

APPENDIX E REVENUE PROPOSAL FORM

Failure to submit Appendix E, Revenue Proposal Form, in its entirety and fully executed by the deadline established for the receipt of proposals will result in proposal being deemed non-responsive and being rejected.

Proposer affirms that the prices stated on this form represents the entire cost of the items, except as otherwise allowed in this RFP, in full accordance with the requirements of this RFP, inclusive of its terms, conditions, specifications and other requirements stated herein, and that no claim will be made on account of any increase in wage scales, material prices, delivery delays, taxes, insurance, cost indexes or any other unless a cost escalation provision is allowed herein and has been exercised by the City Manager in advance. This Revenue Proposal Form shall be completed mechanically or, if manually, in ink. **Revenue Proposal Form completed in pencil shall be deemed non-responsive.** All corrections shall be initialed.

MINIMUM GUARANTEED REVENUE TO THE CITY (MG)

See Concession Fees (p. 26)

	Description	A	B	C (A x B = C)
1	Minimum Guarantee (MG) (no less than \$50,000 annually)	\$10,166.67/Month	12 Months	\$122,000/Year ¹

¹The Total Annual Minimum Guarantee shall be utilized to allocate Cost Points in the Evaluation of Proposals.

PERCENTAGE OF GROSS (PG) RECEIPTS TO BE PROVIDED TO THE CITY

See Concession Fees (p. 26)

2	Percentage Of Gross (PG) Receipts To Be Provided To The City	Annual Estimated Gross Sales \$282,000	25% ^{2*}
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²The City Reserves the Right to Negotiate the PG Rate During Contract Negotiations.

*After annual gross sales exceed \$600,000

Proposer's Affirmation	
Company: BOUCHER BROTHERS MIAMI BEACH 21 & 46 ST., LLC	
Authorized Representative: PERRY BOUCHER	
Address: 1451 OCEAN DRIVE, SUITE 205, MIAMI BEACH, FL 33139	
Telephone: (305) 535-8177	
Email: Pboucher@boucherbrothers.com	
Authorized Representative's Signature:	