

**RESOLUTION NO. \_\_\_\_\_**

**A RESOLUTION OF THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA, ACCEPTING THE RECOMMENDATION OF THE CITY MANAGER, PURSUANT TO REQUEST FOR PROPOSALS NO. 2019-046-WG, FOR PROFESSIONAL TENNIS MANAGEMENT AND OPERATIONS SERVICES AT THE CITY'S FLAMINGO PARK TENNIS CENTER, AND AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH MIAMI BEACH TENNIS MANAGEMENT, LLC, AS THE TOP RANKED PROPOSER; AND, IF UNSUCCESSFUL IN NEGOTIATING AN AGREEMENT WITH MIAMI BEACH TENNIS MANAGEMENT, LLC, AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH ALL FLORIDA TENNIS, LLC, AS THE SECOND RANKED PROPOSER; AND, IF UNSUCCESSFUL IN NEGOTIATING AN AGREEMENT WITH ALL FLORIDA TENNIS, LLC, AUTHORIZING THE ADMINISTRATION TO ENTER INTO NEGOTIATIONS WITH VAN DAALEN TENNIS, LLC, AS THE THIRD RANKED PROPOSER; AND AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AN AGREEMENT UPON CONCLUSION OF SUCCESSFUL NEGOTIATIONS BY THE ADMINISTRATION; AND FURTHER AUTHORIZING THE CITY MANAGER TO EXECUTE A MONTH TO MONTH EXTENSION OF THE CURRENT AGREEMENT WITH MIAMI BEACH TENNIS MANAGEMENT, LLC UNTIL SUCH TIME AS A NEW AGREEMENT IS EXECUTED.**

**WHEREAS**, on February 13, 2019, the Mayor and City Commission approved the issuance of the Request for Proposals (RFP) No. 2019-046-WG for Professional Tennis Management and Operations Services at the City's Flamingo Park Tennis Center; and

**WHEREAS**, Request for Proposals No. 2019-046-WG (the "RFP") was released on February 13, 2019; and

**WHEREAS**, a voluntary pre-proposal meeting was held on February 26, 2019; and

**WHEREAS**, on April 3, 2019, the City received a total of 6 proposals from ITA-USA Enterprise, LLC d/b/a Club Med Academies, United States Tennis Association Florida, All Florida Tennis, LLC, Miami Beach Tennis Management LLC, Van Daalen Tennis, LLC and Match Point Tennis Academy, Inc.; and

**WHEREAS**, the evaluation committee ("Committee") convened on April 17, 2019 to review and score the proposals; and

**WHEREAS**, the Committee was provided an overview of the project, information relative to the City's Cone of Silence Ordinance and the Government Sunshine Law, general information on the scope of services, and a copy of each proposal; and

**WHEREAS**, the Committee's ranking was as follows: Miami Beach Tennis Management, LLC, as the first ranked proposer; All Florida Tennis, LLC, as the second ranked proposer; Van Daalen Tennis, LLC, as the third ranked proposer; United States Tennis Association Florida, as the fourth ranked proposer; ITA-USA Enterprise, LLC d/b/a Club Med Academies, as the fifth ranked proposer and Match Point Tennis Academy, Inc as the sixth ranked proposer; and

**WHEREAS**, after reviewing the qualifications of each firm, and having considered the Evaluation Committee's rankings, the City Manager is recommending that the Mayor and the

City Commission authorize the Administration to enter into negotiations with Miami Beach Tennis Management LLC, as the top ranked proposer; and if unsuccessful in negotiating an agreement with Miami Beach Tennis Management LLC, authorize the Administration to enter into negotiations with All Florida Tennis, LLC, as the second ranked proposer; and if unsuccessful in negotiating an agreement with All Florida Tennis, LLC, authorize the Administration to enter into negotiations with Van Daalen Tennis, LLC, as the third ranked proposer; and authorize the Mayor and City Clerk to execute an agreement upon conclusion of successful negotiations by the Administration.

**NOW, THEREFORE, BE IT DULY RESOLVED BY THE MAYOR AND CITY COMMISSION OF THE CITY OF MIAMI BEACH, FLORIDA,** that the Mayor and City Commission hereby accept the recommendation of the City Manager, pursuant to Request for Proposals (RFP) 2019-046-WG for Professional Tennis Management and Operations Services at the City's Flamingo Park Tennis Center, and authorize the Administration to enter into negotiations with Miami Beach Tennis Management LLC, as the top ranked proposer; and if unsuccessful in negotiating an agreement with Miami Beach Tennis Management LLC, authorize the Administration to enter into negotiations with All Florida Tennis, LLC, as the second ranked proposer; and if unsuccessful in negotiating an agreement with All Florida Tennis, LLC, authorize the Administration to enter into negotiations with Van Daalen Tennis, LLC, as the third ranked proposer; and authorize the Mayor and City Clerk to execute an agreement upon conclusion of successful negotiations by the Administration; and further authorize the City Manager to execute a month to month extension of the current agreement with Miami Beach Tennis Management LLC until such time as a new agreement is executed.

**PASSED and ADOPTED** this \_\_\_\_\_ day of \_\_\_\_\_ 2019.

\_\_\_\_\_  
Dan Gelber, Mayor

**ATTEST:**

\_\_\_\_\_  
Rafael E. Granado, City Clerk

APPROVED AS TO  
FORM & LANGUAGE  
& FOR EXECUTION

2nd City 4-29-19  
City Attorney Date