Attachment A



CITY OF MIAMI BEACH

REAL ESTATE PORTFOLIO – ASSET INVENTORY

Presented by:

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Background

The City of Miami Beach engaged CBRE and its subcontract partners, LandVision and Ironbridge Systems to assemble a comprehensive portfolio of real estate assets owned by the City. The current list maintained by the City identified 384 parcels extracted from the municipal tax rolls. The CBRE team performed a search through available records and identified the final list of parcels owned by the City.

This document discusses the methodology utilized the CBRE Team to identify and assemble the final comprehensive portfolio, presents key summaries of the portfolio, and offers recommendations for maintenance and upkeep of the portfolio data.

Methodology

The process involved a hierarchical search process starting with broad search on the basis of tax exemption status within a broader geographic region, and progressively adding in criteria to eliminate those parcels that are not City owned. The criteria included the owner on record, the type of owner entity, facility-use, and geographic boundary in hierarchical sequence. This process produced the initial exception list that identified some additional parcels.

This list was submitted to the City officials for review, and on the basis of the feedback from the City, some of the additional parcels were eliminated. The team then extracted and assembled the key physical, legal, and geometric attributes of each parcel in the list as the final deliverable for the City. The full inventory of assets are color coded by use type and included in the following interactive link:

CITY OF MIAMI BEACH PORTFOLIO DIMENSIONS MAP (click here)

Username: 389035_MOS Password: homebuildinG836

| | Number of | | | |
|---|-----------|-------|-------------|-------|
| Land Use Designation | Parcels | Share | Square Feet | Share |
| aty, muniapal, town, village owned (exempt) | 42 | 11% | 3,466,931 | 12% |
| COMMERCIAL-VACANT LAND | 3 | 1% | 76,492 | 0% |
| GOVERNMENT-VACANT LAND | 244 | 63% | 5,339,301 | 18% |
| MISCELLANEOUS (GENERAL) | 4 | 1% | 158,224 | 1% |
| OFFICE BLDG (MULTI-STORY) | 4 | 1% | 67,816 | 0% |
| PARCELS WITH IMPROVEMENTS, USE NOT SPECIFIED | 2 | 1% | 95,318 | 0% |
| PARKING LOT | 4 | 1% | 121,816 | 0% |
| PARKS & RECREATIONAL | 73 | 19% | 20,412,756 | 68% |
| RESIDENTIAL-VACANT LAND | 2 | 1% | 13,535 | 0% |
| RETAIL STORES (PERSONAL SERVICES, PHOTOGRAPHY, TRAVEL) | 8 | 2% | 291,645 | 1% |
| RETAIL/RESIDENTIAL (MIXED USE) | 1 | 0% | 61,816 | 0% |
| TOTAL PORTFOLIO | 387 | | 30,105,650 | |

Table 1. Summary of the City of Miami Beach Portfolio



Summary of the Portfolio

The City owns 387 parcels covering a little more than 690 acres of land.. A distribution of parcels by the current land use on record is shown in Table 1. As shown in the table, nearly a quarter of the owned area is vacant land.

Table 2 shows the geographic distribution of the land parcels across the various localities within the city.

| Region | Number of Parcels | Share | Square Feet | Share |
|-------------|----------------------|-------|-------------|-------|
| North Beach | 159 | 41% | 9,925,434 | 33% |
| Mid Beach | 99 | 26% | 12,874,111 | 43% |
| South Beach | 129 | 33% | 7,306,105 | 24% |
| Total | 387 | | 30,105,650 | |

Table 2. Distribution of Parcels by Region

81 parcels have buildings developed on them, with a total developed area of nearly 2.5 million square feet as shown in Table 3.

| | | | Building |
|---|-----------|------------|-----------|
| | Number of | Square | Square |
| Land Use Designation | Parcels | Feet | Feet |
| CITY, MUNICIPAL, TOWN, VILLAGE OWNED (EXEMPT) | 41 | 3,464,540 | 1,583,899 |
| PARKS & RECREATIONAL | 22 | 18,466,787 | 98,170 |
| OFFICE BLDG (MULTI-STORY) | 4 | 67,816 | 20,777 |
| PARCELS WITH IMPROVEMENTS, USE NOT SPECIFIED | 2 | 95,318 | 186,764 |
| PARKING LOT | 3 | 121,816 | 308,866 |
| RETAIL STORES (PERSONAL SERVICES, PHOTOGRAPHY, TRAVEL) | 8 | 291,645 | 23,835 |
| RETAIL/RESIDENTIAL (MIXED USE) | 1 | 61,816 | 261,800 |
| TOTAL PARCELS WITH IMPROVEMENTS | 81 | 22,569,738 | 2,484,111 |

Table 4 below shows the zoning associated with the parcels in the City Portfolio. As shown almost 96% of the land is zoned as "Community Services," which include parks and recreational facilities.

| Table 4. | Distribution | of Zoning |
|----------|--------------|-----------|
|----------|--------------|-----------|

| | Number of | Square | Share of |
|--------------------|-----------|------------|---------------------|
| Zoning Type | Parcels | | SqFt |
| Commercial | 42 | 660,300 | 2.2% |
| Community Services | 275 | 28,838,674 | <mark>95.8</mark> % |
| Estates | 2 | 1,738 | 0.0% |
| Golf | 1 | 13,268 | 0.0% |
| Multi Family | 30 | 206,264 | 0.7% |
| Recreational | 21 | 168,534 | 0.6% |
| Single Family | 16 | 216,872 | 0.7% |
| TOTAL | 387 | 30,105,650 | 100.0% |



Table 5 below lists the Parks located on City owned parcels covering more than 21 million square feet.

| Park Name | Area (SqFt) |
|--------------------------------------|-------------|
| Allison Park | 104,984 |
| Altos Del Mar | 22,394 |
| Belle Isle Park | 132,427 |
| Brittany Bay Park | 140,432 |
| Collins Park | 470,918 |
| Crespi Park | 62,252 |
| Fisher Park | 74,488 |
| Flamingo Park & P.A.L. | 1,420,618 |
| Indian Beach | 328,194 |
| La Gorce Park | 14,375 |
| Lummus Park | 1,360,100 |
| MB Skate Park | 17,842 |
| Marjory Stoneman Douglas Park | 203,543 |
| Maurice Gibb Memorial Park | 146,967 |
| Miami Beach Golf Club | 7,550,451 |
| Miami Beach Soundscape | 72,035 |
| Muss Park | 58,166 |
| Normandy Isle Park | 71,103 |
| Normandy Shores Golf & Tennis | 4,980,581 |
| North Beach Bandshell / Amphitheater | 715,512 |
| North Beach Oceanside Park | 979,041 |
| North Shore Park | 715,512 |
| Palm Island Park | 90,069 |
| Parkview Island Park | 33,437 |
| Pinetree Park / Kayak Launch | 314,333 |
| Polo Park & Tennis Courts | 210,800 |
| Scott Rakow Playground | 34,743 |
| South Pointe Park | 678,369 |
| Stillwater Park & Fitness Zones | 64,883 |
| Tatum Park | 34,060 |
| Washington Dog Park Annex | 25,639 |
| Total Area | 21,128,268 |

Table 5. Parks in Parcels Owned by the City

Land parcels shown in Table 1 above with land use indicated as "vacant land" may be considered for other purposes and is provided in more detail in the disposition candidates / opportunities section of this report. Table 6 summarizes the number of parcels and area of vacant land parcels, as well as the zoning provisions for those land parcels.

| Table 6. Zoning for | Vacant Non-Park Parcels |
|---------------------|-------------------------|
|---------------------|-------------------------|

| | Number of | Square | Share of |
|-------------------------|-----------|--------------------|---------------|
| Zoning for Vacant Land | Parcels | Feet | SqFt |
| Commercial-Vacant Land | | | |
| Commercial | 1 | 10,35 9 | 13.5% |
| Community Services | 2 | 66,133 | 86.5% |
| Total | 3 | 76,492 | 100.0% |
| Government-Vacant Land | | | |
| Commercial | 21 | 136,803 | 2.6% |
| Community Services | 167 | 4,774,993 | 89.4% |
| Estates | 2 | 1,738 | 0.0% |
| Golf | 1 | 13,268 | 0.2% |
| Multi Family | 19 | 110,044 | 2.1% |
| Recreational | 20 | 166,143 | 3.1% |
| Single Family | 14 | 136,312 | 2.6% |
| Total | 244 | 5,339,301 | 100.0% |
| Residential-Vacant Land | | | |
| Commercial | 1 | 7,214 | 53.3% |
| Community Services | 1 | 6,321 | 46.7% |
| Total | 299 | 13,535 | 100.0% |



Comparison with Known Portfolio

Overall, the search identified 22 parcels that were not included in the City portfolio covering nearly 300,000 square feet.

| Region | Number of Parcels | Share | Square Feet | Share |
|-------------|----------------------|-------|-------------|-------|
| North Beach | 8 | 36% | 102,676 | 35% |
| Mid Beach | 9 | 41% | 44,383 | 15% |
| South Beach | 5 | 23% | 147,777 | 50% |
| South Beach | 22 | 2370 | 294,836 | 5078 |
| | 22 | | 294,030 | |

Table 7. Parcels Identified During the Search

Parcels for Additional Review

While assembling the portfolio, the team observed inconsistencies with some parcel records. The original city file that was shared contained 384 unique Folio Numbers. The team uncovered 22 new parcels and held back 19 parcels for further review. This resulted in the final portfolio of 387 parcels.

The 19 parcels that were excluded are listed in Table 8 below. For each record, the reason for its exclusion or the exception found is also provided. In the attached portfolio file, the 12 records found with exceptions are included with all attributes that the team extracted. These 12 records are appended at the end with highlight.

Table 8. Parcels Excluded in the Portfolio for Further Review

| SL NUM | FOLIO NUMBER | ADDRESS | DESCRIPTION IN THE CITY FILE | LAND AREA | OWNER IN MUN. TAX ROLL | TAX ASSESSED | REASON FOR EXCLUSION |
|---|-------------------|-----------------|---|-----------|------------------------------|--------------|------------------------|
| arcels not found in the Municipal Records | | | | | | | |
| 1 | 02-3226-001-00405 | 340 23rd Street | | | | | Incorrect Folio number |
| 2 | 02-3226-001-0390 | | 300 23rd Street cancelled | | | | Appears cancelled |
| 3 | 02-3226-001-0410 | | Miami City Ballet (land only) cancelled | | | | Appears cancelled |
| 4 | 02-3233-013-0110 | 1833 Bay Rd | 1833 Bay Road | | | | |
| 5 | 02-3233-013-0130 | 1817 Bay Rd | parking lot (P-4A) | | | | |
| 6 | 02-3234-002-0100 | 1040 Lincoln Ro | Colony Theatre | | | | |
| 7 | 02-3234-2260010 | 500-17 Street | Penn 17 LLC Cooper Ave Retail | | | | |
| Parcels with | other exceptions | | | | | | |
| 8 | 02-3211-079-0001 | 401 69 ST | | - | REFERENCE ON LY | - | "Reference" |
| 9 | 02-3234-004-0690 | 1691 MICHIGAN | I AVE | 76,500 | CLPF LINCOLN LLC LEASEE | 11,940,000 | Private Owner? |
| 10 | 02-3234-206-0001 | 1701 MERIDIAN | I AVE | - | REFERENCE ON LY | - | "Reference" |
| 11 | 02-3234-226-0001 | 530 17 ST | | - | REFERENCE ON LY | - | "Reference" |
| 12 | 02-4203-000-0010 | 344 ALTON RD | | 1 | MIAMI BEACH REDEVELOPMENTAG | 4,871,792 | Not Tax Exempt? |
| 13 | 02-4203-009-9210 | 344 ALTON RD | | 125,200 | MIAMI BEACH REDEVELOPMENT AG | 15,409,997 | Not Tax Exem pt? |
| 14 | 02-4203-012-0011 | 1 OCEAN DR | | - | PENROD BROTHERS INC | 1,000,000 | Private Owner? |
| 15 | 02-4203-234-0002 | 90 ALTON RD C | ITY | 1 | YACHTCLUB AT PORTOFINO CONDO | 1,138,500 | Private Owner? |
| | | | | | | | |
| 16 | 02-4203-251-0002 | 1000 S POINTE | DR PARC2 | 1 | MURANO AT PORTOFINO CONDO AS | 1,620,000 | Private Owner? |
| 17 | 02-4203-265-0002 | 400 ALTON RD | | 1 | MURANO GRANDE AT PORTOFINO | 2.130.000 | Private Owner? |
| 18 | 02-4203-286-0002 | 450 ALTON RD | | 1 | MURANO GRANDE AT PORTOFINO | 3,016,046 | Private Owner? |
| 19 | 02-4210-000-0042 | 1 WASHINGTO | N AVE | - | 1 WASHINGTON AVENUE CORP | 5,700,000 | Private Owner? |

Exceptions for Further Analysis

Table 8 lists the parcels that need further review and modification of necessary records. For example, the parcel on 400 Alton Road is designated as owned by an LLC in the Municipal records. An additional parcel with the Washington Dog Park is described as County-owned under its land use description.



The team also performed an analysis of assessed square footage indicated for the parcels in the Tax Records for accuracy by comparing them with the area calculated from the corresponding shape files. A comparison of assessed areas revealed significant variation from the area estimated on the basis of shape coordinates. Table 9 lists the parcels for review including those that appear to have discrepancies with ownership records, as well as relatively large parcels (calculated area exceeding 10,000 sq.ft) with more than 50% variation between assessed and calculated areas.

| | Square Feet | | | | | | |
|------------------|---------------------------|------------|-----------|---|--|--|--|
| Folio Number | Address | Calculated | Assessed | Issue to be Resolved | | | |
| 02-4203-009-9250 | 400 ALTON RD | 32,905 | 30,000 | Owner is specified as "Third Man Walking LLC" | | | |
| 02-4203-003-1060 | 225 WASHINGTON AVE | 25,639 | | Land Use says "County owned" | | | |
| | | | | | | | |
| 02-3227-000-0090 | 1901 CONVENTION CENTER DR | 2,037,044 | 5,977,861 | | | | |
| 02-3202-000-0020 | 7251 COLLINS AVE | 715,512 | 179,500 | | | | |
| 02-3233-001-1110 | | 339,886 | 169,831 | | | | |
| 02-4205-001-0560 | | 119,764 | 2,226 | | | | |
| 02-3210-017-0090 | 7030 TROUVILLE ESPLANADE | 52,538 | 17,072 | Parcels with Significant difference between | | | |
| 02-3202-006-0620 | 8340 COLLINS AVE | 18,208 | 8,750 | calculated soft and assessed soft | | | |
| 02-3223-002-0340 | | 16,522 | 45,500 | | | | |
| 02-3234-019-0010 | | 16,178 | 7,077 | | | | |
| 02-3234-019-0470 | | 15,965 | 7,046 | | | | |
| 02-3234-019-0970 | | 15,050 | 7,293 | | | | |
| 02-3234-008-0220 | 1027 COLLINS AVE | 10,359 | 21,140 | | | | |

Table 9. Key Exceptions Requiring Review and Rectification

Asset Inventory Recommendations

Now that the City has an updated asset inventory, below are a few recommendations for storing and maintaining the real estate portfolio data that would assist the City in developing long-range plans, as well as making strategic decisions regarding development, acquisitions and disposals of real estate assets.

- CBRE recommends that the portfolio data be reviewed against the exceptions identified in this report and rectified.
- Once the data validation is complete, it is recommended that the final version of the data be entered into a GIS platform or other structured data store capable of handling geographic data.
- CBRE recommends that processes for recording any updates related to zoning, land use, or lease within the data store be established and maintained.
- Finally, the team recommends annual review of the portfolio data to ensure continued integrity and accuracy.

Underutilized Land Disposition Candidates / Opportunities

The asset inventory revealed 136 parcels that do not have any improvements and/or serve as parking locations for one of the existing facilities or services. It should be noted that the 136 parcels are exclusive of parks and recreation vacant land. Of the 136, 113 of the parcels are currently being used as general parking lots and the other 23 are vacant lots with no clear use identified. This is shown in Table 10 below.



| Current Use | Number of Parcels | Area (SqFt) |
|-------------|----------------------|-------------|
| Parking lot | 113 | 1,658,862 |
| Vacant | 23 | 238,288 |
| Total | 136 | 1,897,150 |

Table 10. Distribution of Vacant Lots by Current Use

Table 11 below provides the zoning assigned to the 136 parcels.

| Zoning | Number of Parcels | Area (SqFt) | | | |
|--------------------|----------------------|-------------|--|--|--|
| Commercial | 7 | 69,360 | | | |
| Community Services | 122 | 1,800,360 | | | |
| Estate | 1 | 967 | | | |
| Multi Family | 6 | 26,463 | | | |
| Total | 136 | 1,897,150 | | | |

Table 11. Distribution of Vacant Lots by Zoning Assignment

These parcels of disposition candidates are a subset of the overall inventory and can be found via the below interactive map at:

http://dev2.ironbridge-systems.com:8080/djwStarter/cmb.jsp

Table 12 details the 136 parcels summarized above. The CBRE team identified the following properties as disposition candidates by compiling basic property facts:

- Tax assessor's information
- Parcel site map
- Aerial photo

It is our experience, that even parcels that are currently used by the community (e.g. parking lots) are oftentimes underutilized and can be sold or ground leased to achieve a higher and better use. If this course of action is taken, the public use component (e.g. parking) can be required as part of the overall site redevelopment to ensure there is adequate parking available for public use. Other anticipated benefits include:

- Returning the property to the tax rolls and private sector benefit
- Creating a source of revenue (one time or on-going) from the disposition proceeds to fund other city mission critical needs
- Reducing liability associated with ownership (e.g. slip and falls)
- Reducing operating expenses associated with maintain the property (e.g. landscape maintenance)
- Avoiding long-term capital expenditures (e.g. paving)



Table 12. Parcels for Potential Disposition

| SI.No. | Parcel APN | Current Use | Area (SqFt) | Zoning | Recommended Zoning Change |
|--------|------------------|-------------|-------------|--------------------|------------------------------|
| 1 | 02-4203-012-0012 | Parking lot | 2,601 | Community Services | Commercial |
| 2 | 02-4203-009-2290 | Parking lot | 2,705 | Commercial | Commondar |
| 3 | 02-4203-009-2280 | Parking lot | 2,744 | Commercial | |
| 4 | 02-4203-003-1230 | Parking lot | 6,321 | Community Services | Commercial |
| 5 | 02-4203-003-1240 | Parking lot | 6,303 | Community Services | Commercial |
| 6 | 02-4204-000-0030 | Parking lot | 1,424 | Community Services | Commercial |
| 7 | 02-4203-009-9250 | Parking lot | 32,905 | Commercial | |
| 8 | 02-4204-004-0040 | Parking lot | 1,647 | Community Services | Commercial |
| 9 | 02-4204-004-0030 | Parking lot | 2,008 | Community Services | Commercial |
| 10 | 02-4204-004-0020 | Parking lot | 2,370 | Community Services | Commercial |
| 11 | 02-4204-004-0010 | Parking lot | 2,474 | Community Services | Commercial |
| 12 | 02-4204-001-0390 | Parking lot | 171,191 | Community Services | Commercial |
| 13 | 02-4203-009-0210 | Parking lot | 6,199 | Community Services | Commercial |
| 14 | 02-4203-009-0200 | Parking lot | 7,074 | Community Services | Commercial |
| 15 | 02-4203-009-0290 | Parking lot | 6,747 | Community Services | Commercial |
| 16 | 02-4203-009-0280 | Parking lot | 7,357 | Community Services | Commercial |
| 17 | 02-3234-008-1030 | Parking lot | 7,013 | Community Services | Commercial |
| 18 | 02-3234-008-1020 | Parking lot | 14,257 | Community Services | Commercial |
| 19 | 02-3234-008-0550 | Parking lot | 7,214 | Commercial | |
| 20 | 02-3233-017-0120 | Parking lot | 22,595 | Community Services | Commercial |
| 21 | 02-3234-002-0180 | Parking lot | 15,229 | Community Services | Commercial |
| 22 | 02-3234-002-0060 | Parking lot | 7,693 | Community Services | Commercial |
| 23 | 02-3234-002-0221 | Parking lot | 7,536 | Community Services | Commercial |
| 24 | 02-3234-002-0360 | Parking lot | 7,667 | Community Services | Commercial |
| 25 | 02-3234-002-0450 | Parking lot | 7,449 | Community Services | Commercial |
| 26 | 02-3234-002-0440 | Parking lot | 7,497 | Community Services | Commercial |
| 27 | 02-3233-017-0080 | Parking lot | 7,283 | Community Services | Commercial |
| 28 | 02-3234-004-0840 | Parking lot | 8,298 | Community Services | Commercial |
| 29 | 02-3234-004-0710 | Parking lot | 8,311 | Community Services | Commercial |
| 30 | 02-3234-007-0670 | Parking lot | 7,597 | Community Services | Commercial |
| 31 | 02-3234-007-0560 | Parking lot | 7,571 | Community Services | Commercial |
| 32 | 02-3233-017-0070 | Parking lot | 7,475 | Community Services | Commercial |
| 33 | 02-3234-004-0830 | Parking lot | 8,063 | Community Services | Commercial |
| 34 | 02-3234-004-0720 | Parking lot | 8,063 | Community Services | Commercial |
| 35 | 02-3234-007-0660 | Parking lot | 7,597 | Community Services | Commercial |



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| 02-3234-007-0070 | Parking lot | 12,014 | | Commercial |
| 02-3234-007-0080 | Parking lot | 11,766 | Community Services | Commercial |
| 02-3234-007-0090 | Parking lot | 11,787 | Community Services | Commercial |
| 02-3234-007-0100 | Parking lot | 11,805 | Community Services | Commercial |
| 02-3234-007-0110 | Parking lot | 12,502 | Community Services | Commercial |
| 02-3234-007-0040 | Parking lot | 15,102 | Community Services | Commercial |
| 02-3233-022-0350 | Parking lot | 12,728 | Community Services | Commercial |
| 02-3226-001-1425 | Parking lot | 38,272 | Community Services | Commercial |
| 02-3227-016-0790 | Parking lot | 14,074 | Community Services | Commercial |
| 02-3227-016-0800 | Parking lot | 16,914 | Community Services | Commercial |
| 02-3227-017-1130 | Parking lot | 2,248 | Community Services | Commercial |
| 02-3227-017-1290 | Parking lot | 12,637 | Community Services | Commercial |
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|-----|------------------|-------------|--------|--------------------|------------|
| 75 | 02-3211-007-0350 | Parking lot | 26,206 | Community Services | Commercial |
| 76 | 02-3210-002-0710 | Parking lot | 58,484 | Community Services | Commercial |
| 77 | 02-3211-001-0200 | Parking lot | 12,458 | Community Services | Commercial |
| 78 | 02-3210-013-0550 | Parking lot | 7,623 | Community Services | Commercial |
| 79 | 02-3210-013-0540 | Parking lot | 8,224 | Community Services | Commercial |
| 80 | 02-3211-002-0910 | Parking lot | 18,591 | Community Services | Commercial |
| 81 | 02-3211-002-1270 | Parking lot | 6,569 | Community Services | Commercial |
| 82 | 02-3211-002-1350 | Parking lot | 5,271 | Community Services | Commercial |
| 83 | 02-3211-002-1090 | Parking lot | 5,493 | Community Services | Commercial |
| 84 | 02-3211-002-0950 | Parking lot | 13,151 | Commercial | |
| 85 | 02-3210-013-0400 | Parking lot | 2,566 | Community Services | Commercial |
| 86 | 02-3210-013-0380 | Parking lot | 2,587 | Community Services | Commercial |
| 87 | 02-3210-013-0370 | Parking lot | 2,601 | Community Services | Commercial |
| 88 | 02-3210-013-0360 | Parking lot | 2,618 | Community Services | Commercial |
| 89 | 02-3211-002-0080 | Parking lot | 7,884 | Commercial | |
| 90 | 02-3202-002-0360 | Parking lot | 6,904 | Community Services | Commercial |
| 91 | 02-3202-004-0380 | Parking lot | 15,642 | Community Services | Commercial |
| 92 | 02-3202-004-0370 | Parking lot | 16,522 | Community Services | Commercial |
| 93 | 02-3202-004-0360 | Parking lot | 17,759 | Community Services | Commercial |
| 94 | 02-3202-002-0300 | Parking lot | 69,474 | Community Services | Commercial |
| 95 | 02-3202-004-0990 | Parking lot | 5,624 | Community Services | Commercial |
| 96 | 02-3202-004-0980 | Parking lot | 7,427 | Community Services | Commercial |
| 97 | 02-3202-004-0970 | Parking lot | 12,763 | Community Services | Commercial |
| 98 | 02-3202-004-0940 | Parking lot | 26,911 | Community Services | Commercial |
| 99 | 02-3202-004-0930 | Parking lot | 8,364 | Community Services | Commercial |
| 100 | 02-3202-004-0920 | Parking lot | 9,047 | Community Services | Commercial |
| 101 | 02-3202-004-0910 | Parking lot | 9,243 | Community Services | Commercial |
| 102 | 02-3202-004-0900 | Parking lot | 9,039 | Community Services | Commercial |
| 103 | 02-3202-004-0880 | Parking lot | 18,208 | Community Services | Commercial |
| 104 | 02-3203-001-3450 | Parking lot | 24,089 | Community Services | Commercial |
| 105 | 02-3202-004-0780 | Parking lot | 8,738 | Community Services | Commercial |
| 106 | 02-3202-004-0770 | Parking lot | 11,038 | Community Services | Commercial |
| 107 | 02-3202-006-0660 | Parking lot | 17,646 | Community Services | Commercial |
| 108 | 02-3202-005-0550 | Parking lot | 9,143 | Multi Family | |
| 109 | 02-3202-006-0650 | Parking lot | 8,930 | Community Services | Commercial |
| 110 | 02-3202-006-0640 | Parking lot | 8,999 | Community Services | Commercial |
| 111 | 02-3202-006-0620 | Parking lot | 18,208 | Community Services | Commercial |
| 112 | 02-3202-006-0560 | Parking lot | 52,825 | Community Services | Commercial |
| 113 | 02-3202-006-0430 | Parking lot | 15,011 | Community Services | Commercial |



| | 1 | | 1 | 1 | 1 |
|-----|------------------|--------|-----------|--------------------|------------|
| 114 | 02-4210-000-0135 | Vacant | 3,707 | Multi Family | |
| 115 | 02-4203-009-2140 | Vacant | 2,757 | Commercial | |
| 116 | 02-4203-003-1020 | Vacant | 6,582 | Community Services | Commercial |
| 117 | 02-4203-013-0030 | Vacant | 941 | Multi Family | |
| 118 | 02-3228-001-1280 | Vacant | 31,808 | Community Services | Commercial |
| 119 | 02-3226-002-0145 | Vacant | 967 | Estate | |
| 120 | 02-3222-011-1660 | Vacant | 11,347 | Community Services | Commercial |
| 121 | 02-3223-006-0030 | Vacant | 5,310 | Community Services | Commercial |
| 122 | 02-3211-014-0050 | Vacant | 12,105 | Community Services | Commercial |
| 123 | 02-3211-007-2080 | Vacant | 2,836 | Multi Family | |
| 124 | 02-3211-007-2060 | Vacant | 902 | Multi Family | |
| 125 | 02-3202-004-0860 | Vacant | 17,624 | Community Services | Commercial |
| 126 | 02-3202-004-0840 | Vacant | 17,598 | Community Services | Commercial |
| 127 | 02-3202-004-0830 | Vacant | 8,947 | Community Services | Commercial |
| 128 | 02-3202-004-0810 | Vacant | 11,360 | Community Services | Commercial |
| 129 | 02-3202-006-0540 | Vacant | 17,380 | Community Services | Commercial |
| 130 | 02-3202-006-0530 | Vacant | 8,551 | Community Services | Commercial |
| 131 | 02-3202-006-0520 | Vacant | 8,459 | Community Services | Commercial |
| 132 | 02-3202-006-0500 | Vacant | 16,640 | Community Services | Commercial |
| 133 | 02-3202-006-0490 | Vacant | 8,764 | Community Services | Commercial |
| 134 | 02-3202-006-0480 | Vacant | 8,742 | Community Services | Commercial |
| 135 | 02-3202-006-0470 | Vacant | 8,725 | Community Services | Commercial |
| 136 | 02-3202-006-0440 | Vacant | 26,236 | Community Services | Commercial |
| | Total | | 1,897,150 | | |

*While CBRE recommends evaluating the monetary and public benefits the City could realize by re-zoning certain parcels currently zoned Government Use or Community Services related, we recommend doing so in close partnership with the City's Planning and Zoning department to ensure compatibility with surrounding uses and neighborhoods.

Next Steps

SAMPLE DISPOSITION EVALUATION MODEL

The following model can be used to establish whether a property with a physical improvement located on it is a disposition candidate. Through a diagnostic process, the City can determine if a property is used to its highest and best use and, if not, whether additional capital should be deployed to improve the asset or whether the asset should be re-zoned, disposed of by lease, sale or other means. Deploying a disposition analysis framework requires training to help departments understand how to identify surplus opportunities and to engage in discussions concerning next steps.



PHASE 1/INVENTORY UPDATE – A strategic review should start with making sure the asset inventory database is routinely updated.

- Once developed through a comprehensive database review, maintaining the database should be an ongoing function that occurs when the status of any owned or leased space changes
- The City should develop access and reporting protocols for updates and review of property data so that the integrity is maintained

PHASE 2/PORTFOLIO REVIEW – Periodic discussions with departments are required to identify changes in space needs, both expanding and contracting. Most often, department personnel have expertise in departmental functions and should be focused on their mission critical services, not real estate.

- Working with City real estate staff, department managers can be trained to think about reducing overall real estate costs through an assessment of utilization and need
- This is a high-level review that will determine if a deeper dive is required in Phase 3

PHASE 3/DEPARTMENT UTILIZATION – An assessment of how each property is used is critical to implementing a successful real estate strategy.

This Phase identifies four levels of property utilization:

- Aligning a Department's needs with the real estate strategy for the properties it occupies will ensure that the utilization of the asset is maximized while the needs of the Department are met
- Understanding the Department's mission will allow for provision of specialized space (e.g. data centers, labs, waiting rooms, interview rooms)

LEVELS

LEVEL 1: The property is mission critical to the department's operations, is being used at its highest and best use and cannot be replaced without major expense, destruction of a historical asset, etc. If the property is determined to be a Level One property, the property moves to Phase 5 – Implementation for annuc maintenance.

LEVEL 2: The property is not being used at its highest and best use but could become a core asset if upgraded and repaired.

LEVEL 3: Properties that need major repairs and are secondary to the core mission, should be assessed to determine if it should be held for future improvement or sold.

LEVEL 4: Properties may require expensive repairs that will still not adequately support the department's operations. Alternatively, the asset may offer the City an opportunity to monetize an underperforming property with good market value and funding can be used for mission critical assets.

• If the high-level portfolio review in Phase 2 indicates no substantial change in utilization, the Phase 3 activities described above may not be required

PHASE 4/OBJECTIVES ALIGNMENT – The purpose of real estate is to support the Department's mission and citizen service. Department alignment is required to confirm a strategy for Level 2, 3 and 4 properties.

- Aligning a department's needs with the real estate strategy for the properties it occupies, will ensure that the utilization of the asset is maximized while the needs of the department are met
- Understanding the Department's mission will allow for provision of specialized space (e.g. data eliminate the space here between centers centers, labs, waiting rooms, interview rooms)

PHASE 5/IMPLEMENTATION – Implementing the strategy is key to realizing desired the desired outcome of right-sizing the City's real estate portfolio.

- Phase 5 requires a centralized real estate organization for decision making and accountability
- It requires educating Departments on what the real estate strategy is and how to identify space needs
- Phase 5 then requires marketing and selling surplus properties and downsizing or eliminating leased locations

CONCLUSION

The City of Miami Beach owns valuable real estate and a number of very well located and/or underutilized parcels. This report details the City's inventory and makes recommendations on parcels that could be sold, returned to the tax rolls and generate much needed revenue. However, there are also parcels that may have City assets located on them that could be better utilized and benefit from further analysis such as space utilization, deferred maintenance, etc. On behalf of the CBRE team, we are pleased to present these findings and look forward to assisting with implementation as may be accretive to the City.

