

**APPRAISAL REPORT**  
**OF THE CONTRIBUTORY VALUE OF**  
**PROPOSED VACATED PORTIONS OF ABBOTT COURT**  
**AND NORMANDY BEACH COURT TO BE UTILIZED IN**  
**CONJUNCTION WITH A REDEVELOPMENT SITE**  
**LOCATED AT**  
**430 72<sup>ND</sup> STREET & 409 71<sup>ST</sup> STREET &**  
**7120-7140 ABBOTT AVENUE & 7117-7335 BYRON AVENUE**  
**MIAMI BEACH, FLORIDA**

**DATE OF VALUATION:**

**APRIL 2, 2019**

**J. ALHALE APPRAISALS, INC.  
REAL ESTATE APPRAISERS AND CONSULTANTS  
3475 SHERIDAN STREET, SUITE 313  
HOLLYWOOD, FLORIDA 33021**

**JOZEF ALHALE, MAI  
STATE CERTIFIED GENERAL APPRAISER  
NO. RZ0001557**

**CELL: (305) 613-7477  
E-MAIL: jbalhale@aol.com  
WWW.jalhaleappraisals.com**

April 9 2019

Mr. Eric T. Carpenter, P.E.  
Assistant City Manager  
City of Miami Beach  
1700 Convention Center Drive  
Miami Beach, Florida 33139

Re: Proposed Vacated Portions of  
Abbott Court and Normandy  
Beach Court, Between 71<sup>st</sup> Street  
and 72<sup>nd</sup> Street, as described herein  
Miami Beach, Florida

Dear Mr. Carpenter:

Pursuant to your request for an appraisal of the above referenced property, I submit the following appraisal report.

Legal Description: The proposed to be vacated portion of Abbott Court and Normandy Beach Court surround the developer's site which is legally described as Lots 1 through 4, and Lots 7 through 18, Block 6, Normandy Beach South, as recorded in Plat Book 21, Page 54 of the Public Records of Miami-Dade County, Florida

The developer's site is a 54,072 SF city-block which is bounded by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida. The developer's site has 291.4 feet of frontage along the west side of Abbott Avenue, 200 feet of frontage along the east side of Byron Avenue, 100 feet of frontage along the north side of 71<sup>st</sup> Street and 225 feet of frontage along the south side of 72<sup>nd</sup> Street.

The developer's site is currently improved with several commercial and residential buildings, including a 1-story 14-unit rental apartment building built in 1956 at 430 72<sup>nd</sup> Street; a 6,250 SF paved lot utilized for truck rental operation at 7134 Abbott Avenue; a 12,500 SF paved parking lot for a Laundromat at 7117-7135 Byron Avenue; a 1-story 9,867 SF commercial building built in 1947 at 7124 Abbott Avenue; a 2-story commercial building with 6,112 SF of adjusted building area built in 1950 at 7120 Abbott Avenue; a 1,232 SF service station built in 1997 at 409 71<sup>st</sup> Street; a 1-story commercial building with 6,922 SF of adjusted building area, built in 1963 at 7140 Abbott Avenue; and a 2-story commercial building with 3,496 SF of adjusted building area, built in 1948 at 7136 Abbott Avenue.

Mr. Eric T. Carpenter, P.E.

April 9, 2019

Page Two

The developer's site is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida.

The existing mostly low-rise improvements which are all older than 50 years, contain a total adjusted building area of 33,946 SF, while the overall site can be improved with up to 189,252 SF.

In addition, the City of Miami Beach and the developer are negotiating the "vacation" of the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, in the same City block.

The vacated area contains a total land area of 5,000 SF which would contribute an additional 17,500 SF of buildable area, based on the maximum permitted Floor Area Ratio (FAR) of 3.5, thereby increasing the developer's total buildable area from 189,252 SF to 206,752 SF (indicating a 9.2% increase), as well as create a contiguous L-shaped site with superior development potential.

It is my estimate that the contributory value of the Fee Simple Interest in the proposed "vacated" property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5, as of April 2, 2019, was:

**CONTRIBUTORY MARKET VALUE OF THE FEE SIMPLE INTEREST  
IN THE PROPOSED "VACATED" PUBLIC ALLEY AREAS  
TO BE UTILIZED IN CONJUNCTION WITH THE DEVELOPER'S SITE  
AS DESCRIBED HEREIN  
TWO MILLION THREE HUNDRED FIFTY THOUSAND DOLLARS  
(\$2,350,000)**

Sincerely,



Jozef Alhale, MAI, CCIM  
State Certified General Appraiser  
License No. RZ 0001557

\19-03-03

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# Surveyor's Legend

<p> PROPERTY LINE</p> <p> STRUCTURE</p> <p> CONC. BLOCK WALL</p> <p> CHAIN-LINK FENCE OR WIRE FENCE</p> <p> WOOD FENCE</p> <p> IRON FENCE</p> <p> EASEMENT</p> <p> CENTER LINE</p> <p> WOOD DECK</p> <p> CONCRETE</p> <p> ASPHALT</p> <p> BRICK / TILE</p> <p> WATER</p> <p> APPROXIMATE EDGE OF WATER</p> <p> COVERED AREA</p> <p> TREE</p> <p> POWER POLE</p> <p> CATCH BASIN</p> <p><span style="color: red;">C.U.E.</span> COUNTY UTILITY EASEMENT</p> <p><span style="color: red;">I.E./E.E.</span> INGRESS / EGRESS EASEMENT</p> <p><span style="color: red;">U.E.</span> UTILITY EASEMENT</p>	<p>FND FOUND IRON PIPE / PIN AS NOTED ON PLAT</p> <p>LB# LICENSE # - BUSINESS</p> <p>LS# LICENSE # - SURVEYOR</p> <p>CALC CALCULATED POINT</p> <p>SET SET PIN</p> <p>▲ CONTROL POINT</p> <p>■ CONCRETE MONUMENT</p> <p>⊕ BENCHMARK</p> <p>ELEV ELEVATION</p> <p>P.T. POINT OF TANGENCY</p> <p>P.C. POINT OF CURVATURE</p> <p>P.R.M. PERMANENT REFERENCE MONUMENT</p> <p>P.C.C. POINT OF COMPOUND CURVATURE</p> <p>P.R.C. POINT OF REVERSE CURVATURE</p> <p>P.O.B. POINT OF BEGINNING</p> <p>P.O.C. POINT OF COMMENCEMENT</p> <p>P.C.P. PERMANENT CONTROL POINT</p> <p>M FIELD MEASURED</p> <p>P PLATTED MEASUREMENT</p> <p>D DEED</p> <p>C CALCULATED</p> <p><span style="color: red;">L.M.E.</span> LAKE OR LANDSCAPE MAINT. ESMT.</p> <p><span style="color: red;">R.O.E.</span> ROOF OVERHANG EASEMENT</p>	<p>B.R. BEARING REFERENCE</p> <p>△ CENTRAL ANGLE OR DELTA</p> <p>R RADIUS OR RADIAL</p> <p>RAD. RADIAL TIE</p> <p>N.R. NON RADIAL</p> <p>TYP. TYPICAL</p> <p>I.R. IRON ROD</p> <p>I.P. IRON PIPE</p> <p>N&amp;D NAIL &amp; DISK</p> <p>PK NAIL PARKER-KALON NAIL</p> <p>D.H. DRILL HOLE</p> <p>⊙ WELL</p> <p>⊕ M.H. MANHOLE</p> <p>O.H.L. OVERHEAD LINES</p> <p>TX TRANSFORMER</p> <p>CATV CABLE TV RISER</p> <p>W.M. WATER METER</p> <p>P/E POOL EQUIPMENT</p> <p>CONC. CONCRETE SLAB</p> <p><span style="color: red;">ESMT</span> EASEMENT</p> <p><span style="color: red;">D.E.</span> DRAINAGE EASEMENT</p> <p><span style="color: red;">L.B.E.</span> LANDSCAPE BUFFER EASEMENT</p> <p><span style="color: red;">L.A.E.</span> LIMITED ACCESS EASEMENT</p> <p>TEL. TELEPHONE FACILITIES</p> <p>U.P. UTILITY POLE</p> <p>E.U.B. ELECTRIC UTILITY BOX</p> <p>SEP. SEPTIC TANK</p> <p>D.F. DRAINFIELD</p> <p>A/C AIR CONDITIONER</p> <p>S/W SIDEWALK</p> <p>DWY DRIVEWAY</p> <p>SCR. SCREEN</p> <p>GAR GARAGE</p> <p>ENCL. ENCLOSURE</p> <p>N.T.S. NOT TO SCALE</p> <p>F.F. FINISHED FLOOR</p> <p>T.O.B. TOP OF BANK</p> <p>E.O.W. EDGE OF WATER</p> <p>E.O.P. EDGE OF PAVEMENT</p> <p>C.V.G. CONCRETE VALLEY GUTTER</p> <p>B.S.L. BUILDING SETBACK LINE</p> <p>S.T.L. SURVEY TIE LINE</p> <p>Ⓞ CENTER LINE</p> <p>R/W RIGHT-OF-WAY</p> <p><span style="color: red;">P.U.E.</span> PUBLIC UTILITY EASEMENT</p> <p><span style="color: red;">C.M.E.</span> CANAL MAINTENANCE EASEMENT</p> <p><span style="color: red;">A.E.</span> ANCHOR EASEMENT</p>
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**Property Address:**

430 72 Street  
Miami Beach, FLORIDA 33141

**Flood Information:**

**Community Number:** 120651  
**Panel Number:** 12086C0326L  
**Suffix:** L  
**Date of Firm Index:** 09/11/2009  
**Flood Zone:** AE  
**Base Flood Elevation:** 8  
**Date of Field Work:** 10/12/2017  
**Date of Completion:** 10/13/2017

**General Notes:**

- 1.) The Legal Description used to perform this survey was supplied by others. This survey does not determine or is not to imply ownership
- 2.) This survey only shows above ground improvements. Underground utilities, footings, or encroachments are not located on this survey map
- 3.) If there is a septic tank, well, or drain field on this survey, the location of such items was shown to us by others and the information was not verified.
- 4.) Examination of the abstract of title will have to be made to determine recorded instruments, if any, effect this property. The lands shown herein were not abstracted for easement or other recorded encumbrances not shown on the plat
- 5.) Wall ties are done to the face of the wall.
- 6.) Fence ownership is not determined.
- 7.) Bearings referenced to line noted B.R
- 8.) Dimensions shown are platted and measured unless otherwise shown.
- 9.) No identification found on property corners unless noted.
- 10.) Not valid unless sealed with the signing surveyors embossed seal.
- 11.) Boundary survey means a drawing and/or graphic representation of the survey work performed in the field, could be drawn at a shown scale and/or not to scale
- 12.) Elevations if shown are based upon NGVD 1929 unless otherwise noted
- 13.) This is a BOUNDARY SURVEY unless otherwise noted.
- 14.) This survey is exclusive for the use of the parties to whom it is certified. The certifications do not extend to any unnamed parties.
- 15.) This survey shall not be used for construction/permitting purposes without written consent from the land surveyor who has signed and sealed this survey.

**Legal Description:**

Lot 1, of Block 6, of NORMANDY BEACH SOUTH, according to the plat thereof, as recorded in Plat Book 21, Page 54, of the public records of Miami-Dade County, FLORIDA

**Printing Instructions:**

While viewing the survey in any PDF Reader, select the File Drop-down and select "Print". Select a color printer, if available; or at least one with 8.5" x 14" (legal) paper.  
Select ALL for Print Range, and the # of copies you would like to print out.  
Under the "Page Scaling" please make sure you have selected "None".  
Do not check the "Auto-rotate and Center" box.  
Check the "Choose Paper size by PDF" checkbox, then click OK to print.

**Certified To:**

**Abbott Avenue Partners, LLC, a Delaware limited liability company**  
**Green and Kahn P.L.**  
**Old Republic National Title Insurance Company**  
**City National Bank of Florida**  
its successors and/or assigns as their interest may appear.

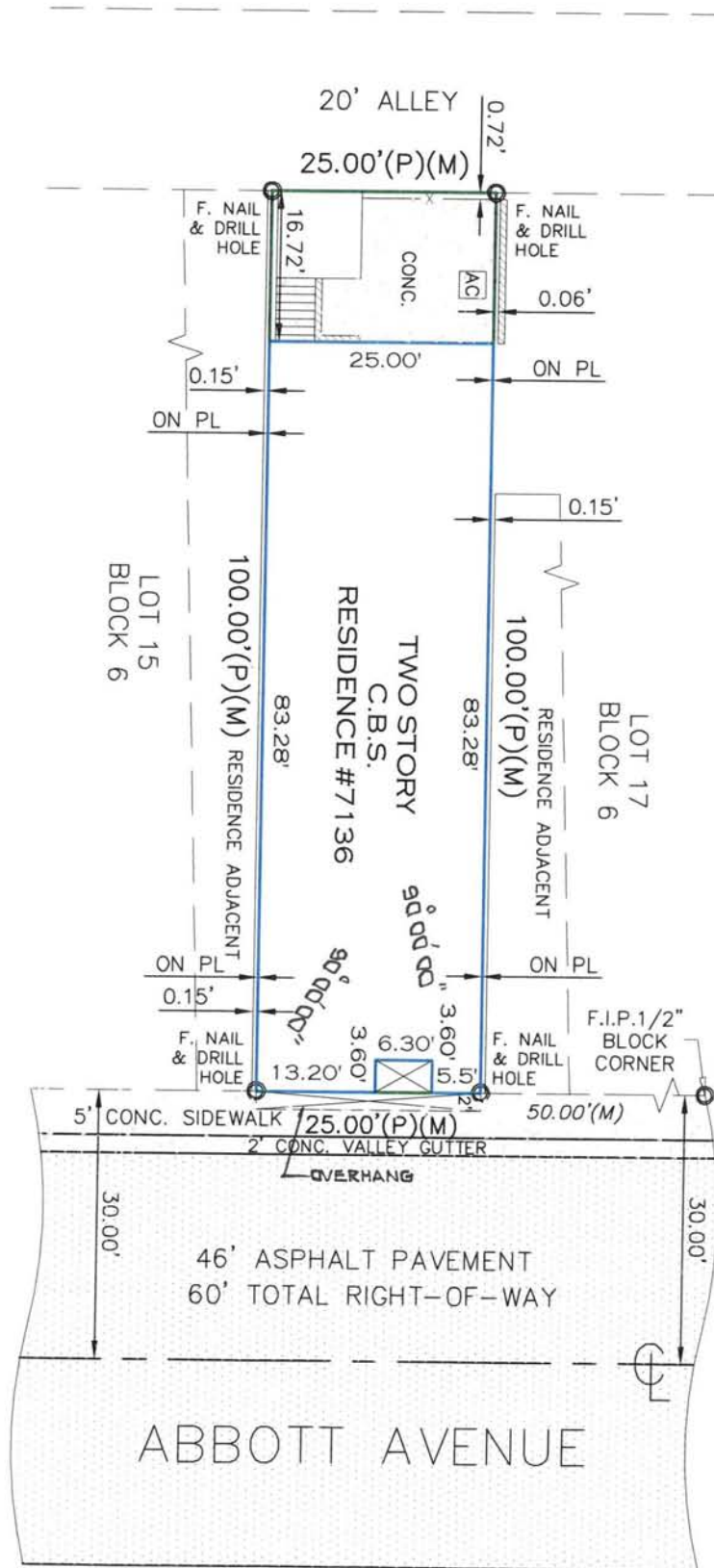
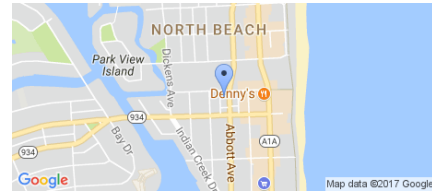
**Please copy below for policy preparation purposes only:**

*This policy does not insure against loss or damage by reason of the following exceptions: Any rights, easements, interests, or claims which may exist by reason of, or reflected by, the following facts shown on the survey prepared by*  
**EFRAIN LOPEZ** dated **10/13/2017** bearing Job # **B-33734** :  
a. NO NOTES

**M.E. Land Surveying, Inc.**

10665 SW 190th Street, Suite 3110 Miami, FL 33157  
Phone: (305) 740-3319  
Fax: (305) 669-3190  
LB#: 7989





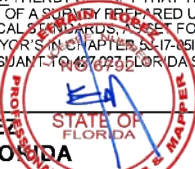
Accepted By: \_\_\_\_\_

Property Address:  
7136 Abbott Avenue  
Miami Beach, FLORIDA 33141

Notes: **NO NOTES**

**SURVEYOR'S CERTIFICATION:** I HERBY CERTIFY THAT THIS BOUNDARY SURVEY IS A TRUE AND CORRECT REPRESENTATION OF A SURVEY PREPARED UNDER MY DIRECTION. THIS COMPLIES WITH THE MINIMUM TECHNICAL STANDARDS SET FORTH BY THE STATE OF FLORIDA BOARD OF PROFESSIONAL LAND SURVEYORS' RULES (AFTER 5-17-01 THROUGH 5-17-05), FLORIDA ADMINISTRATIVE CODE PURSUANT TO 47-023, FLORIDA STATUTES.

**SIGNED** \_\_\_\_\_ **FOR THE FIRM**  
**EFRAIN LOPEZ** **STATE OF FLORIDA**  
**STATE OF FLORIDA** **P.S.M. No. 6792**



M.E. Land Surveying, Inc.  
10665 SW 190th Street  
Suite 3110  
Miami, FL 33157  
Phone: (305) 740-3319  
Fax: (305) 669-3190  
LB#: 7989



NOT VALID WITHOUT AND AUTHENTIC ELECTRONIC SIGNATURE AND AUTHENTICATED ELECTRONIC SEAL AND/OR THIS MAP IS NOT VALID WITHOUT THE SIGNATURE AND THE ORIGINAL RAISED SEAL OF A LICENSED SURVEYOR AND MAPPER.



# Surveyor's Legend

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		<p><b>TEL.</b> TELEPHONE FACILITIES</p> <p><b>U.P.</b> UTILITY POLE</p> <p><b>E.U.B.</b> ELECTRIC UTILITY BOX</p> <p><b>SEP.</b> SEPTIC TANK</p> <p><b>D.F.</b> DRAINFIELD</p> <p><b>A/C</b> AIR CONDITIONER</p> <p><b>S/W</b> SIDEWALK</p> <p><b>DWY</b> DRIVEWAY</p> <p><b>SCR.</b> SCREEN</p> <p><b>GAR</b> GARAGE</p> <p><b>ENCL.</b> ENCLOSURE</p> <p><b>N.T.S.</b> NOT TO SCALE</p> <p><b>F.F.</b> FINISHED FLOOR</p> <p><b>T.O.B.</b> TOP OF BANK</p> <p><b>E.O.W.</b> EDGE OF WATER</p> <p><b>E.O.P.</b> EDGE OF PAVEMENT</p> <p><b>C.V.G.</b> CONCRETE VALLEY GUTTER</p> <p><b>B.S.L.</b> BUILDING SETBACK LINE</p> <p><b>S.T.L.</b> SURVEY TIE LINE</p> <p> CENTER LINE</p> <p><b>R/W</b> RIGHT-OF-WAY</p> <p><b>P.U.E.</b> PUBLIC UTILITY EASEMENT</p> <p><b>C.M.E.</b> CANAL MAINTENANCE EASEMENT</p> <p><b>A.E.</b> ANCHOR EASEMENT</p>

**Property Address:**

7136 Abbott Avenue  
Miami Beach, FLORIDA 33141

**Flood Information:**

**Community Number:** 120651  
**Panel Number:** 12086C0326L  
**Suffix:** L  
**Date of Firm Index:** 09/11/2009  
**Flood Zone:** AE  
**Base Flood Elevation:** 8  
**Date of Field Work:** 07/11/2017  
**Date of Completion:** 07/12/2017

**General Notes:**

- 1.) The Legal Description used to perform this survey was supplied by others. This survey does not determine or is not to imply ownership
- 2.) This survey only shows above ground improvements. Underground utilities, footings, or encroachments are not located on this survey map
- 3.) If there is a septic tank, well, or drain field on this survey, the location of such items was shown to us by others and the information was not verified.
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- 13.) This is a BOUNDARY SURVEY unless otherwise noted.
- 14.) This survey is exclusive for the use of the parties to whom it is certified. The certifications do not extend to any unnamed parties.
- 15.) This survey shall not be used for construction/permitting purposes without written consent from the land surveyor who has signed and sealed this survey.

**Legal Description:**

Lot 16, of Block 6, of NORMANDY BEACH SOUTH, according to the plat thereof, as recorded in Plat Book 21, Page 54, of the public records of Miami-Dade County, FLORIDA

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While viewing the survey in any PDF Reader, select the File Drop-down and select "Print". Select a color printer, if available; or at least one with 8.5" x 14" (legal) paper.  
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Under the "Page Scaling" please make sure you have selected "None".  
Do not check the "Auto-rotate and Center" box.  
Check the "Choose Paper size by PDF" checkbox, then click OK to print.

**Certified To:**

**Abbott Avenue Partners, LLC**  
**Green and Kahn P.L.**  
**Old Republic National Title Insurance Company**  
**CITY NATIONAL BANK OF FLORIDA, its successors and/or assigns, as their interests may appear**  
its successors and/or assigns as their interest may appear.

**Please copy below for policy preparation purposes only:**

*This policy does not insure against loss or damage by reason of the following exceptions: Any rights, easements, interests, or claims which may exist by reason of, or reflected by, the following facts shown on the survey prepared by*  
**EFRAIN LOPEZ** dated 07/12/2017 bearing Job # B-30034 :  
a. NO NOTES

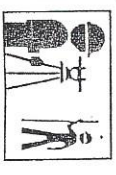
**M.E. Land Surveying, Inc.**

10665 SW 190th Street, Suite 3110 Miami, FL 33157  
Phone: (305) 740-3319  
Fax: (305) 669-3190  
LB#: 7989





NOT VALID UNLESS EMBOSSED WITH SURVEYOR'S SEAL



REVISION: 8/4/14  
FOR CERTIFICATION

ADDITIONS OR DELETIONS TO SURVEY MAPS OR REPORTS BY OTHER THAN THE SIGNING PARTY OR PARTIES IS PROHIBITED WITHOUT WRITTEN CONSENT OF THE SIGNING PARTY OR PARTIES.

BEARINGS WHEN SHOWN ARE REFERRED TO AN ASSUMED VALUE OF SAID PB. 21 PAGE 54

REGISTERED LAND SURVEYOR  
STATE OF FLORIDA #5924

ABBREVIATIONS:  
SWK=SIDEWALK; CBS=CONCRETE BLOCK STRUCTURE; CLF=CHAIN LINK FENCE; PL=PROPERTY LINE; DUE=DRAINAGE UTILITY EASEMENT; IP=IRON PIPE; F=FOUND; A/C=AIR CONDITIONER PAD; PIC=PROPERTY CORNER; DHD=DRILLED HOLE; WF=WOODEN FENCE; RES=RESIDENCE; CL=CLEAR; RB=REBAR; UE=UTILITY EASEMENT; CONC=CONCRETE SLAB; RW=RIGHT OF WAY; DE=DRAINAGE EASEMENT; CL=CENTER LINE; OAD=OWNER TYPICAL; M=MEASURED; R=RECORDED; ENGR=ENGINEER; COMP=COMPUTER; ASH=ASPHALT; NID=NAIL & DISK; S=SET; FEE=FINISH FLOOR ELEVATION; O/S=OFFSET; PIP=PIPE; OHP=OVERHEAD POWERLINE; WM=WATER METER; WOOD FENCE = [diagram]; MASSONRY WALL = [diagram]; CONC. CURB & GUTTER = [diagram]; MAINTENANCE & EASEMENT=M 4.0E

ELEVATION BASED ON LOC. # 3221 CE  
CBM# A-22 ELV. 3.89'

I HEREBY CERTIFY That the survey represented hereon meets the minimum technical requirements adopted by the STATE OF FLORIDA Board of Land Surveyors pursuant to Section 472.027 Florida Statutes.  
There are no encroachments, overlaps, easements appearing on the plat or visible easements other than as shown hereon.

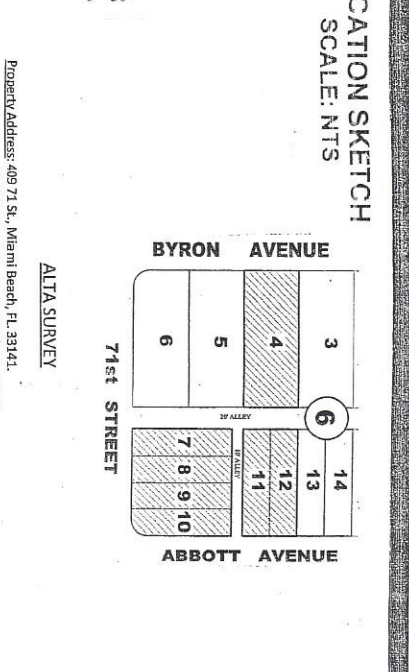
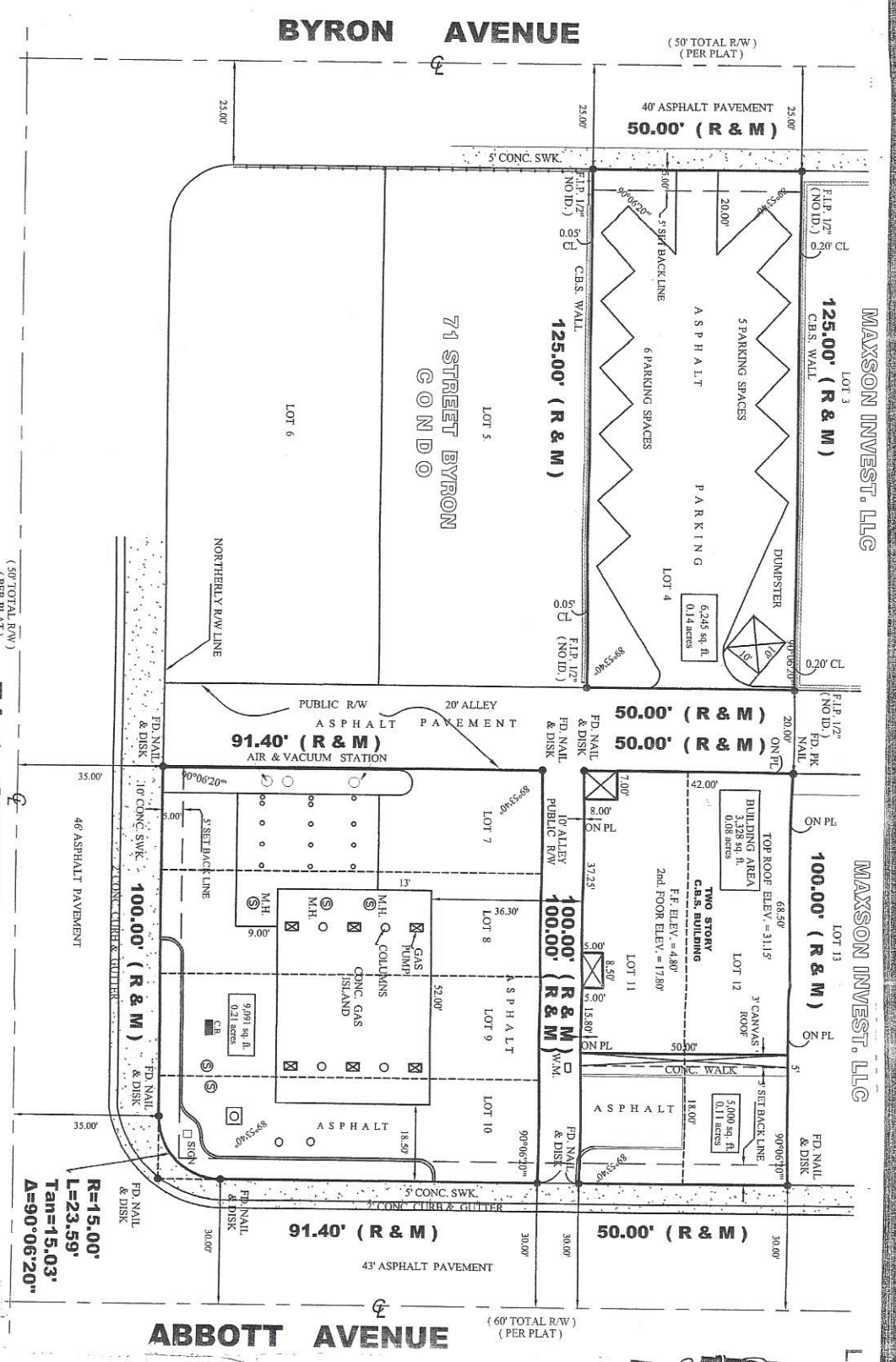
BLANCO SURVEYORS INC.  
Engineers • Land Surveyors • Planners • LB # 0007059  
555 NORTH SHORE DRIVE  
MIAMI BEACH, FL 33141  
(305) 865-1200 Email: blancosurveyorsinc@yahoo.com Fax: (305) 865-7810

SINCE 1987

PANEL: 0326  
DATE: 6/3/14  
SCALE: 1" = 30'  
COMMUNITY # 120651  
DATE: 9/11/09 BASE: 8'  
SUFFIX: L  
JOB NO 14-368

ABBREVIATIONS:  
SWK=SIDEWALK; CBS=CONCRETE BLOCK STRUCTURE; CLF=CHAIN LINK FENCE; PL=PROPERTY LINE; DUE=DRAINAGE UTILITY EASEMENT; IP=IRON PIPE; F=FOUND; A/C=AIR CONDITIONER PAD; PIC=PROPERTY CORNER; DHD=DRILLED HOLE; WF=WOODEN FENCE; RES=RESIDENCE; CL=CLEAR; RB=REBAR; UE=UTILITY EASEMENT; CONC=CONCRETE SLAB; RW=RIGHT OF WAY; DE=DRAINAGE EASEMENT; CL=CENTER LINE; OAD=OWNER TYPICAL; M=MEASURED; R=RECORDED; ENGR=ENGINEER; COMP=COMPUTER; ASH=ASPHALT; NID=NAIL & DISK; S=SET; FEE=FINISH FLOOR ELEVATION; O/S=OFFSET; PIP=PIPE; OHP=OVERHEAD POWERLINE; WM=WATER METER; WOOD FENCE = [diagram]; MASSONRY WALL = [diagram]; CONC. CURB & GUTTER = [diagram]; MAINTENANCE & EASEMENT=M 4.0E

ELEVATION BASED ON LOC. # 3221 CE  
CBM# A-22 ELV. 3.89'



Legal Description: Lots 4, 7, 8, 9, 10, 11 and 12, in Block 5, of NONMADRY BEACH SOUTH, according to the Plat thereof, recorded in Plat Book 21, Page 54, of the Public Records of Miami-Dade County, Florida.

Certified To: 7433 COLLINS AVE, CORP., a Florida corporation, Pumps at 71 LLC, a Florida limited liability company, Stearns Weaver Miller Weissler Alshoff & Siteron, P.A., First American Title Insurance Company, Angelo and Banta, P.A.; City National Bank of Florida, ISA/OA/ATMA.

"We, Pumps at 71 LLC, a Florida limited liability company, First American Title Insurance Company, City National Bank of Florida, Angelo & Banta, P.A.; hereby certify that on the 2nd day of June, 2014:

(a) this survey was made on the ground as per the field notes shown on this survey and correctly shows (i) the boundaries and areas of the subject property and the size, location, and type of buildings and improvements thereon and the distance therefrom to the nearest facing exterior property lines of the subject property; (ii) the location of all rights-of-way, easements and any other matters of record of which I have knowledge or have been advised, whether or not of record affecting or benefiting the subject property; (iii) the location of the parking areas on the subject property showing the number of parking spaces provided thereby; (iv) all abutting dedicated public streets providing access to the subject property, together with the width and name thereof; and (v) all other significant items on the subject property;

(b) except as set forth below, there are no (i) encroachments upon the subject property by improvements on adjacent property; (ii) encroachments on adjacent property, streets, or alleys by any improvements on the subject property; (iii) party walls; or (iv) conflicts or protrusions. The exceptions to the above statements are as follows: NONE.

(c) ingress to and egress from the subject property is provided by Abbott Avenue, Byron Avenue and 71st Street, the same being paved, dedicated public rights-of-way maintained by the City of Miami Beach.

(d) all required building setback lines on the subject property are located as shown hereon.

(e) the property does lie within a flood plain or flood prone area. (Flood Zone AE 8')

(f) that this survey meets the Minimum Technical Standards for Land Surveying in the State of Florida.

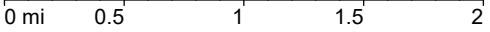
Adis N. Nunez  
Registration No. 5924











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# Flood Map Report

For Property Located At



**7140 ABBOTT AVE, MIAMI BEACH, FL 33141-3010**

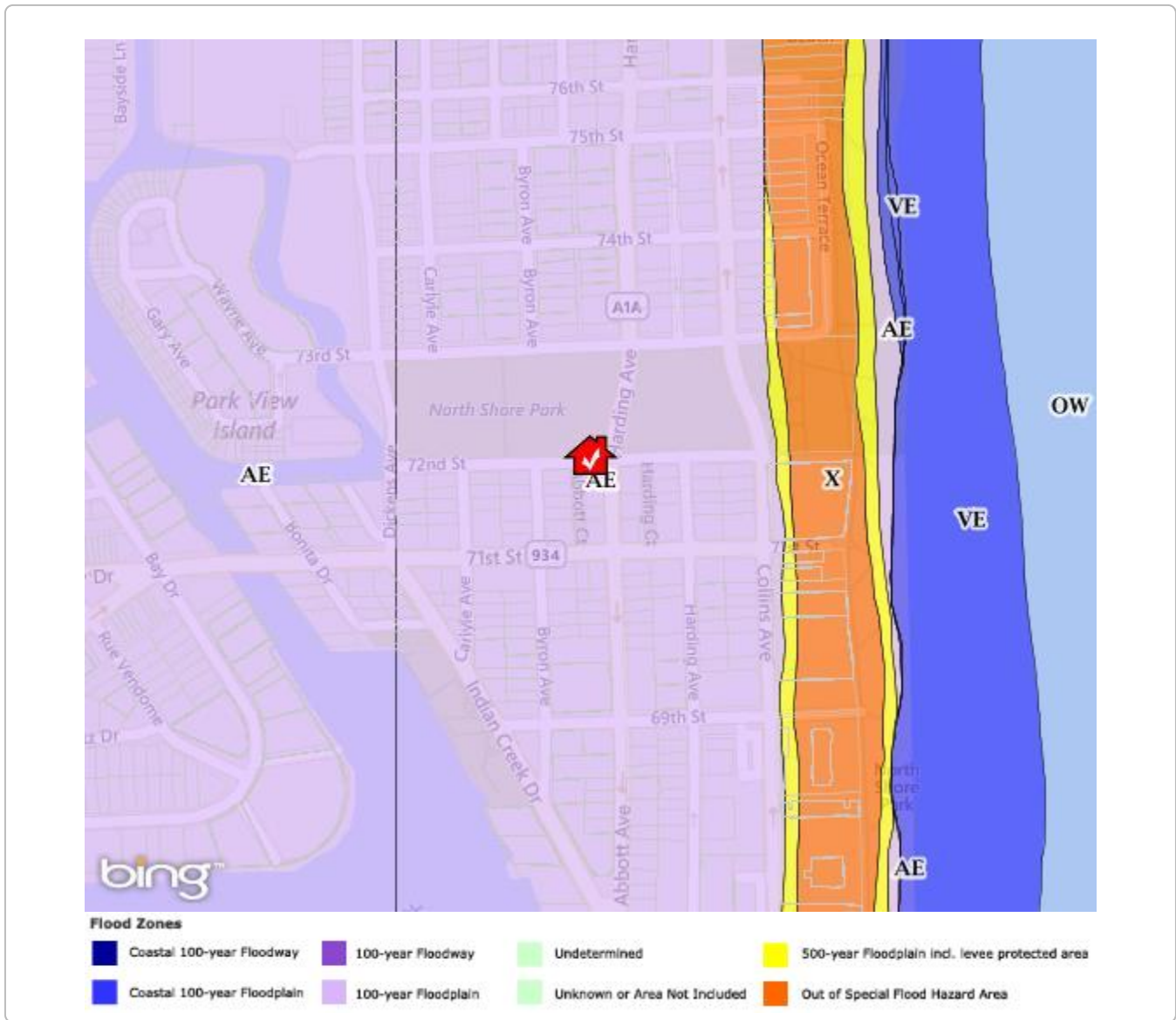
Report Date: 04/06/2019

County: DADE, FL

Flood Zone Code	Flood Zone Panel	Panel Date
<b>AE</b>	<b>120651 - 12086C0326L</b>	<b>09/11/2009</b>
Special Flood Hazard Area (SFHA)	Within 250 ft. of multiple flood zones?	Community Name
<b>In</b>	<b>No</b>	<b>MIAMI BEACH</b>

Flood Zone Description:

**Zone AE-An area inundated by 100-year flooding**



## **SUMMARY OF SALIENT FACTS AND CONCLUSIONS**

**Location:** The proposed “vacated” area is the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, between 71<sup>st</sup> Street and 72<sup>nd</sup> Street. The developer’s site is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida

**Address of Developer’s Site:** 430 72<sup>nd</sup> Street  
409 71<sup>st</sup> Street  
7120-7140 Abbott Avenue  
7117-7135 Byron Avenue  
Miami Beach, Florida 33141

**Census Tract/Block:** 39.130 / 3

**Folio Nos of Developer’s Site:** 02-3211-002-0360; -0370; -0380; -0440; -0390; -0430; -0410; -0470 and -0460

**Owners of Record:** Abbott Avenue Partners LLC and Pumps at 71 LLC

**Legal Description:** Lots 1 through 4, and Lots 7 through 18, Block 6, Normandy Beach South, as recorded in Plat Book 21, Page 54 of the Public Records of Miami-Dade County, Florida

**Description:** The developer’s site is a 54,072 SF city-block which is bounded by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida. The developer’s site has 291.4 feet of frontage along the west side of Abbott Avenue, 200 feet of frontage along the east side of Byron Avenue, 100 feet of frontage along the north side of 71<sup>st</sup> Street and 225 feet of frontage along the south side of 72<sup>nd</sup> Street.

## SUMMARY OF SALIENT FACTS AND CONCLUSIONS

**Description:** The developer's site is currently improved with several commercial and residential buildings, including a 1-story 14-unit rental apartment building built in 1956 at 430 72<sup>nd</sup> Street; a 6,250 SF paved lot utilized for truck rental operation at 7134 Abbott Avenue; a 12,500 SF paved parking lot for a Laundromat at 7117-7135 Byron Avenue; a 1-story 9,867 SF commercial building built in 1947 at 7124 Abbott Avenue; a 2-story commercial building with 6,112 SF of adjusted building area built in 1950 at 7120 Abbott Avenue; a 1,232 SF service station built in 1997 at 409 71<sup>st</sup> Street; a 1-story commercial building with 6,922 SF of adjusted building area, built in 1963 at 7140 Abbott Avenue; and a 2-story commercial building with 3,496 SF of adjusted building area, built in 1948 at 7136 Abbott Avenue.

The developer's site is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida.

The existing mostly low-rise improvements which are all older than 50 years, contain a total adjusted building area of 33,946 SF, while the overall site can be improved with up to 189,252 SF.

In addition, the City of Miami Beach and the developer are negotiating the "vacation" of the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, in the same City block.

The vacated area contains a total land area of 5,000 SF which would contribute an additional 17,500 SF of buildable area, based on the maximum permitted Floor Area Ratio (FAR) of 3.5, thereby increasing the developer's total buildable area from 189,252 SF to 206,752 SF (indicating a 9.2% increase), as well as create a contiguous L-shaped site with superior development potential.

**Site Area:** Developer's Site - 54,072 SF  
Public Alleys - 5,000 SF

**Flood Zone:** Flood Zone "AE" - An area inundated by 100-year flooding; National Insurance Program, Community Panel Number 120651-12086C0326L, as revised on September 11, 2009.

**Zoning:** TCC Town Center Commercial District



**SUMMARY OF SALIENT FACTS AND CONCLUSIONS**

Highest and Best Use: The Highest and Best Use of the overall subject site is its development with a mixed-use retail/restaurant/residential condominium building with an ancillary commercial component.

The site could be developed with a high-rise mixed-use retail/residential building which would be built to condominium quality standards, and possibly have an interim rental use during the sell-out period.

Property Rights Appraised: Fee Simple Interest

Date of Inspection and Valuation: April 2, 2019

Date of Appraisal Report: April 9, 2019

**CONTRIBUTORY VALUE ESTIMATE OF THE PROPOSED “VACATED” AREA TO BE UTILIZED IN CONJUNCTION WITH THE “DEVELOPMENT SITE” AS DESCRIBED HEREIN:**

Income Capitalization Approach to Value:	Not Applicable
Sales Comparison Approach to Value:	\$2,350,000
Cost Approach to Value:	Not Applicable
Reconciled Final Value Estimates:	\$2,350,000



**J. ALHALE APPRAISALS, INC.**  
**Real Estate Appraisers and Consultants**



**J. ALHALE APPRAISALS, INC.**  
**Real Estate Appraisers and Consultants**

## **PURPOSE/FUNCTION OF THE APPRAISAL**

The purpose of this appraisal report is to provide estimates of the Highest and Best Use of the overall developer's site in conjunction with the proposed "vacated" right-of-ways as described herein, and the contributory value of the Fee Simple Interest in the proposed "vacated" property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), as of April 2, 2019.

The function of this appraisal report is to assist the client (The City of Miami Beach) in executive decision making and/or collateral/asset valuation relative to the proposed "vacating" of the portion of the alleys abutting the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida). The intended user of this appraisal report is the City of Miami Beach or any of its assigns.

## **SCOPE OF THE APPRAISAL**

I have made a physical exterior inspection of the overall subject site, and performed market research to provide estimates of the Highest and Best Use of the overall developer's site in conjunction with the proposed "vacated" alleys as described herein, and the contributory value of the Fee Simple Interest in the proposed "vacated" property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), as of April 2, 2019.

The scope of the appraisal involves the research and analysis of factual data relative to the subject "vacated" property, as well as market data necessary for the development of the Sales Comparison Approach to Value (land valuation). The data and information used in developing our findings, projections and valuation estimates have been derived from published information, direct interviews, analysis of similar properties and other sources which were considered appropriate as of the valuation date.



## **PROPERTY RIGHTS APPRAISED**

This appraisal report is made with the understanding that the present ownership of the property includes all the rights that may be lawfully held under a fee simple estate.

Fee Simple Interest is defined in The Dictionary of Real Estate Appraisal, 2010 Edition, which was sponsored by the Appraisal Institute as follows: Absolute ownership unencumbered by any other interest or estate; subject only to the limitations imposed by the governmental powers of eminent domain, escheat, police power and taxation.

## **DATE OF VALUATION AND REPORT**

The date of valuation is April 2, 2019. The date of the appraisal report is April 9, 2019.

## **STATEMENT OF OWNERSHIP AND HISTORY**

The **6,250 SF** site with a 14-unit rental apartment building at 430 72<sup>nd</sup> Street is owned by Abbott Avenue Partners LLC which purchased it for **\$2,170,000** on November 20, 2017, as recorded in Book 30777, Page 4996 of the Official Public Records of Miami-Dade County, Florida.

The **20,000 SF** site with a 9,867 SF commercial building at 7124 & 7134 Abbott Avenue, 7135 Byron Avenue is owned by Abbott Avenue Partners LLC which purchased it for **\$3,900,000** on November 2, 2016, as recorded in Book 30301, Page 1249 of the Official Public Records of Miami-Dade County, Florida.

The **20,322 SF** site with a 6,112 SF commercial building and a 1,232 SF service station at 7117 Byron Avenue, 7120 Abbott Avenue and 409 71<sup>st</sup> Street is owned by Pumps at 71 LLC which purchased it for **\$5,050,000** on August 20, 2014, as recorded in Book 29285, Page 1537 of the Official Public Records of Miami-Dade County, Florida.

The **5,000 SF** site with a 6,922 SF commercial building at 7140 Abbott Avenue is owned by Abbott Avenue Partners LLC which purchased it for **\$2,450,000** on November 1, 2016, as recorded in Book 30301, Page 1090 of the Official Public Records of Miami-Dade County, Florida.

The **2,500 SF** site with a 3,496 SF commercial building at 7136 Abbott Avenue is owned by Abbott Avenue Partners LLC which purchased it for **\$2,500,000** on August 28, 2017, as recorded in Book 30687, Page 1176 of the Official Public Records of Miami-Dade County, Florida.

As per the Public Records of Miami-Dade County, Florida, there was no other arm's length transfer of ownership at the developer's overall site during the five year period prior to the valuation date. We have not been informed of any other current listings, options and/or pending contracts in effect at the developer's site, as of the date of valuation.

## **ESTIMATED MARKETING AND EXPOSURE PERIOD**

Based on my analysis of the market, recent listings which have been since closed, as well as discussions with owners and Realtors active in the subject area, it is the appraiser's opinion that if the developer's overall site was listed for sale with an experienced Realtor, the marketing and marketing and exposure period would be approximately six to twelve months. Accordingly, this marketing and exposure period is considered to currently represent the most probable amount of time necessary to expose and actively market the property to achieve a sale consistent with its Market Value.

## **DEFINITION OF MARKET VALUE**

Market Value is defined in The Interagency Appraisal and Evaluation Guidelines, dated December 2, 2010, as follows:

The most probable price, which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1. Buyer and seller are typically motivated;
2. Both parties are well informed or well advised, and acting in what they consider their own best interests;
3. A reasonable time is allowed for exposure in the open market;
4. Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
5. The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

## **NEIGHBORHOOD ANALYSIS**

The proposed "vacated" area is described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida.

## **NEIGHBORHOOD ANALYSIS**

The overall site situated between Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, in the North Beach section of the City of Miami Beach, Florida. Miami Beach is an island located just off the southeast coast of Miami-Dade County, Florida. The island is approximately one mile wide, ten miles long and travels in a northerly/southerly direction parallel to mainland Miami-Dade County. The town of Surfside borders Miami Beach to the north starting at approximately 87th Street. The Atlantic Ocean acts as the eastern and southeastern border, while Biscayne Bay/the Intracoastal Waterway lies to the west. Five causeways connect Miami Beach to the mainland; the MacArthur Causeway (Highway No. 41); the Venetian Causeway; the Julia Tuttle Causeway (Interstate 195); the Broad Causeway (State Road No. 922) and the North Dade Causeway (State Road No. 934).

The subject property is located along the north side of 71<sup>st</sup> Street, along Abbott Avenue, Byron Avenue and 72<sup>nd</sup> Street, tree blocks west of beach and the Atlantic Ocean. The property uses along Abbott Avenue consist of low-rise to high-rise apartment buildings of rental and condominium variety, as well as commercial uses which include retail strips, restaurants, financial institutions, fast-food restaurants, convenience stores, etc. The property uses along 72<sup>nd</sup> Street consists of low-rise rental and condominium apartment buildings. The property uses along 71<sup>st</sup> Street consists of a variety of commercial uses. The property uses Byron Avenue consist of low-rise to high-rise apartment buildings of rental and condominium variety, as well as a daycare center.

The subject area is connected to mainland Miami via the John F. Kennedy Causeway (SR No. 934) which divides into 71st Street and Normandy Drive as it enters Miami Beach; and Julia Tuttle Causeway (I-95) which becomes Arthur Godfrey Road (41st Street) as it enters Miami Beach. The area is serviced by Harding Avenue, Collins Avenue, Normandy Drive and 71<sup>st</sup> Street which connect the area with the causeways which all connect the area with the cities of Surfside, North Bay Village, Bal Harbour and North Miami Beach.

The area surrounding the overall subject site has been developed with mostly residential and commercial facilities and therefore, no nuisances, hazards or other adverse influences were observed. No notable signs of external obsolescence were observed and the overall appeal of the improved properties is considered to be above average to good.

### **ACCESS TO THE SITE**

71<sup>st</sup> Street, 72<sup>nd</sup> Street, Abbott Avenue and Byron Avenue provide direct access to the overall developer's site.

### **DESCRIPTION OF THE SITE**

The developer's site is a 54,072 SF city-block which is bounded by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida. The developer's site has 291.04 feet of frontage along the west side of Abbott Avenue, 200 feet of frontage along the east side of Byron Avenue, 100 feet of frontage along the north side of 71<sup>st</sup> Street and 225 feet of frontage along the south side of 72<sup>nd</sup> Street.



## **DESCRIPTION OF THE SITE**

The developer's site is currently improved with several commercial and residential buildings, including a 1-story 14-unit rental apartment building built in 1956 at 430 72<sup>nd</sup> Street; a 6,250 SF paved lot utilized for truck rental operation at 7134 Abbott Avenue; a 12,500 SF paved parking lot for a Laundromat at 7117-7135 Byron Avenue; a 1-story 9,867 SF commercial building built in 1947 at 7124 Abbott Avenue; a 2-story commercial building with 6,112 SF of adjusted building area built in 1950 at 7120 Abbott Avenue; a 1,232 SF service station built in 1997 at 409 71<sup>st</sup> Street; a 1-story commercial building with 6,922 SF of adjusted building area, built in 1963 at 7140 Abbott Avenue; and a 2-story commercial building with 3,496 SF of adjusted building area, built in 1948 at 7136 Abbott Avenue.

The developer's site is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida.

The existing mostly low-rise improvements which are all older than 50 years, contain a total adjusted building area of 33,946 SF, while the overall site can be improved with up to 189,252 SF.

In addition, the City of Miami Beach and the developer are negotiating the "vacation" of the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, in the same City block.

The vacated area contains a total land area of 5,000 SF which would contribute an additional 17,500 SF of buildable area, based on the maximum permitted Floor Area Ratio (FAR) of 3.5, thereby increasing the developer's total buildable area from 189,252 SF to 206,752 SF (indicating a 9.2% increase), as well as create a contiguous L-shaped site with superior development potential.

The overall subject site is level at street grade and does not have any apparent drainage or other problems which would restrict or limit the use of the site. No soil boring tests or engineering reports were submitted to the appraiser; however, the site is assumed to have stable subsoil conditions as do most properties in the immediate area. The appraiser has not been informed of any adverse subsoil conditions revealed by an environmental assessment conducted by a firm with experience in identifying such substances, nor is he qualified to detect such substances that may exist.

It is assumed that the subject site would be typical for properties located in the subject area with no apparent soil problems which would restrict or limit the usage of the site. If any adverse subsoil conditions are identified and do exist, these conditions would be considered to have a material affect on the Market Value estimates. The valuation analysis assumes the site to be free of any adverse subsoil conditions, and is subject to the satisfactory removal of any contaminating materials in accordance with technical, environmental and governmental guidelines.

## **UTILITIES**

Public utilities available to the subject site include electricity, water, sewer, gas and telephone service. Electricity is provided by FPL. Police and fire protection, water and sewer services are provided by the City of Miami Beach.

## **FLOOD ZONE**

Flood Zone "AE" - An area inundated by 100-year flooding; National Insurance Program, Community Panel Number 120651-12086C0326L, as revised on September 11, 2009.

## **ZONING**

The developer's site and the proposed to be vacated alley areas are zoned as TCC Town Center Commercial District which allows a wide variety of residential and commercial uses, with a maximum permitted Floor Area Ratio (FAR) of 3.5, with a maximum density of 150 units per acre.

The overall property is a legal non-conforming use which has been "grand fathered-in" under prior zoning criteria, and represents a compatible neighborhood use. The overall assembled site is slated for redevelopment.

## **ASSESSMENT AND REAL ESTATE TAXES**

The overall developer's site is located within the City of Miami Beach and is subject to both the City of Miami Beach and Miami-Dade County ad valorem taxes. The Florida Statutes provide for assessment and collection of yearly Ad Valorem Taxes on Real and Personal Property. The assessment for the property is established each year as of January 1st by the Miami-Dade County Property Appraiser's Office at 100% of "Just Value". The tax due is computed according to annual millage rates established by Dade County. Millage rates are the amount paid to each taxing body for every \$1,000 of assessed value. Taxes are payable in November with a 4% discount and become delinquent on April 1<sup>st</sup>.

## **MULTI-FAMILY RESIDENTIAL MARKET OVERVIEW**

### Rental Apartment Market

According to the Housing Report prepared by Reinhold P. Wolff Economic Research, Inc., the vacancy rate in mature (18 months and older) rental apartment complexes in Miami-Dade County was 3.7% in February 2019; 4.4% in November 2018, 4.1% in August 2018; 5.0% in May 2018; 4.7% in February 2018, 4.5% in November 2017; 4.4% in August 2017; 3.6% in May 2017, 3.6% in February 2017; 3.9% in November 2016; 3.9% in November 2016; 3.4% in August 2016; 2.9% in May 2016; 3.4% in February 2016; 2.9% in November 2015; 3.0% in August 2015; 3.3% in May 2015; and 3.9% in February 2015.

The subject sub-market of Central/North Beach sub-market had a vacancy rate of 2.8% for 1,281 units in February 2012; 4.9% for 1,281 units in May 2012; 4.4% for 1,617 units in August 2012; 3.4% for 1,617 units in November 2012; 9.1% for 1,617 units in February 2013; 6.1% for 1,617 units in May 2013; .2% in August 2013 for 1,617 units; 5.5% for 1,617 units in November 2013; 4.3% for 1,617 units in February 2014; 1.9% for 1,617 units in May 2014; 3.4% in August 2014 for 2,046 units; 1.9% for 1,617 units in November 2014; 1.7% for 1,617 units in February 2015; 2.4% for 1,617 units in May 2015; 2.5% for 1,617 units in August 2015; 4.0% for 1,617 units in November 2015; 1.1% for 1,617 units in February 2016; 1.5% for 1,617 units in May 2016; 2.7% for 1,902 units in August 2016; 2.0% for 1,902 units in November 2016; 4.0% for 1,902 units in February 2017; 5.0% for 1,902 units in May 2017; 5.0% for 1,902 units in August 2017; 5.2% for 1,902 units in November 2017; 4.5% for 1,902 units in February 2018; 4.5% for 1,902 units in May 2018; 3.4% for 1,902 units in August 2018, 4.4% for 1,902 units in November 2018 and 3.6% for 2,084 units in February 2019.

The neighboring South Beach sub-market had a vacancy rate of 4.0% for 2,046 units in February 2012; 4.7% for 2,046 units in May 2012; 4.6% for 2,046 units in August 2012; 4.3% for 2,046 units in November 2012; 8.1% for 2,046 units in February 2013; 2.5% for 2,046 units in May 2013; 4.1% for 2,046 units in August 2013; 1.4% for 2,046 units in November 2013; 4.5% for 2,046 units in February 2014; 5.4% for 2,046 units in May 2014; 5.2% in August 2014 for 1,617 units; 5.7% for 2,046 units in November 2014; 3.7% for 1,617 units in February 2015; 3.8% for 1,617 units in May 2015; and 4.4% for 1,872 units in August 2015; 6.3% for 1,617 units in November 2015; 5.7% for 1,617 units in February 2016; 5.9% for 1,617 units in May 2016; 4.3% for 1,872 units in August 2016; 3.3% for 1,872 units in November 2016; 4.4% for 1,872 units in February 2017; 3.7% for 1,872 units in May 2017; 7.7% for 1,872 units in August 2017; 7.4% for 1,872 units in November 2017; 5.8% for 1,872 units in February 2018; 6.2% for 1,872 units in May 2018; 5.5% for 1,872 units in August 2018, 6.2% for 1,872 units in November 2018 and 4.2% for 1,872 units in February 2019.



## **MULTI-FAMILY RESIDENTIAL MARKET OVERVIEW**

### Rental Apartment Market - Continued

The overall average monthly rent for apartments in mature rental developments in Miami-Dade County decreased by \$19 from November, 2018 to February, 2019. The February, 2019 overall average rent of \$1,898 is 3.7% greater than the \$1,830 average rent found one year earlier. During the most recent three month period efficiency apartment rents decreased by \$33 to \$1,540, one-bedroom rents declined by \$25 to \$1,658 and two-bedroom rents fell by \$19 to \$2,063. Three-bedroom rents increased by \$29 to \$2,470 in February, 2019. Changes in projects participating in the surveys from one period to another can result in some fluctuations in rents from one period to another. Some new, higher rent developments have been completed and added to the survey in recent months.

The overall average monthly rent for apartments in mature rental developments in Miami-Dade County increased by \$32 from August to November, 2018. The November, 2018 overall average rent of \$1,917 is 10.2% greater than the \$1,739 average rent found one year earlier. During the most recent three month period efficiency apartment rents increased by \$85 to \$1,573, one-bedroom rents increased by \$48 to \$1,683 and two-bedroom rents increased by \$16 to \$2,082. Three-bedroom rents increased by \$27 to \$2,441 in November, 2018. Changes in projects participating in the surveys from one period to another can result in some fluctuations in rents from one period to another. Some new, higher rent developments have been completed and added to the survey in recent months.

The overall average monthly rent for apartments in mature rental developments in Miami-Dade County increased by \$16 from May to August, 2018. The August, 2018 overall average rent of \$1,885 is 8.5% greater than the \$1,737 average rent found one year earlier. During the most recent three month period efficiency apartment rents increased by \$2 to \$1,488, one-bedroom rents increased by \$2 to \$1,635 and two bedroom rents increased by \$25 to \$2,066. Three-bedroom rents increased by \$31 to \$2,414 in August, 2018. Changes in projects participating in the surveys from one period to another can result in some fluctuations in rents from one period to another. Some new, higher rent developments have been completed and added to the survey in recent months.

The overall average monthly rent for apartments in mature rental developments in Miami-Dade County increased by \$39 from February to May, 2018. The May, 2018 overall average rent of \$1,869 is 6.7% greater than the \$1,751 average rent found one year earlier. During the most recent three month period efficiency apartment rents increased by \$33 to \$1,486, one-bedroom rents increased by \$35 to \$1,633 and two bedroom rents increased by \$42 to \$2,041. Three-bedroom rents increased by \$32 to \$2,383 in May, 2018. Changes in projects participating in the surveys from one period to another can result in some fluctuations in rents from one period to another. Some new, higher rent developments have been completed and added to the survey in recent months.

## **MULTI-FAMILY RESIDENTIAL MARKET OVERVIEW**

### Condominium Apartment Market

A total of 128 new condominium units were sold (deeded) in Miami-Dade County during the fourth quarter of 2018. The fourth quarter sales were 30.8% less than the 185 sold in the third quarter of 2018 and 28.5% less than the 179 sold in the fourth quarter of 2017. New condominium sales during 2018 totaled 691 units, 11.9% less than the 784 sold during 2017. It should be noted that condominium sales based on deed recordings often lag notably behind contract sales. This results from the fact that deeds are often not recorded until all units in a building are sold and this can amount to a considerable period of time for mid-and high-rise developments.

During the fourth quarter of 2018 sales increased in four of the eleven areas by which the data is examined, declined in three areas and was unchanged in four areas. The highest level of sales, 52 units, was recorded in the Miami Shores/N.W. Miami area, followed by the Coral Gables/Bayshore area at 43 units. During the fourth quarter of 2018 the \$250,000-\$349,999 plus price group had the greatest number of units sold with 41 sales. The second highest level of sales, 33 units, was in the \$900,000 plus price group. New condominium developments in Miami-Dade County experienced an average monthly sales rate of 5.3 units per project during the fourth quarter of 2018, down somewhat from the 6.9 rate of sales of the preceding quarter. The strongest rate of sales, 14.3 units per month, was found in the Coral Gables/Bayshore/South Miami area.

A total of 185 new condominium units were sold (deeded) in Miami-Dade County during the third quarter of 2018. The third quarter sales were 23.2% less than the 241 sold in the second quarter of 2018 and 11.9% less than the 210 sold in the third quarter of 2017. New condominium sales through September, 2018 totaled 563 units, 6.9% less than the 605 sold during the same period of 2017. It should be noted that condominium sales based on deed recordings often lag notably behind contract sales. This results from the fact that deeds are often not recorded until all units in a building are sold and this can amount to a considerable period of time for mid-and high-rise developments.

During the third quarter of 2018 sales increased in two of the eleven areas by which the data is examined, declined in five areas and was unchanged in four areas. The highest level of sales, 150 units, was recorded in the Miami Shores/N.W. Miami area followed distantly by the Coral Gables/Bayshore area at 16 units. During the third quarter of 2018 the \$900,000 plus price group had the greatest number of units sold with 56 sales. The third highest level of sales, 48 units, was in the \$500,000-\$699,999 plus price group. New condominium developments in Miami-Dade County experienced an average monthly sales rate of 6.9 units per project during the third quarter of 2018, down somewhat from the 8.0 rate of sales of the preceding quarter. The strongest rate of sales, 16.7 units per month, was found in the Miami Shores/ N.W. Miami area.

## **HIGHEST AND BEST USE**

### **DEFINITION**

The Highest and Best Use is a market-driven concept. It may be briefly defined as representing the most profitable, competitive use to which a site can be put, or that use which may reasonably be expected to produce the greatest net return to the land over a given period of time. In addition, the concept may further be defined as the available use and program of future utilization that produces the highest present land value.

Highest and Best Use is further defined in The Dictionary Real Estate Appraisal, 2010 Edition, which was sponsored by the Appraisal Institute as follows:

That reasonably probable and legal use of vacant land or an improved property that is physically possible, appropriately supported, financially feasible, and that results in the highest value.

It is to be recognized that in cases where a site has existing improvements on it, the Highest and Best Use may very well be determined to be different from the existing use. The existing use will continue, however, unless and until land value in its Highest and Best Use exceeds the total value of the property in its existing use.

The estimate of Highest and Best Use is based upon four stages of analysis:

1. The possible use or uses which are physically possible for the site under analysis.
2. The permissible use or uses which are permitted relative to zoning, historic preservation regulations, environmental controls and/or deed restriction of the site under analysis.
3. The feasible use or uses which are considered economically and financially feasible for the site in terms of existing and projected market conditions.
4. The Highest and Best Use in consideration of those legally permissible, physically possible, financially feasible and maximally productive uses which will result in the highest net return or the highest present worth.

## **HIGHEST AND BEST USE, AS VACANT**

The estimate of the Highest and Best Use of the land, as if vacant, requires market analysis in terms of market conditions of supply and demand. The value of land is based upon the level of utility that is in demand and that will produce amenities or net income to the user. Therefore, the use which creates the greatest land value and which is considered compatible in terms of the restriction imposed by the physical, legal, financial and maximally productive factors is inherent in this analysis.

The physically possible uses of the subject developer's site, as vacant, would include a variety of commercial, hospitality and multi-family residential uses. This is based upon analysis of the size, frontage, exposure, access, location and buildable utility characteristics of the 54,072 SF subject multi-corner site.

Analysis of the permissible uses at the subject site takes into account those uses which would be permitted by existing zoning and/or deed restrictions, providing that no deed restrictions are in effect at the developer's site which would restrict certain uses of the site.

The subject site the proposed to be vacated alleys are zoned as TCC Town Center Commercial which allows a wide variety of residential and commercial uses, with a maximum permitted Floor Area Ratio (FAR) of 3.5

The developer's site is a 54,072 SF city-block which is bounded by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida. The developer's site has 291.04 feet of frontage along the west side of Abbott Avenue, 200 feet of frontage along the east side of Byron Avenue, 100 feet of frontage along the north side of 71<sup>st</sup> Street and 225 feet of frontage along the south side of 72<sup>nd</sup> Street.

The developer's site is currently improved with several commercial and residential buildings, including a 1-story 14-unit rental apartment building built in 1956 at 430 72<sup>nd</sup> Street; a 6,250 SF paved lot utilized for truck rental operation at 7134 Abbott Avenue; a 12,500 SF paved parking lot for a Laundromat at 7117-7135 Byron Avenue; a 1-story 9,867 SF commercial building built in 1947 at 7124 Abbott Avenue; a 2-story commercial building with 6,112 SF of adjusted building area built in 1950 at 7120 Abbott Avenue; a 1,232 SF service station built in 1997 at 409 71<sup>st</sup> Street; a 1-story commercial building with 6,922 SF of adjusted building area, built in 1963 at 7140 Abbott Avenue; and a 2-story commercial building with 3,496 SF of adjusted building area, built in 1948 at 7136 Abbott Avenue.

The developer's site is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida.

The existing mostly low-rise improvements which are all older than 50 years, contain a total adjusted building area of 33,946 SF, while the overall site can be improved with up to 189,252 SF.



## **HIGHEST AND BEST USE, AS VACANT**

In addition, the City of Miami Beach and the developer are negotiating the “vacation” of the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, in the same City block.

The vacated area contains a total land area of 5,000 SF which would contribute an additional 17,500 SF of buildable area, based on the maximum permitted Floor Area Ratio (FAR) of 3.5, thereby increasing the developer’s total buildable area from 189,252 SF to 206,752 SF (indicating a 9.2% increase), as well as create a contiguous L-shaped site with superior development potential.

After analysis of the physically possible and legally permissible uses to which the subject site could conceivably be put, a study of those uses which would be maximally productive is required. Therefore, an alternative use analysis was performed relative to that use which would represent the Highest and Best Use of the subject site, as if vacant.

The overall site situated between Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, in the North Beach section of the City of Miami Beach, Florida. Miami Beach is an island located just off the southeast coast of Miami-Dade County, Florida. The island is approximately one mile wide, ten miles long and travels in a northerly/southerly direction parallel to mainland Miami-Dade County. The town of Surfside borders Miami Beach to the north starting at approximately 87th Street. The Atlantic Ocean acts as the eastern and southeastern border, while Biscayne Bay/the Intracoastal Waterway lies to the west. Five causeways connect Miami Beach to the mainland; the MacArthur Causeway (Highway No. 41); the Venetian Causeway; the Julia Tuttle Causeway (Interstate 195); the Broad Causeway (State Road No. 922) and the North Dade Causeway (State Road No. 934).

The subject property is located along the north side of 71<sup>st</sup> Street, along Abbott Avenue, Byron Avenue and 72<sup>nd</sup> Street, three blocks west of beach and the Atlantic Ocean. The property uses along Abbott Avenue consist of low-rise to high-rise apartment buildings of rental and condominium variety, as well as commercial uses which include retail strips, restaurants, financial institutions, fast-food restaurants, convenience stores, etc. The property uses along 72<sup>nd</sup> Street consists of low-rise rental and condominium apartment buildings. The property uses along 71<sup>st</sup> Street consists of a variety of commercial uses. The property uses Byron Avenue consist of low-rise to high-rise apartment buildings of rental and condominium variety, as well as a daycare center.

The subject area is connected to mainland Miami via the John F. Kennedy Causeway (SR No. 934) which divides into 71st Street and Normandy Drive as it enters Miami Beach; and Julia Tuttle Causeway (I-95) which becomes Arthur Godfrey Road (41st Street) as it enters Miami Beach. The area is serviced by Harding Avenue, Collins Avenue, Normandy Drive and 71<sup>st</sup> Street which connect the area with the causeways which all connect the area with the cities of Surfside, North Bay Village, Bal Harbour and North Miami Beach.

### **HIGHEST AND BEST USE, AS VACANT**

The area surrounding the overall subject site has been developed with mostly residential and commercial facilities and therefore, no nuisances, hazards or other adverse influences were observed. No notable signs of external obsolescence were observed and the overall appeal of the improved properties is considered to be above average to good.

Based upon analysis of those uses which would be considered physically possible, legally permissible and economically feasible, it is the appraiser's estimate that the Highest and Best Use of the subject site would be its development with a mixed-use residential condominium apartment building, with an ancillary commercial component. The developer's site could be developed with a high-rise mixed-use retail/residential building which would be built to condominium quality standards, and possibly have an interim rental use during the sell-out period.

## **THE VALUATION PROCEDURE**

The valuation procedure is defined in the 2010 Edition of the Dictionary of Real Estate Appraisal which was sponsored by the Appraisal Institute as follows: The act, manner and technique of performing the steps of a valuation method.

In order to provide an estimate of the contributory value of the Fee Simple Interest in the proposed “vacated” property (described as and the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer’s site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), as of April 2, 2019, we have utilized the Sales Comparison Approach to Value.

The Sales Comparison Approach to Value is based upon a comparison between recently sold sites and the proposed “vacated” area to be utilized in conjunction with the developer’s site, as described herein, utilizing the sale price per square foot of buildable area unit of comparison.

## **THE SALES COMPARISON APPROACH (LAND VALUATION)**

In order to estimate the value of the subject site, the land is analyzed as vacant and available to be put to its Highest and Best Use. There are several different techniques which can be utilized in the valuation of land. The technique selected must relate to the specific factors inherent in the appraisal problem at hand. The land valuation technique selected must reflect the prudent and rationale behavior of the most probable, typically informed purchaser/investor. In addition, the availability of reliable and verified market data further leads to the selection of the applicable land valuation technique.

1. The Sales Comparison Approach analyzes the sales of similar vacant sites, with comparison and adjustment made from these sales to the subject site. The Sales Comparison Approach to Value is based on the principle of substitution; that is, when a property is replaceable in the market, its value tends to be set at the cost of acquiring an equally desirable substitute property assuming no costly delay in making the substitution. The Sales Comparison Approach to Value is based on a comparison between recently sold sites in Miami Beach and the subject site, utilizing the sale price/SF of buildable area method of comparison.
2. The Abstraction Method analyzes the sales of improved properties with an allocation made between land and improvement value. The indicated allocation may establish a typical ratio of land value to total value or to derive from the portion of the sales price allocated to land an estimate of land value for use as a comparable land sale.
3. The Cost of Development Method provides an estimate of the value of undeveloped land based upon the creation of a platted subdivision, development and sale of said parcel. The method assumes that the most probable purchaser of the land would be a developer/investor who plans to dispose of the developed sites at a profit. The costs of development are subtracted from the estimated proceeds of sale resulting in a net income projection which is discounted over the market absorption period.
4. The Land Residual Method treats the net income available to support the investment in the site as a residual. The income required to cover the investment in new improvements that represent the Highest and Best Use of the site is deducted from the Net Operating Income resulting in an estimate of the net income to the land which is then capitalized to estimate the land value.

The comparable land sales are considered reasonably similar to the subject property in terms of zoning, location, physical characteristics, topography and buildable utility. The sales represent bona-fide "arm's length" transactions which are representative of prevailing market values. Our analysis has taken into account those differentials relative to financing, time of sale, size, location, frontage/exposure, zoning, developmental potential and functional utility of the comparable sales as they compare to the proposed subject "vacated" site area.

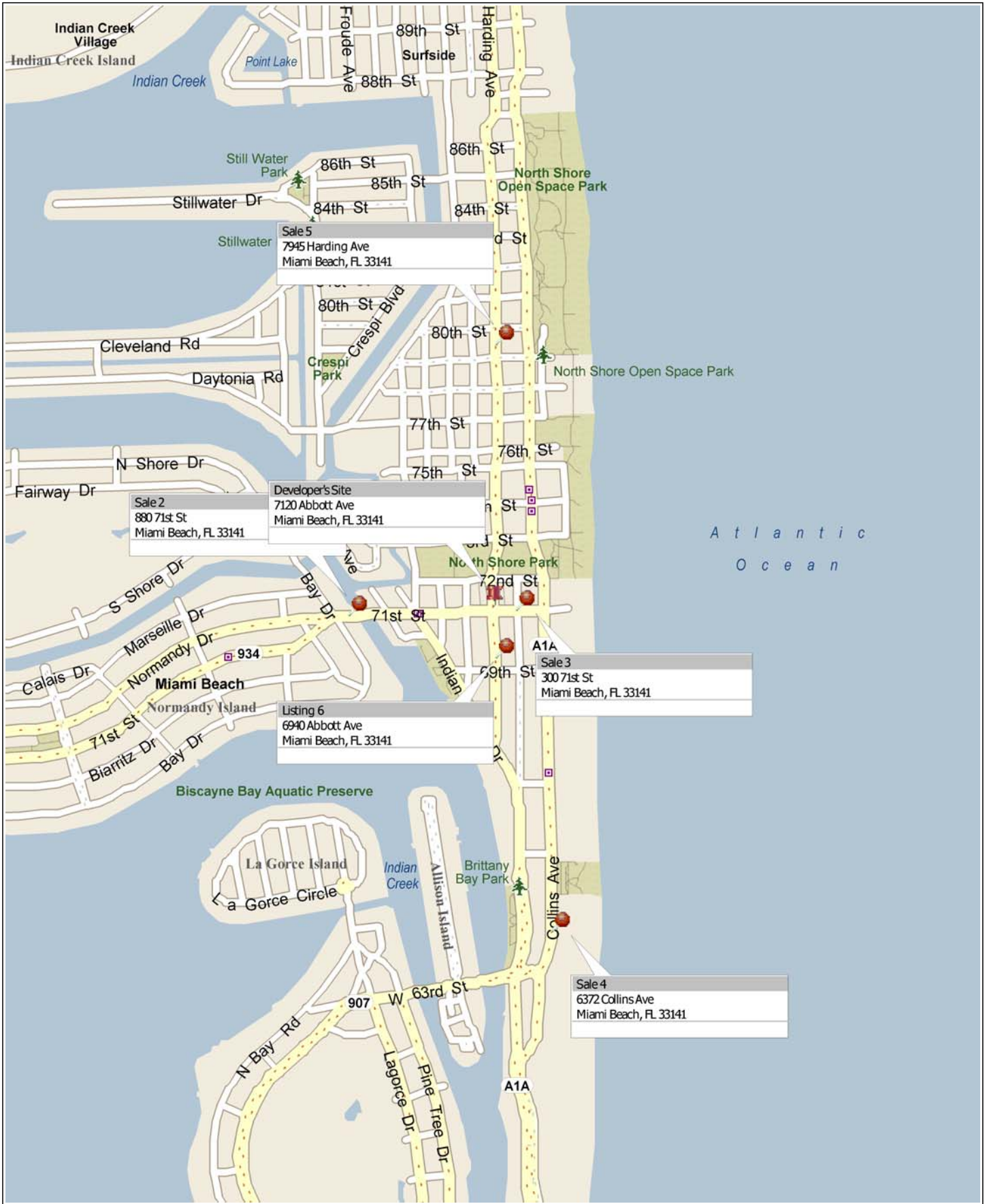


COMPARABLE LAND SALES

	Developer's Site, Before the "Vacation" of Abbott Ct. and Normandy Beach Ct. Bet. 71st and 72nd Street	Developer's Site, After the "Vacation" of Abbott Ct. and Normandy Beach Ct. Bet. 71st and 72nd Street	Contribution to Buildable Area and Development By "Vacation" of Abbott Ct. and Normandy Beach Ct. Bet. 71st and 72nd Street	Land Sale 1	Land Sale 2
Address	430 72ND STREET 409 71ST STREET 7120-7140 ABBOTT AVENUE 7117-7135 BYRON AVENUE MIAMI BEACH FLORIDA	430 72ND STREET 409 71ST STREET 7120-7140 ABBOTT AVENUE 7117-7135 BYRON AVENUE MIAMI BEACH FLORIDA	20 x 200 ON ABBOTT CT. 10 X 100 ON NORMANDY BEACH COURT	3600-3624 COLLINS AVENUE MIAMI BEACH FLORIDA	880 71ST STREET MIAMI BEACH FLORIDA
Frontage/Exposure On	ABBOTT AVENUE BYRON AVENUE 71ST STREET 72ND STREET	ABBOTT AVENUE BYRON AVENUE 71ST STREET 72ND STREET	ABBOTT COURT NORMANDY BEACH CT.	COLLINS AVENUE 36TH STREET 37TH STREET	(71ST STREET ) BAY DRIVE
Water Frontage	No	No	No	No	Yes
Folio No.	02-3211-002-0360 02-3211-002-0370 02-3211-002-0380 02-3211-002-0390 02-3211-002-0470 02-3211-002-0460 02-3211-002-0440 02-3211-002-0430 02-3211-002-0410	02-3211-002-0360 02-3211-002-0370 02-3211-002-0380 02-3211-002-0390 02-3211-002-0470 02-3211-002-0460 02-3211-002-0440 02-3211-002-0430 02-3211-002-0410	Public Way	02-3226-001-1610 02-3226-022-0010 02-3226-022-0020 02-3226-022-0030 02-3226-022-0040 02-3226-022-0050 02-3226-022-0060	02-3210-013-0190
Net Site Size (SF )	54,072	59,072	5,000	28,000	19,414
Net Site Size (Acre)	1.24	1.36	0.11	0.64	0.45
Zoning	TCC	TCC	TCC	RM-2	CD-2
Floor Area Ratio (FAR )	3.50	3.50	3.50	2.00	2.00
Buildable Area	189,252	206,752	17,500	56,000	38,828
Date of Sale	-	-	-	9/14/2018	8/8/2017
Grantor	-	-	-	BRISA DEL MAR PROPERTY LLC	ELIZABETH STONE, TRUSTEE
Grantee	-	-	-	STONEPAL COLLINS 3 LLC	BAY DR LLC & KG NORMANDY, LLC
O.R. Book / Page	-	-	-	31149 / 319	30651 / 3625
Consideration	-	-	-	\$7,850,000	\$3,500,000
Financing	-	-	-	CASH TO THE SELLERS	CASH TO THE SELLER
Sale Price	-	-	-	\$7,850,000	\$3,500,000
Sale Price/SF of Site Area	-	-	-	<b>\$280.36</b>	<b>\$180.28</b>
Sale Price/SF of Maximum Buildable Area	-	-	-	<b>\$140.18</b>	<b>\$90.14</b>
Time Adjustment	0%	0%	0%	0%	0%
Time Adjusted Sale Price	-	-	-	\$7,850,000	\$3,500,000
Time Adjusted Sale Price Per Sq. Ft. of Site Area	-	-	-	<b>\$280.36</b>	<b>\$180.28</b>
Time Adjusted Sale Price Per Sq. Ft. of Buildable Area	-	-	-	<b>\$140.18</b>	<b>\$90.14</b>
ADJUSTMENTS:					
Location:	-	-	-	-10%	0%
Frontage / Exposure:	-	-	-	0%	10%
Water Frontage:	-	-	-	0%	-10%
Size/Scale:	-	-	-	-5%	-5%
Physical Development Potential:	-	-	-	10%	20%
Total:	-	-	-	-5%	15%
Plus: Estimated Demolition Cost	-	-	-	\$86,000	\$410,000
Adjusted Price	-	-	-	<b>\$7,543,500</b>	<b>\$4,435,000</b>
<b>Adjusted Price/SF of Net Site Area</b>	-	-	-	\$269.41	\$228.44
<b>Adjusted Price/SF of Buildable Area</b>	-	-	-	<b>\$134.71</b>	<b>\$114.22</b>

Land Sale 3	Land Sale 4	Land Sale 5	Land Listing 6
300-326 71ST STREET 6972 HARDING AVE 6957-6965 BYRON AVE 6948-6988 ABBOTT AVE 6951 & 6985 ABBOTT AVE MIAMI BEACH FLORIDA	6372-6382 COLLINS AVE & 6375 INDIAN CREEK DR. MIAMI BEACH FLORIDA	7945 HARDING AVENUE MIAMI BEACH FLORIDA	6940 ABBOTT AVENUE MIAMI BEACH FLORIDA
HARDING AVENUE BYRON AVENUE ABBOTT AVENUE 71ST STREET	COLLINS AVENUE INDIAN CREEK DRIVE	HARDING AVENUE 80TH STREET	ABBOTT AVENUE BYRON AVENUE
No	No	No	No
02-3211-002-0850 02-3211-002-0870 02-3211-002-0880 02-3211-002-0920 02-3211-002-0930 02-3211-002-0970 02-3211-002-0990 02-3211-002-1010 02-3211-002-1020 02-3211-002-1030 02-3211-002-1040 02-3211-002-1050 02-3211-002-0890 02-3211-002-0860	02-3211-007-2050 02-3211-007-1530 02-3211-007-1540	02-3202-007-0200	02-3211-001-0590
98,815 2.27	20,413 0.47	5,500 0.13	25,000 0.57
42,500 (RM-1) 56,315 SF (CD-3)	RM-2	RM-1	TCC
1.25 & 2.75	2.00	1.25	3.50
207,991	40,826	6,875	87,500
3/13/2017	2/2/2017	10/20/2016	FOR SALE
CITY NATIONAL BANK OF FLORIDA; SJ BLUE LLC GUZO REALTY, INC.	MYPP HOLDINGS LLC	AZ BELL ROAD, LLC	SOUTHERN BELL TEL. & TEL. CO.
OLIVEIRA PLAZA ASSOCIATES, LLC	6372 LLC	ERIC DOELLE	FOR SALE
30456 / 3405 30458 / 3591 30456 / 750	30414 / 4507	30286 / 902	FOR SALE
\$27,985,000	\$5,500,000	\$890,000	\$7,500,000
CASH TO THE SELLERS	CASH TO THE SELLER	CASH TO THE SELLER	FOR SALE
\$27,985,000	\$5,500,000	\$890,000	\$7,500,000
<b>\$283.21</b>	<b>\$269.44</b>	<b>\$161.82</b>	<b>\$300.00</b>
<b>\$134.55</b>	<b>\$134.72</b>	<b>\$129.45</b>	<b>\$85.71</b>
0%	0%	0%	0%
\$27,985,000	\$5,500,000	\$890,000	\$7,500,000
<b>\$283.21</b>	<b>\$269.44</b>	<b>\$161.82</b>	<b>\$300.00</b>
<b>\$134.55</b>	<b>\$134.72</b>	<b>\$129.45</b>	<b>\$85.71</b>
0%	0%	0%	0%
0%	5%	5%	5%
0%	0%	0%	0%
5%	-5%	-10%	-5%
-10%	20%	25%	10%
-5%	20%	20%	10%
\$0	\$0	\$8,000	\$9,000
<b>\$26,585,800</b>	<b>\$6,600,000</b>	<b>\$1,076,000</b>	<b>\$8,259,000</b>
\$269.05	\$323.32	\$195.64	\$330.36
<b>\$127.82</b>	<b>\$161.66</b>	<b>\$156.51</b>	<b>\$94.39</b> Asking

# Comparable Sales



0 mi 0.2 0.4 0.6 0.8

**THE SALES COMPARISON APPROACH (LAND VALUATION) -- Continued --**

**ANALYSIS OF COMPARABLE SALES**

Financing

The comparable sales were "arm's length" and "cash to the seller" transactions, with typical terms of purchase and therefore, no adjustment for financing was required.

Time of Sale

The comparable land sales analyzed herein have occurred between October 2016 and September 2018, in addition to a current listing. The comparable sales reflect the prevailing market conditions in the area, and there appears to be no change in sale price/SF range in the last 2-3 years. Accordingly, we have utilized no quantitative time adjustment; however, the most recent comparable land sales were given more weight in our final reconciliation.

Location

The comparable sales are located between 36<sup>th</sup> Street (Central Beach; one mile north of South Beach area) and 79<sup>th</sup> Street, in the Central Beach (one sale) and North Beach (five sales and listings) sections of Miami Beach. Due to its proximity to South Beach, Comparable Land Sale Number One required a negative locational adjustment.

Frontage/Visibility/Exposure

Comparable Land Sale Numbers Two, and Four through Six required a positive adjustment.

Comparable Sale Numbers Two required a negative adjustment for water frontage.

Configuration

The comparable sites are generally shaped adequately for development, with adequate frontage and depth, thereby requiring no adjustment for configuration.

Size/Scale and Physical Development Potential and Functional Utility

Comparable Sale Numbers One, Two, Four, Five and Six, which were smaller sites, required a negative adjustment for size/scale, as smaller sites command a premium on a price per square basis. Comparable Sale Number Three, which was a larger site, required a positive adjustment for size/scale, as larger sites reflect a discount on a price per square basis.

Comparable Sale Numbers One, Two, Four, Five and Six required a positive adjustment due to their inferior physical development potential, primarily due to size, while Comparable Sale Number Three required a negative adjustment.



**THE SALES COMPARISON APPROACH (LAND VALUATION) -- Continued --**

**ANALYSIS OF COMPARABLE LAND SALES - Continued**

Topography

The subject developer's site in conjunction with the proposed to be "vacated" area, and the comparable land sales were generally level at street-grade. However, we have estimated the cost of demolition at the comparable sales, if there were older improvements which would be razed for redevelopment.

**CORRELATION OF VALUE**

The comparable sales indicated unadjusted sale price/SF of site area of \$280.36, \$180.28, \$283.21, \$269.44, \$161.82 and \$300 (asking price).

The comparable sales indicated unadjusted sale price/SF of buildable area of \$140.18, \$90.14, \$134.55, \$134.72 and \$129.45 for the closed sales.

**After the analytical adjustments, the comparable sales indicated adjusted sale price/SF of buildable area of \$134.71, \$114.22, \$127.82, \$161.66 and \$156.51 for the closed sales.**

Based on the preceding analysis, \$130/SF to \$140/SF of buildable area reflect a reasonable range of contributory value of the Fee Simple Interest in the proposed "vacated" property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), in "as is" condition (as vacant land). Then:

$$17,500 \text{ SF} \times \$130/\text{SF} = \$2,275,000$$

$$17,500 \text{ SF} \times \$140/\text{SF} = \$2,450,000$$

Estimated Contributory Value of the  
Fee Simple Interest in the Proposed  
"Vacated" Site Area of 5,000 SF, as  
Described Herein (Rounded) **\$2,350,000**

**RECONCILIATION AND FINAL VALUE ESTIMATE**

**CONTRIBUTORY VALUE ESTIMATE OF THE PROPOSED  
“VACATED” AREA TO BE UTILIZED IN CONJUNCTION  
WITH THE “DEVELOPMENT SITE” AS DESCRIBED HEREIN:**

Income Capitalization Approach to Value:	Not Applicable
Sales Comparison Approach to Value:	\$2,350,000
Cost Approach to Value:	Not Applicable
Reconciled Final Value Estimates:	\$2,350,000

In order to provide an estimate of the contributory value of the Fee Simple Interest in the proposed “vacated” property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer’s site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), as of April 2, 2019, we have utilized the Sales Comparison Approach to Value.

The Sales Comparison Approach to Value is based upon a comparison between recently sold sites and the proposed “vacated” area to be utilized in conjunction with the developer’s site, as described herein, utilizing the sale price per square foot of buildable area unit of comparison.

It is my estimate that the contributory value of the Fee Simple Interest in the proposed “vacated” property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer’s site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), as of April 2, 2019, was:

**CONTRIBUTORY MARKET VALUE OF THE FEE SIMPLE INTEREST  
IN THE PROPOSED “VACATED” PUBLIC ALLEY AREAS  
TO BE UTILIZED IN CONJUNCTION WITH THE DEVELOPER’S SITE  
AS DESCRIBED HEREIN  
TWO MILLION THREE HUNDRED FIFTY THOUSAND DOLLARS  
(\$2,350,000)**

**J. ALHALE APPRAISALS, INC.  
Real Estate Appraisers and Consultants**

## **CONTINGENT AND LIMITING CONDITIONS**

We assume no responsibility for matters legal in nature, nor do we render any opinion as to the title, which is assumed to be marketable. The property is appraised as though under responsible ownership and management.

When applicable, the sketch in this report is included to assist the reader in visualizing the properties, and we assume no responsibility for its accuracy. We have made no survey of the property. We are not required to give testimony or appear in court because of having made this appraisal, with reference to the property in question, unless arrangements have been previously made thereof. Additional professional valuation services rendered would require further compensation under a separate contractual agreement.

Where applicable, the distribution of the total valuation in this report between land and improvements applies only under the existing program of utilizations. The separate valuations for land and building must not be used in conjunction with any other appraisal and are invalid if so used.

We assume that there are no hidden or unapparent conditions of the property, subsoil or structures which would render it more or less valuable. We assume no responsibility for such conditions or for engineering which might be required to discover such factors.

Information, estimates and opinions furnished to us and contained in this report were obtained from sources considered reliable and believed to be true and correct. However, no responsibility for accuracy can be assumed by us.

No one other than the undersigned prepared the analyses, conclusions and estimates concerning the real estate set forth in this appraisal.

Neither all nor any part of the contents of this report, or copy thereof, shall be used for any purpose by any but the client without the previous written consent of the appraiser, and/or the client; nor shall it be conveyed by any including the client to the public through advertising, publications, news, sales or other media, without the written consent and approval of the author, particularly the valuation conclusions, identity of the appraiser, or any reference to any professional society or institute or any initialed designation conferred upon the appraiser.

This appraisal report has been made in conformity with and is subject to the requirements of the Code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute, the Uniform Standards of Professional Appraisal Practice adopted by the Appraisal Standards Board of the Appraisal Foundation and the requirements of the State of Florida for state certified real estate appraisers, as well as current Federal regulatory agency criteria.

## **CONTINGENT AND LIMITING CONDITIONS**

-- Continued --

The existence of hazardous materials, which may or may not be present on the property, was not observed. We have no knowledge of the existence of such materials on or in the properties, nor are we qualified to detect such substances. The presence of potentially hazardous materials and/or substances may affect the value of the property. The value estimate reflected in this appraisal report is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

The Americans with Disabilities Act ("ADA") became effective January 26, 1992. We have not made a specific compliance survey and analysis of this property to determine whether or not it is in conformity with the various detailed requirements of the "ADA". It is possible that a compliance survey of the property, together with a detailed analysis of the requirements of the "ADA" could reveal that the property is not in compliance with one or more of the requirements of the Act. Since we have no direct evidence relating to this issue, we did not consider possible non-compliance with the requirement of "ADA" in estimating the value of the property.

The appraisal report can not be used in connection with a real estate syndicate(s) or securities related activity(ies) and is invalid if so used without the previous knowledge or written consent of the appraiser. Said activities include but would not be limited to activities which are required to be registered with the United States Securities and Exchange Commission or any state regulatory agency regulating investments made as a public offering, as well as activities involving Real Estate Investment Trusts, Limited Partnerships, Mortgage Backed Securities and any other transaction which is subject to the securities Exchange Act of 1933, the Securities Exchange Act of 1934, the Trust Indenture Act of 1939, the Investment Advisors Act of 1940 or State Blue Sky or securities laws or any amendments thereto.

## **CERTIFICATION**

The undersigned do hereby certify that, to the best of our knowledge and belief, except as otherwise noted in the appraisal report:

- The statements of fact contained in this report, upon which the analyses, opinions and conclusions expressed herein are based, are true and correct.
- I have performed no services as an appraiser regarding the property that is the subject of this appraisal assignment, within the three year period preceding the acceptance of this assignment.
- The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, unbiased professional analyses, opinions and conclusions.
- We have no present or prospective interest in the property that is the subject of this report and we have no personal interest or bias with respect to the parties involved.
- The amount of our compensation is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- Our analyses, opinions and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Practice of the Appraisal Institute, the Uniform Standards of Professional Appraisal Practice adopted by the Appraisal Standards Board of the Appraisal Foundation and the requirements of the State of Florida for state certified real estate appraisers, as well as current Federal regulatory agency criteria.
- My engagement in this assignment was not contingent upon developing or reporting predetermined values. The appraisal assignment has not been based on a required minimum valuation, a specific valuation, or the approval of a loan.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives, as well as the Florida Real Estate Appraisal Board.
- As of the date of this report, Jozef Alhale has completed the requirements of the continuing education program of The Appraisal Institute.
- The appraiser has visually inspected the perimeters of the subject site which is described in this report.

**J. ALHALE APPRAISALS, INC.**  
**Real Estate Appraisers and Consultants**



## **CERTIFICATION**

- No one other than the undersigned prepared the analyses, conclusions and opinions concerning real estate that are set forth in this appraisal report, nor provided significant professional assistance to the person signing this report.

It is the opinion of the undersigned that the contributory value of the Fee Simple Interest in the proposed "vacated" property (described as the 20-foot wide by 200-foot long northern portion of Abbott Court and 10-foot wide by 100-foot long portion of Normandy Beach Court, which will be utilized in conjunction with the developer's site which is the entire City block bordered by Abbott Avenue, Byron Avenue, 71<sup>st</sup> Street and 72<sup>nd</sup> Street, with the exception of the 12,675 SF site improved with a condominium apartment building located at the northeast corner of 71<sup>st</sup> Street and Byron Avenue, Miami Beach, Florida), which contains a total land area of 5,000 SF to contribute 17,500 SF of additional buildable area, based on the maximum permitted Floor Area Ratio of 3.5), as of April 2, 2019, was as described herein.



Jozef Alhale, MAI  
State Certified General Appraiser  
License No. RZ 0001557

**ADDENDA**

**JOZEF ALHALE, MAI**  
**3475 Sheridan Street, Suite 313**  
**Hollywood, Florida 33021**

**(305) 613-7477** [jbalhale@aol.com](mailto:jbalhale@aol.com) [www.jalhaleappraisals.com](http://www.jalhaleappraisals.com)

QUALIFICATIONS

**Experience:** Over thirty years in the field of commercial real estate appraisal, appraisal review, consultation, expert witness, economic research and market analysis.

**Membership:** Designated member of the Appraisal Institute, MAI (since 1993)  
Designated member of the CCIM Institute (since 2018)  
Miami Society of Commercial Realtors  
Miami Association of Realtors

**Professional Experience:** J. Alhale Appraisals, Inc., President, September 2009 to present  
J.B. Alhale & Associates, Inc., President, May 1994 to present  
Keller Williams Commercial, Salesperson, May 2017 to present  
NAI R.W.N.K., Salesperson, July 2015 to May 2017  
Dixon and Friedman, Inc., Senior Appraiser, Oct. 1991 - May 1994  
R.G. Davis & Associates, Inc., Fee Appraiser, Jan. 1991 - Oct. 1991  
Izenberg Appraisal Assoc., Inc., Staff Appraiser, July 1988 - Dec. 1990

**Education:** Master of Science, Computer Science  
Rensselaer Polytechnic Institute, Troy, New York  
  
Bachelor of Arts, Cum Laude, Computer Science  
New York University, New York, New York  
  
Associate Engineering Degree, Computer Science  
Tel Aviv University, Tel Aviv, Israel

**Licensed:** State Certified General Real Estate Appraiser - State of Florida  
Real Estate Salesman - State of Florida

**Assignments:** Land, industrial, shopping centers, offices, apartment buildings, hotel/motel facilities, special-purpose properties, air rights, as well as valuation of Leasehold Interests, undivided partial interests for financing, litigation, divorce, estate taxes, gift taxes, trusts, etc. Economic research, expert witness, market and feasibility analysis.

**J. ALHALE APPRAISALS, INC.**  
**Real Estate Appraisers and Consultants**