐ YES ☒ NO

If yes, please disclose the name(s):

	FIRST AND LAST NAME	OCCUPATION
1		
2		
3		
4		
5		
6		

SECTION 4 - FINANCIAL CAPACITY

When requested by the City, each bidder shall arrange for Dun & Bradstreet to submit a Supplier Qualification Report (SQR) directly to the City. No proposal will be considered without receipt, by the City, of the SQR directly from Dun & Bradstreet. The cost of the preparation of the SQR shall be the responsibility of the bidder. The bidder shall request the SQR report from D&B at:

<https://supplierportal.dnb.com/webapp/wcs/stores/servlet/SupplierPortal?storeId=11696>

Bidders are responsible for the accuracy of the information contained in its SQR. It is highly recommended that each bidder review the information contained in its SQR for accuracy prior to submittal to the City and as early as possible in the solicitation process. For assistance with any portion of the SQR submittal process, contact Dun & Bradstreet at 800.424.2495.

At time of request, bidder shall request that Dun & Bradstreet submit its Supplier Qualifier Report directly to the City, with bid or within three (3) days of request.

**SECTION 5 - MORATORIUM ON TRAVEL TO AND THE PURCHASE OF GOODS OR SERVICES
FROM NORTH CAROLINA AND MISSISSIPPI**

Pursuant to Resolution 2016-29375, the City of Miami Beach, Florida, prohibits official City travel to the states of North Carolina and Mississippi, as well as the purchase of goods or services sourced in North Carolina and Mississippi. Bidder shall agree that no travel shall occur on behalf of the City to North Carolina or Mississippi, nor shall any product or services it provides to the City be sourced from these states.

By virtue of submitting bid, bidder agrees it is and shall remain in full compliance with Resolution 2016-29375

<https://www.miamibeachfl.gov/wp-content/uploads/2017/11/2016-29375-Resolution-Vendor-Moratorium-for-Services-Sources-from-North-Carolina-Mississippi-1.pdf>

SECTION 6 - REFERENCES AND PAST PERFORMANCE

Project No.	<i>2021-083-WG</i>
Project Title	<i>Holiday Lighting</i>

Bidder shall submit at least three (3) references for whom the bidder has completed work similar in size and nature as the work referenced in solicitation.

Reference No.1

Firm Name: **Brickell Holdings, LLC**

Contact Individual Name and Title: **Ilene Munoz, Property Manager**

Address: **600 Brickell Ave Miami FL 33131**

Telephone: **305.384.7171**

Contact's Email: **imunoz@elmspringinc.com**

Narrative on Scope of Services Provided:

Miami Christmas Lights has been installing 600 Brickell World Plaza's holiday lights for the past 1 years. The project includes lighting several palms trees and their fronds, as well as installing a 40', 600 lb wreath on the side of the building. The project is very intricate, requiring a 120' high reach, and 22 ton crane to install and remove. MCL has mastered the installation completing the project on time and within budget.

Reference No.2

Firm Name: **City of Sunny Isles**

Contact Individual Name and Title: **Sylvia Flores, Assistant Director**

Address: **18070 Collins Ave Sunny Isles Beach FL 3310**

Telephone: **305 792-1706**

Contact's Email: **sflores@sibfl.net**

Narrative on Scope of Services Provided:

Miami Christmas Lights has completed several holiday projects for the city of Sunny Isle Beach including, illuminating hundreds of palm trees, designing, fabricating and installing a 20'x20'x20 holiday sandcastle display and manufacturing and installing over 100 units of LED illuminated lam post décor.

Reference No.3

Firm Name: **Seminol Hard Rock Hotel and Casino**

Contact Individual Name and Title: **Steven Woodruff, Director of Purchasing**

Address: **1 Seminole Way Hollywood FL 33314**

Telephone: **813-464-0963**

Contact's Email: **steven.woodruff@stofgaming.com**

Narrative on Scope of Services Provided:

The Hard Rock has contracted with MCL for the past five years requiring a complex unique holiday display throughout their property. MCL installs dozens of Christmas Trees, a photo opportunity golden record and guitar display, 20' tall custom designed white rose tree and many other holiday items. MCL is always able to install the décor on time, quickly, with minimal disruption to their business and at or below budget.

Additional ReferenceFirm Name: **Sapphire Condos**Contact Individual Name and Title: **Jose Zelaya, Property Manager**Address: **2821 North Ocean Blvd Fort Lauderdale FL 33308**Telephone: **954.537.1837**Contact's Email: **manager@sapphirecondos.com**

Narrative on Scope of Services Provided:

MCL has installed lights and holiday décor on this property for years. This up-scale property demand only the most responsive, quality vendors and MCL has been able to provide reliable, on-time holiday service for years.

SECTION 7 - STANDARD TERMS AND CONDITIONS

The Standard Terms and Conditions are available at <https://www.miamibeachfl.gov/city-hall/procurement/standard-terms-and-conditions/> By virtue of submitting a bid, bidder attests that they have read and understand the applicable Standard Terms and Conditions as indicated in the solicitation.

Project No.	2021-083-WG
Project Title	Holiday Lighting

SECTION 8 - VENDOR CAMPAIGN CONTRIBUTIONS

Bidders are expected to be or become familiar with, the City's Campaign Finance Reform laws, as codified in Sections 2-487 through 2-490 of the City Code https://library.municode.com/fl/miami_beach/codes/code_of_ordinances?nodeId=SPAGEOR_CH2AD_ARTVIISTCO_DIV5CAFIRE

Bidders shall be solely responsible for ensuring that all applicable provisions of the City's Campaign Finance Reform laws are complied with, and shall be subject to any and all sanctions, as prescribed therein, including disqualification of their bid submittal, in the event of such non-compliance.

Are there any individuals or entities (including your sub-consultants) with a controlling financial interest which have contributed to the campaign either directly or indirectly, of a candidate who has been elected to the office of Mayor or City Commissioner for the City of Miami Beach.

☐ YES ☒ NO

If yes, list name (first and last name) of individuals, occupation, amount and date:

	First and Last Name	Contributor Occupation	Amount	Date of Contribution
1				
2				
3				

4				
5				
6				
7				
8				
9				

SECTION 9 – SUSPENSION, DEBARMENT, OR CONTRACT CANCELLATION

Has bidder ever been debarred, suspended or other legal violation, or had a contract cancelled due to non-performance by any public sector agency?

☐ YES

☒ NO

If answer to above is “YES,” bidder shall submit a statement detailing the reasons that led to action(s):

SECTION 10 - EQUAL BENEFITS FOR EMPLOYEES WITH SPOUSES
AND EMPLOYEES WITH DOMESTIC PARTNERS

When awarding competitively solicited contracts valued at over \$100,000 whose contractors maintain 51 or more full time employees on their payrolls during 20 or more calendar work weeks, the Equal Benefits for Domestic Partners Ordinance 2005-3494 requires certain contractors doing business with the City of Miami Beach, who are awarded a contract pursuant to competitive bids, to provide “Equal Benefits” to the employees with domestic partners, as they provide to employees with spouses. The Ordinance applies to all employees of a Contractor who work within the City limits of the City of Miami Beach, Florida; and the Contractor’s employees located in the United States, but outside of the City of Miami Beach limits, who are directly performing work on the contract within the City of Miami Beach.

Does bidder provide or offer access to any benefits to employees with spouses or to spouses of employees?

☒ YES

☐ NO

Does bidder provide or offer access to any benefits to employees with (same or opposite sex) domestic partners or to domestic partners of employees?

☒ YES

☐ NO

Please check all benefits that apply to your answers above and list in the “other” section any additional benefits not already specified. Note: some benefits are provided to employees because they have a spouse or domestic partner, such as bereavement leave; other benefits are provided directly to the spouse or domestic partner, such as medical insurance.

BENEFIT	Bidder Provides for Employees with Spouses	Bidder Provides for Employees with Domestic Partners	Bidder does not Provide Benefit
Health	-	-	x
Sick Leave	Yes	Yes	-
Family Medical Leave	Yes	Yes	-
Bereavement Leave	Yes	Yes	-

If Bidders cannot offer a benefit to domestic partners because of reasons outside your control, (e.g., there are no insurance providers in your area willing to offer domestic partner coverage) you may be eligible for Reasonable Measures compliance. To comply on this basis, you must agree to pay a cash equivalent and submit a completed Reasonable Measures Application with all necessary documentation. Your Reasonable Measures Application will be reviewed for consideration by the City Manager, or his designee. Approval is not

available at
[procedures/](#)

<http://www.miamibeachfl.gov/city-hall/procurement/procurement-related-ordinance-and>

SECTION 11 - BYRD ANTI-LOBBYING AMENDMENT CERTIFICATION FORM**APPENDIX A, 44 C.F.R. PART 18 – CERTIFICATION REGARDING LOBBYING****Certification for Contracts, Grants, Loans, and Cooperative Agreements**

The undersigned Contractor certifies, to the best of his or her knowledge, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
2. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLB, "Disclosure Form to Report Lobbying," in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by 31, U.S.C. § 1352 (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned Contractor certifies or affirms the truthfulness and accuracy of each statement of this certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.

By virtue of submitting bid, bidder certifies or affirms its compliance with the Byrd Anti-Lobbying Amendment Certification.

Name of Bidder's Authorized Representative: Kurt Stange	Title of Bidder 's Authorized Representative: President
---	---

SECTION 12 –SUSPENSION AND DEBARMENT CERTIFICATION

The Contractor acknowledges that:

(1) This Contract is a covered transaction for purposes of 2 C.F.R. pt. 180 and 2 C.F.R. pt. 3000. As such the contractor is required to verify that none of the Contractor, its principals (defined at 2 C.F.R. § 180.995), or its affiliates (defined at 2 C.F.R. § 180.905) are excluded (defined at 2 C.F.R. § 180.940) or disqualified (defined at 2 C.F.R. § 180.935).

(2) The Contractor must comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C and must include a requirement to comply with these regulations in any lower tier covered transaction it enters into.

(3) This certification is a material representation of fact relied upon by the City. If it is later determined that the Contractor did not comply with 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C, in addition to the remedies available to the City, the Federal Government may pursue available remedies, including but not limited to suspension and/or debarment.

(4) The Contractor agrees to comply with the requirements of 2 C.F.R. pt. 180, subpart C and 2 C.F.R. pt. 3000, subpart C while this offer is valid and throughout the period of any contract that may arise from this offer. The Contractor further agrees to include a provision requiring such compliance in its lower tier covered transactions.”

By virtue of submitting bid, bidder certifies or affirms its compliance with the Suspension and Debarment Certification.

Name of Bidder's Authorized Representative: Kurt Stange	Title of Bidder 's Authorized Representative: President
---	---