

# CITY OF MIAMI BEACH SPONSORSHIP SCORE

CATEGORY	SCORE	NOTES
<b>Are you a registered 501(c)3?</b> (Yes = 5 pts. No = 0 pts.)	5	
<b>Length of Event:</b> (number of active event days, minus number of load in / load out days)	0	Take the number of event days and minus load in and load out days. This is to get even producers to tighten up their load in / load out timelines.
<b>History of Event</b> (1-2 years = 2 pts, 2-4 years = 4 pts, 4-6 years = 6 pts, 6-8 years = 8 pts, 10+= years = 10 pts.)	10	
<b>Hotel Room Block</b> (1-100 rooms = 2 pts, 100 - 250 rooms = 4 pts 250 - 500 rooms = 6 points, 500 - 1000 rooms = 8 points, 1000+ rooms = 10 points).	10	verified with hotel contracts or booking codes. We will not accept estimates - hotel rooms must be confirmed through a verified source.
<b>Local Attendees</b> (1-100 = 2 pts, 100 - 250 = 4 pts 250 - 500 = 6 points, 500 - 1000 = 8 points, 1000+ = 10 points).	10	verified by audience audits - GMCVB
<b>National Attendees</b> (1-100 = 2 pts, 100 - 250 = 4 pts 250 - 500 = 6 points, 500 - 1000 = 8 points, 1000+ = 10 points).	10	verified by audience audits - GMCVB
<b>International Attendees</b> (1-100 = 2 pts, 100 - 250 = 4 pts 250 - 500 = 6 points, 500 - 1000 = 8 points, 1000+ = 10 points).	10	verified by audience audits - GMCVB
<b>Resident Benefit</b> (10% - 25% = 2 pts, 25% - 35% = 4 pts, 35% - 50% = 6 pts, 50%+ = 8 pts, Free = 10 pts.	10	verified by TCD
<b>Community Benefits (Educational, Environmental, Small Business, etc.)</b> 1 benefit = 2 pts, 2 benefits = 4 pts, 3 benefits = 6 pts, 4 benefits = 8 pts, 5+ benefits = 10 pts)	10	verified by TCD
<b>Marketing / PR Exposure</b> Local = 3 pts, National = 6 pts, International = 10 pts.	10	This needs to be proven with previous years results
<b>Utilizes additional City of Miami Beach venue</b> (Miami Beach Convention Center, Fillmore, Colony Theatre etc.) = 5 pts	5	Venue needs to be not public property to free up public space.
<b>Name of event incorporates Miami Beach Brand</b> (Miami Beach, Art Deco, South Beach, etc.) = 10 pts	10	"Miami" is not a reference
<b>TOTAL</b>	<b>100</b>	<b>Applicants cannot receive more than 100% of their funding request.</b>