## The Diaz Team

Paco Diaz Patxi Diaz Senior Vice President Senior Associate

Danny Diaz Jonah Twist

Vice President Associate

CBRE, Inc. **Brokerage Services Retail** 

July 19, 2019

Kristyn Jones Bahamas 4 Fun 227 1st Street. Suite #3 Miami Beach, FL 33139

RE: Cruise & Tours Center, LLC d/b/a Admiral Cruise & Transportation @ 100 16th St, Miami Beach, County of Miami-Dade, State of Florida

Dear Ms. Jones:

I wish to take this opportunity to convey the interest of The City of Miami Beach (Landlord), in leasing space in the above Project to Oleksandr Grygoriv & leva Baliukeviciene (Co-tenants).

This letter summarizes our recent discussions to lease the above property; it is not intended to be contractual in nature, but only expresses the basis upon which we wish to continue discussions.

This letter is intended to outline initial terms for consideration only and is no manner intended to obligate any party contractually and no such obligation shall arise unless/until a mutually satisfactory lease agreement is fully executed by, and delivered to, all parties.

Subject to final approval of the Landlord and execution of a mutually agreed upon Lease, I believe the Landlord would be willing to continue discussions under the following terms and conditions:

1) Landlord: City of Miami Beach

2) Entity name: Cruise & Tours Center, LLC D.B.A. Admiral Cruise & Tenant:

**Transportation** 

±721 square foot Premises located at 100 16th St. in the City of Miami Beach. 3) Premises:

State of Florida.

4) Lease Term: The term of this Lease shall be for a period of five (5) years.

5) Commencement The Lease Commencement and Tender date will be date Landlord delivers the

> Premises to Tenant with Landlord's works substantially complete, if applicable. The Rent Commencement Date will be; 1) the earlier of sixty (60) days from

Tender Date; or 2) the date any portion of the Premises opens for business.

6) Options: N/A

Dates:

777 Brickell Avenue Suite 1100 Miami, FL 33131

305 374 1000 Tel

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www.cbre.com

## 7) <u>Minimum Rent</u> Schedule:

Initial Term		
Year(s)	Annual Rent/SF	Annual Rent
1	\$75.00	\$54,075.00
Rent to increase 3	3% per year during the L	ease Term.
	Option Term	
Year(s)	Annual Rent/SF	Annual Rent
N/A	N/A	N/A

8) Sales Tax:

Tenant shall pay the applicable sales tax (currently at 6.7% in Dade County).

9) Prepaid Rent:

Tenant shall be required to pay the first month's gross rent in the amount of \$5,449.26, which shall be due upon lease execution.

10) Security Deposit:

The amount of \$10,898.52 (subject to Landlord's review of Tenant's financials and credit report) shall be due on execution of the Lease documents, in addition to first month's rent.

11) NNN:

Tenant shall pay its pro rata share of Real Property Taxes, Property Insurance and Common Area Maintenance for the Project. Tenant's pro rata share shall be determined based upon the ratio of Tenant's floor area to the total floor area of all the retail space in Landlord's Parcel (to be further clarified in the Lease). Current estimate for NNN Costs are \$10.00 per square foot.

12) Utilities:

Tenant shall pay for all utilities within the Premises.

13) Delivery Conditions:

Tenant shall accept the Premises in "As-Is" condition with no Landlord Work.

14) <u>Tenant Improvement</u> <u>Allowance:</u>

N/A

**Rental Abatement:** 

During month 2 of the Lease Term ("Abatement Period"), Tenant shall be permitted to pay none of the monthly Minimum Base Rent of \$4,506.25 that otherwise would be due. Tenant shall be required to pay all Additional Rent and Sales Tax during this Abatement Period. To be future defined in the lease.

16) Tenant's Work:

15)

All work performed by Tenant to build out their Premises is at Tenant's cost and expense. Tenants work is subject to Landlord's review and approval of Tenants plan and specifications, which shall be drawn by a licensed architect if a building permit is required. All of Tenants works shall be performed by licensed contractors and in accordance with all applicable codes.

17) <u>Maintenance &</u>
<u>Repair:</u>

Landlord shall be responsible for all repairs to the foundations and for all structural components of the Project. Tenant's obligation for repairs, replacements and maintenance shall include, but not be limited to, its equipment; fixtures; improvements; floor covering; the exterior and interior portions of all doors, door locks, security gates, and windows; plumbing and sewage facilities not Landlord's obligation; walls; ceilings; and all plate glass; all electrical systems and equipment; plumbing, mechanical equipment; heating, ventilating and airconditioning machinery. Additionally, Tenant shall maintain and keep in good repair, all heating and air-conditioning equipment. Tenant further agrees to regularly service said machinery and change the filters in the air-conditioning system in the Premises through a monthly filter and equipment service contract.

18) **Assignment &** Tenant shall not assign the lease or sublet the Premises without the prior written Subletting:

consent of Landlord, which consent may be withheld at the sole and absolute

discretion of the Landlord.

19) Permitted Use: Tenant shall use the Leased Premises solely for the purpose of the Cruise &

Tours Center, LLC d/b/a Admiral Cruise & Transportation as a Travel Agency.

20) N/A **Exclusive Use:** 

21) Percentage Rent: N/A

22) Sales Reporting: N/A

23) Operations: Tenant agrees that on Rent Commencement Date, it will open and continuously

operate the entire Premises to the public, fully fixtured, staffed and stocked.

24) Tenant's Signage: Per Shopping Center's Sign Criteria and approval of all necessary Governmental

agencies.

25) **Tenant Financials:** This proposal is subject to Landlords review and approval of Tenant's financial

statements.

**Guarantor(s):** Personal guaranty by all owners and spouses. 26)

27) **Expiration:** This offer expires on July 19, 2019 at 5:00 pm EST. Should the Tenant accept

this offer, then Landlord shall prepare a lease document incorporating the

provisions herein and other such provisions acceptable to both parties.

Danny Diaz, Patxi Diaz and Jonah Twist with CBRE, INC. represents the 28) Brokers:

Landlord in this transaction. Landlord shall pay a commission in accordance with

the Listing Agreement.

29) Lease Form: Landlords Lease form. The provisions of this letter are for discussion purposes only. This letter is not a contract or a promise to perform, and the parties acknowledge that they have not set forth the essential terms of an agreed-upon transaction. The parties hereto shall not be bound by the terms of this letter, and no liabilities or obligations shall arise pursuant hereto, and no party has the right to detrimentally rely on the statements set forth herein or on the verbal and written negotiation conducted herewith, it being intended that only a subsequent formal agreement, which specifically states its binding intent, if duly executed by both parties, will bind the parties on any matter described herein. Furthermore, prior to entering into a formal agreement, appropriate governmental regulatory, corporate and senior management approvals must first be obtained by all parties hereto, including but not limited to approvals of legal counsel.

Tenant agrees that during the negotiation of this transaction, Tenant will negotiate in good faith and will not engage in negotiations with other Landlord's for other Premises.

Should this proposal be acceptable to Tenant, please execute where indicated below and return the fully executed copy to me. Please feel free to contact me if you have any questions or comments.

Sincerely,

Danny Diaz Vice President

CBRE, Inc.

777 Brickell Avenue, Suite 1100

Miami, FL 33131

AGREED AND ACCEPTED

**TENANT** 

PLEASE PROVIDE TENANT ENTITY

BY:

1. Grygoliv

DATE.

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