

RESOLUTION NO. _____

A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, APPROVING AND AUTHORIZING THE CITY MANAGER AND CITY CLERK TO EXECUTE AMENDMENT NO. 14 TO THE PROFESSIONAL SERVICES AGREEMENT BETWEEN THE CITY OF MIAMI BEACH, FLORIDA AND JONES LANG LASALLE AMERICAS, INC., (AS ASSIGNEE OF STRATEGIC ADVISORY GROUP), FOR EXTENDED ASSET MANAGEMENT SERVICES FOR THE MIAMI BEACH CONVENTION CENTER, IN AN AMOUNT NOT-TO-EXCEED \$40,000.

WHEREAS, on October 19, 2011, the Mayor and City Commission adopted Resolution 2011-27778, and authorized the Mayor and City Clerk to enter into an Agreement with Strategic Advisory Group (SAG), for services relative to the expansion and enhancement of the Miami Beach Convention Center District, in an amount not to exceed \$175,000; and

WHEREAS, on January 11, 2012, the City Commission authorized the issuance of Request for Qualifications No. 22-11/12 for qualified developers for a public-private mixed-use development in Miami Beach for the enhancement of the MBCC district, including the expansion of the Miami Beach Convention Center and development of a Convention Center Hotel (the "2012 RFQ"); and

WHEREAS, on March 13, 2013, the Mayor and City Commission adopted Resolution No. 2013-28164, and authorized Amendments No. 1 and 2 to the SAG Agreement, respectively, for additional services relative to the 2012 RFQ;

WHEREAS, on January 15, 2014, the Mayor and City Commission adopted Resolution No. 2014-28479, canceling the 2012 RFQ and directing the Administration to prepare a new RFP or RFQ for design-build or design services for the renovation of the Convention Center, and further directing the Administration to identify potential sites for a Convention Center Headquarter Hotel; and

WHEREAS, on February 12, 2014, the City Commission approved Agenda Item R2A, for the issuance of RFQ 2014-142ME, for a Design Criteria Professional to prepare a Design Criteria Package for the Convention Center Renovation Project, and further authorized the City Manager to negotiate and execute any additional contracts, as required, in order to expedite this process, including but not limited to additional amendments to the SAG Agreement; and

WHEREAS, pursuant to the Commission's February 12, 2014 directive in Agenda Item R2A, the City Manager and SAG executed Amendment Nos. 3 and 4, totaling \$548,900, covering all of SAG's services from the beginning of the current design-build RFQ process through the anticipated selection of a Design-Builder in 2015 and execution of a Design-Build Agreement; and

WHEREAS, on September 10, 2014, the City Commission directed the Administration to work with the Greater Miami Convention and Visitors Bureau to create a performance-based contract that outlines specific goals, objectives and success measures for any future Convention Center marketing agreement; and

WHEREAS, Amendment No. 5, for consulting services associated with the development of a Convention Center Headquarter Hotel, was executed in an amount not to exceed \$30,000; and

WHEREAS, on December 18, 2014, the Mayor and City Commission adopted Resolution No. 2014-28886, and authorized the Mayor and City Clerk to execute Amendment No. 6 for the additional services associated with the procurement process of the hotel developer, in an amount not to exceed \$166,375; and

WHEREAS, on February 11, 2015, the City Commission elected to re-bid the Project under a Construction Manager-at-Risk (CMAR) project delivery method; and

WHEREAS, on May 20, 2015, the Mayor and City Commission adopted Resolution No. 2015-29030, approving Amendment No. 7 to the Agreement, which provides for SAG's continuing services related to the pre-construction phase services through December 31, 2015, for a not to exceed amount of \$198,825, and for asset management services to guide, monitor and oversee the transformation of the sales and marketing efforts, event and revenue focus, branding and operating strategies of the new Convention Center, for a not-to-exceed amount of \$160,000; and

WHEREAS, on October 21, 2015, the Mayor and City Commission adopted Resolution 2015-29190, approving Amendment No. 8 to the Agreement, to provide for: 1) an extension of SAG's Convention Center project services on a more limited basis through the Construction Phase period ending July 31, 2018; 2) an extension of SAG's asset management services through March 31, 2017; and 3) an extension of SAG's services related to Amendment 6 for consulting services relative to the Convention Center hotel development, if the referendum related to the Hotel Development and Ground Lease Agreement is approved in a special election on March 15, 2016; and

WHEREAS, on December 14, 2015, the City Manager consented to the assignment of the Agreement to Jones Lang Lasalle Americas, Inc. ("JLL"), upon JLL's acquisition of the Strategic Advisory Group; and

WHEREAS, on June 30, 2017, pursuant to Resolution No. 2015-29188, the City Manager executed Amendment No. 9 to the Agreement, to extend the Construction Phase Services for the MBCC Project; and

WHEREAS, on December 13, 2017, the Mayor and City Commission approved Amendment No. 10 to the Agreement, to extend the Asset Management Services for the period from September 1, 2017 through August 31, 2018; and

WHEREAS, on June 6, 2018, the Mayor and City Commission approved Amendment No. 11 for additional asset management services for the period of June 30, 2018 through January 30, 2019, in an amount not to exceed \$67,000; and

WHEREAS, on May 16, 2018, the Mayor and City Commission approved the issuance of a Request for Proposals (the "RFP") for a Development and Ground Lease Agreement for a Convention Center Headquarter Hotel; and

WHEREAS, on July 5, 2018, the Mayor and City Commission approved Amendment No 12 for additional consulting services in an amount not to exceed \$100,000, including reimbursable expenses, in connection with the City's solicitation process for the Hotel RFP issued on May 17, 2018, and including financial and hotel consulting services related to the negotiation of the Development and Ground Lease Agreement for the Hotel Project; and

WHEREAS, on January 9, 2019, the City Manager and JLL executed Amendment No. 13, to extend the term of the Agreement on a month-to-month basis until completion of all project assignments (including the MBCC Renovation Project, MBCC asset management services, and MBCC Hotel project services) or until the not-to-exceed amounts set forth in prior amendments approved by the City Commission have been fully expended;

WHEREAS, the Administration recommends that the Mayor and City Commission approve this Amendment No. 14, to provide for extended Asset Management Services through the anticipated final completion of the MBCC Project, for an additional not-to exceed amount of \$40,000.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA that the Mayor and City Commission approve and authorize the City Manager and City Clerk to execute Amendment No. 14 to the Professional Services Agreement between the City of Miami Beach, Florida and Jones Lang Lasalle Americas, Inc., (as assignee of Strategic Advisory Group), for extended Asset Management Services for the Miami Beach Convention Center, in an amount not-to-exceed \$40,000.

PASSED and ADOPTED this ____ day of _____, 2019.

ATTEST:

Dan Gelber, Mayor

Rafael E. Granado, City Clerk

APPROVED AS TO
FORM & LANGUAGE
& FOR EXECUTION

2nd 2019 5/21/19
City Attorney NAP Date